



What's in

# 10 MILES of TECH?

- **Talented Workforce**
- **Exciting Opportunities**
- **Cutting Edge Companies**
- **Historic Research**

Stretching from the Naval Air Station Patuxent River to the newly announced Airport Innovation District, St. Mary's "10 Miles of Tech" is home to over 200 technology companies and support organizations. Nearly a quarter of the area's entire workforce is employed in STEM fields, well ahead of any other U.S. metro area. The career opportunities are plentiful with St. Mary's County offering the highest median STEM wage in the country. Each day, the people and businesses in St. Mary's County's "10 Miles of Tech" innovate and inspire. There is a deeply rooted ecosystem that is built on 10 miles of assets; fostering collaborations, generating new ideas and developing creative solutions.

This Technology Resource directory and its digital companion [www.yesstmarysmd.com/techbook](http://www.yesstmarysmd.com/techbook) provide a guide to this concentration of technological capability and capacity found in St. Mary's County.

Enjoy the journey!

**S**t. Mary's County offers a dynamic cultural and economic ecosystem. The County's four-pronged approach to economic growth through innovation:

- Attract and retain a talented and diverse workforce;
- Grow the following industries: advanced manufacturing, unmanned and autonomous systems, aircraft modification, tourism, and agriculture and aquaculture;
- Create a robust environment for innovation and entrepreneurship; and
- Support and advance the mission of Naval Air Station Patuxent River.

St. Mary's County will:

- Build an economy anchored by the important mission of Naval Air Station Patuxent River and its tenant commands, while stretching our business' revenue streams beyond military work to include commercial products and services.
- Attract new companies, large and small, in our targeted industries that bring fresh ideas and capabilities into our economy.
- Draw in highly skilled workers who can advance the work in aviation, manufacturing, rapid prototyping, and other business sectors.
- Provide a rich quality of life through good schools, safe neighborhoods, connectivity, gathering places, walkable destinations, access to natural resources, and an active lifestyle.
- Maintain the rural character of the County and protect military installations through robust land preservation efforts.
- Establish St. Mary's County as a recognized world-class tourism destination.

St. Mary's County supports all business growth and is particularly interested in encouraging enterprises within these targeted industries:



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This is a publication of St. Mary's County, MD

Commissioners of St. Mary's County

James R. Guy, President  
Eric Colvin  
Michael L. Hewitt  
Todd B. Morgan  
John E. O'Conner

Online Directory with NAICS codes professional affiliations is available at [www.YesStMarysMD.com/techbook](http://www.YesStMarysMD.com/techbook).

All company information found in the Technology Resource book was provided voluntarily by local businesses and various public sources. St. Mary's County Government cannot guarantee the accuracy of the information provided.

Designed by Ashley Stopera

## About the 2020-21 St. Mary's County Technology Resource Book

The Tech Book provides detailed profiles of local technology firms and support organizations in St. Mary's County to facilitate the interaction with and growth of these companies.

### Tool for the workforce

Company listings include human resource contacts to assist job seekers. There is a section about local education and training institutions, which support local workforce development.

### Get Listed

It is free for technology focused firms with an office and employees in the County to be listed in the techbook. To be considered for a listing, submit your information here: [www.yesstmarysmd.com/techbook/submission/](http://www.yesstmarysmd.com/techbook/submission/)

### Contact Us

The Technology Resource Book for St. Mary's County is a publication of the St. Mary's County Department of Economic Development.



Chris Kaselemis, Director  
Kellie Hinkle, Deputy Director



P.O. Box 653, Potomac Building



2315 Leonard Hall Drive  
Leonardtwn, MD 20650



301-475-4200, \*1400



[ded@stmarysmd.com](mailto:ded@stmarysmd.com)



[www.YesStMarysMD.com](http://www.YesStMarysMD.com)



# Statistics

## in St. Mary's County

### Top 10 Most Worked Tech Jobs

1. Civil Engineers
2. Management Analysts
3. Computer Occupations, All Other
4. Software Developers, Systems Software
5. Mechanical Engineers
6. Computer Systems Analysts
7. Aircraft Mechanics and Service Technicians
8. Software Developers, Applications
9. Electricians
10. Architectural and Engineering Managers



**EMPLOYMENT (2018)**  
**55,295**  
 TOTAL CIVILIAN LABOR FORCE OCCUPATIONS

- 32.8% Government (Federal/State/Local)
- 24.8% Information/Financial/Business Services
- 20% Construction/Manufacturing/Trade/Utilities
- 10.4% Education/Health Services
- 9% Leisure/Hospitality
- 2% Other Services

**UNEMPLOYMENT (SEPT 2019)**

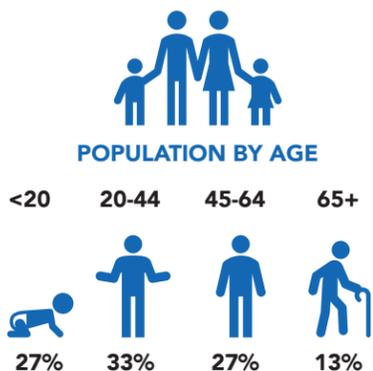
- 3.1% St. Mary's
- 3.3% Maryland
- 3.5% United States



### Median Household Income (2018)

**\$90,438** St. Mary's County  
**\$81,868** Maryland  
**\$60,293** U.S.

**112,664**  
 TOTAL POPULATION (2018)



**36.8**  
 MEDIAN AGE

**43,807**  
 TOTAL HOUSEHOLDS

**2.57**  
 Persons Per Household

**71%**  
 Owner Occupied



### EDUCATION

	St. Mary's	MD	USA
High School or Higher	91.6%	91.1%	88.5%
Bachelor's Degree or Higher	32.2%	40.6%	32.3%

**County Seat:**  
 Leonardtown

**Government:**  
 Five commissioners elected to four-year terms

**Bond Rating:**  
 AA+ (S&P)  
 Aa1 (Moody's)  
 AA+ (Fitch)

**Elevation:**  
 Sea level to 192 ft

**Land Area:**  
 372.5 sq mi

**Water Area:**  
 37.7 sq mi

**Shoreline:**  
 536 mi

## 10 Largest Employers

1. Naval Air Station Patuxent River
2. MedStar St. Mary's Hospital
3. DynCorp International
4. BAE Systems
5. KBR
6. Lockheed Martin
7. General Dynamics
8. St. Mary's College of Maryland
9. Engility
10. PAE Applied Technologies



# NAVAL AIR STATION PATUXENT RIVER

www.cnicy.navy.mil/Patuxent  
22268 Cedar Point Road  
Patuxent River, MD 20670  
301-757-6748

## PRIMARY MISSION

Located in Southern Maryland near the Chesapeake Bay, Naval Air Station (NAS) Patuxent River is the headquarters site for Naval Air Systems Command (NAVAIR), as well as the Naval Air Warfare Center Aircraft Division (NAWCAD) and Flight Support Detachment Air Test and Evaluation.

NAVAIR's Mission is to develop, deliver and sustain naval aircraft, weapons and systems operated by Sailors and Marines. The command serves as naval aviation's trusted provider of innovative, lethal and sustainable warfighting capabilities and enables globally responsive, mission-ready Sailors and Marines armed to defend our Nation's freedom.

NAWCAD is the Navy's principal research, development, test and evaluation (RDT&E) engineering and fleet support center for Navy and Marine Corps aircraft. Its product areas include aircraft systems technology, propulsion, flight test and engineering, avionics design and production, and aircraft-platform interface.

The base also hosts more than 50 tenants including military, federal agencies and private industry. Members of the U.S. Armed Forces (Air Force, Army, Coast Guard, Marine Corps, and Navy) are stationed at NAS Patuxent River. With a combined workforce of approximately 22,000 Department of Defense, civilian and active duty military, the complex is the largest employer in St. Mary's County.

Federal legislation provides a variety of vehicles that enable the use of Federal facilities and allow for the establishment of research partnerships between Federal government laboratories and industry, academia and the Navy. Technology transfer facilitates the practical application of Federal research directly through the transfer of laboratory results and by providing non-federal entities opportunities to collaborate with Federal laboratories on innovative research of mutual interest.

NAS Patuxent River also provides oversight and management for Webster Outlying Field, 12 miles south of the base in St. Inigoes, Md., and for the Navy Recreation Center in Solomons, Maryland.

## CURRENT PROGRAMS

F-35 Lightning II Joint Strike Fighter (JSF)  
E-2D Advanced Hawkeye, E-2C Hawkeye  
C-2A Greyhound  
F/A-18 & EA-18G  
MV-22B Osprey  
P-8A Poseidon  
AV-8B Harrier II  
EA-6B Prowler  
E-6B Mercury  
EP-3  
T-6 A/B Texan II  
T-44 Pegasus  
TH-57 Sea Ranger  
T-45A/C Goshawk  
Precision Strike Weapons  
Air to Ground Missiles  
Air-to-Air Missiles  
Joint Precision Approach and Landing System (JPALS)  
Next Generation Jammer

### Air Anti-Submarine Warfare Systems

Sonobuoys  
Multi-Static Active Coherent (MAC)  
High Altitude Anti-Submarine Warfare (HAASW)  
Airborne ASW  
Intelligence (AAI)

### Aircraft Launch and Recovery Equipment (ALRE)

Launching Systems  
Recovery Systems  
Information Systems  
Visual Landing Aids (VLA)  
Expeditionary Airfields (EAF)  
Electromagnetic Aircraft Launch System (EMALS)  
Advanced Arresting Gear (AAG)

### Rotorcraft

UH-1Y  
AH-1Z  
CH-53E Super Stallion  
CH-53K King Stallion  
MH-53E Sea Dragon  
MH-60R Seahawk  
MH-60S Seahawk  
Presidential Helicopters

### Tactical Airlift, Adversary & Support Aircraft Program Systems

C-9B Skytrain II  
UC-12B/F/M Huron  
C-20A/D Gulfstream  
RC/EC/C-26D  
C-37A Gulfstream V, C-37B Gulfstream 550  
C-40A Clipper  
C/KC-130T Hercules, KC-130J Super Hercules  
F-5N Adversary  
F-16A Fighting Falcon  
UC-35C Huron

### Unmanned Air Systems

MQ-4C Triton  
MQ-8B Fire Scout  
MQ-8C Fire Scout  
MQ-9A  
RQ-21  
MQ-25  
Small Tactical Unmanned Systems



## HISTORY

The expansion of the armed forces during World War II brought major changes to naval aviation's infrastructure. The test and evaluation facilities at NAS Anacostia quickly became inadequate due to the growing complexity, size and number of aircraft, in addition to the area's swelling population. A new location became essential. It was to be in the general Washington, D.C. area but large enough and sufficiently isolated, to allow for exhaustive aircraft test and evaluation.

A Navy panel selected Cedar Point based on its remote location on the coastline; the distance from air traffic congestion and adequate isolation for classified testing; and its size, large enough for weapons testing. The Navy identified a site on Cedar Point Road in Maryland, and on April 1, 1943, commissioned the Air Station Patuxent River.

The establishment of Cedar Point in 1942, forever changed Saint Mary's County, Maryland. This once rural, insular community had largely remained unchanged since the 17th century, when it was under the proprietorship of Lord Baltimore. Currently home to the Naval Air Systems Command Headquarters, the Program Executive Offices of naval aviation, and the Navy's premier aircraft research, development, test

and evaluation center, Naval Air Station Patuxent River remains a catalyst for change within the county.

The property encompassed several large farms including Mattapany, Susquehanna and Cedar Point, as well as numerous tenant and sharecropper properties, and a few clusters of vacation homes. In 1943, the Cedar Point community comprised several churches, a post office and a gas station. Although many of the original structures were razed to make way for the Navy's mission, much of Cedar Point's rich history has been preserved through reutilization of many of the historic old homes. These homes now serve as quarters to Navy personnel stationed at Patuxent River.

### THE PAX RIVER STORY: STATION BUILT TO CENTRALIZE FACILITIES

Naval Air Station Patuxent River was born of an effort to centralize widely dispersed air testing facilities established during the pre-World War II years. Spurred by events of World War II, the consolidation effort was swift; the farming operations at Cedar Point were replaced by flight test operations within a year after ground was broken in 1942. During the commissioning ceremony April 1, 1943, Rear Adm. John S. McCain,

then chief of the Navy's Bureau of Aeronautics, called NAS Patuxent River "the most needed station" in the Navy. By mid-August 1943, flight test, radio test, aircraft armament and the aircraft experimental and development squadrons were in place at Pax River. By the end of 1944, the station had formed the service test, electronics test, flight test and tactical test divisions.

### Test And Support Functions Divided

On June 16, 1945, the Naval Air Test Center was established as a separate entity, dividing test and support functions.

During World War II, hundreds of combat experienced pilots arrived at Pax River to test airplanes. The evolution of the Navy test pilot began with rainy day discussions among seasoned veterans and aeronautical engineers. Formalized classroom instruction began with the establishment of a Test Pilot Training Division.

The U.S. Naval Test Pilot School established in 1945 at the Navy's Flight Test Center at Pax River. The test pilots not only flew the proliferation of U.S. airplanes built for the war effort, but were given opportunities to examine enemy aircraft as well. Captured airplanes such as a German Focke-Wulf 190 and Doring DO 335A and Japanese Nakajima B5N2 Kate and Kawasaki Ki-61 Tony were test-flown, with findings on their vulnerabilities passed on to fleet pilots.

### PAX RIVER'S HISTORY IS STUDED WITH MILESTONES

Radar fire control, radar tracking, airfield lighting and instrument landing techniques were developed and refined at NAS Patuxent River. The first U.S. all jet-powered airplane, the Bell XP-59A, was flight tested at Patuxent River in 1944.

The FR-1 Fireball, a carrier-based jet fighter and the first successful plans to combine jet propulsion with a conventional engine and propeller, and the McDonnell FD-1 Phantom, the first Navy all-jet airplane to operate from a carrier, were tested at Pax River in 1945-1946.

The first U.S. test of the adaptability of jet aircraft to shipboard operations was conducted by the Naval Air Test Center in 1946 when Lt. Cmdr. James Davidson flew a Phantom aboard USS Franklin D. Roosevelt.

Test pilots were exposed to ejection seats in 1949, barrier engagements in 1951 and a simulated angled deck aboard USS Midway in 1952.

### '50s-'60s See Test Programs Expand

The Korean War, from 1950 to 1953, intensified efforts at Pax River. The air station was faced with developing jet aircraft and at the same time improving existing conventional weapons for the war effort. The challenge grew as jet aircraft routinely eclipsed the speed of sound and airplane cannons were supplemented with guided missiles.

Several airborne early warning squadrons operated from Pax River in the 1950s. Among them were VW-2, VW-11 and VW-15. The squadrons patrolled the Atlantic Ocean along the DEW (Distant Early Warning) line until their disestablishment in the 1960s.

NATC's increased responsibility for development as well as pure testing was acknowledged as early as 1951. Rapidly advancing technology forced changes in test techniques and in the organizational structure.



## OPERATIONS

- Conduct more than 200,000 air operations annually
- PAX aircraft average 20,000 flight hours. Other users average 2,000 flight hours, approximately 200 aircraft



## FACILITIES

The Naval Air Station Patuxent River covers over 13.8 thousand acres and houses facilities valued at about \$2.6 billion. Facilities include 935 buildings, including 10 hangars that encompass more than 200 acres (8.7 million square feet). There are five runways in the Naval Air Station Patuxent River, one of them 3.6 thousand meters (11.8 thousand feet) long. The Naval Air Station Patuxent River commands restricted air space of over two thousand square kilometers (780 square miles) and controlled air space of almost 13 thousand square kilometers (five thousand square miles).



## PEOPLE

- 17,000 people stationed at Patuxent River, the workforce includes: over 3,000 active duty service members, almost 7,000 civil service employees, over 6,000 contractors, and 2,000 military dependents
- St. Mary's largest employer, offering support to dependents and retired military
- ~ 300,000 visitors annually

In 1953, the Tactical Test Division was merged with the Service Test Division. The Weapons Systems Test Division was established in 1960 through the consolidation of the Armament Test and Electronics Test divisions. This nation's great space adventure started with the selection of the original seven astronauts in 1959. Four of the seven were TPS graduates. In 1961, former Navy test pilot Alan Shepard became the first American in space. A year later, three test pilots from Pax River became the first Americans to orbit the earth.

Hostilities in Southeast Asia in the 1960s brought a sense of urgency to test programs at Pax River, particularly those dealing with ordnance. The unorthodox nature of the action in Vietnam turned the focus at Pax River from technological advancements to further refinement of more conventional weapons.

## Anti-Submarine Warfare Buildup

At the same time, a buildup of fleet antisubmarine warfare squadrons was taking place at Pax River. Patrol Squadrons 8, 24, 44, 49 and 56 formed Fleet Air Patuxent and later Fleet Air Wing Five. A detachment from VP-30 was formed at Pax River in 1962; when the detachment was disestablished in 1966, VP-30 was relocated to the air station from Jacksonville, Fla.

Oceanographic Development Squadron Eight, then known as the Oceanographic Air Survey Unit, was home-ported here in 1965, and Fleet Air Reconnaissance Squadron Four was established here in 1968 from a Take Charge and Move Out (TACAMO) detachment left behind by Naval Air Transport Squadron One when that unit moved to Norfolk, Va.

Three divisions of the test center, Flight Test, Service Test and Weapons Systems Test, gave up assets to enable the Technical Support Division to form in 1967. Automation of NATC's data processing brought the Computer Services Division on line in 1968.

In the 1970s, the ASW squadrons began leaving Pax River for NAS Brunswick, Maine, and NAS Jacksonville, Fla. VP-30 was the last to go in 1975.

Helping offset the squadron departures, Air Test and Evaluation Squadron One moved here from Key West, Fla., in 1973 and the Naval Aviation Logistics Center was formed in 1977.

## Principal Site Testing Built

A sweeping reorganization took place in 1975, preparing NATC for its role as the Naval Air Systems Command's principal site for development testing. Under the plan, Flight Test, Service Test and Weapons Systems Test divisions were disestablished and new directorates were formed to evaluate aircraft by type and mission.



*NORTH ATLANTIC (Oct. 13, 2018) An F-35 Lightning II assigned to the F-35 Integrated Test Force at Naval Air Station Patuxent River, Md., conducts the first ever shipborne rolling vertical landing (SRVL) aboard the Royal Navy aircraft carrier HMS Queen Elizabeth (R08). (U.S. Navy photo courtesy of the Royal Navy/Released)*



*NAVAL AIR STATION PATUXENT RIVER, Md. (March 29, 2020) An engineer in the Mechanisms and Modeling and Simulation Lab at Naval Air Station Patuxent River, Md., inspects a 3D printed face shield as part of the COVID-19 response effort. (U.S. Navy photo by Peter Fitzpatrick/Released)*

The new NATC was comprised of Strike Aircraft, Antisubmarine Aircraft, Rotary Wing Aircraft and Systems Engineering test directorates. The Computer Services and Technical Support directorates and the U.S. Naval Test Pilot School remained intact.

Reliability and maintainability became the watchwords in the acquisition process and NATC adopted a reliability-by-design philosophy. Computers were having a profound effect on airplanes and their systems, and testing by simulation as well as by flight was becoming an economic necessity.

A major upgrading of test facilities began in the late 1970s with some of the largest construction appropriations in the history of the base. Reflecting changes spurred by this technological growth, the 1980s saw the Computer Services Directorate become the Computer Sciences Directorate, the Technical Support Directorate become the Range Directorate and the Antisubmarine Aircraft Test Directorate become the Force Warfare Aircraft Test Directorate.

## NAVY REALIGNMENT AND N.A.S. PATUXENT RIVER TODAY

NAS Pax River was selected to host Naval Air Systems Command (NAVAIR) and Naval Air Warfare Center Aircraft Division (NAWCAD) headquarters, as well as 50 other tenant activities, during a round of Base Realignment and Closures (BRAC) in the mid-1990s; a move that brought more than 20,000 military and civilian employees to the air station.

With just under 900 employees assigned to the host air station's staff, the military and civilian "Pax Pros" assigned to the installation work hard to ensure the continued security and safety of its tenants, while providing first-class services to all employees.

In recent years, NAS Patuxent River has been home to some of the most exciting advancements in modern naval aviation history, such as testing and development of the F-35 Lightning II, the MQ-4C Triton, and the CH-53K King Stallion. As NAS Patuxent River celebrates its 75 years of service to the nation, the command also looks to the future of naval aviation excellence.

## Naval Air Warfare Center Aircraft Division

[www.navair.navy.mil/nawcad](http://www.navair.navy.mil/nawcad)

**Technology Transfer Office**  
22473 Millstone Road, Building 505  
Patuxent River, MD 20670  
301-342-1133, fax: 301-342-1134  
**Contact:** NAWCAD.NBO@navy.mil

Naval Air Warfare Center Aircraft Division (NAWCAD) is the principal research, development, test, evaluation and fleet support activity for manned and unmanned naval aircraft for the Navy and Marine Corps. Known as "the busiest flight test center in the world," NAWCAD is part of the Department of Defense (DoD) Laboratories system and engages in activities ranging from basic research to defense system acquisition support for air vehicles, propulsion systems, avionics,

mission systems, human systems, aircraft launch and recovery equipment, landing systems, air traffic control, communications, ship/shore/air operations and training systems.

Located at Patuxent River, Maryland; Lakehurst, New Jersey; and Orlando, Florida, NAWCAD is the steward of ranges, test facilities, laboratories and aircraft necessary to support the Fleet's acquisition requirements. NAWCAD provides a variety of services to the Department of Defense, other federal agencies and non-federal customers. A complete listing of NAWCAD's capabilities is at [www.navair.navy.mil/nawcad](http://www.navair.navy.mil/nawcad).

## PARTNERING WITH NAWCAD

All federal laboratories are directed by federal law to establish technology transfer programs to enhance our nation's industrial base and strengthen our economy. The NAWCAD Technology Transfer Office actively promotes partnerships and agreements with external customers in support of the warfighter. There are three primary mechanisms for industry and academia to partner with NAWCAD labs, scientists and engineers:

The Commercial Service Agreement (CSA) Program allows industry to leverage NAWCAD's extensive network of labs and facilities. This agreement is a type of contract whereby NAWCAD facilities can be directly paid by industry to perform services that are unique to the laboratory and not commercially available elsewhere. NAWCAD can provide extensive ranges, facilities and technical expertise to allow industry to capitalize on public investments of unique capabilities.

- A Cooperative Research and Development Agreement (CRADA) is an agreement between a federal laboratory and a non-federal party to perform collaborative research and development in any area that is consistent with the federal laboratory's mission. CRADAs are the most frequently used mechanism for formalizing interactions and partnerships between private industry and NAWCAD and are the only mechanism for receiving funds from non-federal sources for collaborative work.
- Patent License Agreements (PLA) serve as the method for commercial companies to license naval technology for commercial use. The government retains the rights to use the technology for government purposes.

Some of NAWCAD's patented technologies are available for licensing at <https://techlinkcenter.org/labs/naval-air-warfare-center-aircraft-division-patuxent-river-division/>.

## Naval Air Systems Command

[www.navair.navy.mil](http://www.navair.navy.mil)

47123 Buse Road, B.2272  
Patuxent River, MD 20670  
301-757-1487

**Contact:** NAVAIR Public Affairs Office at  
navairpao@navy.mil

### Mission Alignment

NAVAIR's mission is to deliver timely, effective and sustainable naval aviation capabilities to ensure the warfighter's mission success and safe return home. NAVAIR is a Mission Aligned Organization (MAO) that integrates technical and programmatic authorities in support of program execution. The MAO operating construct represents fundamental shift to creative and flexible approaches that enable the command to achieve mission outcomes: lethality, survivability and warfighting effectiveness.

### Delegation of Authority

The NAVAIR commander delegates specific authorities to the six Headquarters Groups, Naval Air Warfare Centers, Commander, Fleet Readiness Centers and subordinate commands. In exercising these authorities, the entire NAVAIR Enterprise operates within a command structure to support the Program Executive Offices (PEO), in accordance with the NAVAIR/PEO Operating Agreement.

### Program Executive Officers

PEOs exercise the programmatic authority of the Assistant Secretary of the Navy for Research, Development and Acquisition (ASN RDA) to directly supervise the management of assigned programs; maintain oversight of cost, schedule and performance; and report to ASN RDA for all matters pertaining to assigned DOD acquisition portfolios.

## Office Of Small Business Programs

[www.navair.navy.mil/osbp](http://www.navair.navy.mil/osbp)

47122 Liljencrantz Road, Building 438  
Patuxent River, MD 20670  
301-757-6547, fax: 301-757-9093

**Contact:** Shelby Butler, Associate Director, NAVAIR OSBP,  
shelby.butler@navy.mil

The NAVAIR Office of Small Business Programs (OSBP) provides training, guidance and innovative strategies, ensuring quality solutions for Navy and Marine Corps acquisition teams. The OSBP maximizes opportunities for small businesses to include: SBs, VOSBs, SDVOSBs, HUBZone small businesses, SDBs and WOSBs. **MISSION:** Enabling the Warfighter with creative solutions brought to them through small business. **VISION:** NAVAIR's OSBP is a valuable resource that enables the best solutions for the Warfighter. We are advocates for NAVAIR's strategic priorities. Achieving these priorities requires the entrepreneurial skills of small and large businesses. We strive to ensure that the creative talents of small businesses are nurtured and sustained in defense of freedom. "Small Business - The First Option"

## Naval Aviation Small Business Roundtable

[www.sbroundtable.com/NAVAIR](http://www.sbroundtable.com/NAVAIR)

301-862-5500, fax: 301-862-5502

**Contact:** Dawn Rich, Industry Chair, drich@amelexinc.com

The Small Business Roundtable (SBR) is a group of small businesses with a Government Office of Small Business Programs (OSBP) liaison whose purpose is to engage the NAVAIR small business community and give voice to their unique concerns. The focus of the SBR is for government and industry to collaborate to enhance small business participation in Naval aviation contracts and provide a forum to address small business issues and concerns. The SBR provides advice to the Vice Commander, NAVAIR, through the NAVAIR OSBP, on NAVAIR programs, policies, plans, and other matters pertinent to NAVAIR's responsibilities for Small Business Concerns. Its advice spans increasing participation of Small Business Concerns in Naval Aviation, special needs and opportunities presented by the nation's Small Business Concerns, and identification of eligible Small Business Concerns to participate in NAVAIR procurements.

The SBR seeks to foster and develop qualified and responsible small businesses, address the challenges associated with the current business environment in order to successfully leverage the opportunities available through the NAVAIR contracts process, and provides training and advice to strengthen and expand the small business base.

### SBR MEMBERSHIP:

- **General membership:** general membership is open to any company registered with the CCR as a small business, which has conducted, is conducting, or plans to conduct business with Naval Air Systems Command (NAVAIR) or Naval Air Warfare Center (NAWC) as a prime contractor or subcontractor.
- **Associate membership:** associate membership is open to a general member who has registered with the SBR, is conducting business with NAVAIR or NAWC as a prime contractor or subcontractor, and actively participates in SBR meetings and subcommittees.
- **Executive Steering Committee:** membership on the ESC is based on a majority vote of the then-current ESC members.
- **Subcommittee:** membership on subcommittees is accomplished through appointment by the respective subcommittee chairperson and acceptance of the appointment of the member.



A T-38A Talon, assigned to the U.S. Naval Test Pilot School, takes off for a training flight from Naval Air Station Patuxent River, Md.

# TECHNOLOGY COMPANIES

PAX AERO

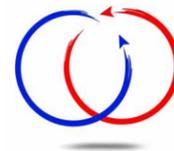


## 2 Circle, Inc.

[2circleinc.com](http://2circleinc.com)

22099 Three Notch Road, Suite 100  
Lexington Park, MD 20653  
919-818-8815

**Local Executive Contact:** Mr. Kevin Wolfe, Owner  
**HR Contact:** Ms. Regina Brown, Office Manager, 919-818-8815, [rbrown@2circleinc.com](mailto:rbrown@2circleinc.com)  
**Local/Total Employees:** 15/85  
**Corporate HQ:** Arlington, VA  
**Local Sales:** \$5M but <\$10M  
**Business Classifications:** Small, Veteran Owned  
**Business Founded in St. Mary's County**



2 Circle, Inc. is a veteran-owned small business (VOSB) consulting firm providing specialized customer focused products in the following areas: Requirements definition, Capability gap assessments, Technical / Tactical

SME, Threat definition, MS&A / Architecture support, Systems engineering / Tech Maturation Support, and Program Management Support. We are the conduit between Warfighter and Engineer, ensuring that the warfighter's needs are met with the most capable, cost-effective solutions that engineering teams can provide. Our SMEs are 'Best of Breed' people providing best of breed products and services to our customers. We specialize in translating the tactical to the technical by providing a broad range of operational experience, program management, and acquisition knowledge to support critical Department of Defense programs.

## 5th Science Information Technology

PO Box 962  
California, MD 20619  
301-737-1212

**Local Executive, Business Development, and HR Contact:** Mr. Chris Schrader, General Manager, 301-737-1212, [developer@5thscience.net](mailto:developer@5thscience.net)  
**Local/Total Employees:** 1/1  
**Local Sales:** Less than \$200K  
**Business Classifications:** Small  
**Business Founded in St. Mary's County**

A respected information technology consulting firm and business partner, 5th Science is a provider of IT services and solutions designed to resolve challenges in businesses and technology operations. From customized software and database applications, to networking and web solutions, 5th Science gives businesses the tools to gain a competitive advantage. 5th Science's mission is to build productive business relationships by providing effective consultation, industry insight, and technical solutions for the success of our customers. For employment opportunities, please mail a copy of your resume via US post to the address listed above. No email resumes are considered.

## A. Harold and Associates, LLC

[www.aha-llc.com](http://www.aha-llc.com)

22299 Exploration Drive, Suite 401  
Lexington Park, MD 20653  
301-233-7175, Fax: 301-737-3053

**Local Executive, Business Development, and HR Contact:** Mr. Jim Cook, Business Development, 301-233-7175, [jcook@aha-llc.com](mailto:jcook@aha-llc.com)  
**Local/Total Employees:** 2/220  
**Corporate HQ:** Jacksonville, FL  
**Local Sales:** \$500K but <\$1M  
**Business Classifications:** Small, Veteran Owned, SDVOSB, SDB, 8A



A. Harold and Associates, LLC (AHA) is an 8(a)/(SDB)certified / Service Disabled Veteran Owned Small Business (SDVOSB) certified, technology, education, engineering and training services firm serving the public and

private sector. We have successfully executed Engineering Support Services, Instructional Systems Design, and E-learning development contracts for local government agencies and the Department of Defense. AHA mitigates project risk by our responsive management practices and effective communication. We are committed to providing our customers with the "Best Value" by minimizing overhead costs and producing the highest quality products and services using our established Quality Program and continuous process improvement methodology.

## ABSI Aerospace & Defense

[www.absidefense.com](http://www.absidefense.com)

44191 Airport Road, Suite A  
California, MD 20619  
800-905-6724, Fax: 855-259-2616

**Local Executive Contact:** Mr. Christopher Sacco, President/CEO, 800-905-6724 ext. 501, [chris.sacco@absidefense.com](mailto:chris.sacco@absidefense.com)  
**Business Development Contact:** Mr. Vince Martinez, Senior Director, 800-902-6724 ext. 514, [vince.martinez@absidefense.com](mailto:vince.martinez@absidefense.com)  
**HR Contact:** Ms. Kimi Humphreys, HR Manager, 800-905-6724, [kimi.humphreys@absidefense.com](mailto:kimi.humphreys@absidefense.com)  
**Local/Total Employees:** 10/33  
**Local Sales:** \$1M but <\$5M  
**Business Classifications:** Small, Veteran Owned, SDVOSB  
**Business Founded in St. Mary's County**



ABSI Aerospace & Defense is innovating the field of UAS training within both the military and commercial environments through employment of a proprietary live, virtual, constructive (LVC) platform called SecondSky. SecondSky is a highly tailorable immersive

virtual aircraft and systems simulation built on a serious-gaming platform that allows users to build scenarios for specific operational and integrated training requirements involving manned and unmanned aircraft.

The company is actively working in the areas of airspace management and integration, and is also focused on developing, building and delivering customized training across the spectrum of unmanned platforms both in the US and internationally. Through the use of both SecondSky and ABSI's instructor pilots, computer-based training platforms and learning management system (LMS), the SBY Regional-based company is actively defining the future standard of UAS training.

## Adams Communication & Engineering Technology, Inc

[www.adamscomm.com](http://www.adamscomm.com)

45310 Abell House, Suite 150  
California, MD 20619  
1-301-298-1787

**Local Executive and Business Development Contact:** Mrs. Tanya Bassett, Vice President of Corporate Growth, 443-784-3320, tanya.bassett@adamscomm.com  
**HR Contact:** Mrs. Leslie LeRoy, Human Resources Director, 703-665-0465, lleroy@adamscomm.com  
**Local/Total Employees:** 6/299  
**Business Classifications:** Small, Veteran Owned, SDVOSB, MBE  
**Business Founded in St. Mary's County**

ACET is a technology company providing integrated products and solutions for US Federal Agencies.

## Adela Technologies

[www.adelatech.com](http://www.adelatech.com)

41660 Courthouse Dr, Suite 301B  
Leonardtown, MD 20650  
240-449-3988

**Local Executive and Business Development Contact:** Mr. David Alonso, Founder, david.alonso@adelatech.com  
**HR Contact:** Ms. Ellen Alonso, HR/Contracts, 240-449-3988, shelly.alonso@adelatech.com  
**Local/Total Employees:** 4/4  
**Local Sales:** \$500L but <\$1M  
**Business Classifications:** Small, Woman Owned, MBE  
**Business Founded in St. Mary's County**



We are a U.S. based managed service provider specializing in cloud, infrastructure security, DevSecOps deployments, cloud migrations, security compliance and hybrid cloud technologies.

Our technical staff are cloud certified consultants with years of federal and commercial experience. Our

expertise in digital transformation has helped enhance organizations that are seeking efficiency, security, and agility with information technology platforms.

## Advanced Systems Technology and Management, Inc. (ADSTM)

[www.adstm.com](http://www.adstm.com)

22685 Three Notch Road, Suite F  
California, MD 20619  
443-624-0101

**Local Executive Contact:** Mr. Thomas Dunn, Vice President Federal Programs  
**Business Development Contact:** Mr. Marvin Taylor, Business Development Manager, marvin.taylor@adstm.com  
**HR Contact:** Ms. Silena Christopher, Human Resource Manager, silena.christopher@adstm.com  
**Local/Total Employees:** 5/100  
**Corporate HQ:** Mclean, VA  
**Local Sales:** \$1M but <\$5M



## AdvantEdge LLC

[AdvantEdge-LLC.com](http://AdvantEdge-LLC.com)

44040 Airport View Drive, Suite C  
Hollywood, MD 20636  
240-725-0280, Fax: 240-725-0281

**Local Executive Contact:** Mr. Jeff Pinkel, CEO/Owner  
**Business Development Contact:** Mr. Mark Pinkel, VP Business Development/Owner, 240-725-0280, Mark.Pinkel@advantedge-llc.com  
**HR Contact:** Mr. Adam Pinkel, VP Operations/Owner, 240-725-0280, Adam.Pinkel@advantedge-llc.com  
**Local/Total Employees:** 6/6  
**Corporate HQ:** Hollywood, MD  
**Business Classifications:** Small, Veteran Owned  
**Business Founded in St. Mary's County**



AdvantEdge LLC an electroforming company. AdvantEdge LLC specializes in the manufacture of high strength, electroformed nickel and nickel alloy, abrasion protection in the form of conformal

leading edges for composite helicopter rotor blades and airplane propeller blades. We currently supply caps/shields/abrasion strips for the H-3/S-61/S-64/N-22/A-160/MD500 series helicopter rotor blades and various Hartzell Propeller Inc., McCauley Propeller Inc. and Catto Propeller Inc. aircraft propeller blades.

# DID YOU KNOW?

The first ever human organ drone delivery was flown by engineers at UMD Unmanned Aircraft Systems (UAS) Test Site here in St. Mary's!

## AECOM

[www.aecom.com](http://www.aecom.com)

46591 Expedition Drive, Suite 100  
Lexington Park, MD 20653  
301-862-1246, Fax: 301-862-9618

**Local Executive and Business Development Contact:** Mr. Tim Piester, Operations/Program Manager, 301-862-4638, tim.piester@aecom.com  
**HR Contact:** Ms. Michelle Kopchinsky, Human Resource Manager, 540-663-9405, michelle.kopchinsky@aecom.com  
**Local/Total Employees:** 25/100,000  
**Corporate HQ:** Los Angeles, CA  
**Local Sales:** \$10M but <\$20M  
**Business Classifications:** Large



During 2014, our combination with URS Corporation was a game changer for the industry, more than doubling our revenue and workforce. AECOM provides high quality technical services to most U.S. Government agencies, with a strong focus on aviation. Locally, AECOM provides management and engineering services related to aircraft signature measurements, Unmanned Air Systems, electromagnetic

environmental effect, system safety, shipboard combat systems simulation, aircraft conceptual design and operations analysis. AECOM provides aircraft engineering, prototyping, integration, modification, operation and maintenance, including P-3 and aviation support equipment kitting/upgrades, USNTPS sustain support, C-26 worldwide logistics support, and operates a FAA Part 145 Repair Station.

## AIRtec, Inc.

[www.flyairtec.com](http://www.flyairtec.com)

46610 Expedition Drive, Suite 100  
Lexington Park, MD 20653  
301-373-2101, Fax: 301-373-2154

**Local Executive Contact:** Mr. Tom Jarboe, CEO/President, 301-373-2101  
**Business Development Contact:** Mr. Trey Williams, Director of Business Development, 301-373-2101, twilliams@flyairtec.com  
**HR Contact:** Mrs. Kelly Beavers, Director of Human Resources, 301-373-2101, kbeavers@flyairtec.com  
**Total Employees:** 110  
**Corporate HQ:** Lexington Park, MD  
**Local Sales:** \$50M but <\$100M  
**Business Founded in St. Mary's County**



AIRtec, Inc. is a small business that has been providing airborne support for the DoD and NASA since 1987. Based at the St. Mary's

County Airport, AIRtec operates a variety of aircraft that provide maritime radar and visual range surveillance, telemetry, flight termination, airborne relay and control, environmental assessment, and versatile airborne platforms for the development and testing of military hardware. Our staff includes pilots, engineers, and technicians experienced with the evaluation, integration, and operation of various airborne sensors to include maritime surveillance radars, EO/IR, DF, video data link, and satellite communications systems. Flexible, autonomous, and deployable assets form the foundation of our capabilities.

## Alaire Technologies, Inc.

[www.alairetechnologies.com](http://www.alairetechnologies.com)

44425 Pecan Court, Suite 205  
California, MD 20619  
240-237-8041, Fax: 240-237-8071

**Local Executive and Business Development Contact:** Mr. Dwight L. Cousins, President, 240-237-8013, dwight.cousins@alairetechnologies.com  
**HR Contact:** Ms. Janette Cooper, Office Manager, 240-237-8041, jcooper@alairetechnologies.com  
**Local/Total Employees:** 3/23  
**Corporate HQ:** Lorton, VA  
**Local Sales:** \$1M but <\$5M  
**Business Classifications:** Small, Woman Owned



Alaire Technologies provides advanced technology research and development support, systems engineering and program management support for Electronic Warfare (EW) Self Protection systems and

Intelligence, Surveillance and Reconnaissance (ISR) sensors and sensor systems. Today's Warfighter needs the most advanced technology available to defend against an increasingly sophisticated array of threat systems. Alaire Technologies supports military research facilities and DOD agencies developing the technological edge required to ensure mission success. Alaire Technologies specializes in support for EW R&D, prototype system development, lab & field testing of developmental systems in realistic combat simulations and the transition of these systems to full scale production.

## The Albers Group LLC

[www.thealbersgroup.com](http://www.thealbersgroup.com)

22335 Exploration Drive, Suite 100  
Lexington Park, MD 20653  
301-904-0246

### Local Executive and Business Development Contact:

Mr. Peter Williams, EVP, 301-904-0246,  
pwilliams@thealbersgroup.com

**HR Contact:** Mr. Russell Garrett, VP for Ops & Finance,  
512-221-9001, tgarofola@thealbersgroup.com

**Local/Total Employees:** 4/12

**Local Sales:** \$1M but <\$5M

**Business Classifications:** Small, Veteran Owned, SDVOSB



We are a certified SDVOSB with expertise in System Engineering (MBSE), Program Management, Acquisition, Logistics/Sustainment, and Platform Integration capabilities. We also have manufacturing capability, as well

as capabilities in maintenance, repair, and overhaul of aircraft components. We support Navy, Marine Corps, non-DOD, and commercial customers in these disciplines. We offer concept of operations development, regulatory assistance for civil UAS operators, as well as UAS payload and vehicle development assistance. We offer civil aviation operations (14CFR, Part 135) providing transportation, photography, and other aviation services. Our technical and former military personnel offer decades of experience in MD & TX.

## AM Pierce & Associates, Incorporated

[www.ampierce.com](http://www.ampierce.com)

23330 Cottonwood Parkway, Suite 345  
California, MD 20619  
240-718-3800, Fax: 240-718-3799

### Local Executive and Business Development Contact:

Ms. Adelle Pierce, President, 240-718-3800,  
adelle.pierce@ampierce.com

**HR Contact:** Ms. Amber Hugues, Director HR & Security,  
240-718-3800, amber.hughes@ampierce.com

**Local/Total Employees:** 35/50

**Corporate HQ:** Lexington Park, MD

**Local Sales:** \$5M but <\$10M

**Business Classifications:** Small, Woman Owned

**Business Founded in St. Mary's County**



AM Pierce & Associates, Incorporated is a woman-owned small business providing engineering, program and acquisition management services to NAVAIR and other DoD customers. Our workforce

provides communications, command & control, requirements analysis and acquisition & program management expertise to our customers. At AM Pierce & Associates we pride ourselves on our ability to provide innovative solutions to our customer's most critical requirements. We are able to leverage the extensive industry experience of our dedicated staff to bring to bear the stability and practices of a large company with the agility and responsiveness of a small company.

## American Electronic Warfare Associates, Inc. (AMEWAS)

[www.amewas.com](http://www.amewas.com)

44427 Airport Road, Suite 200  
California, MD 20619  
301-863-7102, Fax: 301-863-0298

**Local Executive Contact:** Mr. Jim Donovan,  
Chief Operations Officer, 301-863-7102,  
jimdonovan@amewas.com

**Business Development Contact:** Mr. Marc Briere, Chief  
Strategy Officer, 301-863-7102, marcbrriere@amewas.com

**HR Contact:** Ms. Amber Hughes, Director of Human  
Resources, 301-863-7102, amberhughes@amewas.com

**Local/Total Employees:** 300/315

**Corporate HQ:** California, MD

**Local Sales:** \$50M but <\$100M

**Business Classifications:** Small, Woman Owned

**Business Founded in St. Mary's County**



Established in 1983, we are celebrating over 35 years of excellence in providing quality



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products and services to the Department of Defense and are well suited to support multiple roles in the DoD's research, development, test & evaluation (RDT&E) Environment. AMEWAS, Inc.'s core capabilities stem from an extensive, practical knowledge basis in electronic warfare (EW), synthetic warfare environments, software engineering and hardware development and integration that has been successfully applied to the science and technology (S&T), modeling and simulation (M&S), Test and Evaluation (T&E) and mission planning communities in the form of both services and products. AMEWAS, Inc.'s services and products have helped to advance the state of the art of acquisition program test and training by helping to transform emerging technology into acquisition, operations and training capabilities and by keeping pace with evolving operational concepts, tactics, techniques and procedures associated with new and enhanced capabilities in support of the modern warfighter. AMEWAS, Inc.'s Headquarters is located in California, MD with offices in San Diego, CA and Orlando, FL with employees working nationwide.

## American Electronics, Inc. (Amelex)

[www.amelexinc.com](http://www.amelexinc.com)

44423 Airport Road, Suite 102  
California, MD 20619  
301-862-5500, Fax: 301-862-5502

### Local Executive and Business Development Contact:

Ms. Dawn Rich, President, 301-862-5500,  
drich@amelexinc.com

**HR Contact:** Ms. Kelly Seeley, HR Director, 301-862-5500,  
KSeeley@amelexinc.com

**Local/Total Employees:** 250/100

**Corporate HQ:** California, MD

**Local Sales:** \$20M but <\$50M

**Business Classifications:** Small, Woman Owned



Amelex has over 30 years of experience providing technical and management support to DoD and

commercial customers. Our core capabilities consist of Program Management, Engineering Services, Information Technology Services, and Facilities Management. Our program management services include project, acquisition, financial, documentation, and meeting support. Engineering services cover systems, test and evaluation, software, and hardware engineering. Through our information technology services we provide network administration, database development, website development, and information assurance and security. Our Facilities management services include business continuity and security analysis, auditing, and training; overseeing building repair and maintenance; office space management; visitor control; and video teleconferencing.

## AMERICAN SYSTEMS

[www.AMERICANSYSTEMS.com](http://www.AMERICANSYSTEMS.com)

22289 Exploration Drive, Suite 401  
Lexington Park, MD 20653  
240-237-8191 ext. 6912

### Local Executive and Business Development Contact:

Ms. Cari Smiley, VP/Director, 240-237-8191 ext. 6910,  
cari.smiley@americansystems.com

**HR Contact:** Ms. Kelly Wing, Senior Manager,  
703-968-5107, Kelly.wing@americansystems.com

**Local/Total Employees:** 32/1,500

**Corporate HQ:** Chantilly, VA

**Local Sales:** \$20M but <\$50M

**Business Classifications:** Large



Founded in 1975, AMERICAN SYSTEMS is one of the largest employee-owned companies in the United States. The company provides systems engineering, test and evaluation, technical, and managed services to government

and commercial customers. The local office Directorate specializes in flight dynamics and flight controls, physics-based aircraft modeling and simulation, aircraft training systems, Test & Evaluation, IV&V, software engineering, program management, and total shipboard expertise including radar, sensors, logistics, and requirements.

## Anderson Engineering & Design, LLC (AED)

[www.AED-LLC.com](http://www.AED-LLC.com)

21803 Three Notch Road, Suite B  
Lexington Park, MD 20653  
240-237-8475, Fax: 720-920-1952

### Local Executive Contact:

Mr. Robert Hor, Vice President  
**Business Development Contact:** Mr. Erik Anderson,  
President, 240-237-8481, Erik.Anderson@AED-LLC.com

**HR Contact:** Ms. Jennifer Anderson, HR Director,  
240-237-8475, Jennifer.Anderson@AED-LLC.com

**Local/Total Employees:** 10/11

**Corporate HQ:** Lexington Park, MD

**Local Sales:** \$1M but <\$5M

**Business Classifications:** Small, Veteran Owned, SDVOSB

**Business Founded in St. Mary's County**



Anderson Engineering & Design, LLC (AED) is the global leader in advanced

technology for GIS data driven Mapping and Cartography technologies while also supporting aircraft Moving Map systems. Only AED offers the ability to continuously updated global coverage for certifiable maps, conversion of FAA, DoD, and other commercial products, which meet all military moving map customization requirements. Our products are at the

forefront of global aviation. Since 1953, we are proud to have been at the forefront of innovation that has changed the world.

## Andromeda Systems Inc.

[www.androsysinc.com](http://www.androsysinc.com)

22454 Three Notch Road, Suite 102  
Lexington Park, MD 20653  
240-237-4395, Fax: 301-737-8859

**Local Executive and HR Contact:** Ms. Patti Lindblad,  
Director of Human Resources, 904-637-2026,  
patti.lindblad@androsysinc.com

**Business Development Contact:** Ms. Jennifer Otero,  
VP Business Operations, 904-637-2061,  
jennifer.otero@androsysinc.com

**Local/Total Employees:** 16/210

**Corporate HQ:** Virginia Beach, VA

**Local Sales:** \$200K but <\$500K

**Business Classifications:** Small, Veteran Owned, SDVOSB



Andromeda Systems Incorporated is a privately held Service-Disabled Veteran Owned Small Business (SDVOSB) with multiple

locations across the United States. ASI provides tools and services to Program Managers and Fleet Owners to gain critical insights and system improvements to optimize operations, make better business decisions and achieve measurable cost savings. These benefits are provided through four integrated service areas: Engineering, Maintenance and Logistics, Information Technology, and Program Management and Acquisition Support Services. ASI specializes in cutting edge solutions for reliability, maintenance, and logistics. Our highly qualified and multi-disciplined staff supports a variety of US Government and commercial customers.

## Antech Systems, Inc.

[www.antechsystems.com](http://www.antechsystems.com)

PO Box 122  
St. Inigoes, MD 20684  
757-547-2828

**Local Executive Contact:** Mr. Frank Cooney,  
Director of Business

**Business Development Contact:** Mr. Tom Dobry,  
Account Manager - NAVAIR Services,  
tom.dobry@antechsystems.com

**HR Contact:** Ms. Melissa Self, Personnel Manager,  
757-547-2828, Melissa.self@antechsystems.com

**Local/Total Employees:** 18/190

**Corporate HQ:** Chesapeake, VA

**Local Sales:** \$1M but <\$5M

**Business Classifications:** Small



Antech Systems provides learning solutions, performance support, data fusion, information publishing, and

maintenance management products for the Navy and other DoD, government, and commercial industry customers. Our ability, acting as a Prime, developing successful USN organic products continuously proves the efficacy of our service offerings in engineering analysis, RCM, technology insertion, IETM/ALE, XML, IT solutions development, rapid systems evolution management, and project engineering. We offer a balanced perspective unifying expert input with agile processes and proven tools into mission focused services and products enabling systems, people, and organizations to 'work smarter' across life-cycle technical performance, cost, schedule, and risk.

## Applied Techniques Corporation

[www.teamATC.net](http://www.teamATC.net)

21585 Three Notch Rd  
Lexington Park, MD 20653  
301-266-3704

### Local Executive, Business Development, and HR

**Contact:** Mr. Roger Kraus, President, 301-266-3704,  
rogerkraus@teamATC.net

**Local/Total Employees:** 14/14

**Corporate HQ:** Silverdale, WA

**Local Sales:** \$1M but <\$5M

**Business Classifications:** Small



Applied Techniques Corporation (ATC) is a small business that provides for the analysis, design development and

implementation of trainers, training systems and training services in the government markets. We also provide various logistic support efforts. Our training of professionals hold degrees in business management, engineering, computer sciences and instructional systems design and development. We employ certified and standardized approaches to training development and are proficient in both the instructional systems design (ISD) and systems approach to training (SAT) methodologies. We conduct front-end analysis, needs/requirements assessments, capacity analysis, cost/benefit trade-offs, and return on investment analyses. We also provide instructional service CONUS/OCONUS.

## AR Systems, Inc.

[www.arsystems.com](http://www.arsystems.com)

14160 Peaceful Place  
Mechanicsville, MD 20659  
301-884-2259, Fax: 301-934-8023

### Local Executive, Business Development and HR

**Contact:** Mr. Barry Wood, Vice President, 301-884-2259

**Local/Total Employees:** 10/10  
**Corporate HQ:** Mechanicsville, MD  
**Local Sales:** \$1M but <\$5M  
**Business Classifications:** Small

AR Systems is an electronic manufacturer specializing primarily in military products. Our concentration is in thru-hole and surface mount circuit board assemblies as well as higher level wired assemblies. We have an engineering staff which provides support for manufacturing as well as product test development and design. Most of our sales are to major defense contractors. We have been in business since 1983 and operate a 7,000 square foot facility.

## AT&T Government Solutions

[www.corp.att.com/gov](http://www.corp.att.com/gov)

22289 Exploration Drive, Suite 400  
Lexington Park, MD 20653  
301-866-5814, Fax: 301-737-1373

### Local Executive and Business Development Contact:

Mr. Eric Youngborg, Director, 301-866-5807,  
youngborg@att.com

**HR Contact:** Ms. Debbie Harding, Senior Business Administrator, 301-866-5814, dh434j@att.com

**Local/Total Employees:** 26/190,000

**Corporate HQ:** Oakton, VA

**Local Sales:** \$10M but <\$20M

**Business Classifications:** Large



AT&T Government Solutions provides program management, systems engineering, financial analysis and logistics management support to various NAVAIR

program offices. The core engineering specialties center on special mission systems development and integration for the Navy's EW/Special Mission aircraft.

## Atkinson Aeronautics & Technology, Inc.

<http://ataero.com/aircraft-maintenance/>

44170 Airport Road, Hangar X2  
California, MD 20619  
240-925-7557, Fax: 301-863-3937

**Local Executive Contact:** Mr. Jim Atkinson, CEO,  
240-925-7557, jim.atkinson@ataero.com

**Business Development Contact:** Mr. Eric Toia, Director of Maintenance, 240-925-7557, bob.zaorski@ataero.com

**HR Contact:** Ms. Shanika Carr, HR Administrator,  
540-226-9859, shanika.carr@ataero.com

**Local/Total Employees:** 17/39

**Corporate HQ:** Fredericksburg, VA

**Local Sales:** \$1M but <\$5M

**Business Classifications:** Small, Veteran Owned, SDVOSB



Atkinson Aero Aviation Division is a function of its parent company, Atkinson Aeronautics & Technology, Inc. providing a full range of general aviation Airframe and Powerplant maintenance and modification. We hold a 14 CFR Part 145 Repair Station certificate performing all types of avionics installations and system checks and repairs. Our St. Mary's County Airport (2W6) facility is located in Hangar X, at 44170 Airport Road, California, MD. This location and our KXSA facility hold dealerships for an ever-growing number of brands. Atkinson Aero is a Veterans Administration certified SDVOSB.

Atkinson is a SDVOSB providing System Engineering, Acquisition and Logistics expertise in Electronic Warfare, Weapons Development/Platform Integration, Cyber Security and C-RCIED. Additionally, to our support for Navy, Marine Corps, academia and non-DOD agencies in standard disciplines, At Aero has experience in prototyping and Concept of Operations development for UAS systems in FAA, maritime, agricultural and university research environments. Aviation operations and maintenance, CONUS transportation, technology maturation and transition planning, program management and system sustainment have our cadre of former military and public safety personnel providing 3 decades of experience in these specialty areas in CA, TX, NC, PA, VA and MD.

## Atlantic Broadband

[atlanticbb.com](http://atlanticbb.com) and [atlanticbb.com/business](http://atlanticbb.com/business)

43920 Airport View Drive  
Hollywood, MD 20636  
833-625-1219, Fax: 301-373-3757

**Local Executive Contact:** Mr. Scott Randall,  
Vice President and General Manager, 302-464-1657,  
srandall@atlanticbb.com

**Business Development Contact:** Mr. David Travis,  
Director of Commercial Sales, dtravis@atlanticbb.com

**HR Contact:** Ms. Kathy Barron-Ferenchi, Human Resources Manager, KBarron-Ferenchi@atlanticbb.com

**Local/Total Employees:** 44/500

**Corporate HQ:** Quincy, MA

**Business Classifications:** Small



Atlantic Broadband, a subsidiary of Cogeco Communications Inc. (TSX: CCA), is the eighth largest cable operator in the United States, based on the number of television service customers served. The company provides its residential and business customers with Internet, TV and Phone services in 11 states: Connecticut, Delaware, Florida, Maine, Maryland, New Hampshire, New York, Pennsylvania, South Carolina, Virginia and West Virginia. Atlantic Broadband is headquartered in Quincy, Massachusetts. To learn more about Atlantic Broadband, please visit [www.atlanticbb.com](http://www.atlanticbb.com).

# SOUTHERN MARYLAND INNOVATES

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[SOMDinnovates.com](http://SOMDinnovates.com)

## AV3, Inc.

[www.av3inc.com](http://www.av3inc.com)

28275 Three Notch Road  
Mechanicsville, MD 20659  
301-290-1020, Fax: 301-290-1021

**Local Executive Contact:** Mr. Jason Burroughs,  
Vice President

**Business Development Contact:** Mr. Bryan Clarke,  
Vice President, 301-290-1020 ext. 1036,  
bryan.clarke@av3inc.com

**HR Contact:** Mrs. Sabrina Barosio, Human Resources Director, 301-290-1020, sabrina.barosio@av3inc.com

**Local/Total Employees:** 60/65

**Local Sales:** \$20M but <\$50M

**Business Classifications:** Small, Veteran Owned, SDB, 8A, MBE

**Business Founded in St. Mary's County**



AV3, Inc. is a small 8(A) Native American and Veteran owned Audiovisual (AV) Systems Integration company headquartered in Southern Maryland. AV3 provides products and services centered on Audio-

Visual (AV) integration and installation, using a turnkey approach for customer requirements and challenges.

## Avericon, LLC

[www.avericon.com](http://www.avericon.com)

PO Box 423  
Valley Lee, MD 20692  
301-904-5143, Fax: 301-994-3692

**Local Executive Contact:** Mr. Scott Bruce,  
General Manager

**Business Development Contact:** Mr. Scott Bruce,  
General Manager, 301-904-5143, sbruce@avericon.com

**Local/Total Employees:** 3/3

**Local Sales:** \$200K but <\$500K

**Business Classifications:** Small, Veteran Owned  
**Business Founded in St. Mary's County**



Avericon is an Engineering and Design company that specializes in designing propellers for small and medium Unmanned Vehicles. Avericon provides advanced aerodynamic and hydrodynamic design for propellers and rotary wing applications, and all manners of industrial design.

## AVIAN

[www.avian.com](http://www.avian.com)

22111 Three Notch Road  
Lexington Park, MD 20653  
301-866-2070, Fax: 301-866-2071

**Local Executive Contact:** Mr. Kevin Switick, CEO/  
President, 301-866-2070 ext. 113,  
kevin.switick@avian.com

**Business Development Contact:** Mr. John Slaughter,  
Vice President of Growth Solutions, 301-866-2070 ext. 137,  
john.slaughter@avian.com

**HR Contact:** Ms. Kelly Perry, Director of Human  
Resources, 301-866-2070, kelly.perry@avian.com

**Local/Total Employees:** 165/275

**Corporate HQ:** Lexington Park, MD

**Local Sales:** \$20M but <\$50M

**Business Classifications:** Small, Veteran Owned, SDVOSB

**Business Founded in St. Mary's County**



AVIAN (pronounced \*a-v-yin\*) is a service-disabled, veteran-owned small business. We believe talent and passion generate solutions to today's business challenges. We understand that these characteristics thrive in a business

culture that embraces innovation, creativity and the entrepreneurial spirit.

We are resourceful, responsive and reachable for our clients in program, financial, and logistics management; engineering and systems engineering; test and evaluation of manned and unmanned aerial systems; communication strategy and graphic design.

AVIAN is headquartered in Lexington Park, Maryland with hundreds of employees located across the county. Overall, AVIAN provides a broad range of niche expertise to the Naval Air Systems Command (NAVAIR); the Naval Sea Systems Command (NAVSEA); The Naval Information Warfare Systems Command (NAVWAR); The Naval Surface Warfare Center - Panama City; the Office of Naval Research and a variety of commercial clients.

As a services company, AVIAN's best attribute is its people. Its business model has a strong emphasis on creating memorable experiences and building relationships.

## Aviation Systems Engineering Company (ASEC), Inc.

[www.asec.aero](http://www.asec.aero)

21801 North Shangri-La Drive, Suite F  
Lexington Park, MD 20653  
301-862-1732, Fax: 301-862-5739

**Local Executive Contact:** Mr. Vincent Bellezza, President  
**Business Development Contact:** Mr. Bryan Barthelme,  
Business Development Manager, 240-661-8755,  
bryan.barthelme@asec.aero

**HR Contact:** Ms. Dawn Berry, Human Resources,  
301-862-1732, dawn.berry@asec.aero

**Local/Total Employees:** 150/250

**Corporate HQ:** Lexington Park, MD

**Local Sales:** \$20M but <\$50M

**Business Classifications:** Small, Veteran Owned

**Business Founded in St. Mary's County**



Aviation Systems Engineering Company, Incorporated (ASEC) is a employee-owned small business offering full spectrum program management, logistics, training, engineering, and technical support that spans a program's lifecycle which includes: concept development, performance requirement and threat studies, operations analysis, systems engineering and test, syllabus development and training, document generation and configuration control, and program management support. In addition, ASEC employs a range of specially modified aircraft including a DC-3 and Navaion L-1A to perform test-bed aircraft studies, support payload integration and certification, and to conduct full systems flight testing.

## BAE Systems

[www.baesystems.com](http://www.baesystems.com)

23481 Cottonwood Parkway  
California, MD 20619  
301-862-9300, Fax: 301-863-0756

**Local Executive Contact:** Mr. Thomas Garrison,  
Senior Director, 301-863-0836,  
thomas.garrison@baesystems.com

**Business Development Contact:** Mr. Fred Bailey,  
Director, Business Development, 301-862-9300,  
fred.r.bailey@baesystems.com

**HR Contact:** Ms. Trina Goodell, Human Resource  
Business Partner, 301-862-9300,  
trina.goodell@baesystems.com

**Local/Total Employees:** 1,027/120,700

**Corporate HQ:** Arlington, VA

**Local Sales:** \$250M but <\$500M

**Business Classifications:** Large, Foreign Owned

**BAE SYSTEMS** BAE Systems, Inc. delivers its customers a complete range of cost-efficient, first-rate

engineering solutions. We provide systems design and integration, installation, test and evaluation, and logistics and life-cycle support for C4ISR, security, air traffic control, identification systems, and aircraft obsolescence management. We support advanced electronic systems and platforms whether at sea, on land, or in the air, and we recruit and retain top-notch engineering and technical talent in all of these arenas. We also serve as a local gateway for DoD customers seeking access to BAE Systems' major operations across five continents and our world-class prime contracting capabilities.

## Balance Imaging Solutions, LLC

[www.balanceimaging.com](http://www.balanceimaging.com)

44425 Airport Road, Suite 160  
California, MD 20619  
240-237-8051, Fax: 240-237-8051

**Local Executive and HR Contact:** Mr. James Rumble,  
Vice President Imaging & Mfg., 240-237-8051,  
james.rumble@balanceimaging.com

**Business Development Contact:** Mrs. Deborah Rumble,  
CEO, 240-237-8051, deborah.rumble@balanceimaging.com

**Local/Total Employees:** 6/6

**Local Sales:** \$200K but <\$500K

**Business Classifications:** Small, Woman Owned

**Business Founded in St. Mary's County**



Document and records scanning, indexing, organization, metadata capture and OCR are our core competencies. This includes digital conversion of hardcopy files, project records, historic collections, microfilm, microfiche and non-destructive book scanning. Our customers appreciate our quality and service level. We have successfully completed projects for local, national, and international organizations in the government and private sector. It is our mission at Balance Imaging Solutions to delight clients with customized, value-added digitization and microfilm solutions for their critical document collections. BIS delivers high quality, reliability, on-time delivery, and outstanding customer service on each project we undertake.

## Baldwin Design Group, Inc. / Industrial Solutions Division

[www.mach1.net](http://www.mach1.net)

23306 Three Notch Road  
California, MD 20619  
301-737-0555

**Local Executive Contact:** Ms. Carolyn Egrie, President  
**Business Development and HR Contact:** Mr. Stephen Egrie, Mechanical Engineer, 410-474-7552,  
steve@baldwindesigngroup.com

**Local/Total Employees:** 3/5

**Business Classifications:** Small, Woman Owned



Our Mechanical Engineering and Prototype Manufacturing Services include CAB/CAM using PTC's Pro/Engineer and Pro/Manufacturing Software. These services include 3-D Design, Drafting, CNC Machining, Metal Fabrication, Sheet Metal Fabrication, Punching, CNC Bending, Welding, Laser and CNC Plasma Cutting. Full documentation is available for all parts and assemblies including manufacturing process plans, component assembly steps and Bill Of Materials (BOM).

## BCF Solutions

[www.bcfsolutions.com](http://www.bcfsolutions.com)

44180 Airport View Drive, Suite 5  
Hollywood, MD 20636  
301-373-8877, Fax: 301-373-3696

**Local Executive Contact:** Mr. Mike Cooper, Division  
Director, 301-373-8877 ext. 295,  
mcooper@bcfsolutions.com

**Business Development Contact:** Mr. Tim Foerster,  
Director of Strategic Planning & Marketing,  
703-717-9922, tfoerster@bcfsolutions.com

**HR Contact:** Ms. Sunita Gupta, Human Resource  
Manager, 703-817-9475, sgupta@bcfsolutions.com

**Local/Total Employees:** 20/180

**Corporate HQ:** Chantilly, VA

**Local Sales:** \$1M but <\$5M

**Business Classifications:** Small

**Business Founded in St. Mary's County**



BCF provides systems engineering, design, integration, installation, and test services for various fixed and mobile C4ISR applications. With almost 20,000 square feet of convertible bays and integration area, BCF offers a cohesive capacity to support the design, fabrication, integration, fielding, and life cycle management of tactical, portable, mobile, and fixed-site systems. With our engineering expertise, rapid prototype and integration facility, we are able to quickly move projects from concept to completion. In addition, BCF also has capabilities in acquisition management support and project controls that includes Earned Value Management, Cost Estimating and Analysis, Scheduling, and Risk Assessment and Management.

## Bell Textron Inc.

[www.bellflight.com](http://www.bellflight.com)

46591 Expedition Drive, Suite 101  
Lexington Park, MD 20653  
301-866-8603

**Business Development Contact:** Mr. Phil Fickes,  
Senior Business Development Manager, 301-866-6506,  
pfickes@bellflight.com

**Local/Total Employees:** 25/8000

**Corporate HQ:** Fort Worth, TX

**Business Classifications:** Large



Manufacturers of vertical lift aircraft for both military and commercial applications. Located in St. Mary's County to serve NAVAIR customers. We currently provide NAVAIR with V-22 Tilt Rotor aircraft, H-1 attack and utility aircraft, flight test and logistics support. Our local business and engineering office supports NAVAIR across all our products and services.



## BGI, LLC

[www.bgi-llc.com](http://www.bgi-llc.com)

22289 Exploration Drive, Suite 402  
Lexington Park, MD 20653  
330-374-7737, Fax: 330-374-1780

### Local Executive and Business Development Contact:

Mr. Chris Owens, Chief Operations Officer, 330-374-7737 ext. 401, [chris.owens@bgi-llc.com](mailto:chris.owens@bgi-llc.com)

**HR Contact:** Ms. Jonna Cavileer, Human Resource Manager, 330-374-7737, [jonna.cavileer@bgi-llc.com](mailto:jonna.cavileer@bgi-llc.com)

**Local/Total Employees:** 8/160

**Corporate HQ:** Akron, OH

**Local Sales:** \$5M but <\$10M

**Business Classifications:** Small, Veteran Owned



BGI is a unique and innovative veteran-owned small business that brings together highly experienced leaders and managers, systems engineers, software engineers, and

operational subject matter experts from a variety of backgrounds. We provide a wide array of training and technical services for military aviation customers worldwide. Our industry leading software products solve real problems in today's complex training and mission environments.

BGI is a veteran-owned small business (VOSB) with approximately 160 employees. We have a seasoned management team that is experienced in all aspects of aviation and defense business operations and compliance. BGI maintains an ISO 9001:2008 quality management certification.

## Bob Taylor Engineering, Inc.

22688 Three Notch Road

Lexington Park, MD 20653  
301-862-4300, Fax: 301-862-5764

**Local Executive Contact:** Mr. Joseph R Taylor, Geotechnical Engineer,

[joe.taylor@bobtaylorengeering.com](mailto:joe.taylor@bobtaylorengeering.com)

**Business Development Contact:** Mr. Robert F. Taylor, President, 301-862-4300, [bte@bobtaylorengeering.com](mailto:bte@bobtaylorengeering.com)

**HR Contact:** Ms. Linda Taylor, Director, 301-862-4300, [bte@bobtaylorengeering.com](mailto:bte@bobtaylorengeering.com)

**Local/Total Employees:** 20/20

**Corporate HQ:** Lexington Park, MD

**Local Sales:** \$1M but <\$5M

**Business Classifications:** Small

**Business Founded in St. Mary's County**



Bob Taylor Engineering, Inc. (BTE) services include: geotechnical engineering, subsurface and storm water management investigations,

foundation engineering, exploratory drilling and sampling of soil, quality control of fill and field observation of structural fill, footings piles and concrete; and laboratory testing of soils and concrete. Certified technicians perform testing under ASTM International. ASTM International formerly known as American Society for Testing and Materials and American Association of State Highway and Transportation Officials (AASHTO) standards. The BTE in house laboratory is certified by ACI American Concrete Institute. Cement and Concrete Reference Lab (CCRL).

## The Boeing Company

[www.boeing.com](http://www.boeing.com)

44425 Pecan Court, Suite 100  
California, MD 20619  
301-866-6800, Fax: 301-866-6820

### Local Executive and Business Development Contact:

Mr. Walt Stammer, Director, 301-866-6801, [walt.stammeriii@boeing.com](mailto:walt.stammeriii@boeing.com)

**HR Contact:** Ms. Milliana Phifer, 301-757-4334, [milliana.i.phifer@boeing.com](mailto:milliana.i.phifer@boeing.com)

**Local/Total Employees:** 450/0

**Corporate HQ:** Chicago, IL

**Business Classifications:** Large



The Boeing Company provides networks, sensors, aircraft, missiles and munitions, rotorcrafts, unmanned aerial vehicles, and

aerospace support to both military and commercial customers throughout the world. Locally, this office provides support for Navy and Marine Corps customers at the Naval Air Station Patuxent River.

## Booz Allen Hamilton Inc.

[www.bah.com](http://www.bah.com)

46950 Bradley Boulevard  
Lexington Park, MD 20653  
301-862-3110, Fax: 301-862-1967

**Local Executive Contact:** Ms. Dottie Simeona, Vice President, 301-862-7072, [simeona\\_dottie@bah.com](mailto:simeona_dottie@bah.com)

**Business Development Contact:** Mr. Mike Morgan, Principal/Director, 301-862-7472, [morgan\\_mike@bah.com](mailto:morgan_mike@bah.com)

**HR Contact:** Mr. Scott Mewhinney, Recruiter, 301-863-3432, [mewhinney\\_scott@bah.com](mailto:mewhinney_scott@bah.com)

**Local/Total Employees:** 425/25500

**Corporate HQ:** McLean, VA

**Local Sales:** \$100M but <\$250M

**Business Classifications:** Large

## Booz | Allen | Hamilton®

Booz Allen Hamilton has been at the forefront of strategy and technology for more than 100 years. Today, the firm provides management and technology consulting and engineering services to leading Fortune 500 corporations, governments, and not-for-profits across the globe. Booz Allen partners with public and private sector clients to solve their most difficult challenges through a combination of consulting, analytics, mission operations, technology, systems delivery, cybersecurity, engineering, and innovation expertise.

## Bowhead Science and Technology (BST)

[www.bowheadsupport.com](http://www.bowheadsupport.com)

21487 Great Mills Road, Suite A  
Lexington Park, MD 20653  
301-866-6740, Fax: 301-866-1971

**HR Contact:** Mr. Steven Holdsworth, HR Manager, 703-562-0348, [steven.holdsworth@bowheadsupport.com](mailto:steven.holdsworth@bowheadsupport.com)

**Local/Total Employees:** 74/696

**Corporate HQ:** Alexandria, VA

**Local Sales:** \$10M but <\$20M

**Business Classifications:** Small, 8A, ANC



BST provides a wide range of technical expertise in weapon system program management, engineering, financial, configuration management, test and evaluation, logistics, information technology,

communications, operations management and administrative support. Locally, BST clients situated at NAS Patuxent River include PMA-262 (Persistent Unmanned Surveillance), PMA-263 (Navy-Marine Corps Small Tactical UAS), PMA-266 (Navy-Marine Corps Tactical Unmanned Air System), PMA-275 (V-22 Joint Program Office), PMA-261 (H-53 Heavy Lift Helicopters Program), PMA-276 (Light/Attack Helicopters Program), and PMA-268 (Navy Unmanned Combat Air System Program). BST also provides support to the special Communication Requirements Division at Webster Field, St. Inigoes, MD.



As Naval Air Warfare Center Aircraft Division's partnership intermediary, IMPAX collaborates with the government, industry, and academia to spin in technologies to Naval Aviation.



Join our ecosystem and help solve warfighter challenges:  
[impax.tech/ecosystem](http://impax.tech/ecosystem)

### Bowhead Systems Management (BSM)

[www.bowheadsupport.com](http://www.bowheadsupport.com)

21487 Great Mills Road, Suite A  
 Lexington Park, MD 20653  
 301-866-6740, Fax: 301-866-1971

**HR Contact:** Mr. Steven Holdsworth, HR Manager, 703-562-0348, [steven.holdsworth@bowheadsupport.com](mailto:steven.holdsworth@bowheadsupport.com)  
**Local/Total Employees:** 24/224  
**Corporate HQ:** Alexandria, VA  
**Local Sales:** \$1M but <\$5M  
**Business Classifications:** Small, SDB, 8A, MBE, ANC



An Alaska Native Corporation (ANC) and certified 8(a) business, BSM offers a full spectrum of operations and engineering services, including: operations and maintenance of training

systems, software engineering, audiovisual engineering, courseware/CBT development and maintenance, and information technology services. BSM has experience in engineering and systems integration services for military

training devices, unmanned aerial vehicles, and information technology networks to the Department of Defense and Federal Government agencies. Local support includes Strategic Communications, Multi-Media, Protocol, and Media Relations Support for the NAVAIR Corporate Communication Department, Test and Evaluation document management and other support services to PMA-231, and support services to PMA-261.

### Brandes Associates, Inc.

[www.brandesassociates.com](http://www.brandesassociates.com)

22326 Exploration Drive  
 Lexington Park, MD 20653  
 301-866-0956, Fax: 301-866-9618

**Local Executive and Business Development Contact:** Mr. James Ward, Management Solutions Business Unit Director, 301-866-0956 ext. 313, [James.Ward@BrandesAssociates.com](mailto:James.Ward@BrandesAssociates.com)  
**HR Contact:** Mr. Philip Brandes, Human Resources Director, 805-895-2365, [Philip.Brandes@brandesassociates.com](mailto:Philip.Brandes@brandesassociates.com)  
**Local/Total Employees:** 35/113  
**Corporate HQ:** Denver, CO  
**Local Sales:** \$5M but <\$10M  
**Business Classifications:** Small



Since 1989, Brandes Associates, Inc. has provided high-value systems engineering, software development, program management, financial management, program acquisition, and related services for automated mission planning, communications, and intelligence systems for the DoD, Intelligence communities, and friendly international governments. Clients include NAVAIR, NAWCWD, Naval Mission Planning System (NavMPS), the H-1 Helicopter Program, and SOF communities. BAI provides a full spectrum of UAS services from initial design assistance and ConOps development to flight operations. BAI's Agile Empowerment Technologies subsidiary develops innovative message protocol and format translation products enabling Intelligence agencies to cost-effectively leverage legacy systems within new ITS communications architecture requirements.

### C & M Solutions, LLC

[www.cmsolutions3.com](http://www.cmsolutions3.com)

21552 Thames Avenue, Suite 101  
 Lexington Park, MD 20653  
 301-863-7113, Fax: 301-863-7117

**Local Executive Contact:** Ms. Agnes Butler, CEO  
**Business Development Contact:** Ms. Judy Butler, Business, 301-863-7113, [jbutler@cmsolutions3.com](mailto:jbutler@cmsolutions3.com)  
**HR Contact:** Ms. Gwendolyn Chase, HR Office Manager, 301-863-7113, [gchase@cmsolutions3.com](mailto:gchase@cmsolutions3.com)  
**Local/Total Employees:** 9/27  
**Business Classifications:** Small, Woman Owned, SDB, 8A, MBE, EDWOSB, LDOP  
**Business Founded in St. Mary's County**



C & M Solutions, LLC

C & M Solutions is a small woman owned MBE/SDB/DBE located in Lexington Park, MD with a satellite office in Washington, DC. We provide Program Management; Logistics - Supply/Inventory Management; IT Management and Technical Support; Data Management and Facilities Management to the Department of Defense (DoD) and commercial customers. Provides high quality janitorial commercial cleaning services. C & M Solutions' team brings strong management and technology capabilities to our clients. We focus on reducing costs, maximizing, and reducing waste to increase project schedule compliance.

### CACI NSS, Inc.

[www.caci.com](http://www.caci.com)

46920 Bradley Blvd., Bldg. 200  
 Lexington Park, MD 20653  
 301-862-4111, Fax: 301-737-3157

**Local Executive Contact:** Mr. Curt Dodges, Program Manager, 301-862-4111, [curt.dodges@caci.com](mailto:curt.dodges@caci.com)  
**Local/Total Employees:** 140/23,000  
**Corporate HQ:** Arlington, VA



CACI International Inc. provides expertise and technology to enhance enterprise and mission outcomes for Intelligence, Defense, and Federal Civilian customers. A Fortune World's Most Admired Company, CACI is a member of the Fortune 1000 Largest Companies, the Russell 1000 Index, and the S&P MidCap 400 Index. CACI's sustained commitment to ethics and integrity defines its corporate culture and drives its success. With approximately 23,000 employees worldwide, CACI provides dynamic career opportunities for military veterans and industry professionals to support the nation's most critical missions. Join us! [www.caci.com](http://www.caci.com).

### Calspan Corporation

[www.calspan.com](http://www.calspan.com)

c/o USNTPS 22783 Cedar Point Road, Building 2168  
 Patuxent River NAS, MD 20670  
 716-393-7661

**Local Executive and Business Development Contact:** Mr. John Deems, Patuxent River Operations Manager, 716-393-7661, [john.deems@calspan.com](mailto:john.deems@calspan.com)  
**HR Contact:** Ms. Ruthanne Armstrong, Chief Human Resource Officer, 716-631-6731, [ruthanne.armstrong@calspan.com](mailto:ruthanne.armstrong@calspan.com)  
**Local/Total Employees:** 3/377  
**Corporate HQ:** Buffalo, NY  
**Local Sales:** \$1M but <\$5M  
**Business Classifications:** Small



For 70+ years, we have assisted the development of many new aircraft, helped train most of the world's test pilots, designed and tested automotive systems, and made significant innovations in aerospace and transportation safety.

Calspan has instructed handling qualities at the U.S. Naval Test Pilot School since 1960, presently using our Variable Stability Learjets.

Calspan conducts beginning-to-end flight test, including: engineering, design, analysis, modification, fabrication, installation, test and safety planning, test flying, and reporting. Calspan also operates two Gulfstream III aircraft as avionics and stores testbeds.

# DID YOU KNOW?

St. Mary's County has more aerospace engineers per capita than anywhere else in the country  
(Bureau of Labor Statistics)

## Centerscope Technologies, Inc.

[www.centerscope.com](http://www.centerscope.com)

46579 Expedition Drive, Suite 103  
Lexington Park, MD 20653  
240-718-3430, Fax: 301-737-1663

### Local Executive and Business Development Contact:

Mr. Wayne T. Lockley, Director of Engineering and Acquisition Programs, 240-718-1663, wayne.lockley@centerscope.com

**HR Contact:** Ms. Stacey Webb, HR Director, 703-941-9021, stacey.webb@centerscope.com

**Local/Total Employees:** 18/98

**Corporate HQ:** Mclean, VA

**Local Sales:** \$1M but <\$5M

**Business Classifications:** Small, 8A



Provides Engineering, Program Management and Acquisition services to the DoD.

## CGI Federal, Inc.

[www.cgi.com](http://www.cgi.com)

46579 Expedition Drive, Suite 100  
Lexington Park, MD 20653  
240-895-7702, Fax: 301-866-0288

### Local Executive and Business Development Contact:

Ms. Kerri Engley, Director, 202-314-4208, kerri.engley@cgifederal.com

**HR Contact:** Ms. Lisa Keyes, Manager, Human Resources, 703-227-7485, lisa.keyes@cgifederal.com

**Local/Total Employees:** 27/72,000

**Corporate HQ:** Fairfax, VA

**Local Sales:** \$5M but <\$10M

**Business Classifications:** Large



A global leader in IT, business process, and professional services, CGI partners with federal agencies to provide end-to-end solutions for defense, civilian, and intelligence missions. For more than 30 years, we have delivered

quality services to help clients achieve results at every stage of program, product, and business lifecycle. [www.cgi.com/usfederal](http://www.cgi.com/usfederal)

## CGW Technologies Inc.

[www.cgwtech.com](http://www.cgwtech.com)

22337 Greenview Parkway  
Great Mills, MD 20634  
301-737-1861, Fax: 301-737-1862

### Local Executive Contact:

Mr. Earl Weigle, CEO  
**Business Development Contact:** Ms. Nicole Maddox, Office Manager/Recruiter, 301-737-1861, nicole.maddox@cgwtech.com

**HR Contact:** Ms. Nicole Maddox, Office Manager/Recruiter, 301-737-1861, nicole.maddox@cgwtech.com

**Local/Total Employees:** 8/8

**Business Classifications:** Small

**Business Founded in St. Mary's County**



CGW Technologies, Inc. was founded by senior level engineers looking to provide services to the U.S. Government in support of its mission to defend the nation.

Located near the Naval Air Warfare Center—Aircraft Division, CGW is currently fulfilling this vision by providing the Department of Defense with advanced expertise in systems and electrical engineering, software development, and test and evaluation support for several naval systems. CGW prides itself on offering customers access to the latest technological innovations to support mission needs, focusing on both schedule and superior performance.

## Chesapeake Technology International Corporation (CTI)

[www.ctic-inc.com](http://www.ctic-inc.com)

44191 Airport Road, Suite D  
California, MD 20619  
301-862-2726, Fax: 301-862-1857

### Local Executive and Business Development Contact:

Mr. Mike Kepferle, COO, 301-862-2726, kepferle@ctic-inc.com

**HR Contact:** Ms. Teresa Thies, Human Resources, 301-862-2726, tthies@ctic-inc.com

**Local/Total Employees:** 13/69

**Local Sales:** \$10M but <\$20M

**Business Classifications:** Small, Veteran Owned

**Business Founded in St. Mary's County**



CTI provides advanced engineering for military systems.

We design, develop, integrate, deliver and support Electronic Warfare and C4ISR systems. Products include proven control software for manned and unmanned systems, integrated EW Battle Management algorithms and tools, operator tactical displays, and EW flight simulators. Our forte is rapid development focused on adapting advanced commercial technology in support of EW, counter terrorism, and homeland security programs. We work closely with operators to enhance and deploy electronic surveillance and attack systems across the spectrum. Our SBIR successes and ready access to commercial airborne test assets enable us to demonstrate our innovative solutions rapidly.

## Chugach Information Technology, Inc.

[www.chugachgov.com](http://www.chugachgov.com)

21841-A Three Notch Road  
Lexington Park, MD 20653  
301-866-6346, Fax: 301-866-1624

### Local Executive and Business Development Contact:

Mr. Kevin Ritter, Program Manager, 301-866-6332, kevin.ritter@chugachgov.com

**Local/Total Employees:** 12/12

**Corporate HQ:** Anchorage, AK

**Local Sales:** \$1M but <\$5M

**Business Classifications:** SDB, 8A, ANC



Chugach provides a broad range of services that include but are not limited to: Information Technology (IT) - Application Programming, Database Management, Facility Engineering, IT Security, O&M Support Services, Shipboard

Installations/Support and Telecommunications (Note: Lexington Park core competency is in Cruise Missile Life Cycle Planning and Support); Base Operations Support (BOS) - Public Works, Utilities, Logistics, Facilities Maint/Repair, Grounds, Environmental Management, and Vehicle/Heavy Equipment Maintenance etc.; Construction Services; Job Corp Services; Facility Security - Physical Security, Access Security, Surveillance Cameras/Video Logging, Catastrophe Support; and Access Control and Technical Library Service.

## Coalition Solutions Integrated, Inc. (CSI)

[www.coalitionsolutions.com](http://www.coalitionsolutions.com)

23330 Cottonwood Parkway, Suite 340  
California, MD 20619  
240-895-0111, Fax: 240-895-0113

### Local Executive and Business Development Contact:

Mrs. Carol Milan, President, 240-895-0111, milance@coalitionsolutions.com

**HR Contact:** Mr. Kerry Souris, Consultant, 240-895-0111, souriskr@coalitionsolutions.com

**Local/Total Employees:** 10/39

**Corporate HQ:** California, MD

**Local Sales:** \$1M but <\$5M

**Business Classifications:** Small, Woman Owned

**Business Founded in St. Mary's County**



CSI is a leader in defining performance-based logistics strategies in both the public and private sectors. We provide advice on product support strategies and implementation plans. Our personnel have years of

experience in DoD weapon system life cycle acquisition and sustainment management. Our team members are recognized pioneers in the transformation of logistics practices and processes by industry, academia, and various government agencies. CSI is a leader and innovator in IVHM. CSI's IVHM Tool Sets and business processes provide the fleet with increased probability of mission success, improved readiness, better material safety and reduced total ownership costs.

## Cogito Innovations

<https://www.cogitoinnovations.com>

22738 Maple Rd Suite 212  
Lexington Park, MD 20653  
301-750-6052, Fax: 240-237-8649

**Business Development Contact:** Mr. Joshua Simmons, P.E., Founder / CEO, 301-750-3996, josh@onecogito.com

**HR Contact:** Mrs. Dona Turner, HR Manager, 301-750-6052, dona@onecogito.com

**Local/Total Employees:** 8/8

**Local Sales:** \$1M but <\$5M

**Business Classifications:** Small, Veteran Owned, SDVOSB, SDB, MBE

**Business Founded in St. Mary's County**



We are an engineering services firm, specializing in the design, integration, and testing of mission-critical communications systems. We have experience

integrating HF, VHF/UHF LOS, UHF SATCOM, MUOS, LINK-11/16/22, SHF/EHF COMSATCOM & MILSATCOM,

and shipboard networks. We also support several electric utilities in the mid-Atlantic region, providing communications infrastructure support for radio, microwave, fiber-optic, SCADA, cybersecurity, network design, and consult on various technology deployments.

## Coherent Technical Services, Inc. (CTSi)

[www.goCTSi.com](http://www.goCTSi.com)

46561 Expedition Drive, Suite 100  
Lexington Park, MD 20653  
301-880-3341, Fax: 301-866-0008

### Local Executive and Business Development Contact:

Mr. Tom Sanders, Managing Director, 301-880-3341, tom.sanders@goCTSi.com

**HR Contact:** Ms. Carrie Willmore, Director of Operations, 301-880-3341, carrie.willmore@goCTSi.com

**Local/Total Employees:** 90/160

**Corporate HQ:** Lexington Park, MD

**Local Sales:** \$20M but <\$50M

**Business Classifications:** Small

**Business Founded in St. Mary's County**



CTSi is a small, locally owned business headquartered in Lexington Park, Maryland that provides complete engineering solutions and services to government, aerospace, military, and industrial markets. The company's

engineers, scientists, technicians and managers transform customer needs into innovative and affordable solutions. The company's facilities comprise 29,000 sq. ft. of office space in Lexington Park to house its engineering, laboratory and administrative functions. An additional 10,000 sq. ft. prototyping, fabrication and small-scale manufacturing facility is located nearby. This facility is a fully equipped machine and electronic assembly shop that produces and integrates in-house and third-party designs. CTSi also has a significant office in San Diego, CA.

## Compass Systems, Inc.

[www.compass-sys-inc.com](http://www.compass-sys-inc.com)

21471 Great Mills Road  
Lexington Park, MD 20653  
301-737-4640, Fax: 301-866-0071

### Local Executive and Business Development Contact:

Mr. Raymond Rose, President/CEO, 301-737-4640 ext. 400, ray.rose@compass-sys-inc.com

**HR Contact:** Ms. Melanie Holland, HR Administrator, 301-737-4640, resume@compass-sys-inc.com

**Local/Total Employees:** 48/83

**Corporate HQ:** Lexington Park, MD

**Local Sales:** \$20M but <\$50M

**Business Classifications:** Small

**Business Founded in St. Mary's County**



Compass Systems is a ISO 9001:2015/AS9100 Rev. D registered systems engineering firm specializing in military mission systems, video imagery, data processing, air and ground vehicle Engineering and aircraft integration, real-time data/video fusion as well as program management. Compass has an extensive experience with Manned and Unmanned Ground and Flight Operations (GOPs/FOPs). Compass Systems focuses on risk reduction, and rapid response to our customers' requirements. Although Headquartered in Lexington Park MD, Compass also has a 16000 sq. ft. manufacturing facility located in Johnstown, PA. where we specialize in the design and manufacturing of avionics components as well as custom and/or build to print cable harness assemblies to include but not limited to; complex fiber optic, marine, and aircraft cable assemblies.

## Compendium Federal Technology, LLC

[www.cft-llc.com](http://www.cft-llc.com)

22289 Exploration Drive, Suite 300  
Lexington Park, MD 20653  
240-725-0210, Fax: 240-725-0138

**Local Executive Contact:** Mr. John O'Connell, Chief Operating Officer, 240-725-0210 ext. 337, john.oconnell@cft-llc.com

**Business Development Contact:** Mr. Phil Byrd, Business Development, 240-725-0210 ext. 318, phil.byrd@cft-llc.com

**HR Contact:** Ms. Brandi Palmer, Human Resources, 240-725-0210, brandi.palmer@cft-llc.com

**Local/Total Employees:** 22/42

**Corporate HQ:** Lexington Park, MD

**Local Sales:** \$1M but <\$5M

**Business Classifications:** Small, Veteran Owned, SDVOSB

**Business Founded in St. Mary's County**



Compendium Federal Technology (CFT) is a Service-Disabled Veteran-Owned Small Business (SDVOSB), with headquarters located in Lexington Park, Maryland. Founded in 2010

to provide high-quality technical, engineering, training and life-cycle support to the U.S. Navy, NIWC, and other DoD clients. CFT holds a prime SeaPort-e contract in all zones, offers an experienced staff, and has earned "excellent" CPARS for project performance. Specializing in the development and sustainment of technical publications and IETMs, CFT service offerings also include: Integrated Logistics Support (ILS), instructors and classroom training, computer-based training, virtual reality, augmented reality, laser scanning, 3D printing, business and financial management, program/project management, and library management.

## Compliance Corporation

[www.compliancecorporation.com](http://www.compliancecorporation.com)

21617 South Essex Drive, Suite 34  
Lexington Park, MD 20653  
301-863-8070, Fax: 301-863-8290

**Local Executive Contact:** Mr. Harold Herndon Sr., President & CEO

**Business Development Contact:** Ms. Lorraine Williams, Director, Contracts, 301-863-8070 ext. 21, nbo@compliancecorporation.com

**HR Contact:** Ms. Diane Austin, Director, HR, 301-863-8070, hrd@compliancecorporation.com

**Local/Total Employees:** 84/100

**Local Sales:** \$5M but <\$10M

**Business Classifications:** Small, SDB

**Business Founded in St. Mary's County**



Compliance Corporation offers a broad range of services to government/

commercial customers. Services include but are not limited to: Information Technologies – Business/technology experts, solution providers and disaster recovery; Information Security – Services/solutions with security in mind; Program Management – Program management support from cradle to grave; Engineering/Logistics – All aspects of engineering and integrated logistics support; Telecommunications – Integrating Technology with Communications; Teleconferencing – Satellite downlink, low-bit-rate video, desktop video; Training – From concept to on-the-job training; and Mechanical Products Fabrication – Prototype design/development, chassis fabrication, depot repair/support.

## CRL Technologies, Inc.

[www.crltechnologies.com](http://www.crltechnologies.com)

46591 Expedition Drive, Suite 300  
Lexington Park, MD 20653  
301-880-4278, Fax: 703-740-9224



NAVAL AIR STATION PATUXENT RIVER (March 19, 2020) C-2A aircrew Jim Fortini, left, and Al Griffin wave from the back of C-2A Greyhound BuNo 162142 on its last flight, which took place last month. The aircraft, which has been flying with Air Test and Evaluation Squadron (VX) 20 for nearly 30 years, will be retired to the Patuxent River Naval Air Museum. (U.S. Navy photo by Erik Hildebrandt/Released)

**Local Executive Contact:** Mr. C.W. Furlow, Senior Vice-President  
**Business Development Contact:** Mr. Carlos M. Velez, President, 703-740-9223, velezcm@crctechnologies.com  
**HR Contact:** Ms. Crystal Keyworth, HR Manager, 301-880-4278, keyworthcl@crctechnologies.com  
**Local/Total Employees:** 65/70  
**Corporate HQ:** Alexandria, VA  
**Local Sales:** \$10M but <\$20M  
**Business Classifications:** Small



CRL Technologies is a small, professionally Hispanic American owned, business providing high-quality, cost-effective services and solutions to our customers. CRL delivers a high level of

performance and strives to exceed customer expectations by providing qualified and experienced employees who develop tailored solutions. CRL provides valuable resources, services and solutions to our government and commercial customers. We offer a unique blend of civil service acquisition expertise, warfighter operational experience, and business knowledge that enables the acquisition and engineering communities to deliver critical capabilities to the warfighter.

## DCS Corporation

[www.dcscorp.com](http://www.dcscorp.com)

46641 Corporate Drive  
 Lexington Park, MD 20653  
 240-237-4700, Fax: 240-237-4701

**Local Executive Contact:** Mr. Larry Egbert, VP Air and Sea Forces Sector  
**Business Development Contact:** Mr. Kevin Walsh, Business Development Account Manager, 240-237-4926, kwalsh@dcscorp.com  
**HR Contact:** Ms. Carolyn Gould, HR Administrator, 240-237-4901, cgould@dcscorp.com  
**Local/Total Employees:** 125/1440  
**Corporate HQ:** Alexandria, VA  
**Local Sales:** \$50M but <\$100M  
**Business Classifications:** Small



DCS Corporation offers engineering, scientific and management services to government agencies. DCS's expertise is in solving system engineering problems; integrating sensors into systems for: pilotage

& navigation, communications, target acquisition & identification, modeling & simulation, test & evaluation, and vehicle command and control systems. DCS provides expertise in Agile software development, information assurance/cybersecurity, avionics, electro-optics sensors, radars, weapons and armament systems, unmanned systems, human factors, science and technology, financial & acquisition management, training systems & logistics support. DCS developed software systems include:

Mission Planning, embedded software applications, GPS/Navigation systems integration, real-time simulation, crew station systems & training devices.

## DELEX Systems

[www.delex.com](http://www.delex.com)

22099 Three Notch Road, Suite 116  
 Lexington Park, MD 20653  
 301-866-1807

**Local Executive Contact:** Mr. Jim McFillin, Deputy General Manager  
**Business Development Contact:** Mr. Mark Sferra, Director Of Corporate Development, 410-474-2792, msferra@delex.com  
**HR Contact:** Ms. Brenda Sparks, Vice President for Human Capital, 703-287-3295, bsparks@delex.com  
**Local/Total Employees:** 75/185  
**Corporate HQ:** Herndon, VA  
**Local Sales:** \$10M but <\$20M  
**Business Classifications:** Small



Since 1968, Delex has been providing the United States Navy and other Federal government with technical services support in the fields

of Administrative Security, Naval Air and Naval Sea Engineering and Program Management, Interactive Training Tools for Naval operators, and All-Source Maritime Intelligence. Delex's expertise has strengthened our customer's ability to meet their real-world challenges involving Acquisition Decision Analysis, Modeling and Simulation for the training needs of warfighters, Threat Analysis, and comprehensive Security solutions for Network Systems. The company's Lexington Park office provides management oversight of these capabilities to multiple programs across NAVAIR and is able to bring together the right expertise for the right solution in accordance with government technical and budget requirements. We are and always have been a Navy-centric company with a proven record of hiring military veterans.

## Deloitte Consulting LLP

[www.Deloitte.com](http://www.Deloitte.com)

22454 Three Notch Road, Suite 202  
 Lexington Park, MD 20653  
 703-519-2535

**Local Executive Contact:** Mr. Brian Harper, Director  
**Business Development Contact:** Mr. Patrick Hickey, Managing Director, 240-237-4520, pathickey@deloitte.com  
**HR Contact:** Ms. Kristen Devansky, Senior Recruiter, 303.312.4084, kristendevansky@deloitte.com  
**Local/Total Employees:** 100/7,000  
**Corporate HQ:** New York, NY  
**Local Sales:** \$20M but <\$50M  
**Business Classifications:** Large

## Deloitte

Deloitte's Government & Public Services practice – our people, ideas, technology and outcomes – are all designed for impact. Our

team of professionals across the country bring fresh perspective to help you anticipate disruption, re-imagine the possible, and fulfill your mission promise. Whether you are at the crossroads of AI and workforce transformation, cyber and IT modernization or digital and citizen experience—we bring actionable insights to drive bold and lasting results. Our shared purpose and passion help you make an impact and improve the lives of citizens.

How can we make a difference together? Contact us to get started. [www.deloitte.com/us/government](http://www.deloitte.com/us/government) and @DeloitteGov

## DeManss & Associates, LLC

[www.demanss.com](http://www.demanss.com)

PO Box 277  
 Compton, MD 20627  
 301-904-1338

**Local Executive and Business Development Contact:** Mr. Michael DeManss, Managing Partner, 301-904-1338, Michael.demanss@gmail.com  
**HR Contact:** Ms. Leslie Ernst, Member, 301-475-7028, les.dmz@gmail.com  
**Local/Total Employees:** 2/2  
**Corporate HQ:** Leonardtown, MD  
**Local Sales:** \$200K but <\$500K  
**Business Classifications:** Small, Veteran Owned, SDVOSB, SDB  
**Business Founded in St. Mary's County**



DeManss & Associates, LLC is a Service Disabled Veteran Owned Small Business (SDVOSB) providing executive level

leadership with innovative program management, technical, and business solutions at an affordable cost. The founder has over 39 years of solid experience delivering engineering and managerial solutions. This includes over 28 years in aviation systems concept development, advanced technology integration, acquisition management, RDT&E, systems engineering, as well as systems readiness and sustainment. With an in depth understanding of the Naval Aviation Marketplace, we also offer comprehensive expertise throughout the entire business cycle from establishing strategies, qualifying potential targets, implementing action plans, and executing marketing campaigns. In addition, DeManss and Associates, LLC furnishes technical support to the Department of Energy's solutions to critical Naval Aviation obsolescence issues.

## Dial & Associates, LLC

[www.dialassoc.com](http://www.dialassoc.com)

44427 Airport Road, Box 8  
 California, MD 20619  
 301-866-1722, Fax: 301-737-6074

**Local Executive, Business Development, and HR Contact:** Mr. Levern Dial, President, 301-866-1722, diall@dialassoc.com  
**Local/Total Employees:** 5/5  
**Corporate HQ:** California, MD  
**Local Sales:** \$200K but <\$500K  
**Business Classifications:** Small, Veteran Owned, SDVOSB, SDB, 8A, MBE, Minority Owned  
**Business Founded in St. Mary's County**



Dial & Associates is a veteran-owned, SDVOSB, 8(a), small business specializing in acquisition management,

logistics support, program management, training and manufacturing expertise. Our professionals bring a vast amount of experience in the aviation industry and commercial manufacturing to support our customers. We provide value, the highest quality product, competitive pricing and proven leadership for our clients.

## Digimedics LLC

[www.digimedics.com](http://www.digimedics.com)

P.O. Box 320  
 Leonardtown, MD 20650  
 240-925-6697

**Local Executive and Business Development Contact:** Mr. Paul Haley, Owner, 240-925-6697, paul@digimedics.com  
**HR Contact:** Ms. Betsy Haley, Customer Support Specialist, betsy@digimedics.com  
**Local/Total Employees:** 2/2  
**Corporate HQ:** Leonardtown, MD  
**Business Classifications:** Small



Serving St. Mary's, Charles & Calvert Counties, DigiMedics specializes in small business IT

services and solutions. Focusing on small business PC support, IT consulting, computer networking assistance and web site development, our goal is to assist your company with strategic objectives. Since 2005, DigiMedics has worked independently for the United States Military, capital investment companies, local government agencies and nearly every type of medium and small business from the inside out. Located in St. Mary's County, we look forward to the challenge of connecting you with your technological goals.

## Disk Enterprise Solutions, Inc. (DESI)

[www.iLikeDESI.com](http://www.iLikeDESI.com)

46970 Bradley Blvd, #C201  
Lexington Park, MD 20653  
240-237-8383, Fax: 240-237-8449

**Local Executive Contact:** Mr. Herb Gainey, President/CEO, 240-237-8383 ext. 2016, [HerbGainey@iLikeDESI.com](mailto:HerbGainey@iLikeDESI.com)  
**Business Development and HR Contact:** Mr. Rick Schultz, Chief Operating Officer, 240-237-8383 ext. 2015, [RickSchultz@iLikeDESI.com](mailto:RickSchultz@iLikeDESI.com)  
**Local/Total Employees:** 60/70  
**Local Sales:** \$5M but <\$10M  
**Business Classifications:** Small  
**Business Founded in St. Mary's County**



Disk Enterprise Solutions, Inc. (DESI) is an Information Technology (IT) solutions firm founded in St. Mary's County Maryland in 2001. Our early focus was in imaging, document, and records management in

support of office automation and knowledge management initiatives with our primary customer being NAVAIR and NAWCAD. Today, that has evolved into our core competencies of developing and integrating Collaboration/Portal Technologies, Enterprise Content/Document Management solutions, Web/Mobile Applications, Cloud Technologies, Business Process Management, and Data Visualization solutions. Our vision is to create and encourage a collaborative and rewarding experience for our customers, partners, and employees that allow us to design and develop state-of-the-art innovative solutions that integrate diverse technologies to deliver results.

## DRN Environmental Solutions, LLC

22660 Washington Street  
Leonardtown, MD 20650  
240-538-5221

**Local Executive and Business Development Contact:** Mr. Daniel R. Norris, CIE, President, 240-538-5221, [dan.norris0707@gmail.com](mailto:dan.norris0707@gmail.com)  
**Local/Total Employees:** 2/2

**Local Sales:** \$200K but <\$500K  
**Business Classifications:** Small  
**Business Founded in St. Mary's County**



DRN Environmental Solutions, LLC is an environmental consulting company specializing in indoor air quality, environmental investigation and project management for asbestos and mold remediation. We can perform on-site testing evaluation of analysis from air samples and write protocol (if necessary) for abatement. We serve a wide variety of clients, including state and local municipalities, insurance companies, contractors, mortgage companies, law firms, retail, offices and including residential properties. Maintenance packages specifically designed for a proactive measurement when addressing indoor air quality issues. Any/all inspections will be performed by a certified and insured inspector.

## DRW Technologies

[www.drwtech.com](http://www.drwtech.com)

42374 Alan Lane  
Mechanicsville, MD 20659  
301-373-6211

**Local Executive, Business Development, and HR Contact:** Mr. Darren Wagner, Owner, 301-373-6211, [darren@drwtech.com](mailto:darren@drwtech.com)  
**Local/Total Employees:** 2/2  
**Corporate HQ:** Mechanicsville, MD  
**Local Sales:** \$200K but <\$500K  
**Business Classifications:** Small  
**Business Founded in St. Mary's County**

## Dynamic Analytics and Test

[www.dat-inc.com](http://www.dat-inc.com)

22299 Exploration Drive, Suite 107  
Lexington Park, MD 20653  
703-889-8203

**Local Executive, Business Development, and HR Contact:** Mr. David Angrisani, PAX Business Manager, 703-889-8203, [dangrisani@dat-inc.com](mailto:dangrisani@dat-inc.com)  
**Local/Total Employees:** 3/25  
**Corporate HQ:** Arlington, VA  
**Local Sales:** \$5M but <\$10M  
**Business Classifications:** Small



## DynCorp International

[www.dyn-intl.com](http://www.dyn-intl.com)

47230 Vaughn Road, Bldg 507  
Patuxent River, MD 20670  
301-342-5027, Fax: 301-863-8515

**Local Executive and Business Development Contact:** Mr. Randall L. Hughes, NTWL Program Manager, 301-342-5027, [randall.hughes@navy.mil](mailto:randall.hughes@navy.mil)  
**HR Contact:** Mr. Ethrage Haggard, Business Manager, 301-757-6018, [ethrage.haggard@navy.mil](mailto:ethrage.haggard@navy.mil)  
**Local/Total Employees:** 1,109/15,000  
**Corporate HQ:** Falls Church, VA  
**Local Sales:** \$50M but <\$100M  
**Business Classifications:** Large



We Serve Today for a Better Tomorrow.

DynCorp International (DI) provides our clients with end-to-end high technology solutions that range from meeting daily maintenance requirements to extensive modification and overhauls. Additionally, DI

provides organizational, intermediate, and limited Depot-Level Maintenance for any type of aircraft around the globe. Services include: Aircraft Fleet Maintenance; Aircraft Maintenance and Modification; Depot Augmentations; Ground Equipment maintenance and Modification; Aircrew services; Training and Complete Aftermarket Logistics support.

## Eagle Systems, Inc.

[www.eaglesystemsinc.com](http://www.eaglesystemsinc.com)

22560 Epic Drive  
California, MD 20619  
301-863-2453, Fax: 301-863-0435

**Local Executive Contact:** Mr. Aaron Rondeau, President, [arondeau@eaglesystemsinc.com](mailto:arondeau@eaglesystemsinc.com)  
**Business Development Contact:** Ms. Marian Sherman, Business Development Director, 301-863-2453, [msherman@eaglesystemsinc.com](mailto:msherman@eaglesystemsinc.com)  
**HR Contact:** Mrs. Linda Snively, HRO, 301-863-2453, [esi@eaglesystemsinc.com](mailto:esi@eaglesystemsinc.com)  
**Local/Total Employees:** 225/250  
**Local Sales:** \$20M but <\$50M  
**Business Classifications:** Small, Woman Owned  
**Business Founded in St. Mary's County**



Eagle Systems is a quality focused, woman-owned small business specializing in engineering and technical services, test and evaluation, program management, and full spectrum logistics support of Naval Aviation and other DoD component programs. Headquartered in California, MD, just minutes from NAVAIR, Eagle Systems maintains a dedicated Naval Aviation presence with a direct

## TECH PORT 2.0

UAS BUSINESS INCUBATOR

TechPort, located at St. Mary's County Regional Airport in California, MD is a hub for high-tech innovation—bringing together disruptive startups, established companies, the University of Maryland, investors, and the Navy workforce. Its mission is to support technology-based startup companies, with a special focus on unmanned autonomous systems (UAS) and the commercialization of DoD technology.

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talentbase of 250 employees. Our proven capabilities and expertise encompass systems acquisition; RDT&E; OT&E; integrated logistics support; and aircraft/laboratory operations, modifications, and maintenance services. While achieving exceptional customer satisfaction ratings, we remain steadfastly committed to the continual success of our personnel, industry partnerships, and business relationships.

### Earth Smart Environmental Solutions, LLC

[www.es2connection.us](http://www.es2connection.us)

20661 Bloombury Lane  
Leonardtown, MD 20650  
240-298-5702, Fax: 301-475-5488

**Local Executive and Business Development Contact:**

Mr. Kevin E. Forney, Principle Owner, 240-298-5702, kforney@es2.us

**HR Contact:** Mr. David M. Hux, CHMM, Principle Owner, 734-260-8624, david.hux@es2.us

**Local/Total Employees:** 15/15

**Corporate HQ:** Winter Garden, FL

**Local Sales:** \$1M but <\$5M

**Business Classifications:** Small, Veteran Owned, SDVOSB



Earth Smart Environmental Solutions, LLC is a Service-Disabled Veteran-Owned Small Business company founded by retired U.S. Air Force service members. We are a Professional and Environmental consulting

company that specializes in Program Management, Project Management, Program Support Services, Planning and Management Services.

### ECS Federal, Inc.

<https://ecstech.com/>

23330 Cottonwood Parkway, Suite 350  
California, MD 20619  
240-237-1465

**Local Executive and Business Development Contact:**

Ms. Michelle Williams, Navy-Marine Corps Account Executive, 240-237-1465, Michelle.Williams@ecstech.com

**HR Contact:** Ms. Vanessa Rollamas, Recruiting Manager, 571-620-7438, Vanessa.Rollamas@ecstech.com

**Local/Total Employees:** 70/1300+

**Corporate HQ:** Fairfax, VA

**Local Sales:** \$10M but <\$20M

**Business Classifications:** Large



ECS Federal, LLC is a rapidly growing, 1300+ person professional services firm focused on providing the highest quality program, financial and acquisition

management, engineering and information technology services to the Navy, Marine Corps, Army, DISA, DARPA, and many other Department of Defense and Civilian customers. We offer senior, extremely well qualified and certified project managers and have a large bench of professional engineers and specialists available to support our customer requirements. ECS recognizes the critical value of ensuring the highest quality services by following best practices and processes. To achieve industry-leading results, ECS has invested vital resources to obtain rigorous quality certifications. We have been twice assessed at SEI CMMI Level 3 and are ISO 9001:2008 and ISO 20000 certified – demonstrating our commitment to the consistent application of quality processes and procedures for our clients. Our professional staff is of high quality, with an impressive range of experience, education, training, and certifications to ensure comprehensive and superior client support and delivery of results.

### Elbit Systems of America

[www.Elbitsystems-us.com](http://www.Elbitsystems-us.com)

22560 Epic Drive, Suite 103  
California, MD 20619  
240-237-8696, Fax: 240-237-8479

**Local Executive Contact:** Mr. Leon Bacon, Navy and

Marine Corps Sector Lead, leon.bacon@elbitsystems-us.com

**Business Development Contact:** Mr. Dan Krall,

daniel.krall@elbitsystems-us.com

**Local/Total Employees:** 2/12000

**Corporate HQ:** Fort Worth, TX

**Local Sales:** \$500M and over



Elbit Systems of America, headquartered in Fort Worth Texas, is a global high technology company engaged in a wide range of programs for innovative

defense and commercial applications. With facilities throughout the United States, Elbit Systems of America is dedicated to supporting those who contribute daily to the safety and security of the United States and is proud to support numerous US Navy and Marine Corps aviation programs.

### Enterprise Systems Management, Inc.

[www.entsysman.com](http://www.entsysman.com)

23330 Cottonwood Parkway, Suite 347  
California, MD 20619  
301-737-5000, Fax: 301-737-5001

**Local Executive and HR Contact:** Ms. Patricia Robrecht, Managing Partner, 301-481-0499, patty.robrecht@esm-corp.com

**Business Development Contact:** Ms. Lisa Mann, Chief Operating Officer, 240-925-1629, lisa.mann@esm-corp.com  
**Local/Total Employees:** 7/7  
**Local Sales:** \$200K but <\$500K  
**Business Classifications:** Woman Owned  
**Business Founded in St. Mary's County**

ESM focuses on providing Navy and commercial customers with skilled expertise in enterprise information technology systems including Enterprise Resource Planning (ERP) and business financial management.

## Envistacom

[www.envistacom.com](http://www.envistacom.com)

44425 Airport Road, Suite 160  
 California, MD 20619  
 240-298-6084

**Local Executive, Business Development, and HR Contact:** Mr. Scott Sanders, Principal Program Director, ssanders@envistacom.com  
**Local/Total Employees:** 6/280  
**Local Sales:** \$100M but <\$250M  
**Business Classifications:** Small, Large Woman Owned, SDB

 Envistacom is a privately held, Hispanic woman-owned small business headquartered in Atlanta, Georgia. Initially supplying satellite and wireless communications networks and infrastructure to the U.S. government and coalition partners, we've expanded our solutions to address complex problems in counter-terrorism and cyber. Our expertise in engineering and integrating these solutions with other key systems gives customers the ability to collect and share information critical to achieving mission success. Envistacom is now one of the world leaders in "waveform virtualization" ecosystem. The Waveform Virtualization Ecosystem is an open-architecture environment where real-time continuous processing application technologists can bring their latest developments to be tested and realized in the marketplace faster than through the traditional integration of legacy purpose-built hardware.

## Fermion Government Services

[www.fermionllc.com](http://www.fermionllc.com)

21552 Thmes Avenue, Unit 201  
 Lexington Park, MD 20653  
 757-819-6767, Fax: 757-819-6708

**Local Executive and Business Development Contact:** Mr. Tim Richard, President, 757-617-3498, trichard@fermionllc.com  
**HR Contact:** Ms. Carol Gunter, AFSSO, 757-819-6707, cgunter@fermionllc.com  
**Local/Total Employees:** 5/15  
**Corporate HQ:** Virginia Beach, VA

**Local Sales:** \$1M but <\$5M  
**Business Classifications:** Small, Veteran Owned, SDVOSB



## FCS, LLC

[www.fgs-llc.com](http://www.fgs-llc.com)

23855 Cable Road  
 Hollywood, MD 20636  
 301-539-4400, Fax: 301-539-4423

**Local Executive Contact:** Mr. Jason Starks, Chief Operations Officer  
**Business Development Contact:** Mr. Dan Randall, Senior Vice President, 301-539-4455, randalld@fgs-llc.com  
**HR Contact:** Ms. Gina DeMatteo, Director of Human Resources, 301-539-4444, dematteog@fgs-llc.com  
**Local/Total Employees:** 17/153  
**Corporate HQ:** La Plata, MD  
**Local Sales:** \$20M but <\$50M  
**Business Classifications:** Large



FGS, LLC is an international, leading edge provider of technical services including Secure Information Systems, Security and Engineering and Intelligence Analysis. FGS provides the full spectrum of secure information systems design and execution services related to Requirements Analysis, Voice and Data Network Design, Systems Administration/Engineering, and Audio, Visual, and Telepresence Engineering. FGS provides innovative and comprehensive solutions for Physical and Technical Security, Personnel Security, Information Assurance (IA), Information Security (INFOSEC), Industrial Security, Force Protection, and Anti-Terrorism. FGS also provides Intelligence, Surveillance, and Reconnaissance (ISR) subject matter experts to provide operational support for ISR requirements definition, programming, and project management.

## Future Technologies, INC.

[www.ftechi.com](http://www.ftechi.com)

22335 Exploration Drive, Suite 1035  
 Lexington Park, MD 20653  
 301-866-1739

**Local Executive and Business Development Contact:** Ms. Heidi Wimmer, Program Manager, 301-757-8990, wimmerhl@ftechi.com  
**HR Contact:** Ms. Stephanie Roberson, Office Manager/FSO, 540-663-0966, robersons@ftechi.com  
**Local/Total Employees:** 8/170  
**Corporate HQ:** Fairfax, VA  
**Local Sales:** \$1M but <\$5M  
**Business Classifications:** Small



# WorkForce Center

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[workforce.csmd.edu](http://workforce.csmd.edu)

## General Dynamics Information Technology

[www.gdit.com](http://www.gdit.com)

44421 Airport Road, Holly IV  
 California, MD 20619  
 301-737-6200, Fax: 301-863-6728

**Local Executive Contact:** Mr. Mark Ensor, Vice President, NAVAIR Services  
**Business Development Contact:** Ms. Susan Bamberger, Director, Business Development, 240-725-7166, susan.bamberger@gdit.com  
**HR Contact:** Ms. Cathy Alvarez, Site Representative, 240-725-7050, cathy.alvarez@gdit.com  
**Local/Total Employees:** 600/35,000  
**Corporate HQ:** Falls Church, VA  
**Local Sales:** \$250M but <\$500M  
**Business Classifications:** Large



General Dynamics Information Technology (GDIT) delivers the strength of information technology to our customers across the defense, intelligence, homeland security, federal civil and commercial sectors. A trusted systems integrator for more

## Training Solutions for Businesses

We partner with each of our clients to understand their business strategy and how that impacts workforce needs. We then develop client-centric solutions based on their unique challenges and opportunities, including:

- Business and Essential Skills
- Health and Safety
- Information Technology
- Trades and Energy
- Transportation
- Tailored Training Solutions

**For more information, contact us at 301-934-7593 or [workforcecenter@csmd.edu](mailto:workforcecenter@csmd.edu).**

than 50 years, GDIT manages large-scale, mission-critical IT programs through the integration of forward-looking technology. GDIT's parent headquarters employs over 100,000 people worldwide. The company is a market leader in business aviation; defense aviation engineering; land and expeditionary combat systems, armaments and munitions; shipbuilding and marine systems; and information systems and technologies. More information about General Dynamics Information Technology is available at [www.gdit.com](http://www.gdit.com).

## General Electric Aviation

[www.geaviation.com](http://www.geaviation.com)

22776 Three Notch Road, Suite 101  
 Lexington Park, MD 20653  
 301-737-6110, Fax: 301-737-6114

**Local Executive and Business Development Contact:** Mr. Paul Croisetiere, Government Programs Executive, 301-737-6110, paul.croisetiere@ge.com  
**Local/Total Employees:** 4/39,000  
**Corporate HQ:** Cincinnati, OH  
**Business Classifications:** Large

# DID YOU KNOW?

## The Pax Naval Air Museum is home to Apollo 13 Commander Jim Lovell's lunar sample

(Ambassador of Exploration Award)



GE Aviation, a division of General Electric Company (NYSE: GE), is a world-leading manufacturer of jet engines for civil and military aircraft. GE Aviation's technological excellence, supported by continuing substantial investments in research

and development, has been the foundation of growth and helps to ensure quality products for customers. GE's Aviation Systems business is a leading global provider of electrical power systems, avionics, actuation, landing gear, aerostructures and propeller systems to the builders and operators of military and civil aircraft, from large transports to fighters, UAVs, and from helicopters to regional, business and commercial jets. For more information, visit [www.geaviation.com](http://www.geaviation.com).

### Gentex Corporation

[www.gentexcorp.com](http://www.gentexcorp.com)

36842 Annies Lane  
Bushwood, MD 20618  
301-481-4157

**Local Executive and Business Development Contact:** Mr. Jim Sandberg, Representative, Patuxent River, 301-481-4157, [jim.sandberg@hughes.net](mailto:jim.sandberg@hughes.net)

**HR Contact:** Mr. Tim Tyler, Director of Human Resources, 570-282-8493, [tt Tyler@gentexcorp.com](mailto:tt Tyler@gentexcorp.com)  
**Local/Total Employees:** 1/728  
**Corporate HQ:** Carbondale, PA  
**Business Classifications:** Large



Leveraging a history that spans over 125 years, Gentex Corporation is a leading provider of innovative solutions that enhance personal protection and situational awareness for global defense forces, emergency responders, and industrial personnel operating in high performance environments. The company's product portfolio includes helmet system platforms and capability upgrades for defense and security forces, hearing protection and communications products sold under the Gentex and Ops-Core brands; PureFlo industrial respiratory protection systems; OEM aluminized fabrics and light management technology. Privately held, Gentex supports its global customers through a worldwide distributor network and facilities in Carbondale, Pennsylvania (headquarters), Boston, MA; Rancho Cucamonga, CA; Manchester, NH; Letchworth Garden City, Herts, U.K. (European Headquarters); and Stranraer, Scotland. Learn more at [gentexcorp.com](http://gentexcorp.com).

### Geo-Technology Associates, Inc. (GTA)

[www.gtaeng.com](http://www.gtaeng.com)

22236 Goldenrod Drive  
Great Mills, MD 20634  
301-638-3094, Fax: 301-638-3597

**Local Executive and Business Development Contact:** Mr. Matthew Brown, Associate, [mbrown@gtaeng.com](mailto:mbrown@gtaeng.com)  
**HR Contact:** Ms. Michele Wentworth, Human Resources Coordinator, 410-515-9446, [mwentworth@mrakta.com](mailto:mwentworth@mrakta.com)  
**Local/Total Employees:** 10/380  
**Corporate HQ:** Abingdon, MD  
**Local Sales:** \$50M but <\$100M  
**Business Classifications:** Large



Geo-Technology Associates, Inc. (GTA) is a professional firm specializing in geotechnical engineering, geoscience and environmental consulting, and materials testing engineering. GTA was incorporated in 1985 and currently has 15 offices in the mid-Atlantic region. GTA expanded its services to Southern Maryland in September of 2006. The firm serves residential, commercial, and industrial clients, public institutions, and local, state, and federal government agencies. GTA focuses on geotechnical issues such as subsurface exploration, geotechnical and foundation engineering, construction observation and materials testing, and environmental issues from environmental assessments through management of remediation for contaminated water and soil.

### Georgia Tech Research Institute Pax River Field Office

<https://www.gtri.gatech.edu>

46610 Expedition Drive, Suite 200  
Lexington Park, MD 20653  
401-407-6839, Fax: 404-407-9839

**Local Executive Contact:** Mr. Robert Winston, Field Office Manager, 404-407-6841, [Robert.winston@gtri.gatech.edu](mailto:Robert.winston@gtri.gatech.edu)  
**Business Development and HR Contact:** Mrs. Robyn Sohne, Deputy Field Office Manager, 404-407-6840, [Robyn.sohne@gtri.gatech.edu](mailto:Robyn.sohne@gtri.gatech.edu)  
**Local/Total Employees:** 8/2000  
**Corporate HQ:** Atlanta, GA  
**Local Sales:** \$20M but <\$50M  
**Business Classifications:** State Owned Non-Profit  
**Business Founded in St. Mary's County**



The Georgia Tech Research Institute (GTRI), the research and development arm of Georgia Institute of Technology, supports DoD customers with science and engineering expertise ranging from communications, cybersecurity, electronic warfare, and autonomy to rapid prototyping. The Pax River Field Office helps to solve NAVAIR problems through local engagement and reach-back to GTRI's eight laboratories and twenty field offices. Additionally, as the Innovation and Modernization Pax (IMPAX) partnership intermediary, GTRI can rapidly access and integrate innovative solutions from non-traditional sources. Our operationally experienced staff of research engineers and business and operations experts are ready to solve your toughest technical challenges.

### Global Technology and Management Resources, Inc.

[www.gtmrinc.com](http://www.gtmrinc.com)

44145 Airport View Drive, Suite 102  
Hollywood, MD 20636  
301-475-8181, Fax: 301-475-2007

**Local Executive Contact:** Mr. William Battaglia, CEO  
**Business Development Contact:** Mr. William Battaglia, CEO, 301-475-8181 ext. 302, [wbattaglia@gtmrinc.com](mailto:wbattaglia@gtmrinc.com)  
**HR Contact:** Ms. Debbie Gray, HR Director, 301-475-8181, [dgray@gtmrinc.com](mailto:dgray@gtmrinc.com)  
**Local/Total Employees:** 26/55  
**Local Sales:** \$500K but <\$1M  
**Business Classifications:** Small, Veteran Owned  
**Business Founded in St. Mary's County**



GTMR, Inc. was established in November of 2004 with offices in Maryland and California. Our first efforts resulted in award of a Seaport E Contract with Naval Sea Systems Command, Dahlgren, Virginia, J-17

with a five year period of performance, ten million dollar ceiling. We have been designated as a Seaport-E Small Business Prime. Between March of 2005 and the present, we have doubled our number of direct site employees, and brought on talented and highly specialized individuals for both Government and IR&D efforts. Not limited to intellectual exercises, we are developing specialty airborne antennas and other products as requirements emerge.

### Greenfield Engineering Corporation

[www.greenfieldeng.com](http://www.greenfieldeng.com)

20319 Beauvue Court  
Leonardtown, MD 20650  
301-475-5305, Fax: 240-538-0245

**Local Executive and Business Development Contact:** Mr. Will Weston, Engineering Manager, 301-475-5305, [will@greenfieldeng.com](mailto:will@greenfieldeng.com)  
**HR Contact:** Mrs. Lisa Weston, HR Manager, 301-475-5305, [weston\\_lisa@greenfieldeng.com](mailto:weston_lisa@greenfieldeng.com)  
**Local/Total Employees:** 50/50  
**Corporate HQ:** Leonardtown, MD  
**Local Sales:** \$5M but <\$10M  
**Business Classifications:** Small  
**Business Founded in St. Mary's County**



Greenfield Engineering provides complete systems engineering and program management support for the US Navy, including aircraft cockpit modification and upgrades, on-aircraft test support, embedded real time software development, special purpose computing, test data collection and reduction, configuration management, program management, enterprise application development, corporate application development, systems engineering, aircraft test bed development and installation. Greenfield Engineering was established in July 2002 and is classified as a small business with revenues over 8M annually.

### Gryphon Technologies, LC

[www.GryphonLC.com](http://www.GryphonLC.com)

21795-A North Shangri-La Drive  
Lexington Park, MD 20653  
202-621-1100

**Local Executive Contact:** Mr. Jim Brueggemann, Office Manager  
**Business Development Contact:** Mr. Larry Bittner, Operations Center Manaher, 757-955-2527, [LBittner@GryphonLC.com](mailto:LBittner@GryphonLC.com)  
**HR Contact:** Ms. Pam Hardy, Director of HR, 202-617-2029, [phardy@gryphonlc.com](mailto:phardy@gryphonlc.com)  
**Local/Total Employees:** 10/700  
**Corporate HQ:** Washington, DC

**Local Sales:** \$10M but <\$20M  
**Business Classifications:** Large, Woman Owned



Gryphon Technologies, LC, headquartered in Washington, DC, is a premier engineering and technical services firm providing support to national security and coalition forces. Gryphon provides our Defense clients with the systems analysis, integration, and program management skills necessary to manage the development and operations of their mission critical systems. The company has consistently been named one of the 50 fastest growing technology companies and recently selected as one of Washingtonian Magazine's Top 50 Great Places to Work in Greater Washington. Gryphon is a CMMI-Services + SSD Level III rated organization.

## Guidehouse LLP

<https://guidehouse.com/>

21745 S CORAL DR  
Lexington Park, MD 20653  
240-682-6409

**Local Executive Contact:** Mr. Randy Loyer, Director, 240-682-6409, rloyer@guidehouse.com  
**Business Development Contact:** Mr. Ron Oblen, Manager, 301-997-5436, roblen@guidehouse.com  
**HR Contact:** Ms. Kerry Mullins, Talent Acquisition, 703-901-9065, kmullins@guidehouse.com  
**Local/Total Employees:** 8/1,100  
**Corporate HQ:** McLean, VA  
**Local Sales:** \$5M but <\$10M  
**Business Classifications:** Large



At Guidehouse, our mission is to solve important problems that build trust in society. We have over 2,000 employees dedicated to working with the Federal Government. Our services and capabilities are widely recognized by industry analysts and standard bodies as an industry leader. Guidehouse focuses on Management Consulting, Strategy Consulting, Risk Consulting and Technology Consulting. Within Technology, we help our clients maximize the return on their information technology investments through the alignment of their business processes with their technology activities. We assist our clients with IT Function Transformation, Emerging Technologies, IT Infrastructure, Application Technology, Data and Analytics Technology, Enterprise Applications, Cyber Security, Privacy & Risk, and Transformation Optimization.

Following our recent merger with Navigant, we proudly serve both the public and commercial sectors, with a focus on supporting client needs in Healthcare, Financial Services, Energy, Environment, National Security, and Defense.

## HDR INC

[www.hdrinc.com](http://www.hdrinc.com)

23042 Cedar Point Rd. Bldg 2118  
Patuxent River, MD 20670  
301-757-5106, Fax: 301-757-1703  
**Business Development and HR Contact:** Mr. Russ Piovesan, Program Manager, 850-461-5780, russell.piovesan@hdrinc.com  
**Local/Total Employees:** 1/9,000  
**Corporate HQ:** Omaha, NE  
**Local Sales:** \$500L but <\$1M  
**Business Classifications:** Large



HDR is a global employee-owned firm providing architecture, engineering, consulting, construction and related services through our various operating companies. Our professionals are committed to helping clients manage complex projects and make sound decisions. HDR was founded in 1917 and is headquartered in Omaha, Nebraska. It has more than 9,000 professionals working out of more than 185 offices, and doing projects in 60 countries worldwide.

## Heron Systems, Inc.

[www.heronsystems.com](http://www.heronsystems.com)

22685 Three Notch Road, Suite B  
California, MD 20619  
301-866-0330, Fax: 301-866-0338

**Local Executive Contact:** Mrs. Norry Darcey, President, 301-866-0330 ext. 102, norry.darcey@heronsystems.com  
**Business Development Contact:** Mr. Brett Darcey, Director of Business Development, 240-298-7725, brett.darcey@heronsystems.com  
**HR Contact:** Mrs. Christina Clarke, Corporate Operations Administrator, 301-866-0330, christina.clarke@heronsystems.com  
**Local/Total Employees:** 23/24  
**Local Sales:** \$1M but <\$5M  
**Business Classifications:** Small, Woman Owned, SDB  
**Business Founded in St. Mary's County**



Heron Systems offers software development, aerospace engineering, electrical engineering, and related technical services in support of research, development, test, and evaluation requirements. We specialize in the development of hardware-in-the-loop testing environments, flight and sensor modeling, and distributed simulation. Current in-house services include software development (requirements analysis, design, programming, and integration), hardware support (custom test devices, embedded systems), data acquisition, data processing, and laboratory operations support. Our engineering services are delivered using a CMMI-DEV based process and managed by highly experienced senior engineers, each

possessing over 20 years of experience supporting government and military customers.

## Hexagon US Federal

[www.hexagonusfederal.com](http://www.hexagonusfederal.com)

22289 Exploration Drive, Suite 101  
Lexington Park, MD 20653  
240-725-5254

**Local Executive and Business Development Contact:** Mr. Jim Hurst, Business Unit Manager, 240-725-5254, jim.hurst@hexagonusfederal.com  
**HR Contact:** Ms. Sharon Thigpen, Sr Human Resources Representative, 256-799-6338, sharon.thigpen@IntergraphGovSolutions.com  
**Local/Total Employees:** 11/3,300  
**Local Sales:** \$5M but <\$10M  
**Business Classifications:** Large



Hexagon US Federal is an independent subsidiary for Hexagon's U.S. federal business. As a premier provider of integrated geospatial and technical solutions to the U.S. government, Hexagon empowers government agencies to make smarter and faster operational decisions. Hexagon US Federal helps its government customers create intelligent maps, analyze geospatial intelligence, manage assets and infrastructure, and provide dispatch emergency services. It transforms complex data from disparate sources into real time actionable information. With its deep industry expertise and long tradition of technical innovation,

Hexagon US Federal also helps its government customers optimize and streamline their operations, protect their critical assets, improve operational performance and readiness while reducing costs.

## HTii

[www.htii.com](http://www.htii.com)

22299 Exploration Drive, Suite 110  
Lexington Park, MD 20653  
301-866-1701, Fax: 301-866-1774

**Local Executive Business Development Contact:** Mr. Scott White, President and CEO, 240-895-8120, swhite@htii.com  
**HR Contact:** Ms. Trish Guethlein, Accounting Director, 240-895-8128  
**Local/Total Employees:** 23/29  
**Local Sales:** \$1M but <\$5M  
**Business Classifications:** Small, Veteran Owned



HTii is an employee-owned small business that provides advanced test engineering, facilities planning, systems engineering and requirements management services to US Navy and other DoD customers. HTii has developed a family of software products incorporating traditional and state-of-the-art information technology tools and processes that facilitate the creation, validation and updating of system requirements. Our skilled, highly trained personnel are adept at analyzing and linking this information set to program capabilities, facility plans, test



plans and execution plans and providing detailed analysis and reporting of the results. Our primary process tools are our Requirements Management System (RMS) and Test Information Management System (TIMS). We also developed the Ship/Shore Aviation Requirements (SSAR) web-based repository within the Navy Systems Engineering Resource Center for worldwide use by authorized Navy and contractor personnel.

## ICI Services Corporation

[icisrvcs.com](http://icisrvcs.com)

22196 Three Notch Road, Suite 306  
Lexington Park, MD 20653  
301-862-4000 ext. 306

### Local Executive and Business Development Contact:

Mr. Kevin Lees, Vice President and Division General Manager, [kevin.lees@icisrvcs.com](mailto:kevin.lees@icisrvcs.com)

**HR Contact:** Ms. Mary Freedman, Human Resources Director, 757-340-6970, [mary.freedman@icisrvcs.com](mailto:mary.freedman@icisrvcs.com)

**Local/Total Employees:** 30/700

**Corporate HQ:** Virginia Beach, VA

**Business Classifications:** Large, ESOP



ICI Services Corporation is an ISO 9001:2008 Certified, Employee-Owned Business providing engineering, logistics, technical and program management services to the United States Navy, Army and

Department of Homeland Security. Headquartered in Virginia Beach, Virginia, and founded in 1999, ICI has grown to over 700 employees in locations in 20 states. Today, ICI is a leading provider of acquisition planning and documentation development; engineering and design; test and evaluation; integrated logistics support; business and financial management; production support; lifecycle management; and foreign military sales support.

## IET Corporation

[www.ietcorp.us](http://www.ietcorp.us)

44070 Airport View Drive  
Hollywood, MD 20636  
202-470-1029, Fax: 240-309-6224

**Local Executive Contact:** Mr. Francisco Kuidlan, President

**Business Development Contact:** Ms. Annmarie Vigola, Marketing Account Manager, [avignola@ietcorp.us](mailto:avignola@ietcorp.us)

**HR Contact:** Ms. Jennifer Rodriguez, Human Resources manager, [hr@ietcorp.us](mailto:hr@ietcorp.us)

**Local/Total Employees:** 60

**Corporate HQ:** Hollywood, MD

**Local Sales:** \$10M but <\$20M



## Imagine One Technology & Management, Ltd.

[www.imagine-one.com](http://www.imagine-one.com)

47332 Thomas Rowe Lane  
Lexington Park, MD 20653  
301-866-4098, Fax: 301-866-4099

**Local Executive Contact:** Ms. Nancie Lumpkins, CEO & President

**Business Development Contact:** Mr. Jamie Krout, Vice President, Business Development, 301-866-4098, [james.krout@imagine-one.com](mailto:james.krout@imagine-one.com)

**HR Contact:** Ms. Shelly Silver, Recruiting, 804-224-1555, [h\\_r@imagine-one.com](mailto:h_r@imagine-one.com)

**Local/Total Employees:** 199/342

**Corporate HQ:** Colonial Beach, VA

**Local Sales:** \$20M but <\$50M

**Business Classifications:** Small, Woman Owned, 8A

**Business Founded in St. Mary's County**



Imagine One Technology & Management, Ltd provides program, engineering, financial, and technical support services. Key services are business financial

management, international programs, engineering and technical support for C4ISR programs, software design and development, aviation training systems, systems engineering, test and evaluation, interactive multimedia design and development, distance learning systems, acquisition life cycle support, integrated logistics support, and CYBER engineering services. Major contract vehicles supporting DoD customers include SPAWAR 8(a) MAC, SeaPort-e, GWAC Stars II, and GSA MOBIS. The company holds multi-million dollar contracts with NAVAIR, NAVSEA, SPAWAR, NAWCAD, NSWC Dahlgren, U.S. Coast Guard, and teams with over 30 industry partners.

## IMPAX

<http://impax.tech/>

46610 Expedition Drive  
Suite 200, MD 20653  
404-407-6841, Fax: 404-407-9841

**Business Development Contact:** Mr. Rob Winston, Director, 404-407-6841, [robert.winston@gtri.gatech.edu](mailto:robert.winston@gtri.gatech.edu)

**HR Contact:** Mrs. Robyn Sohne, Assistant Director, 404-407-6840, [robbyn.sohne@gtri.gatech.edu](mailto:robbyn.sohne@gtri.gatech.edu)

**Local/Total Employees:** 4/4

**Corporate HQ:** Atlanta, GA

**Local Sales:** \$5M but <\$10M

**Business Classifications:** Large, Not for profit



IMPAX serves as an intermediary to facilitate partnerships between the government and industry. IMPAX aids to rapidly "spin in" technology to Naval Aviation.

## Innovative People and Technology Corporation (IPT Corp)

[www.iptcorp.net](http://www.iptcorp.net)

44425 Airport Road, Holly Building I, Suite 160  
California, MD 20619  
855-955-4478, Fax: 855-955-4478

**Local Executive Contact:** Ms. Robin Belden, Chief Executive Officer, 301-247-2058, [robin.belden@iptcorp.net](mailto:robin.belden@iptcorp.net)

**Business Development Contact:** Ms. Robyn Harvey, Chief Administrative Officer/Director of Business Development, 301-904-7048, [robyn.harvey@iptcorp.net](mailto:robyn.harvey@iptcorp.net)

**HR Contact:** Ms. Diana Belian, Chief People Officer/Director of Human Resources, 855-955-4478, [diana.belian@iptcorp.net](mailto:diana.belian@iptcorp.net)

**Local/Total Employees:** 8/9

**Local Sales:** \$1M but <\$5M

**Business Classifications:** Small, Woman Owned

**Business Founded in St. Mary's County**



Innovative People and Technology Corporation (IPT Corp) is an economically disadvantaged, woman-owned small business (EDWOSB) headquartered in California, MD. IPT Corp combines the expertise of our

people with the full force of technology to provide common sense solutions. With a workforce comprised of subject matter experts with civil servant and government contracting experience across multiple disciplines, we professionally and efficiently deliver tailored solutions for our customers. We resolve operational obsolescence, readiness, integration, infrastructure, training, vulnerability, and speed-to-capability challenges. We build, implement, repair, and maintain infrastructures that enable mission readiness and sustainability for federal and state agencies across the U.S.

## Innovative Technical Consulting, LLC

[www.itc-llc.com](http://www.itc-llc.com)

PO Box 248  
California, MD 20619  
240-298-2328

**Local Executive Contact:** Ms. Karin Raley, President

**Business Development Contact:** Ms. Karin Raley, President, 240-298-2328, [info@itc-llc.com](mailto:info@itc-llc.com)

**HR Contact:** Ms. Karin Raley, President, 240-298-2328, [kraley@itc-llc.com](mailto:kraley@itc-llc.com)

**Local/Total Employees:** 1/1

**Corporate HQ:** Hollywood, MD

**Local Sales:** Less than \$200K

**Business Classifications:** Small, Woman Owned, MBE

**Business Founded in St. Mary's County**



Innovative Technical Consulting, LLC is a woman-owned, full service information technology solutions firm specializing in computer and server support,

LAN/WAN design, implementation and administration, web design, development and hosting, and database development. ITC is known for its exceptional responsiveness and foresight for future technology needs for our clients. ITC supports government (DoD and local), commercial and residential customers.

## InSight Mobile Data, Inc.

[www.insightmobiledata.com](http://www.insightmobiledata.com)

23330 Cottonwood Parkway, Suite 333  
California, MD 20619  
301-866-1990, Fax: 301-866-1992

**Local Executive Business Development Contact:**

Mr. John Eller, President, 301-866-1990, [johnnell@insightmobiledata.com](mailto:johnnell@insightmobiledata.com)

**HR Contact:** Ms. Tracy Merritt, Director of Business Administration, 301-866-1990, [hr@insightmobiledata.com](mailto:hr@insightmobiledata.com)

**Local/Total Employees:** 20/25

**Corporate HQ:** California, MD

**Local Sales:** \$5M but <\$10M

**Business Classifications:** Small

**Business Founded in St. Mary's County**



InSight Mobile Data develops innovative, flexible fleet management and asset solutions

that provide real-time visibility into the mobile work environment. For over 15 years, InSight has remained independently operated and employee-owned to preserve a uniquely close and collaborative relationship with our customers, designing customized solutions to meet their specific business needs. Our national recognized StreetEagle Tracking Solutions suite provides the ability to capture, analyze and integrate mission-critical data from ALL mobile assets – vehicles, mobile assets and field based employees – in one fully configurable and user-friendly platform.

## Integrated Electrical Technologies Corporation (IET)

[www.ietcorp.us](http://www.ietcorp.us)

44070 Airport View Drive  
Hollywood, MD 20636  
202-470-1029, Fax: 240-309-6221

**Local Executive Contact:** Mr. Francisco Kuidlan, President, 202-470-1029

**Business Development Contact:** Mr. Annmarie Vignola, Marketing, 202-470-1029, [marketing@ietcorp.us](mailto:marketing@ietcorp.us)

**HR Contact:** Ms. Mandi Kuidlan, Vice President, 202-470-1029, [hr@ietcorp.us](mailto:hr@ietcorp.us)

**Local/Total Employees:** 51/51

**Corporate HQ:** Hollywood, MD  
**Local Sales:** \$10M but <\$20M  
**Business Classifications:** Small, Veteran Owned, SDB, MBE



IET provides innovation and excellent service for low voltage systems and IT solutions involving Design/Build, Global Deployment, IT Infrastructure, Systems

Integration, and IT Operations for government and commercial clients. IET has local, national and global experience performing projects in five continents with complex technical and security requirements. As a trusted partner, IET provides management and technical services for new construction, renovation, operations and special projects involving structured cabling, A/V, VTC, video surveillance, access control, wireless, distributed antenna, 911/emergency response, paging, passive optical networks, IT infrastructure management, data center operations, CAD, BIM, building automation, LED lighting, C4ISR and secure communications.

## Integrated Program Solutions, Inc.

[www.goIPSinc.com](http://www.goIPSinc.com)

21803-C Three Notch Road  
Lexington Park, MD 20653  
301-997-4344

### Local Executive and Business Development Contact:

Mr. Cory Yager, President, 240-561-1675,  
cyager@goIPSinc.com

**HR Contact:** Ms. Laura Egnaczyk, Operations Lead,  
301-997-4344, legnaczyk@goIPSinc.com

**Local/Total Employees:** 13/14

**Local Sales:** \$1M but <\$5M

**Business Classifications:** Small, Veteran Owned, SDVOSB

**Business Founded in St. Mary's County**



IPS is a service-disabled, veteran-owned small business (SDVOSB) focused on providing practical program management and engineering services to DoD and defense industry customers. Our

differentiator is the caliber of our workforce, and our dedicated team of former NAVAIR and industry leaders have proven expertise in Project Planning and Scheduling, Earned Value Management (EVM), Supply Chain Management, Systems Engineering, Continuous Process Improvement, Probabilistic Risk Assessments, and Should-Cost Management. At IPS, our repeated exceptional results demonstrate our ability to deliver information on time and on point to provide customers the ability to make data-driven decisions to execute their missions effectively.

## Integrated Systems Solutions Incorporated

[www.issi-md.com](http://www.issi-md.com)

25845 Cusic Lane  
Mechanicsville, MD 20659  
301-863-1212

### Local Executive Business Development Contact:

Mr. Larry J. Wagner Jr, President/CEO, 301-863-1212,  
larry.wagner@issi-md.com

**HR Contact:** Ms. Terri Larsen, Chief Financial Officer  
CFO, 301-863-1212, Terri.Larsen@issi-md.com

**Local/Total Employees:** 10/10

**Local Sales:** \$5M but <\$10M

**Business Classifications:** Small, Veteran Owned

**Business Founded in St. Mary's County**



ISSI is a full service, multi-disciplinary, Professional Engineering and Consulting firm. ISSI focuses on establishing long-term client relationships built on excellent service, quality work, high integrity, and mutual trust.

The company's technical capabilities, combined with its ability to plan, execute, and manage projects uniquely position ISSI in its specialized areas of expertise: Audio/Visual Installation and Integration Services, including Customized Conference Rooms and Security Systems; Aviation Services (Ground and Air Operations); Aircraft Leasing; Systems Engineering; Information Technology Service (Network, Wiring, Help Desk); Unmanned Aerial Systems Ground and Air Operations (Including multi-rotor copters); Customized Screen Printing for Program and Project Apparel.

## Integrity Applications Incorporated (IAI)

[www.integrity-apps.com](http://www.integrity-apps.com)

22289 Exploration Drive, Suite 402  
Lexington Park, MD 20653  
240-661-5050

### Local Executive Business Development Contact:

Mr. Richard M. Prevatt, Senior Director: Emerging Technologies, 301-862-2448, rprevatt@integrity-apps.com

**HR Contact:** Ms. Linda White, HR Director,  
703-674-1245, HR@integrity-apps.com

**Local/Total Employees:** 17/800

**Corporate HQ:** Chantilly, VA

**Local Sales:** \$1M but <\$5M



## Island Creek Associates, LLC

[www.icassoc.com](http://www.icassoc.com)

44425 Pecan Court, Suite 150  
California, MD 20619  
301-966-3500, Fax: 301-747-3026

### Local Executive and Business Development Contact:

Ms. Terri Holder, President, 301-966-3500 ext. 7000,  
tholder@icassoc.com

**HR Contact:** Ms. Kristina Moore, Human Resources  
Director, 301-966-3500, kmoore@icassoc.com

**Local/Total Employees:** 73/310

**Corporate HQ:** California, MD

**Local Sales:** \$10M but <\$20M

**Business Classifications:** SDB, 8A, MBE, EDWOSB, WOSB



Island Creek Associates, LLC is a Maryland-based small business, certified as 8(a), EDWOSB/WOSB, and SDB, with a focus on supporting the Department of

Defense (DoD). We provide expertise in a variety of diverse competencies such as program management; DoD acquisition services; engineering analysis and research/development; C5ISR support services; information assurance; facilities engineering and management; space planning; logistics; financial and contract services; information technology services; and office and program/project administration. Our current clients include the U.S. Marine Corps (MARCORSYSCOM) – Global Combat Support Systems - Program Management Office; U.S. Navy (Naval Air Warfare Center – Aircraft Division); Naval Facilities Engineering Command (NAVFAC); the Department of Navy, Assistant for Administration – Facilities and Support Services Division (DoN/AA-FSSD) through the Naval Supply Systems Command (NAVSUP); and the SPAWAR Systems Center Atlantic (SPAWARSYSCEN) – Charleston, SC. We hold an 8(a) SeaPort-e contract in all zones.

## Island Engineering, Inc.

[www.islandengineering.com](http://www.islandengineering.com)

16424 Piney Point Road  
Piney Point, MD 20674  
301-994-9800, Fax: 301-994-9803

### Local Executive Business Development Contact:

Mr. J. William McFann, President, 301-994-9800,  
billmcfann@islandengineering.com

**HR Contact:** Ms. Judith Burfoot, HR Manager,  
301-994-9800

**Local/Total Employees:** 4/4

**Business Classifications:** Small

**Business Founded in St. Mary's County**



Island Engineering, Inc. specializes in providing design, system integration and control packages for advanced marine vehicles.

Vessel stabilization systems are developed, delivered and supported for a range of advanced ship types internationally, covering the military, commercial and yachting sectors equally.

## J. Aguinaldo Group, Inc.

[www.myjaginc.com](http://www.myjaginc.com)

22776 Three Notch Road, Suite 209  
Lexington Park, MD 20653  
301-863-8845, Fax: 301-863-8875

### Local Executive Contact:

Mr. Rex Eagan, President/CEO  
Business Development, 301-863-8845,  
jeff.eagan@myjaginc.com

**Business Development Contact:** Mr. Jeff Eagan,  
301-863-8845, careers@myjaginc.com

**HR Contact:** Ms. Sarah Bolton, Contracts/HR,  
301-863-8845, careers@myjaginc.com

**Local/Total Employees:** 6/22

**Local Sales:** \$1M but <\$5M

**Business Classifications:** Small, Veteran Owned,  
SDVOSB, SDB

**Business Founded in St. Mary's County**



JAG is an SDVOSB that for the past 16 years has proudly provided the following types of services to its federal government clients:

acquisition support, financial management, budgeting analysis, information technology support, systems engineering, program management, integrated logistics, training, facilities and construction management, administrative support and mailroom operations.

Such services have been in support of clients including Military Sealift Command (MSC), Naval Facilities Engineering Command (NAVFAC), Naval Air Systems Command (NAVAIR), Naval Air Warfare Center Air Division (NAWCAD), Naval Air Warfare Center Weapons Division (NAWCWD), Naval Supply Systems Command (NAVSUP) and the Department of the Interior.

## J.F. Taylor, Inc.

[www.jfti.com](http://www.jfti.com)

21610 South Essex Drive  
Lexington Park, MD 20653  
301-862-3939, Fax: 301-862-4069

### Local Executive Contact:

Mr. Wayne Taylor, President  
**Business Development Contact:** Mr. Chris Wasniak,  
Director, Business Development, 301-862-1255,  
cwasniak@jfti.com

**HR Contact:** Mrs. Tina Shade, Vice President, Business  
Operations, 301-862-3939, tshade@jfti.com

**Local/Total Employees:** 500/505

**Corporate HQ:** Lexington Park, MD

**Local Sales:** \$100M but <\$250M

**Business Classifications:** Small

**Business Founded in St. Mary's County**



J.F. Taylor, Inc. (JFTI), founded in 1983, is a locally owned engineering and complex systems integration firm with over 500

engineers, technicians, fabricators, and analysts located in Lexington Park, Maryland. From our initial work in avionics equipment testing, we have leveraged our solid engineering foundation to expand into systems engineering, electrical and mechanic engineering, software design, aircraft and maritime kit design and production, high fidelity flight and maintenance training simulation systems, and acquisition support. Our design, manufacturing, integration, and installation capabilities include single prototypes and high-volume production. We have over 200,000 square feet of multi-purpose engineering and manufacturing facilities in Lexington Park. JFTI's Quality Management System is certified to both ISO 9001:2015 with Design and AS9100:2016 with Design standards.

## Jacobs Technology

[www.jacobstechnology.com](http://www.jacobstechnology.com)

44427 Airport Road, Suite 110  
California, MD 20619  
301-862-7678, Fax: 301-862-5444

**Local Executive Business Development Contact:** Mr. Jeff Allan, Director, Patuxent River Operations, 301-862-3186, jeff.allan@jacobs.com  
**HR Contact:** Mr. Rich Christensen, HR Manager, 760-446-1549, Rich.Christensen@jacobs.com

**Local/Total Employees:** 15/11,000  
**Corporate HQ:** Tullahoma, TN  
**Local Sales:** \$1M but <\$5M  
**Business Classifications:** Large



Jacobs Technology is the advanced technology division of Jacobs Engineering, one of the nation's largest engineering and technical services-only companies. Jacobs has supported DoD, NASA, civil agencies, and commercial clients for more than 70 years. Our technology services span T&E engineering, operations, and management; systems engineering and associated training; data analysis; modeling & simulation; program management, acquisition engineering, and logistics management support; design/build and operate test facilities; and enterprise IT services. We actively support naval aircraft & weapons programs and IT systems at PAX River, China Lake, Pt. Mugu, and Norfolk.

## Jahn Corporation Inc.

[www.jahncorp.com](http://www.jahncorp.com)

21593 Three Notch Road  
Lexington Park, MD 20653  
301-862-5241, Fax: 301-862-2949

**Local Executive Contact:** Mr. James Jahn Jr., Vice President  
**Business Development Contact:** Mr. Bob Price, Business Development, 301-862-5241, rprice@jahncorp.com

**HR Contact:** Ms. Corinne Crimmins, Human Resources, 301-862-5241, ccrimmins@jahncorp.com  
**Local/Total Employees:** 45/58  
**Corporate HQ:** Lexington Park, MD  
**Local Sales:** \$5M but <\$10M  
**Business Classifications:** Small  
**Business Founded in St. Mary's County**



Jahn Corporation is locally owned and managed; providing a complete range of engineering, financial, logistics and program management services to NAVAIR program offices. We provide test and evaluation services, engineering, technical and administrative support to NAWCAD aircraft systems test teams. Typical support includes infrastructure planning, risk management, logistics, test planning, engineering documentation and presentation support, flight test scheduling and management, and HAZMAT management. Architectural and civil engineering experts provide facilities design development planning and construction management.

## JC3 Global, Inc.

[www.jc3global.com](http://www.jc3global.com)

21694 Great Mills Road  
Lexington Park, MD 20653  
301-751-0209, Fax: 301-751-0209

**Local Executive, Business Development and HR Contact:** Mr. John O'Connell, Chief Executive Officer, 301-751-0209, john.oconnell@jc3global.com  
**Local/Total Employees:** 2/8  
**Local Sales:** \$200K but <\$500K  
**Business Classifications:** Small, Veteran Owned, SDVOSB



Our Communications Engineering Team provides these services to Tactical Data Link systems, Joint Tactical Radio System and Airborne Network system architecture programs. We play a key role in System Engineering for these systems with NAVAIR, SPAWAR (PEO- JTRS) and DISA respectively including: Recognized subject matter experts in Link-16 (MIDS and MIDS-JTRS), Tactical Data Link Architecture Development and Analysis, Joint Tactical Radio System Acquisition Documentation, DOD 5000 Acquisition Management (Statutory/Regulatory Requirements), Requirements Analysis Traceability (DOORS), Integrated Capability Maturity CMMI Model, International Foreign Military Sales Program Management and U.S. Policy, DOD Architecture Framework implementation, and DOD Three Phase Approach to International C4I FMS cases.

## JEFA Tech, Inc.

[www.jefatech.com](http://www.jefatech.com)

44098 Airport View Drive  
Hollywood, MD 20636  
888-467-2258

**Local Executive and Business Development Contact:** Mr. A.J. Farmer, Founder, CEO, 888-467-2258 ext. 301, ajfarmer@jefatech.com  
**HR Contact:** Ms. Faith Farmer, Vice President, 888-467-2258, faith.farmer@jefatech.com  
**Local/Total Employees:** 10/10  
**Corporate HQ:** Hollywood, MD  
**Business Classifications:** Small  
**Business Founded in St. Mary's County**



JEFA Tech is an in-house manufacturer of custom cable assemblies including Coax, Ethernet and Fiber Optic.

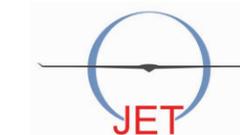
We service commercial, government, and military. In addition, we offer RF Connectors and Adapters, WiFi Networking Products and Solutions, and Cellular Boosters & Repeaters. We have the expertise to help design a custom solution to meet your needs.

## JET Systems LLC

[myjetsystems.com](http://myjetsystems.com)

48426 Freedom Way  
Lexington Park, MD 20653  
240-925-5908

**Local Executive and Business Development Contact:** Mr. Scott Jaster, Lead Engineer and PM, 240-925-5908, sjaster@myjetsystems.com  
**HR Contact:** Ms. Amanda Jaster, Owner, Business Admin, 301-481-2106, ajaster@myjetsystems.com  
**Local/Total Employees:** 3/3  
**Local Sales:** Less than \$200K  
**Business Classifications:** Small, Woman Owned, SDB, EDWOSB  
**Business Founded in St. Mary's County**



JET Systems was started in 2013. We are a Small Women-Owned Business in the field of Aerospace and Robotics Systems Engineering. Our markets are primarily Department of Defense (DoD)

contract support, commercial Small Unmanned Aerial Vehicles (SUAV), and mobile application development. Our Mission is to provide quality engineering and technical services to government and commercial clients. Our focus areas are aerospace, communications, software/hardware engineering, and systems engineering management solutions. Past Performance areas includes Small Unmanned Aerial Vehicle (SUAV) platforms for the purpose of rapid deployment, real-

time data collection, and low-cost avionics and in-house software for mission planning.

## John H. Northrop & Associates, Inc.

[www.jhna.com](http://www.jhna.com)

22289 Exploration Drive, Suite 401  
Lexington Park, MD 20653  
703-946-7429, Fax: 703-825-7202

### Local Executive and Business Development Contact:

Mr. Ian Northrop, President, [ian.northrop@jhna.com](mailto:ian.northrop@jhna.com)  
**HR Contact:** Mr. Jeff Showalter, Chief Development Officer, Legal Counsel, [jeff.showalter@jhna.com](mailto:jeff.showalter@jhna.com)

**Local/Total Employees:** 1/45

**Corporate HQ:** Fairfax, VA

**Local Sales:** \$1M but <\$5M



## Johns Hopkins University Applied Physics Laboratory

[www.jhuapl.edu/aboutapl/fieldoffices/pax.asp](http://www.jhuapl.edu/aboutapl/fieldoffices/pax.asp)

46579 Expedition Drive, Suite 300  
Lexington Park, MD 20653  
240-228-4093, Fax: 301-737-4927

### Local Executive and Business Development Contact:

Dr. Kerry Neace, Program Area Manager, 240-228-3406 ext. 83406, [Kerry.Neace@jhuapl.edu](mailto:Kerry.Neace@jhuapl.edu)

**HR Contact:** Mrs. Jane Gary, Office Administrator,

240-228-4093, [jane.gary@jhuapl.edu](mailto:jane.gary@jhuapl.edu)

**Local/Total Employees:** 17/5700

**Corporate HQ:** Laurel, MD

**Local Sales:** \$20M but <\$50M



Johns Hopkins University Applied Physics Laboratory (APL), a research and development division of the Johns Hopkins University, supports the Department of Defense, NASA, and other

government agencies through innovative applied research, technical development, and problem-solving. With the main campus in Laurel, MD and a number of field offices including Patuxent River, the Laboratory employs approximately 5,700 engineers, scientists, and supporting staff in a broad range of disciplines.

## Jordan Research & Development, LLC

[www.jordanrd.com](http://www.jordanrd.com)

42278 Riva Ridge Drive  
Hollywood, MD 20636  
240-925-6679, Fax: 240-925-6640

### Local Executive and Business Development Contact:

Mr. Brian Jordan, President, [brian@jordanrd.com](mailto:brian@jordanrd.com)

**HR Contact:** Ms. Donna Jordan, Human Resources

Officer, [donna@jordanrd.com](mailto:donna@jordanrd.com)

**Local/Total Employees:** 2/2

**Local Sales:** Less than \$200K

**Business Classifications:** Small, Veteran Owned, SDB

**Business Founded in St. Mary's County**



Jordan Research and Development, LLC (JRD) is an innovation based company with a primary goal of creating solutions to problems. These solutions are created in the form of new products, ideas, and innovations. JRD has the following capabilities: 3D Printing, wood, metal, foam and plastics fabrications, scale model building, graphic art, and packaging solutions. Intellectual product solutions: Provisional patents, copyrights and trademarks.

## KAIROS, Inc.

[www.kairosinc.net](http://www.kairosinc.net)

23330 Cottonwood Parkway, Suite 150  
California, MD 20619  
301-997-6095

**Local Executive Contact:** Mr. Wayne Reeves, CEO,

301-997-6095, [wayne.reeves@kairosinc.net](mailto:wayne.reeves@kairosinc.net)

**Business Development Contact:** Mr. Scott Reeves,

President, 301-997-6095, [scott.reeves@kairosinc.net](mailto:scott.reeves@kairosinc.net)

**HR Contact:** Ms. Michelle Russell, 301-997-6095,

[michelle.russell@kairosinc.net](mailto:michelle.russell@kairosinc.net)

**Local/Total Employees:** 37/42

**Business Classifications:** Small, Veteran Owned, SDVOSB

**Business Founded in St. Mary's County**



KAIROS, Inc. established 2013, is a Service Disabled Veteran Owned Small Business providing management and technology consulting services supporting major system acquisitions across DOD and Federal markets. Headquartered near DC Metro, our staff has over 35 years of executive leadership experience, providing customers comprehensive, specialized support services with industry certified personnel in the areas of full life-cycle Acquisition, Cyber Security, Engineering, Additive Manufacturing and Program Management.

## KBR

[www.kbr.com](http://www.kbr.com)

Engineering Business Unit, 22309 Exploration Drive  
Lexington Park, MD 20653  
301-863-4200, Fax: 301-866-5624

**Local Executive Contact:** Mr. Pete Green, Senior Vice President, Engineering Business Unit

**Business Development Contact:** Mr. Dan Dawson,

VP, Business Development, 301-866-2138,

[Dan.Dawson@us.kbr.com](mailto:Dan.Dawson@us.kbr.com)

**HR Contact:** Ms. Lisa Thompson, Director, HR,

301-866-2113, [Lisa.Thompson@us.kbr.com](mailto:Lisa.Thompson@us.kbr.com)

**Local/Total Employees:** 700/3,400

**Corporate HQ:** Houston, TX

**Local Sales:** \$500M and over

**Business Classifications:** Large



With more than 30 offices nationally, KBR provides some of the most extensive engineering resources and most capable staff available in the industry. Across the life cycle, KBR offers a full spectrum of technical support and trusted agent services to a wide range of government and industry organizations. KBR's highly skilled and experienced engineers, specialists, and technicians provide real-time solutions for test and evaluation, acquisition management, and sustainment engineering to a wide range of customers including DoD program offices, test teams, information technology activities, and maintenance facilities. We deliver.

## Kieyos

[www.kieyos.com](http://www.kieyos.com)

46610 Expedition Drive, Suite 100  
Lexington Park, MD 20653  
301-373-2101, Fax: 301-373-2154

**Local Executive Contact:** Mr. Tom Jarboe, President,

301-373-2101 ext. 213, [tjarboe@kieyos.com](mailto:tjarboe@kieyos.com)

**Business Development Contact:** Mrs. Mariana

Rutherford, Chief Operating Officer, 240-298-5284,

[mrutherford@kieyos.com](mailto:mrutherford@kieyos.com)

**HR Contact:** Mrs. Kelly Beavers, Human Resources

Director, 301 373 2101, [kbeavers@flyairtec.com](mailto:kbeavers@flyairtec.com)

**Local/Total Employees:** 4/19

**Corporate HQ:** Lexington Park, MD

**Local Sales:** \$200K but <\$500K

**Business Classifications:** Small, Veteran Owned

**Business Founded in St. Mary's County**



Kieyos provides consulting services to commercial clients in order to ensure compliance with US import and export regulations, including Commerce Export Administration Regulations (EAR) and State International Traffic in Arms Regulations (ITAR). Whether you are new to the import / export

industry or need additional training and guidance, Kieyos professionals can guide you through the process every step of the way. Kieyos will get you compliant to sell overseas, connect you to your first client and deliver your product to their door. International connections, personalized support and insight you can trust; Kieyos is your gateway to global business.

## KIHOMAC Inc.

[kihomac.com](http://kihomac.com)

21552 Thames Ave.  
Lexington Park, MD 20659  
301-737-1932

**Local Executive Contact:** Mr. Frank Griffo,

Vice President, 301-737-1932 ext. 300,

[frank.griffo@kihomac.com](mailto:frank.griffo@kihomac.com)

**Business Development Contact:** Mr. Spence Miller,

Associate, 301-737-1932 ext. 304,

[spencer.miller@kihomac.com](mailto:spencer.miller@kihomac.com)

**HR Contact:** Mr. Harry Battin, Associate, 301-737-1932,

[harry.battin@kihomac.com](mailto:harry.battin@kihomac.com)

**Local/Total Employees:** 15/245

**Business Classifications:** Small, Veteran Owned

A big prime in a small package. We build products with high engineering content. We deal with aging systems for our customers. Engineering - system design, tech refresh and fielding, analysis and update of legacy systems and documentation. Reverse Engineering, Prototyping and Specialty Manufacturing. Complex Manufacturing of aircraft parts, 130K sq ft facility. Field Tech Support - Supply Chain Management, tech data development, V&V, manuals and schematics. Acquisition and Sustainment - total life cycle support. Measurement Science.

## KR Systems, Inc.

[www.krsystems.com](http://www.krsystems.com)

20945 Great Mills Road, Suite 101  
Lexington Park, MD 20653  
301-863-2341, Fax: 301-690-2510

**Local Executive and Business Development Contact:**

Mr. David Kunkel, President, 301-724-8028,

[dkunkel@krsystems.com](mailto:dkunkel@krsystems.com)

**HR Contact:** Ms. Paula Grant, Director of Administration,

301-737-7878, [pgrant@krsystems.com](mailto:pgrant@krsystems.com)

**Local/Total Employees:** 2/5

**Corporate HQ:** Lexington Park, MD

**Local Sales:** \$1M but <\$5M

**Business Classifications:** Small, Veteran Owned

# DID YOU KNOW?

June 24, 1648

Margaret Brent petitioned the assembly for the right to vote. Although she was denied, Margaret Brent is known as the "first suffragette"

## L-3Harris Technologies

<https://www.l3harris.com/>

46591 Expedition Dr., Suite 150  
Lexington Park, MD 20653  
301-994-4051

### Local Executive and Business Development Contact:

Mr. Kenneth Parks, Principal, NAVAIR Portfolio,  
301-994-4051, ken.parks@l3harris.com

**Local/Total Employees:** 3/50,000

**Corporate HQ:** Melbourne, FL

**Local Sales:** \$500M and over

**Business Classifications:** Large



**L3HARRIS**

L3Harris Technologies is an agile global aerospace and defense technology innovator, delivering end-to-end solutions that meet customers' mission-critical needs. The company provides advanced defense and commercial technologies across air, land, sea, space and cyber domains. L3Harris has approximately \$18 billion in annual revenue and 50,000 employees, with customers in 130 countries. L3Harris.com.

## Lewis Engineering Associates

[lewiseng.net](http://lewiseng.net)

28841 Riverwatch Drive  
Mechanicsville, MD 20659  
301-884-3370

### Local Executive and Business Development Contact:

Mr. Barry Lewis, P.E., LEED AP, GGP, President,  
301-884-3370, barry@lewiseng.net

**HR Contact:** Ms. Valerie Lewis, Vice President,  
301-884-3370, valerie@lewiseng.net

**Local/Total Employees:** 3/3

**Local Sales:** Less than \$200K

**Business Classifications:** Small

**Business Founded in St. Mary's County**



•Lewis Engineering Associates, Inc.

## Lockheed Martin Corporation

[www.lockheedmartin.com](http://www.lockheedmartin.com)

46655 Expedition Drive, Suite 400  
Lexington Park, MD 20653  
240-237-4139

**Local Executive Contact:** Ms. Heidi Fleming,  
Navy-Marine Corps Programs, 240-237-4174,  
heidi.a.fleming@lmco.com

**Business Development Contact:** Ms. Heidi Fleming,  
Navy-Marine Corps Programs, 240-237-4174,  
heidi.a.fleming@lmco.com

**HR Contact:** Ms. Lynne Dixon, Executive Administrator,  
240-237-4139, lynne.dixon@lmco.com

**Local/Total Employees:** 676/105,000

**Corporate HQ:** Bethesda, MD

**Business Classifications:** Large



Lockheed Martin. Your Mission is Ours.® Every day, our 105,000 employees come to work with one focus – our customers' missions. Whether it's protecting citizens or advancing the boundaries of science, these missions are some of the most important and challenging in the world. We bring an unwavering commitment to help our customers succeed, and it's that sense of purpose and opportunity to make a difference in the world that drives us every day.

## MAG Aerospace

<https://magaero.com>

46611 Corporate Drive, Suite 101  
Lexington Park, MD 20653  
301-863-2800, Fax: 301-863-7205

### Local Executive and Business Development Contact:

Mr. Steve Cassetta, Division Director, 301-863-2800,  
stephen.cassetta@magaero.com

**Local/Total Employees:** 160/1400

**Corporate HQ:** FAIRFAX, VA

**Local Sales:** \$20M but <\$50M

**Business Classifications:** Large



In 10 years, MAG has become the leading independent provider of manned/unmanned full-spectrum outsourced ISR services, with 1,200+ employees operating 200+ platforms over 150,000 flight hours annually on 6 continents. MAG offers turnkey C4ISR services (ISR Operations, ISR Training, ISR Technical Services) and other specialty aviation through a technology agnostic approach to government, international, and commercial customers globally. MAG has secured diverse contracts with highly sought after customers across multiple end markets. Operational highlights:

- MAG provides and operates contractor-owned/contractor-operated aircraft and crews to provide real-time intelligence collection and surveillance for multiple US Government customers
- MAG provides pilots and flight operations support for ISR operations worldwide
- MAG provides sensor operators, training, and analytical support for sensor systems in addition to on-ground Processing/Exploitation/Dissemination worldwide
- MAG provides all aspects of technical management, training and logistics to support the full-spectrum of Unmanned Aircraft Systems

MAG serves its customers' ISR needs anywhere in the world under extreme and austere operating conditions ranging from the jungles of South America to the mountains of Afghanistan to the coasts of the world's oceans.

## Management and Engineering Technologies International, Inc. (METI, Inc)

[www.meticorp.com](http://www.meticorp.com)

21795-D2 Shangri-La Drive  
Lexington Park, MD 20653  
915-772-4975, Fax: 915-772-2253

**Local Executive Contact:** Ms. Barbara Miller,  
Vice President Navy Programs

**Business Development Contact:** Ms. Barbara Miller,  
Vice President Navy Programs, 540-207-1335,  
bmiller@meticorp.com  
**HR Contact:** Ms. Madeline Cruz, Vice President Human Resources, 915-772-4975, mcruz@meticorp.com  
**Local/Total Employees:** 5/250  
**Corporate HQ:** El Paso, TX  
**Local Sales:** \$1M but <\$5M  
**Business Classifications:** Small, SDB

# METI

—...a Merging of Excellence—

METI Inc. offers extensive and complete services for information technology, systems design, operations

and maintenance, systems engineering, quality and process engineering, acquisition management and program support, business and financial management, range operations and maintenance, training systems and field services. We provide qualified personnel in all phases of program and systems life-cycle management. Our customers include NAVAIR, NAVSEA, US Army, US Air Force, FAA, Department of Agriculture and commercial clients.

## Manson-Dixon Line, LLC.

[www.mansondixon.com](http://www.mansondixon.com)

16165 Piney Point Rd  
Piney Point, MD 20674  
703-909-3451

**Local Executive and HR Contact:** Ms. Waverley Manson,  
Managing Partner, 703-909-3451,  
wdixon@mansondixon.com

**Business Development Contact:** Mr. Richard Manson,  
Partner, 301-904-4131, rtmanson@mansondixon.com

**Local/Total Employees:** 12/12

**Local Sales:** \$1M but <\$5M

**Business Classifications:** Small, Woman Owned

**Business Founded in St. Mary's County**



Manson-Dixon Line, LLC provides professional contract support services for any platform or program. Our team has supported Joint Precision Approach and Landing System (JPALS), Air Combat Electronics, AEGIS Weapons System Modernization (AMOD), Fire Scout Mobile Mission Control Systems (MMCS) and Ground Control Systems (GCS), and Unmanned Carrier Aviation (UCA), among others.

Support areas include: Program Management, Project Analysts, Logisticians, and Field Engineers

Manson-Dixon Line is extremely proud to partner with major Prime Contractors in the government contracting field. We deliver top performance to our customers, with the ultimate goal of providing a quality product to our nation's servicemen and women.



## ManTech International Corporation

[www.mantech.com](http://www.mantech.com)

46610 Expedition Drive, Suite 101  
Lexington Park, MD 20653  
301-862-2200, Fax: 301-862-7334

**Local Executive Contact:** Mr. Jim Hanley, Vice President, 301-862-7391

**Business Development Contact:** Mr. Scott Garren, Vice President, Business Development, 301-866-4250, [scott.garren@mantech.com](mailto:scott.garren@mantech.com)

**HR Contact:** Mr. Steve Tabor, Human Resources Senior Manager, 301-862-7303, [steve.tabor@mantech.com](mailto:steve.tabor@mantech.com)

**Local/Total Employees:** 233/10,000

**Local Sales:** \$250M but <\$500M

**Business Classifications:** Large

## ManTech International Corporation

ManTech is a leading provider of innovative technologies and solutions for mission-critical national security

programs for the intelligence community; the departments of Defense, State, Homeland Security, Energy and Justice, including the FBI; the space community; the National Oceanic and Atmospheric Administration; and other U.S. federal government customers. We support critical national security programs for 1,000 current contracts. ManTech's expertise includes C4ISR lifecycle support; cyber security; global logistics support; intelligence/counter-intelligence support; IT modernization and sustainment; systems engineering; test and evaluation; and health IT. ManTech supports major national missions, such as military readiness, terrorist threat detection, information security and border protection.

## The MIL Corporation

[www.milcorp.com](http://www.milcorp.com)

46655 Expedition Drive, Suite 100  
Lexington Park, MD 20653  
301-863-9566, Fax: 301-737-7940

**Local Executive Contact:** Mr. Ed Greer, Chief Operating Officer, 301-481-7411, [ergreer@milcorp.com](mailto:ergreer@milcorp.com)

**Business Development Contact:** Mr. Tom Clark, Senior Vice President, 301-863-9566, [tclark@milcorp.com](mailto:tclark@milcorp.com)

**HR Contact:** Mrs. Sue Abell, HR Manager/ Assistant Vice President, 301-863-9566, [sabell@milcorp.com](mailto:sabell@milcorp.com)

**Local/Total Employees:** 265/800

**Corporate HQ:** Bowie, MD

**Local Sales:** \$100M but <\$250M

**Business Classifications:** Small, Large



The MIL Corporation (MIL) established in 1980 provides cybersecurity, engineering, financial management and systems support, and IT services to the federal government. MIL

provides comprehensive professional support, with subject matter experts working to advance customer operations through proven tools and methodologies. Our proven ability to retain existing customers and build long-term relationships is proof of the MIL commitment and is a direct result of the expert performance of our team. We've been recognized by our clients and industry professionals alike for our integrity, diligence, and expertise across our core service sectors.

## MITRE Corporation

[www.mitre.org](http://www.mitre.org)

46579 Expedition Park Drive, Suite 101  
Lexington Park, MD 20653  
240-725-7902, Fax: 240-725-7900

**Local Executive Contact:** Mr. Frank DiBonaventuro, Site Lead, 240-725-7904, [fjdibonaventuro@mitre.org](mailto:fjdibonaventuro@mitre.org)

**Business Development Contact:** Mr. Todd Maddox, Department Head, 240-725-7902

**HR Contact:** Mr. Gary Deitch, HR Generalist Lead, 703-983-1222, [gdeitch@mitre.org](mailto:gdeitch@mitre.org)

**Local/Total Employees:** 30/6660

**Corporate HQ:** McLean, VA

**Local Sales:** \$5M but <\$10M

**Business Classifications:** Large, Federally Funded Research & Development Corporation (non-profit)



At MITRE, we solve problems for a safer world. Through our federally funded R&D centers and public-private partnerships, we work

across government to tackle challenges to the safety, stability, and well-being of our nation. As a not-for-profit organization, MITRE works in the public interest across federal, state and local governments, as well as industry and academia. We bring innovative ideas into existence in areas as varied as artificial intelligence, intuitive data science, quantum information science, health informatics, space security, policy and economic expertise, trustworthy autonomy, cyber threat sharing, and cyber resilience. MITRE has two principal locations, in Bedford, Massachusetts, and McLean, Virginia. We also have additional sites across the country and around the world to help us better serve our sponsors and partners from industry and academia.

## Modern Technology Solutions, Inc.

[www.mtsi-va.com](http://www.mtsi-va.com)

22335 Exploration Drive, Suite 1030  
Lexington Park, MD 20653  
240-298-0774, Fax: 301-866-0102

**Local Executive and Business Development Contact:**

Mr. Dane Swanson, General Counsel, 240-298-0774, [dane.swanson@mtsi-va.com](mailto:dane.swanson@mtsi-va.com)

**HR Contact:** Ms. Kara Smith, Deputy HR Director, 703-564-0857, [kara.smith@mtsi-va.com](mailto:kara.smith@mtsi-va.com)

**Local/Total Employees:** 10/600

**Corporate HQ:** Alexandria, VA

**Local Sales:** \$1M but <\$5M

**Business Classifications:** Large, Veteran Owned



Modern Technology Solutions, Inc. (MTSI) provides specialized defense related engineering services to meet a range of operational analysis, flight test,

operational concepts, and systems engineering needs. Specialties include: Low Observable Technology, Military Concepts of Operations, Air & Missile Defense, and Unmanned Air Vehicles.

## MTech

<https://mtech.aero/>

44425 Pecan Court, Suite 201  
California, MD 20619  
301-769-6430

**Business Development Contact:** Mr. Mike Magee, President, 301-769-6430, [Mike.Magee@MTech.aero](mailto:Mike.Magee@MTech.aero)

**HR Contact:** Mrs. Laura Egnaczyk, 301-329-5722, [Laura.Egnaczyk@MTech.aero](mailto:Laura.Egnaczyk@MTech.aero)

**Local/Total Employees:** 7/35

**Corporate HQ:** California, MD

**Local Sales:** \$5M but <\$10M

**Business Classifications:** Small

**Business Founded in St. Mary's County**



Magee Technologies (MTech) is locally owned small business specializing in the design, analysis

and certification of aerospace structures for both commercial and DoD customers. We provide customers an enterprise level structures team with advanced capabilities in system integration, structural design, finite element modeling, stress analysis, fatigue analysis, damage tolerance analysis and dynamic analysis. Our experts in airworthiness certification are fluent with both Military (USN, USAF, USCG) and Commercial (FAA) airworthiness requirements and can help customers successfully navigate the flight clearance process.

## NAIAD DYNAMICS US, INC.

[www.naiad.com](http://www.naiad.com)

23620 Three Notch Road, Suite 201  
Hollywood, MD 20636  
301-690-2010, Fax: 301-690-2187

**Local Executive Contact:** Mr. John Venables, President & CEO

**Business Development Contact:** Mr. Chris Pappas, Group Engineering Manager, 301-690-2010 ext. 123, [cpappas@naiad.com](mailto:cpappas@naiad.com)

**HR Contact:** Ms. Colleen Cocco, Human Resource Manager, 203-929-6355, [ccocco@naiad.com](mailto:ccocco@naiad.com)

**Local/Total Employees:** 20/100

**Corporate HQ:** Shelton, CT

**Local Sales:** \$5M but <\$10M

**Business Classifications:** Small



Naiad Dynamics is a technology-oriented US small business specializing in design, development, engineering & manufacturing. World-leading Ship Motion Control products including

Active Roll Stabilizers and Ride Control Systems for a wide range of naval & commercial ships and private yachts. Ride Control System (RCS) supplier for USN ships; history of advanced RCS development for USN. Also manufacturer of Bow Thrusters, Custom Integrated Hydraulic Systems, electro-hydraulic Power Packs, Waterjets and other machinery and systems. Ship Motion Simulation & Analysis services. Custom Design & Precision Manufacturing services including aerospace. Offices in CT, MD, FL USA, Southampton UK, Maastricht Netherlands, La Ciotat France and Perth Australia.

## National Contract Management Association

[www.ncmachesa.org](http://www.ncmachesa.org)

301-757-6106

**Business Development Contact:** Mr. Jon Pagnucco, Chapter Affiliation President, [ncmachespeakebay@gmail.com](mailto:ncmachespeakebay@gmail.com)



National Contract Management Association Chesapeake Bay Chapter is located in the Southern Maryland. The membership is primarily comprised of acquisition

Professionals from the public and private sectors. This International professional business organization fosters the professional growth and educational advancement of its members. The monthly meetings feature guest speakers on topics relevant to the contracting profession and guests are welcome.

## National Technologies Associates, Inc.

[www.nationaltechnologiesassociates.com](http://www.nationaltechnologiesassociates.com)

45310 Abell House Lane, 3rd Floor  
California, MD 20619  
301-863-6512, Fax: 301-862-1845

**Local Executive Contact:** Mr. Michael Fraser, CEO/President, 703-941-3695, [michael.fraser@n-t-a.com](mailto:michael.fraser@n-t-a.com)  
**Business Development Contact:** Mr. John Wright, Vice President, Business Development, 256-541-0330, [John.Wright@n-t-a.com](mailto:John.Wright@n-t-a.com)  
**HR Contact:** Ms. Lauren R. Lawrence, Vice President, Administration and Operations, 703-941-3695, [Lauren.Lawrence@n-t-a.com](mailto:Lauren.Lawrence@n-t-a.com)  
**Local/Total Employees:** 200/600  
**Corporate HQ:** Arlington, VA  
**Local Sales:** \$20M but <\$50M  
**Business Classifications:** Small, Veteran Owned



National Technologies Associates, Inc. is an employee-owned ISO 9001:2008-registered product/services provider supporting naval aviation

since 1981. We currently support the competencies and 25 naval aviation acquisition/in-service programs of the Naval Air Systems Command and affiliated Program Executive Offices. Our functional expertise includes: acquisition/program management; program analysis/evaluation; business case analysis; business/financial management; acquisition/in-service logistics support and fleet readiness; training technology; research and development; test engineering; industrial engineering; and information technology. Our 600 member quality workforce (operating nationally from 6 corporate offices and over 20 project performance sites) is the key to our success.

## Naval Systems, Inc. (NSI)

[www.n-s-i.us](http://www.n-s-i.us)

21513 Great Mills Road  
Lexington Park, MD 20653  
301-737-1911, Fax: 301-737-1940

**Local Executive Contact:** Mr. Ed Rule, President  
**Business Development Contact:** Mr. Dave Davison, VP of Business Development, 301-737-1911 ext. 402, [ddavison@n-s-i.us](mailto:ddavison@n-s-i.us)  
**HR Contact:** Ms. Marcia Chase, HR Director, 301-737-1911, [mchase@n-s-i.us](mailto:mchase@n-s-i.us)  
**Local/Total Employees:** 160/240  
**Corporate HQ:** Lexington Park, MD  
**Local Sales:** \$20M but <\$50M  
**Business Classifications:** Small, Veteran Owned, SDVOSB  
**Business Founded in St. Mary's County**



Naval Systems, Inc. (NSI) is a Veteran Owned Small Business headquartered in Lexington Park, MD and serving the cause of U.S. national security. NSI has locations in Patuxent River MD, Crystal City & Arlington VA, Navy Yard DC,

Jacksonville FL, Cherry Point & New River NC, China Lake/North Island/Miramar CA, Pearl Harbor HI and Wright Patterson OH. NSI performs a full range of professional support services in Data Analytics, International Security Assistance/FMS, Cost Estimating, Program Management, Engineering, Business Financial Management, Integrated Logistic Support/Product Life Cycle Support, Range Control, and C5I for manned & unmanned air and sea systems, weapons, other commodities as well as space systems. NSI is noted for our warehouse and kitting facility operations supporting domestic and international Supply Chain Management (SCM) for Aerospace and Defense systems and programs. NSI is teamed to provide international partners with the Aviation Integrated Maintenance System (AIMS) providing maintenance management, pilot/aircrew/maintainer training tracking, calibration, tool control, data analytic and supply chain interface from an affordable Software as a Service (SaaS) Solution. NSI is honored to support the DoD and Warfighter!

## Navmar Applied Sciences Corporation (NASC)

[www.nasc.com](http://www.nasc.com)

48015-4 Pine Hill Run Road, Suite 100  
Lexington Park, MD 20653  
301-863-7980, Fax: 301-866-0673

**Local Executive Contact:** Mr. Louis Dampier, Vice President, ASW Sector, 301-863-7980 ext. 3229, [louis.dampier@nasc.com](mailto:louis.dampier@nasc.com)  
**Business Development Contact:** Mr. D. Nolan Ryon, Business Development, 301-863-7980 ext. 3237, [Daniel.Ryon@nasc.com](mailto:Daniel.Ryon@nasc.com)  
**HR Contact:** Mr. Matthew Zurkowski, Human Resources, 301-863-7980, [matthew.zurkowski@nasc.com](mailto:matthew.zurkowski@nasc.com)  
**Local/Total Employees:** 20/250  
**Corporate HQ:** Warminster, PA  
**Local Sales:** \$10M but <\$20M  
**Business Classifications:** Veteran Owned, SDVOSB



Navmar Applied Sciences Corporation (NASC) has provided engineering and technical services in support of the DoD and industry since 1977, beginning and maintaining its HQ in Warminster, PA. By providing our customers with quality products and consistently exceeding customer expectations, we have grown to a 200+ employee company with more than 10 locations. Over the years NASC's capabilities have expanded to include: avionics; remotely piloted air vehicle systems; sensors; electro-optics; prototyping; systems integration; manufacturing and more. NASC continues to grow in our engineering expertise, locations and personnel. NASC looks forward to many future endeavors and to continue expanding through supporting our customers with the quality engineering and technical expertise that has fueled our growth for over 40 years.

## NEANY, Inc. (North Eastern Aeronautical Company)

[www.neanyinc.com](http://www.neanyinc.com)

44420 Pecan Court  
California, MD 20619  
301-373-3017, Fax: 301-373-6405

**Local Executive Contact:** Mr. Steven Steptoe, President  
**Business Development Contact:** Mr. Steven Steptoe, President, 301-373-3017, [steptoe@neanyinc.com](mailto:steptoe@neanyinc.com)  
**HR Contact:** Ms. Lynda Lutz, Facility Security Officer/Operations, 301-373-8700, [llutz@neanyinc.com](mailto:llutz@neanyinc.com)  
**Local/Total Employees:** 35/50  
**Corporate HQ:** Hollywood, MD  
**Local Sales:** \$10M but <\$20M  
**Business Classifications:** Small, SDB, 8A



NEANY, Inc. (North Eastern Aeronautical

Company) is a local, independently-owned, R&D (research and development) and engineering firm. Our diverse, energetic and qualified staff is committed to providing innovative engineering and administrative alternatives in support of government and commercial industries. We specialize in UAV aircraft and sensors, electro-optics, and ground surveillance. We also provide support and expertise in the following areas: aeronautics, software and hardware, electronics, mechanics, radar, communications, computer information systems technology, acquisition procurement, inventory control, integrated logistics, contracts management and financial management.

## New Directions Technologies Incorporated (NDTI)

[www.ndti.net](http://www.ndti.net)

22335 Exploration Drive, Suite 1030  
Lexington Park, MD 20653  
240-718-8778, Fax: 760-384-2455

**Local Executive Contact:** Mr. Bert Belisch, Director, East Coast, 703-498-7084, [bert.belisch@ndti.net](mailto:bert.belisch@ndti.net)  
**Business Development Contact:** Mr. John Dermatas, Business Development, 703-343-3446, [john.dermatas@ndti.net](mailto:john.dermatas@ndti.net)  
**HR Contact:** Ms. Jessica Lystad, HR Specialist, 760-384-2444, [jessica.lystad@ndti.net](mailto:jessica.lystad@ndti.net)  
**Local/Total Employees:** 10/175  
**Corporate HQ:** Ridgecrest, CA  
**Local Sales:** \$1M but <\$5M  
**Business Classifications:** Small, Veteran Owned, SDVOSB



NDTI is a Service Disabled Veteran-Owned Small Business (SDVOSB) verified through the Veterans Administration. Our Core

Competencies include: Enterprise IT, Information Assurance, Cyber Security, Network Security, Software Development, and Systems Engineering. Our solutions focus on specialized information technology services; data center management, virtualization and migration of legacy systems, process modeling, work process re-engineering, program management, training systems, and administrative and business financial services. NDTI's Corporate Headquarters is located in Ridgecrest, CA with satellite Offices in Port Hueneme, CA, Patuxent River, MD and Crystal City, VA.

## Northrop Grumman Corporation

[www.northropgrumman.com](http://www.northropgrumman.com)

43865 Airport View Drive  
Hollywood, MD 20636  
240-256-9100, Fax: 301-373-3421

# DISCOVER

your skills through Tech Jobs Rule Apprenticeship Program!!

Tech Jobs Rule is the Dr. James A. Forrest Career and Technology Center's new and innovative apprenticeship program designed to further train and prepare students for workforce shortages in the STEM or manufacturing career fields. Students can apply for this program after completing 1-2 years of training at the Forrest Center.

## Apprenticeship • Opportunity • Career

For additional information, please contact one of the following:

**Strategic Education Office of NAWCAD**  
nawcadeoo.fct@navy.mil

**Ann Johnson**  
Tech Jobs Rule Apprenticeship Coordinator  
asjohnson@smcps.org

**Mary Jane Selph**  
Tech Jobs Rule Apprenticeship Coordinator  
mjselph@smcps.org

**MaryKay Myers**  
The Patuxent Partnership  
marykay.myers@paxpartnership.org



**Local Executive and Business Development Contact:** Mr. Scott Stewart, Corporate Lead Executive for NAVAIRSYSCOM, 240-256-9400, Scott.Stewart@ngc.com  
**HR Contact:** Ms. Carol Shachter, Project Management, 240-256-9441, Carol.Schachter@ngc.com  
**Local/Total Employees:** 325/85,000  
**Corporate HQ:** Falls Church, VA  
**Local Sales:** \$500M and over  
**Business Classifications:** Large

**NORTHROP GRUMMAN** Northrop Grumman is a leading global aerospace, defense and security company. The majority of our business is with the U.S. government, principally the Department of Defense and intelligence community. Northrop Grumman solves the toughest problems in space, aeronautics, defense and cyberspace to meet the ever evolving needs of our customers worldwide. Our 85,000 employees are "Defining Possible" every day using science, technology and engineering to create and deliver advanced systems, products and services.

Three of NGC's four business sectors are co-located in Hollywood, MD to best serve our NAVAIRSYSCOM Customers:

- Northrop Grumman's Aeronautics Systems (NGAS) team develops, produces, and supports manned and unmanned aircraft, aerospace structures, advanced

technologies, and multi-domain operations critical to keeping the world safe. NGAS is the Prime manufacturer of the U.S. Navy's E-2D Advanced Hawkeye system, MQ-4C Triton UAS, and the MQ-8B/C Fire Scout UAS. The sector also manufactures major fuselage structures of F-35, F/A-18 and EA-18G aircraft.

- Northrop Grumman Mission Systems (NGMS) is a leading global provider, manufacturer and integrator of advanced, secure and agile software-defined systems and solutions. NGMS' differentiated C4ISR and cyber solutions deliver timely, mission-enabling information and provide superior situational awareness and understanding to protect the U.S. and its global allies. NGMS supports Information Operations and Electromagnetic Warfare programs including the Navy's EA-18G Growler and provides game changing capabilities to the warfighter through systems like the F-35's AESA Radar, CNI, & EO DAS subsystems; and the Triton's MFAS Radar.

- Northrop Grumman Defense Systems (NGDS) is a leading global provider of fleet operations support, platform modernization, advance weapons, precision munitions and propulsion systems. NGDS produces the Advanced Anti-Radiation Guided Missile and provides technical and engineering support to flight test, military commands, and the Broad Area Maritime Surveillance Demonstration team at NAS Patuxent River.

NGC's Corporate Lead Executive serves as the principle corporate point of contact with NAVAIRSYSCOM and coordinates program support, cross sector teaming and community relations. Please visit news.northropgrumman.com and follow us on Twitter, @NGCNews, for more information.

## Odyssey Systems Consulting Group, Ltd.

[www.odysseyconsult.com](http://www.odysseyconsult.com)

22483 Tall Oaks Court  
Leonardtown, MD 20650  
240-237-7404

**Local Executive and Business Development Contact:** Ms. Jackie Erickson, 301-904-6602, jackieerickson@odysseyconsult.com  
**Local/Total Employees:** 1/950  
**Corporate HQ:** Wakefield, MA  
**Business Classifications:** Large

**ODYSSEY SYSTEMS** Established in 1997, we are a leading warfighter systems integrator and SETA support provider of management, analytical, and technical services for DoD, other Government Agencies and private-sector customers. Our core warfighter support areas include Program, Acquisition, Logistics, and Spectrum Management, Systems Engineering, Medical Research, Training, Space Surveillance, advanced Mission Planning and Intel Solutions. Our DoD customers span the globe at 51 operational sites, and we have office locations in Wakefield, MA (HQ); Niceville, FL; Bedford, MA; Newport News, VA; National Capital Region, Fairfax, VA; Colorado Springs, CO; Warner Robins, GA; Dayton, OH; Alaska; Hawaii; Qatar; Saudi Arabia; and Taiwan.

## OmnirPV, LLC

[www.omnirpv.com/](http://www.omnirpv.com/)

43415 Karen Court  
Hollywood, MD 20636  
240-298-0480

**Local Executive, Business Development, and HR Contact:** Mr. Larry Branthoover, Owner/Systems Engineer, 240-298-0480, lbranthoover@omnirpv.com  
**Local/Total Employees:** 1/1  
**Local Sales:** Less than \$200K  
**Business Classifications:** Small  
**Business Founded in St. Mary's County**

OmnirPV, LLC (All Remotely Piloted Vehicles) was formed in 2013 in Maryland to develop unmanned technology and provide engineering support for unmanned vehicle programs. OmnirPV, LLC is working with high tech small businesses to grow a technology footprint with DoD Science and Technology programs.

## OMNITEC Solutions, Inc.

[www.omnitecinc.com](http://www.omnitecinc.com)

47123 Buse Road, Bldg 2272, Unit IPT, Suite 538  
Patuxent River, MD 20670  
301-752-2195

**Local Executive Contact:** Ms. Suzy Lang, Vice President, NAVAIR Services  
**Business Development Contact:** Mr. James Mooney, Business Development Manager, 301-896-9704, jmooney@omnitecinc.com  
**HR Contact:** Mr. Nick Abid, Director, Business Operations, 301-896-9704, nabad@omnitecinc.com  
**Local/Total Employees:** 30/160  
**Corporate HQ:** Bethesda, MD  
**Local Sales:** \$5M but <\$10M  
**Business Classifications:** Small, Veteran Owned, SDB, MBE



Founded in 1999, graduated from 8(a) small business. GSA contract vehicles: Professional

Engineering, IT Schedule 70, others; Additional contract vehicles: Prime and Sub/Partner for Navy SEAPORT-E (entire Department of Navy); NSETTS-II; Top Secret facility clearance; Primary areas of expertise: Management Services, IT Engineering & Support, and Engineering and Technical Support. Please visit [www.omnitecinc.com](http://www.omnitecinc.com) for more complete information.

## PAE

[www.pae.com](http://www.pae.com)

21841-B Three Notch Road  
Lexington Park, MD 20653  
301-737-8100, Fax: 301-866-9634

**Local Executive Contact:** Mr. Mike Johnston, Director  
**Business Development Contact:** Mr. Rich Pace, Business Development Director, 301-737-8111, Richard.pace@pae.com  
**HR Contact:** Ms. Muriel Willis, HR Manager, 301-737-8134, muriel.wills@pae.com  
**Local/Total Employees:** 500/15,000  
**Corporate HQ:** Fort Worth, TX  
**Local Sales:** \$50M but <\$100M  
**Business Classifications:** Large



PAE is a leading provider of global mission services to the U.S. Government and its allies. For fifty years, PAE has provided training, logistics, operations, and maintenance services to

support customers around the world. Headquartered in Arlington, Va., PAE employs 15,000 people in over 60 countries. PAE's Test and Training Range services provides Training and T&E/Range O&M to the Army,

Navy, Air Force, and NASA. PAE is the Navy's leading supplier of Range O&M services. PAE's capabilities include: project and program management; data collection and display; range operations and maintenance; aviation maintenance; logistics and supply chain management; equipment and instrumentation installation and repair; engineering support; modeling and simulation; test planning and documentation; EO and IR optical systems O&M, warfighter training and threat systems support; aircraft instrumentation; information technology and information assurance; systems engineering; critical infrastructure protection; maritime domain awareness and air surveillance, and force protection.

## Parraid, LLC

[www.parraid.com](http://www.parraid.com)

44150 Smartronix Way, Suite 100  
Hollywood, MD 20636  
301-690-0690, Fax: 301-690-0095

**Local Executive Contact:** Alan Parris, Executive Vice President, 301-690-0690 ext. 302, [aparris@parraid.com](mailto:aparris@parraid.com)  
**Business Development Contact:** Mr. Steve Bishop, Director of Engineering Operations, 301-690-0690 ext. 388, [sbishop@parraid.com](mailto:sbishop@parraid.com)  
**HR Contact:** Ms. Linda Williams, Human Resources Director, 301-690-0690, [lwilliams@parraid.com](mailto:lwilliams@parraid.com)  
**Local/Total Employees:** 41/48  
**Local Sales:** \$10M but <\$20M  
**Business Classifications:** Small  
**Business Founded in St. Mary's County**



A small products-oriented business, Parraid is wholly devoted to design, engineering, sales and support of telemetry data systems and tactically oriented mission-critical communications solutions.

## Patuxent Mill Works, LLC

[www.patuxentmillworks.com](http://www.patuxentmillworks.com)

24401 Lakeland Drive  
Hollywood, MD 20636  
240-309-4069

**Local Executive Contact:** Mr. Sean Coogan, Owner, 240-309-4069, [sean@patuxentmillworks.com](mailto:sean@patuxentmillworks.com)  
**Business Development Contact:** Ms. Wynne Briscoe, Business Consultant, [wbriscoe@csmd.edu](mailto:wbriscoe@csmd.edu)  
**Local/Total Employees:** 2/2  
**Local Sales:** \$200K but <\$500K  
**Business Classifications:** Small



Since 2015, Patuxent Mill Works has provided custom fabrication services in support of military systems and warfighter solutions.

Our team's expertise supporting defense initiatives, coupled with a broad knowledge of current standards and emerging technology, establishes us as a leader in the field of fabrication solution development. PMW will aptly integrate your requirements for each project rapidly, effectively, and cost efficiently.

## Peerless Tech Solutions

[www.getpeerless.com](http://www.getpeerless.com)

101 East Charles Street, Suite 302  
La Plata, MD 20646  
301-539-4227

**Local Executive and Business Development Contact:** Mr. Brian Seeling, Co-Founder & Managing Partner, 301-539-4227 ext. 102, [brian.seeling@getpeerless.com](mailto:brian.seeling@getpeerless.com)  
**HR Contact:** Ms. Dona Redden, HR Director, 301-539-4227, [dona.redden@getpeerless.com](mailto:dona.redden@getpeerless.com)  
**Local/Total Employees:** 11/12  
**Corporate HQ:** La Plata, MD  
**Local Sales:** \$200K but <\$500K  
**Business Classifications:** Large



## Peraton

[www.peraton.com](http://www.peraton.com)

46591 Expedition Drive, Bldg VI, Suite 260  
Lexington Park, MD 20653  
240-725-7420, Fax: 240-725-7403

**Local Executive and Business Development Contact:** Mr. Mark Mohn, Site Manager, 240-725-7420, [mark.mohn@peraton.com](mailto:mark.mohn@peraton.com)  
**HR Contact:** Ms. Rebekah Ammons, Human Resources, 703-668-7220, [rebekah.ammons@peraton.com](mailto:rebekah.ammons@peraton.com)  
**Local/Total Employees:** 30/3600  
**Corporate HQ:** Herndon, VA  
**Local Sales:** \$10M but <\$20M  
**Business Classifications:** Large



Peraton provides innovative, reliable solutions to the nation's most sensitive and mission-critical programs and systems. Peraton has significant experience providing highly differentiated space, intelligence, cyber/SIGINT, defense, homeland security, electronic warfare and secure communications solutions, and has become a trusted partner on missions that are critical to the security priorities of the United States. Capabilities include complex software and technology services and solutions, as well as end-to-end mission operations capabilities, including software systems development, offensive and defensive cyber operations, modeling & simulation, mission management,

and Quick Reaction Capabilities (QRC) / Research & Development.

## Perlick Management, LLC

[www.perlickmanagement.com](http://www.perlickmanagement.com)

22180 Romanus Drive  
Leonardtown, MD 20650  
301-904-7721

**Local Executive, Business Development, and HR Contact:** Mr. Chris Perlick, President, 301-904-7721, [chris.perlick@perlickmanagement.com](mailto:chris.perlick@perlickmanagement.com)  
**Local/Total Employees:** 1/1  
**Local Sales:** Less than \$200K  
**Business Classifications:** Small, Veteran Owned  
**Business Founded in St. Mary's County**

## Perrygo Consulting Group, LLC

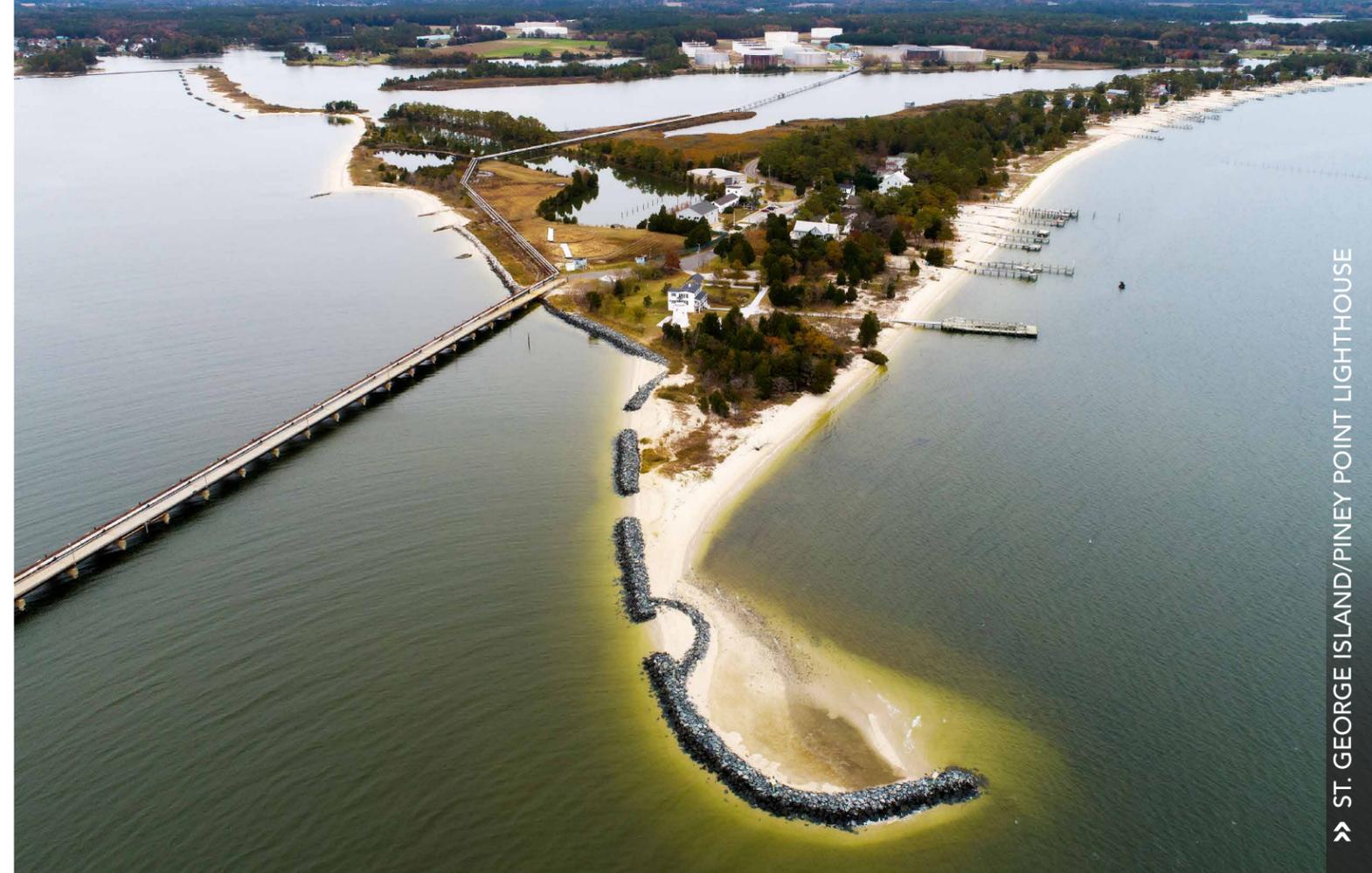
[www.perrygo.com](http://www.perrygo.com)

46579 Expedition Drive, Suite 103  
Lexington Park, MD 20653  
301-247-4453

**Local Executive Contact:** Mrs. Marcy Perrygo, President, [marcy@perrygo.com](mailto:marcy@perrygo.com)  
**Business Development Contact:** Mr. Christopher Perrygo, Vice President, [chris@perrygo.com](mailto:chris@perrygo.com)  
**HR Contact:** Ms. Niki Dean, HR Manager, [niki@perrygo.com](mailto:niki@perrygo.com)  
**Local/Total Employees:** 25/30  
**Local Sales:** \$1M but <\$5M  
**Business Classifications:** Small  
**Business Founded in St. Mary's County**



Perrygo Consulting Group, LLC (Perrygo) is a small business with core capabilities in acquisition, lead systems integration, additive manufacturing, digital design, cloud computing and cybersecurity. We provide project management and technical analysis to keep complex, high visibility programs on track, deliver product to the warfighter and achieve cost, schedule and performance objectives. Our team performs research & development, reverse engineering, model based design, rapid prototyping and 3-D printing to quickly turn concept into reality. Our IT experts support data center operations, cloud migration, cloud services management, information assurance, cybersecurity and on-site customer support making IT work for the customer's mission.



ST. GEORGE ISLAND/PINEY POINT LIGHTHOUSE

## Pioneering Decisive Solutions, Inc.

[www.pideso.com](http://www.pideso.com)

22560 Epic Drive, Suite 100  
California, MD 20619  
301-863-5880, Fax: 301-863-5884

### Local Executive and Business Development Contact:

Mr. William Birurakis, Vice President, 301-863-5880,  
bill.birurakis@pideso.com

**HR Contact:** Ms. Tania Walker, HR Generalist,  
301-863-5880, tania.walker@pideso.com

**Local/Total Employees:** 17/35

**Corporate HQ:** California, MD

**Local Sales:** \$1M but <\$5M

**Business Classifications:** Small, Woman Owned,  
Veteran Owned

**Business Founded in St. Mary's County**



Pioneering Decisive Solutions, Inc. (PIDESO) is a woman-owned, veteran-owned, small business founded in 2006. Our headquarters, along with our support equipment design and integration facilities, are located in California, Maryland with a software development facility in Reston, Virginia.

PIDESO provides research, development, design, integration, production and test of instruments, Automated Test Systems, system software products, Test Program Sets) and Test Kits. PIDESO also plays a major role in the research, development and implementation of maintenance infrastructures and provides engineering technical services for Systems Engineering, Logistics Support Analysis, Life Cycle Management framework refinement, and Program Management support to both government and commercial agencies.

## Platform Aerospace

[www.platformaerospace.com](http://www.platformaerospace.com)

43960 Airport View Drive  
Hollywood, MD 20636  
301-863-9253, Fax: 240-309-4161

**Local Executive Contact:** Mr. Kurt Parsons, CEO

**Business Development Contact:** Ms. Wendy Lee, VP of  
Business Development, 301-863-9253,  
Wendy.lee@platformaero.com

**HR Contact:** Ms. Cheyenne Shaw, HR, 301-863-9253,  
hr@platformaero.com

**Local/Total Employees:** 51/62

**Corporate HQ:** Hollywood, MD

**Local Sales:** \$5M but <\$10M

**Business Classifications:** Small, Veteran Owned, SDVOSB

**Business Founded in St. Mary's County**



Platform Aerospace is an industry leader in rapid prototyping, sensor integration and aircraft

modification, and the "gold standard" for airworthiness analysis. Since 1993, we have specialized in mechanical engineering design and analysis for both government and commercial clients. Platform Aerospace manages projects of all sizes from concept through fabrication, installation and flight clearance. Our close liaison with local NAVAIR and FAA representatives results in streamlined flight clearance procedures, getting your project in the air quickly and safely. We are committed to your project's success through integrating aviation technologies for the future.

## Porter Technical, Inc.

21795 North Shangri-La Drive, Suite D2  
Lexington Park, MD 20653  
301-737-4410

### Local Executive and Business Development Contact:

Mr. Tony Porter, President, 301-737-4410,  
ptech.corporate@verizon.net

**HR Contact:** Ms. N. Porter, Executive Administrator,  
301-737-4410, ptech.corporate@verizon.net

**Local/Total Employees:** 5/5

**Business Classifications:** Small, Veteran Owned, SDB,  
Minority Business

**Business Founded in St. Mary's County**



Porter Technical, Inc. provides aircraft flight test and avionics system integration. Aircraft platforms include the EA-6B, EA-18G, MV22, CV-22, H-1, H60, P-8A (MMA) and P3 and Crew Systems Support. Porter Technical, Inc. develops and integrates computer systems hardware and implements area networks.

## PosID, Inc.

[www.posidinc.com](http://www.posidinc.com)

46425 Rue Purchase Road  
Lexington Park, MD 20653  
301-863-6772, Fax: 301-737-4031

### Local Executive and Business Development Contact:

Mr. Raymond E. Nowak, President, 301-863-6772,  
nowakre@radix.net

**HR Contact:** Ms. Barbara A. Cook, HR Manager,  
301-863-6772, nowake@radix.net

**Local/Total Employees:** 6/6

**Local Sales:** Less than \$200K

**Business Classifications:** Small

**Business Founded in St. Mary's County**



PosID, Incorporated is working to develop a biometric identification technology based upon a patented process. This prototype system, now in the final design stages, is proving its capability to positively identify individuals based upon their unique

vascular arrangement. PosID's technique "maps" the energy levels emanating from an individual directly onto a tuned infra-red sensor then comparing the energy "map" to the previously stored individual's energy map for identification. A proprietary pattern matching algorithm insures positive identification (or rejection) within three seconds. This technology could eventually fit on a host of applications where security or safety is a concern.

## Precise Systems, Inc.

[www.goprecise.com](http://www.goprecise.com)

22290 Exploration Drive, Suite 400  
Lexington Park, MD 20653  
301-737-7100, Fax: 301-862-1379

### Local Executive and Business Development Contact:

Mr. Scott Pfister, President/Chief Operating Officer,  
410-231-4333, spfister@goprecise.com

**HR Contact:** Ms. Christina Payne, PHR, Vice President of  
Human Resources and Corporate Relations,  
301-737-8246, cpayne@goprecise.com

**Local/Total Employees:** 350/450

**Local Sales:** \$50M but <\$100M

**Business Classifications:** Large, Veteran Owned

**Business Founded in St. Mary's County**



Precise Systems is a highly regarded veteran-owned defense contractor headquartered in Lexington Park, MD adjacent to NAS Patuxent River. Founded in 1990, Precise Systems is comprised of highly-skilled experts who provide a broad range of DoD acquisition, engineering, IT, and program management solutions. Combined with widely acclaimed integrating information technology tools which enhance our customers' mission success, Precise provides superior service and "value added" support. Precise was recognized in 2019 in the Inc 5000 list as one of America's Fastest-Growing Private Companies. For more information, or to learn how you can become a member of this award winning team, visit [www.GoPrecise.com](http://www.GoPrecise.com).

## PRISM (Public Relations Individuals in Southern Maryland)

[www.prismonline.info](http://www.prismonline.info)

**Business Development Contact:** Ms. Beth Graeme,  
President, yes@grambocreative.com

PRISM (Public Relations Individuals of Southern Maryland) is the organization of public relations and marketing professionals in Southern Maryland. Members serve in various industries, from small businesses and economic development, to defense, health care, hospitality and tourism, education, and professional services. PRISM members may be professionals from large companies

and institutions as well as those who count public relations as part of their overall job at nonprofits and small businesses. To foster professional development and networking opportunities, PRISM sponsors presentations which rotate among venues in Calvert, Charles and St. Mary's counties and an annual workshop in October. For more information, go to the PRISM website at [www.prismonline.info](http://www.prismonline.info).

## Progeny Systems

[www.progeny.net](http://www.progeny.net)

44423 Airport Road, Suite 100  
California, MD 20619  
240-237-3696

### Local Executive and Business Development Contact:

Mr. Barry Payne, Director, Pax River Operations,  
240-237-3696, bpayne@progeny.net

**Local/Total Employees:** 12/500

**Corporate HQ:** Manassas, VA

**Local Sales:** \$100M but <\$250M

**Business Classifications:** Small



Progeny Systems Corporation is a privately-held high-tech small business specializing in electronic systems development for the United States Department of Defense (DoD), and other government and business organizations. Progeny Systems offers a full array of computing systems to support the development, testing and integration of leading edge technology systems for the DoD and commercial customers. Progeny has provided high quality engineering solutions and services to the United States Army, United States Navy, United States Air Force, National Institutes of Health, Defense Advanced Research Projects Agency (DARPA) and Fortune 500 customers. Progeny is ISO 9001 and CMMI Level 3 certified.

## Project Management Institute (PMI)

[www.pmisomd.org](http://www.pmisomd.org)

240-725-7076

**Business Development Contact:** Vic Balasi, Chapter  
President, president@pmisomd.org



The core purpose of the PMI Southern Maryland Chapter is to advance the methodologies, practice, and profession of project management throughout Southern Maryland and provide a wide offering of services that support the attainment and sustainment of PMI credentials held by our membership. With over 400 members, the PMI Southern Maryland Chapter provides a forum for Project Management Professionals, students and business community leaders

to promote the principles of the Project Management Institute through supporting professionals in their PMI certification efforts, networking with other project managers, sharing project experiences, as well as providing and receiving training and mentoring.

## The Prometheus Company, Inc.

[www.prometheusco.com](http://www.prometheusco.com)

22289 Exploration Drive, Suite 300  
Lexington Park, MD 20653  
240-725-0210, 240-725-0138

**Business Development and HR Contact:** Ms. Patty Simpkins, Director of Administration, 240-725-0210, simpkinsp@prometheusco.com

**Business Classifications:** Small



The Prometheus Company, Inc. is a professional services firm providing independent analysis, management support, and advisory services to the Department of Defense as well as civil federal agencies. Our core

competencies are Program Management (including

acquisition / financial / logistics management), Foreign Military Sales (FMS) case management, Strategic Planning, Systems Analysis, and Information Services. We are a General Services Administration (GSA) Professional Services Schedule (PSS) holder, Contract #GS-00F-204GA.

## PSI Pax, Inc.

[www.psipax.com](http://www.psipax.com)

23330 Cottonwood Parkway, Suite 335  
California, MD 20619  
301-737-5000, Fax: 301-737-5001

**Local Executive Contact:** Ms. Patty Robrecht, CEO  
**Business Development Contact:** Ms. Christa Kuhl, Vice President, Chief Administrative Officer, 301-737-5000, ckuhl@psipax.com

**HR Contact:** Ms. Shelly Corcoran, Director of Human Resources, 301-737-5000, scorcoran@psipax.com

**Local/Total Employees:** 43/113

**Local Sales:** \$10M but <\$20M

**Business Classifications:** Small, Woman Owned, EDWOSB

**Business Founded in St. Mary's County**



PSI Pax provides IT, cyber security, cloud migration, systems modernization and integration,

business intelligence, Enterprise Resource Planning (ERP), program management, and business and financial management support services to customers including NAVAIR, NAWCAD, NAVSEA, NAVWAR, Defense Threat Reduction Agency (DTRA), Social Security Administration (SSA), and the State of Maryland. We are committed to the success of our employees, customers, and business partners, and we aim for collaboration that results in the delivery of innovative and value-added solutions. Our best practices integrate Information Technology Infrastructure Library (ITIL), Capability Maturity Model Integration (CMMI) Maturity Level 3, and Project Management Body of Knowledge (PMBOK).

## Pyramid Consulting

[www.pyramid-llc.com](http://www.pyramid-llc.com)

23118 Silverberry Way  
California, MD 20619  
301-481-0688

**Local Executive, Business Development, and HR Contact:** Ms. Julie Lemmon, Owner, julie.lemmon@pyramid-llc.com

**Local/Total Employees:** 1/1

**Local Sales:** Less than \$200K

**Business Classifications:** Small, Woman Owned



Pyramid Consulting provides superior communications strategies and management consulting services.

## R Cubed Engineering LLC

[www.rcubedengineering.com](http://www.rcubedengineering.com)

48015 Pine Hill Run Rd, Bldg 4; Suite 117  
Lexington Park, MD 20653  
202-271-9686, Fax: 301-866-0680

**Local Executive, Business Development, and HR Contact:** Ms. RaNae Contarino, Senior Partner/CEO, 301-866-0680, ranae.contarino@comcast.net

**Local/Total Employees:** 4/6

**Local Sales:** \$1M but <\$5M

**Business Classifications:** Small, Woman Owned, Veteran Owned

**Business Founded in St. Mary's County**



Small Engineering and Research Company, founded in 2009; funded by the Office of Naval Research, NAVAIR and DoD. Designed and

developed the first autonomous separation assurance avionic system for Unmanned Aircraft Systems. Additional work being done includes sensor development for non-cooperative targets. Overall mission is safe Airspace Integration and Mission Support for military applications; Spinoff products currently applicable to General Aviation.

## Radnor Manufacturing Co.

[www.radnormfg.com](http://www.radnormfg.com)

26755 Radio Station Way, Building 3, Suite C  
Leonardtown, MD 20650  
240-309-4051, Fax: 240-309-4059

**Local Executive and Business Development Contact:**

Mr. Mike McAllister, Owner, 240-309-4051, mike\_mcallister@radnormfg.com

**HR Contact:** Mrs. Julie McAllister, Office Manager, 240-309-4051, office@radnormfg.com

**Local/Total Employees:** 4/4

**Local Sales:** \$200K but <\$500K

**Business Classifications:** Small

**Business Founded in St. Mary's County**



Radnor Manufacturing Co. is a locally-owned precision machine shop in Leonardtown,

Maryland. We provide Computer Numeric Controlled (CNC) machining services to both commercial and government contractors. We specialize in custom parts manufacturing for various industries including electronics, aerospace, fiber optics, transportation, and the Department of Defense. Our capabilities include production CNC machining, prototypes, CAD/CAM CNC programming, tooling design and manufacturing, quality assurance and dimensional verification. We take pride in producing quality components in a responsive time frame to meet our customers' needs.

## Raytheon Company

[www.raytheon.com](http://www.raytheon.com)

46579 Expedition Drive, Suite 400  
Lexington Park, MD 20653  
301-866-9431, Fax: 301-863-7160

**Local Executive and Business Development Contact:**

Mr. Roger Budd, Site Lead, PAX River Field Office, 301-866-9434, roger.budd@raytheon.com

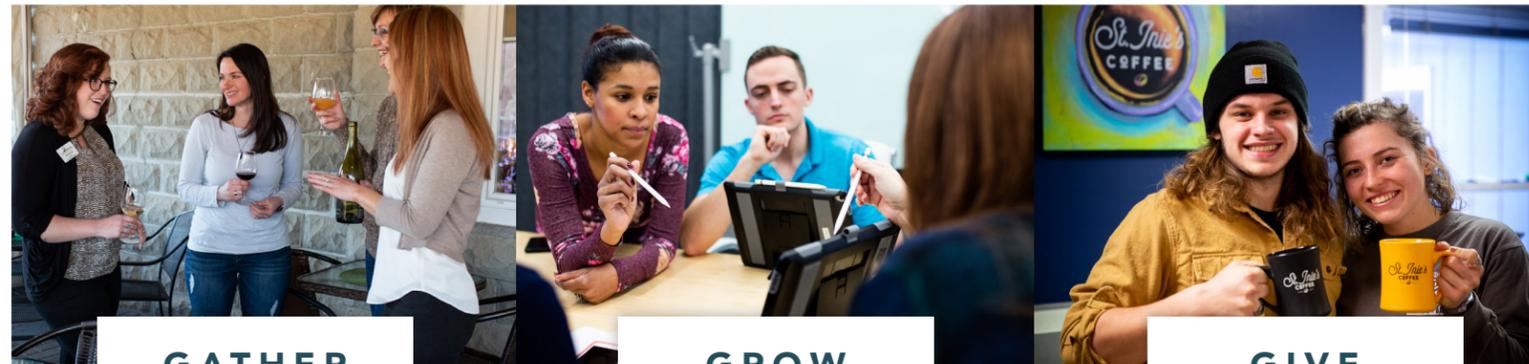
**HR Contact:** Ms. Lisa Warren, Senior Executive Associate/FSO, 301-866-9431, lisa.l.warren@raytheon.com

**Local/Total Employees:** 3/67,000

**Corporate HQ:** Waltham, MA

**Local Sales:** \$500M and over

**Business Classifications:** Large



### GATHER

Meet fellow young professionals and build your personal and professional network.

### GROW

Seek career development and leadership opportunities.

### GIVE

Get involved in your community through volunteer opportunities, civic engagement and more!

ST MARY'S  
**YOUNG PROFESSIONALS**  
gather • grow • give

We are always up to something! Follow us at [facebook.com/StMarySYP](https://facebook.com/StMarySYP)

## Raytheon

Raytheon Company (NYSE: RTN), with 2018 sales of \$27

billion, is a technology and innovation leader specializing in defense, security and civil markets throughout the world. With Headquarters in Waltham, MA, Raytheon employs more than 68,000 people worldwide. Raytheon has four major businesses; Missile Systems; Space and Airborne Systems; Integrated Defense Systems and Intelligence Information Systems. With a history of innovation spanning more than 80 years, Raytheon provides state-of-the-art electronics, mission systems integration, and other capabilities in the areas of sensing; effects; command, control communications and intelligence systems, as well as a broad range of mission support services.

## RBC, Incorporated

[www.rbcinc.com](http://www.rbcinc.com)

46579 Expedition Drive, Suite 200  
Lexington Park, MD 20653  
301-863-6684, Fax: 301-863-6687

### Local Executive and Business Development Contact:

Mr. Ken Stepanuk, COO, 301-863-6684 ext. 1003, [stepanuk@rbcinc.com](mailto:stepanuk@rbcinc.com)

**HR Contact:** Ms. Janice Bowie, Division Manager, 301-863-6684, [bowiej@rbcinc.com](mailto:bowiej@rbcinc.com)

**Local/Total Employees:** 100/135

**Corporate HQ:** Alexandria, VA

**Local Sales:** \$20M but <\$50M

**Business Classifications:** Small



Specializes in Naval Air systems program and acquisition management, by offering solutions to problems encountered in systems planning;

weapons systems acquisition; systems design and development; life cycle support; FMS, International and Cooperative programs; sensors research, development; T&E; training systems; financial and budget support; and logistics support. Patuxent River office provides programmatic, engineering management, and technical support services to NAVAIR and NAWCAD clients. Information Technology Division provides custom software development, database development, and network engineering. Provides weapons systems cost estimating, financial, acquisition and cost analysis services to NAVAIR and clients throughout the greater Washington DC area; and technology training services at remote fleet locations.

## Reduas, LLC

[www.reduas.us](http://www.reduas.us)

23680 Three Notch Road, #201B  
Hollywood, MD 20626  
800-905-6724, Fax: 855-733-2245

**Local Executive Contact:** Mr. Chris Sacco, Managing Partner

**Business Development Contact:** Mr. Rex Hayes, Director of Business Development, [rex.hayes@reduas.us](mailto:rex.hayes@reduas.us)

**HR Contact:** Ms. Julie Sacco, HR Manager, [julie.sacco@reduas.us](mailto:julie.sacco@reduas.us)

**Local/Total Employees:** 2/14

**Corporate HQ:** Hollywood, MD

**Local Sales:** Less than \$200K

**Business Founded in St. Mary's County**



## Research and Engineering Development, LLC

[www.red-inc.us](http://www.red-inc.us)

44421 Airport Road  
California, MD 20619  
301-737-4361, Fax: 301-737-4883

**Business Development Contact:** Mr. Dave Aldrich, CEO, 301-737-4361 ext. 29, [dave.aldrich@red-inc.us](mailto:dave.aldrich@red-inc.us)

**HR Contact:** Ms. Angie Johnson, HR Manager, 301-737-4361, [angie.johnson@red-inc.us](mailto:angie.johnson@red-inc.us)

**Local/Total Employees:** 50/60

**Local Sales:** \$20M but <\$50M

**Business Classifications:** Small

**Business Founded in St. Mary's County**



Research and Engineering Development, LLC (RED-INC) has worked to enable the conventional warfighter and the special operator since 1998. With a focus on the human element, the operator-in-the-loop, RED-INC specializes in supporting NAVAIR and the Department of Defense in Human Systems Integration, Human Factors, and Irregular Warfare solutions. RED-INC capabilities include rapid requirements identification, acquisition, design, development and deployment; engineering/system/solution integration; exercise/operational/training support; program management/acquisition support; applied research and development; traditional human engineering; user-focused system design; environmental and survivability.



## Resource Management Concepts, Inc.

[www.rmcweb.com](http://www.rmcweb.com)

46970 Bradley Boulevard, Suite B  
Lexington Park, MD 20653  
301-862-7501, Fax: 301-862-5759

**Local Executive Contact:** Mr. Rich Gast, President

**Business Development Contact:** Mr. Jeff O'Neil, Capture Manager, 301-862-7501, [joneil@rmcweb.com](mailto:joneil@rmcweb.com)

**HR Contact:** Mrs. Katie Trueblood, Director, Human Resources, 301-862-7501, [ktrueblood@rmcweb.com](mailto:ktrueblood@rmcweb.com)

**Local/Total Employees:** 300/402

**Local Sales:** \$20M but <\$50M

**Business Classifications:** Small

**Business Founded in St. Mary's County**



Resource Management Concepts, Inc. (RMC) is a management and technologies company providing

high-quality support for civil and military agencies. We differentiate ourselves from competitors by prioritizing employee benefits, morale, and routine investments in our personnel. RMC's primary business lines include: software development, RDT&E networks, cyber security, cloud computing, systems engineering, program management, and environmental management. Our military customer base includes OSD, OPNAV, NAVAIR, NAVSEA, and NAVWAR, as well as ACC and USANGB. Our civil customer base includes DHS, TSA, and CBP.

## Ricardo Defense

[www.ricardocontrolpoint.com](http://www.ricardocontrolpoint.com)

23077 Three Notch Road, Suite 103  
California, MD 20619  
301-880-4611

**Local Executive Contact:** Mr. Jonathan Dorny, Vice President, Technology & Innovation, 805-448-7709, [jonathan.dorny@ricardodefense.com](mailto:jonathan.dorny@ricardodefense.com)

**Business Development Contact:** Mr. Nathan Clark, Vice President, Technical Services & Software, 586-899-7682, nathan.clark@ricardodefense.com  
**HR Contact:** Mr. Chuck Diamond, Human Resources Manager, 248-928-2325, chuck.diamond@control-pt.com  
**Local/Total Employees:** 4/145  
**Corporate HQ:** Troy, MI  
**Local Sales:** \$50M but <\$100M  
**Business Classifications:** Large  
**Business Founded in St. Mary's County**



Ricardo Defense is a full-service engineering and technology firm specializing in the design and integration of complex systems. The company's mission is bringing state-of-the-art technologies, engineering, and manufacturing to

customers who must produce increasingly complex systems while ensuring reliable performance. Ricardo Defense develops custom systems and support solutions for defense, aerospace, transportation, logistics, power, and energy. Products include systems for mobility, enterprise integration, lean fleet operations, analytics and information management. Ricardo Defense offers rapid development of custom systems using proven architectures, products and development tools. While we can design and build custom integrated systems from the ground up, we also offer solutions that incorporate our own products and third-party components to provide more cost-effective alternatives to our clients. We will supply viable options and recommendations to meet your requirements and invest the time and expertise to ensure our solution fulfills the needs of your project and organization. Our proprietary products are highly integrated, user-friendly and straightforward to maintain once in place.

## Risk Analysis Technologies

[www.RATechllc.com](http://www.RATechllc.com)

41060 Paw Paw Hollow Lane  
 Leonardtown, MD 20650  
 240-587-7117

**Local Executive, Business Development, and HR Contact:** Mr. Brian C. Lloyd, President, BLloyd@RATechllc.com  
**Local/Total Employees:** 1/3  
**Local Sales:** Less than \$200K  
**Business Classifications:** Small  
**Business Founded in St. Mary's County**

Risk Analysis Technologies (RA-Tech) provides strategic consulting, technology services and managed services to commercial, not for profit and government organizations. RA-Tech an information technology consulting firm providing IT services and solutions designed to resolve challenges in the business and technology sectors. From customized software and database applications, to reporting and web solutions, RA-Tech gives businesses the tools needed to gain a competitive edge. RA-Tech strives to build productive business relationships by

demonstrating effective consultation through optimized cost saving technical solutions for the success of our clients. RA-Tech is committed to excellence and creating innovative and flexible IT solutions for our clients.

## Robiotech

[www.robiotech.net](http://www.robiotech.net)

42278 Riva Ridge Drive  
 Hollywood, MD 20636  
 240-925-6679, Fax: 301-373-6770

**Local Executive, Business Development, and HR Contact:** Mr. Brian S. Jordan, President, 240-925-6679, brian@robiotech.net  
**Local/Total Employees:** 2/2  
**Local Sales:** Less than \$200K  
**Business Classifications:** Small, Veteran Owned, SDB  
**Business Founded in St. Mary's County**



The Robiotech Corporation is a 501(c)(3) engineering company with the primary purpose of designing and creating prosthetics and exoskeletal devices for those who suffer from amputations, birth defects, and/or limited movement.

Our follow on mission is to provide our services to the military and civilian companies, with all profits going to provide services for the under-served. The Robiotech Corporation has created its first line of digital prosthetics and is well on its way to producing various exoskeletons for civilian and military purposes. The Robiotech Corporation relies heavily on grants and donations in the accomplishment of its mission.

## Rockwell Collins

[www.rockwellcollins.com](http://www.rockwellcollins.com)

23330 Cottonwood Parkway, Suite 330  
 California, MD 20619  
 301-862-9038

**Local Executive Contact:** Mr. Joseph "Joe" Rardin, Enterprise Lead, NAVAIR Programs  
**Business Development Contact:** Mr. Joseph "Joe" Rardin, Enterprise Lead, NAVAIR Programs, 301-862-9038, jprardin@rockwellcollins.com  
**Local/Total Employees:** 1/20,000  
**Corporate HQ:** Cedar Rapids, IA  
**Local Sales:** \$250M but <\$500M  
**Business Classifications:** Large



For over 75 years, Rockwell Collins (NYSE: COL) has been recognized as a leader in the design, production, and

support of communication and aviation electronics for customers worldwide. The company's unique balance of

commercial and government customers helps it to maintain stability in a volatile marketplace. Leveraging developments across both markets enables Rockwell Collins to reduce costs, extend product viability, and enhance the capabilities of its systems. Rockwell Collins Government Systems supplies defense communication and electronic solutions to DoD, foreign militaries, and manufacturers of military aircraft and helicopters. Products and systems include communication, navigation, and integrated systems for airborne, ground, and shipboard applications.

## Rollout Systems, LLC

[www.rolloutsys.com](http://www.rolloutsys.com)

44425 Airport Road, Suite 250  
 California, MD 20619  
 301-862-1114, Fax: 866-461-7797

**Local Executive Contact:** Mr. Jeff Cox, President  
**Business Development Contact:** Mr. Tony Kamenicky, Director of Corporate Development, 301-862-1114 ext. 5001, tkamenicky@rolloutsys.com  
**HR Contact:** Ms. Shari Arends, Human Resources Manager, 301-862-1114, sarends@rolloutsys.com  
**Local/Total Employees:** 40/60  
**Local Sales:** \$5M but <\$10M  
**Business Classifications:** Small



In 2001, Rollout Systems began as a specialized consulting service providing information technology management and process improvement services to Federal and commercial clients. Today we have expanded capabilities that include,

Information Security, Program Management, Instructional Systems Design/Development. Software Engineering, and Operational Support, Cyber Security (C&A, CND), Network and System Administration, Database Application Development and Database Management Services, and Office Administrative Services. Our Defense services cover logistics, acquisition support, project management and financial services. Rollout Systems partner solutions include; Amazon Web Services (AWS), Microsoft Azure and Dell/RSA SecureWorld. Rollout Systems delivers: IT Solutions that work for you!

## Sabre Systems, Inc.

[www.sabresystems.com](http://www.sabresystems.com)

46610 Expedition Drive, Suite 300  
 Lexington Park, MD 20653  
 301-863-5090

**Local Executive Contact:** Mr. Dennis DePriest, COO, 240-237-4645, ddepriest@sabresystems.com  
**Business Development Contact:** Mr. James Norris, Vice President, 240-237-4673, jnorris@sabresystems.com

**DID YOU KNOW?**

The Pax Naval Air Museum is the only museum in the world that is home to both versions of the JSF demonstrators: the X-32 and the X-35

**HR Contact:** Ms. Marguerite Bean, Executive Director, 240-237-4661, mbean@sabresystems.com  
**Local/Total Employees:** 225/450  
**Corporate HQ:** Warminster, PA  
**Local Sales:** \$50M but <\$100M  
**Business Classifications:** Large



Sabre Systems prides itself as an agile, mid-tier company, with highly skilled Sabre Pros offering a broad range of mission focused, integrated

solutions in the areas of C5ISR, Cyber, DAiTA (Digital, Analytics, Infrastructure and Technology Advancement), Lifecycle Software Engineering, and Rapid Engineering and Integration. For 30 years, Sabre has provided quality-driven and cost effective, technical, scientific, and management solutions to government and commercial clients. Operating under the principles of Experience, Quality, Results, Sabre became the first company in the U.S. to be appraised at CMMI Level 3 for both Services and Development. Sabre is ISO 9001:2015 and ISO 20000 certified.

## Saddle Butte Systems

[www.saddlebuttesys.com](http://www.saddlebuttesys.com)

23415 Three Notch Road, Suite 2008, #142  
California, MD 20619  
817-946-9442, Fax: 301-863-7443

### Local Executive and Business Development Contact:

Mr. Joe Davis, General Manager, 817-946-9442,  
joe.davis@saddlebuttesys.com

**HR Contact:** Ms. Vicki Altizer, Chief Human Resources  
Officer, 425-284-1452, vicki@kirklandoffice.com

**Local/Total Employees:** 3/5

**Local Sales:** \$1M but <\$5M

**Business Classifications:** Small, Veteran Owned



We specialize in  
development of Life  
Cycle Sustainment  
Strategies and  
implementing  
performance-based

sustainment solutions. We have extensive Government and Industry experience in systems engineering, metrics development, MRO planning, BCAs, integrating product design with performance-based outcomes, and IPS data integration. SBS has been recognized with NDIA's 2010 Edward Greer Award for noteworthy contributions to DoD in the area of IPS engineering and its implementation in maintenance and product support, SAE International's Marvin Whitlock Award for innovation related to operational availability of aircraft and as CH-53K Product Support IPT members for the 2010 NAWCAD Commander's Award and 2011 NAVAIR Commander's Award.

## SAM, Inc.

[www.samincorp.com](http://www.samincorp.com)

21945 Three Notch Road  
Lexington Park, MD 20653  
301-985-4060, Fax: 301-985-4064

### Local Executive and Business Development Contact:

Mr. Cary Osborne, Senior Director, 703-338-0188,  
cary.osborne@samincorp.com

**HR Contact:** Mr. Kyle Balkam, HR Associate,  
301-985-4060, kyle.balkam@samincorp.com

**Local/Total Employees:** 10/40

**Corporate HQ:** College Park, MD

**Local Sales:** \$1M but <\$5M

**Business Classifications:** Small, Woman Owned, SDB,  
MBE, EDWOSB



SAM, Inc is a versatile  
company that offers a  
wide range of support  
services to DoD and  
non-DoD agencies.  
Our services play an

integral part in assisting other companies and

government agencies to complete tasks on time and on budget. SAM, Inc. aims to increase the effectiveness and efficiency of each unique client. SAM, Inc. provides support services to the Department of the Navy and Department of Homeland Security components, including: Program Management, Systems Engineering, Test and Evaluation, Logistics Management, Foreign Military Sales, Financial Management, Business Operations Management, Weapons and Ordnance, Software Engineering and Training.

## Savvee Consulting, Inc., Advanced Technologies Solutions Division

[www.savveeinc.com](http://www.savveeinc.com)

22335 Exploration Drive, Suite 1030  
Lexington Park, MD 20653  
240-538-7003, Fax: 866-557-7003

**Local Executive Contact:** Mr. David Falk, VP of  
Business Operations

**Business Development Contact:** Mr. David Falk, VP of  
Business Operations, 240-538-7003, dfalk@savvee.biz

**HR Contact:** Ms. Rebecca Lloyd, Human Resources  
Director, 703-230-0990, hr@savvee.biz

**Local/Total Employees:** 10/80

**Corporate HQ:** Chantilly, VA

**Local Sales:** \$1M but <\$5M

**Business Classifications:** Small, Veteran Owned,  
SDVOSB, SDB



Savvee Consulting, a  
Service Disabled  
Veteran Owned Small  
Business, provides  
valuable leadership

and technical solutions that are tailored to meet the needs of our NAVAIR, Navy, and other government organization clients. Savvee Consulting offers a total solution to current and future system integration challenges. Our approach is a well coordinated combination of methodology, process, technical expertise, and operational experience. Savvee's consultants have gained a reputation as experts in Program Management Support, Systems Engineering, Department of Defense Architecture Framework (DoDAF)/Information Support Plan (ISP) documentation, Enterprise Architecture, Net Centric Warfare Analysis, NR-KPP compliance, Service Oriented Architecture (SOA), Prototyping, and Interoperability.

## Science Applications International Corporation (SAIC)

[www.saic.com](http://www.saic.com)

45310 Abell House Lane  
California, MD 20619  
301-862-6200, Fax: 240-725-0269

**Local Executive Contact:** Mr. James "Tad" Greer,  
Jr., Vice President of Programs, 301-862-6200,  
JAMES.T.GREER.JR@saic.com

**Local/Total Employees:** 365/15,000

**Corporate HQ:** McLean, VA

**Local Sales:** \$50M but <\$100M

**Business Classifications:** Large



SAIC is a leading technology integrator providing full life-cycle services and solutions in the technical, engineering, and enterprise information technology markets. SAIC's deep domain knowledge and customer relationships enables delivery of systems engineering and integration offerings for large, complex government projects. The company also offers a broad range of services, with a targeted emphasis on higher-end, differentiated technical capabilities. SAIC's approximately 14,000 employees serve customers in the U.S. federal government, state/local, and commercial markets. Headquartered in McLean, Va., SAIC has annual revenues of approximately \$4 billion. For more information, visit [www.saic.com](http://www.saic.com).

## Serco Inc.

[www.serco-na.com](http://www.serco-na.com)

46970 Bradley Blvd., Suite 101C  
Lexington Park, MD 20653  
240-237-8222

**Local Executive Contact:** Mr. Bill Kivlan, VP of Ship  
Modernization Services, 240-237-8083,  
William.kivlan@serco-na.com

**Business Development Contact:** Ms. Diana Manchak,  
Director, Business Capture, 240-237-8099,  
Diana.Manchak@serco-na.com

**Local/Total Employees:** 6/10,000

**Corporate HQ:** Herndon, VA

**Local Sales:** \$50M but <\$100M

**Business Classifications:** Large, Foreign Owned



Serco is a leading provider of Navy integration and installation services and has performed major C4ISR systems, combat systems, ATC systems and Hull, Mechanical, and Electrical (HM&E) installations worldwide on surface ships, at shore sites, and submarines for over 25 years. Our C4ISR workforce provides high quality, rapid response support services that includes: Alteration Installation Teams (AIT); Equipment Installation and Removal; Hardware Integration and Testing; System Modernization Upgrade and Repair; Mechanical and Electrical Upgrade and Repair; Welding; and In-Service Engineering. We are headquartered in Reston, Va., and have Serco facilities and/or workforce in all the major Fleet concentration areas.

## ShadowObjects, LLC

[www.shadowobjects.com](http://www.shadowobjects.com)

41650 Court House Drive (The Loker Building)  
Leonardtown, MD 20650  
240-925-3385, Fax: 301-862-2772

**Local Executive Contact:** Mr. William M. (Bill) McAloon,  
President, 240-925-3385, bill.mcaloon@shadowobjects.com

**Business Development Contact:** Mr. Jeffrey R. Fairfax,  
Vice President, 240-298-4243,  
jeff.fairfax@shadowobjects.com

**Local/Total Employees:** 20/20

**Corporate HQ:** Leonardtown, MD

**Local Sales:** \$1M but <\$5M

**Business Classifications:** Small, Veteran Owned, SDVOSB  
**Business Founded in St. Mary's County**



ShadowObjects, LLC  
(SO) provides  
experience in Systems  
Engineering,

Requirements Analysis, Modeling and Simulation, System Integration, Development, Testing, Reliability Analysis, and Program Management; as applied to the Navy, Marine, and Air Force Aviation Community. Our full life-cycle approach, facilitated by an advanced data analysis toolset, meets performance objectives within mission parameters. SO provides research expertise for new/aging weapon systems, multi-dimensional cost estimation, simulation modeling for Performance Based Logistics and Supply Chain Manufacturing, and Information Technology. With a focus on new technology and proven methodologies, SO is continually seeking to offer our customers innovative thinking to meet their most complex needs.

## Sierra Management and Technologies, Inc.

[www.sierramgt.com](http://www.sierramgt.com)

44427 Airport Road, Suite 130  
California, MD 20619  
301-737-3000, Fax: 301-737-4244

**Local Executive Contact:** Mr. Jeff Wynne, President/  
CEO, 301-737-3000 ext. 101, WynneJ@sierramgt.com

**Business Development Contact:** Mr. Kevin L. Bridgwater,  
Chief Operations Officer, 301-737-3000  
ext. 110, bridgwaterkl@sierramgt.com

**HR Contact:** Ms. Kirsten K. Smith, Human Resource  
Manager, 301-737-3000, smithkk@sierramgt.com

**Local/Total Employees:** 59/93

**Corporate HQ:** California, MD

**Local Sales:** \$10M but <\$20M

**Business Classifications:** Small, SDB

**Business Founded in St. Mary's County**



Sierra Management and Technologies, Inc. is a professional small business DoD contractor providing high-quality, cost-effective and responsive services and solutions to our customers. We provide acquisition management, logistics, program management, project management, financial management, information technology, and software engineering support to various U.S. Government agencies.

## Sikorsky, a Lockheed Martin Company

[www.lockheedmartin.com/en-us/capabilities/sikorsky.html](http://www.lockheedmartin.com/en-us/capabilities/sikorsky.html)

46655 Expedition Drive, Suite 400  
Lexington Park, MD 20653  
240-725-7949, 240-725-0409

**Local Executive Contact:** Charles Deitchman, General Manager

**Local/Total Employees:** 400/18,000

**Business Classifications:** Large



Sikorsky, a Lockheed Martin Company is a world leader in the design and manufacture of advanced helicopters for

commercial, industrial and military uses. Sikorsky has been pioneering flight solutions that bring people home everywhere, every time since 1923. Together with Lockheed Martin, we bring an unwavering commitment to help our customers succeed. The company occupies a prominent international position in the intermediate to heavy lift helicopter market. They are used by all five branches of the United States Armed Forces, along with military services and commercial operators around the world.

## SITE, LLC

<http://sitellc.net/>

44427 Airport Road, Suite 110  
California, MD 20619  
301-862-5166, Fax: 301-862-5166

**Local Executive Contact:** Mr. Carroll Drake, Contracts, 703-416-4930

**Business Development Contact:** Mr. Linwood R. Rhodes, President, 703-416-4930, lrsite@aol.com

**HR Contact:** Mrs. Linda Dunn, Administrative Assistant, 301-862-5166, linda.dunn@sitellc.net

**Local/Total Employees:** 6/15

**Corporate HQ:** Fairfax, VA

**Local Sales:** \$1M but <\$5M

**Business Classifications:** Small, Veteran Owned

**Business Founded in St. Mary's County**



**SITE, L.L.C.**

SITE, LLC has broad experience and capabilities in tactical aircraft/ weapon system acquisition, program management, T&E, certification, and fleet support. The local office supports data analysis/publication, aircraft/ weapon T&E, software testing/

validation, engineering, and IT management services with various PMAs. SITE, LLC has supported major system acquisition including N-89, N-95, N91&I, Navy QDR, COD Replacement, P-8A, P-3/EP-3, F-35 JSF, F/A18 C/D&E/F, and numerous weapon development programs. Areas of expertise include requirements development; weapon integration; air system certification; systems engineering; ship suitability; basing; supportability; software verification & validation; and Foreign Military Sales. Analysis efforts include lifecycle cost, capabilities assessments, and operational assessments. SITE's various R&D technologies include E3, connectorless interfaces, propulsion, pneumatic bomb racks, universal missile launchers, processor improvements, and interoperability.

## Smartronix, LLC

[www.smartronix.com](http://www.smartronix.com)

44150 Smartronix Way  
Hollywood, MD 20636  
301-373-6000, Fax: 301-373-7171

**Local Executive Contact:** Mr. John C. Parris, Chief Executive Officer, 301-373-6000, ceo@smartronix.com

**Business Development Contact:** Mr. Dave MacRae, EVP, Corporate Operations, 240-925-1882, dmacrae@smartronix.com

**HR Contact:** Ms. Laurell Aiton, EVP Human Resources and Corporate Relations, 301-373-6000, laiton@smartronix.com

**Local/Total Employees:** 225/700

**Corporate HQ:** Hollywood, MD

**Local Sales:** \$50M but <\$100M

**Business Classifications:** Large

**Business Founded in St. Mary's County**



Founded in 1995, Smartronix is a premier contractor of mission critical Command, Control, Communications, Computer, Intelligence, Surveillance and

Reconnaissance ("C4ISR") as well as large and complex enterprise network operations ("NetOps") programs for the Department of Defense ("DoD"), and a leading end-to-end cloud solutions provider for public sector and commercial customers. Smartronix is headquartered in Hollywood, Maryland with more than 700 worldwide employees. The company has been recognized as the Best Technology Consulting Firm to Work For by Vault, an Employer of Choice by Northern Virginia Family Service, and as one of the 50 fastest-growing companies in the Greater Washington D.C. area and one of the top 500 nationally as ranked by Washington Post and Inc 500 media, respectively, and has received the Workplace Excellence Seal of Approval and the Health and Wellness Trailblazer award from the Alliance for Workplace Excellence.

## SolarCube, LLC

[www.solarcube.net](http://www.solarcube.net)

48420 Mattapan Rd  
Lexington Park, MD 20653  
301-373-5370

**Local Executive Contact:** Mr. Richard Schmidt, President, rschmidt@solartechinc.net

**Business Development and Business Development**

**Contact:** Mr. Jeff Croisetiere, Operations Manager, jeff.croisetiere@solarcube.net

**Local/Total Employees:** 4/6

**Business Classifications:** Small, Veteran Owned

**Business Founded in St. Mary's County**



**SolarCube**

## SOLE - The International Society of Logistics

[www.sole.org](http://www.sole.org)

301-459-8446, Fax: 301-459-1522

**Business Development Contact:** Ms. Sarah R. James, DML, Executive Director, SOLE, solehq@erols.com



SOLE - The International Society of Logistics has been the premier resource for logistics professionals for the past 50 years. Tapped by an international bookseller, the nonprofit international professional society in late 2017 published Global Logistics for Dummies,



LEONARD'S GRANT NEIGHBORHOOD

a guide to navigating the industry. Members of SOLE take an active part in shaping the future in areas like the environment, space frontiers and alternative energy sources. Corporate members boast a more effective, productive employee, a larger circle of business contacts and, in turn, a more favorable bottom line. SOLE's professional certification and recognition programs recognize the professional stature and accomplishments of logisticians.

## SOLUTE, Inc.

[www.solute.us](http://www.solute.us)

21779-E Tulagi Place  
Lexington Park, MD 20653  
301-866-0111, Fax: 301-866-9004

### Local Executive and Business Development Contact:

Mr. Jeff Crymes, Director, Aviation Integration,  
301-866-0111, [crymes.jeff@solute.us](mailto:crymes.jeff@solute.us)

**HR Contact:** Ms. Maria Cuesta, Human Resources,  
619-758-1664, [hr@solute.us](mailto:hr@solute.us)

**Local/Total Employees:** 20/125

**Corporate HQ:** San Diego, CA

**Local Sales:** \$1M but <\$5M

**Business Classifications:** Small, Veteran Owned, SDVOSB

**SOLUTE** SOLUTE is a Service-Disabled, Veteran-Owned Small Business (SDVOSB) focused on solving complex engineering problems with the ultimate goal of delivering essential operational capabilities to our Government clients. SOLUTE's support includes Prime contracts with the U.S. Navy including SPAWAR, SSC Pacic, SSC LANT, NAVAIR, and NAVSEA, as well as work with the U.S. Army and Air Force. SOLUTE provides specialized professional services in systems engineering, software modernization, cyber security, network communication, engineering, knowledge management, and other exciting fields. SOLUTE is headquartered in San Diego, CA, with major offices in Patuxent River, MD, and Washington, DC. SOLUTE focuses on creating powerful solutions to complex engineering, management, cyber security, and network communication challenges by offering expertise in C4ISR, networking, navigation, avionics, aviation safety, undersea warfare, mission systems, interoperability, enterprise architecture, and cyber. Our depth of technical expertise, extensive operational military and experience provide a uniquely trusted and influential skill set to our clients.

## Solution Engineering Associates, Inc. (SEAI)

[www.seaincusa.com](http://www.seaincusa.com)

P.O. Box 147  
Lexington Park, MD 20653  
240-538-3424, Fax: 888-841-8562

### Local Executive, Business Development, and HR

**Contact:** Ms. Susan M. Smith, President, 240-538-3424,  
[susan.smith@seaincusa.com](mailto:susan.smith@seaincusa.com)

**Local/Total Employees:** 4/8

**Corporate HQ:** Lexington Park, MD

**Local Sales:** \$1M but <\$5M

**Business Classifications:** Small, Woman Owned



SEAI is a woman owned small business that provides highly skilled and experienced support for a wide range of program management, engineering and technical services, software and hardware development,

prototype development, flight test and analysis across a wide variety of aircraft platforms. SEAI personnel are some of the best minds and top performers in the field, and provide the best technical solution to customer requirements.

## Spalding Consulting, Inc.

[www.scipax.com](http://www.scipax.com)

46655 Expedition Drive, Suite 200  
Lexington Park, MD 20653  
301-866-0150, Fax: 775-898-9352

**Local Executive Contact:** Ms. Tamara Pennell, Vice President, Business Development, 301-737-0150 ext. 509, [tamara.pennell@scipax.com](mailto:tamara.pennell@scipax.com)

**Business Development Contact:** Ms. Samantha Sowers, Program/Proposal Manager, 301-737-0150 ext. 510, [samantha.sowers@scipax.com](mailto:samantha.sowers@scipax.com)

**HR Contact:** Mrs. Susan Hall, Director, Human Resources, 301-737-0150, [susan.hall@scipax.com](mailto:susan.hall@scipax.com)

**Total Employees:** 232

**Local Sales:** \$20M but <\$50M

**Business Classifications:** Small



Spalding Consulting, Inc., is a small business providing information technology, cyber security, program management, and financial management solutions to NAVAIR, NAWCAD, NAVSUP, SPAWAR, and OSD. Our IT services include software/mobile development, SharePoint customization, database and system administration, business intelligence, and data analytics. Our cyber security services include Risk Management Framework support, vulnerability mitigation, penetration testing, and cyber monitoring. Our program management services include contract management, financial analysis, risk management, quality management, and continuous process improvement. Our financial management services include cost accounting, Financial Improvement and Audit Readiness, Navy ERP data analysis, contract reconciliation, and fixed asset/material management accounting.



*Preserve.  
Educate.  
Inspire.*



**MUSEUM HOURS**  
Tuesday - Saturday:  
10 a.m. - 5 p.m.

Sunday:  
12 p.m. - 5 p.m.

**LOCATION**  
22156 Three Notch Road  
Lexington Park, MD 20653

**PHONE**  
301-863-1900

visit us online at  
[www.paxmuseum.org](http://www.paxmuseum.org)

we're social!  
@paxmuseum

## Specialty Systems, Inc.

[www.specialtysystems.com](http://www.specialtysystems.com)

22335 Exploration Drive, Suite 1035  
Lexington Park, MD 20653  
301-476-0587

### Local Executive and Business Development Contact:

Mr. Emil Kaunitz, President, 301-476-0587,  
ekaunitz@specialtysystems.com

**HR Contact:** Mr. Bill Cabey, VP of Operations,  
732-341-1011, jobs@specialtysystems.com

**Local/Total Employees:** 2/71

**Corporate HQ:** Toms River, NJ

**Local Sales:** Less than \$200K

**Business Classifications:** Small



Specialty Systems, Inc. has a 42-year history providing lifecycle support of Navy and Army Aviation systems. Services include System Development, System

Engineering, Hardware/Software Engineering, Integrated Software Solutions, Operational Concept Reengineering, Information Assurance and Program Management. Subject matter expertise includes Aircraft Carrier Aviation, including Flight Deck, Weapons, ALRE, Air Operations, Air Traffic Control, AGSE; C5ISR Systems RDT&E; RF Communication Control Software. Technical expertise includes System Prototype Development, Database/Real-Time/Embedded Software, Software Virtualization, Control Software, Simulation and Modeling, Automated Software Testing, UAV Control Systems, UAV Payload Development, Cyber Engineering, Information Assurance and Mobile Computing Solutions. Services provided within IPTs or in-house.

## SRI International

[www.sri.com](http://www.sri.com)

21795 Three Notch Road, Suite A  
Lexington Park, MD 20653  
301-862-4507, Fax: 301-862-9508

### Local Executive and Business Development Contact:

Mr. James Holland, Program Manager, 301-862-4507,  
james.holland@sri.com

**HR Contact:** Ms. Celeste Church, Facility Security Officer,  
301-862-4507, celeste.church@sri.com

**Local/Total Employees:** 8/2,000

**Corporate HQ:** Menlo Park, CA

**Local Sales:** \$5M but <\$10M

**Business Classifications:** Large



SRI International is a not-for-profit institute with a combined staff of over 2,000 employees. SRI provides fundamental and applied R&D to advance technology to improve

the human condition. SRI locations include: our main campus in Menlo Park, CA; the David Sarnoff Laboratory, Princeton, NJ; Washington, DC; State College, PA; Cambridge, UK; and over 40 other locations in the United States and abroad. Current work includes: computing, AI, speech recognition, communications, electronic warfare, flight testing, radar and remote sensing, robotics, transportation, modeling and simulation, global positioning, range instrumentation, multimedia training, bio-medical and surgical techniques, pharmaceuticals, economics, and education.

## SSi Custom Plastics

<https://ssicustomplastics.com/>

43985 Commerce Ave.  
Hollywood, MD 20636  
301-904-3742, Fax: 301-3732734

**Local Executive Contact:** Mr. John Donato, President,  
302-381-0432, jdonato@ssicustomplastics.com

**Business Development Contact:** Mr. Robert Wirt,  
kyle@ssicustomplastics.com

**HR Contact:** Mrs. Tonya Peterson, Sales / Customer  
Service, 800-643-4252, tpeterson@ssicustomplastics.com

**Local/Total Employees:** 25/25

**Corporate HQ:** Hollywood, MD

**Local Sales:** \$5M but <\$10M

**Business Classifications:** Small, Large

**Business Founded in St. Mary's County**



Thermoformed Plastic Parts  
As a leader in custom thermoformed plastics, SSI provides low-high volume production services utilizing (13) thermoforming machines and (11) 5-axis CNC machines as large as 15' x w 10' x h 3.5'.

Engineering services providing design, value added assembly solutions, reverse engineering and CNC programming supported by solidworks software.

SSI offers expert mold and tool engineering services and fabrication in house allowing for rapid prototype turn around.

## STARA Technologies, Inc.

[www.staratechnologies.com](http://www.staratechnologies.com)

23077 Three Notch Road, #201  
California, MD 20619  
240-237-8113, Fax: 480-850-1050

**Business Development Contact:** Mr. Tom Williams,  
Patuxent River Site Manager – Business Development,  
240-237-8113, tom.williams@staratechnologies.com

**HR Contact:** Ms. Amy Dammann, HR Manager,  
480-850-1555, amy.dammann@staratechnologies.com

**Local/Total Employees:** 1/104

**Corporate HQ:** Gilbert, AZ

**Local Sales:** \$20M but <\$50M

**Business Classifications:** Small



STARA Technologies Inc. is headquartered in Gilbert, AZ and retains offices in California, MD; Tampa, FL; San Diego, CA and Huntsville, AL. STARA specializes in

system solutions by rapidly developing and deploying technologies that meet the immediate operational needs of the U.S. Government. In a commitment to the warfighter and force protection, STARA delivered approximately 30 PGST/STIK Systems and 24 CGCSs, and trained/deployed nearly 200 PGSS Operators and Field Service Representatives. STARA is a collaborative team of inventors/engineers that solve problems with a practical approach, an aggressive timeline, and at a fraction of the cost of large defense contracting companies.

## StarBoard Technologies, Inc

[www.starboardtechnologies.com](http://www.starboardtechnologies.com)

45017 Nolan Court  
Hollywood, MD 20636  
432-336-1705

**Local Executive Contact:** Mr. Jeffrey Beahm, President

**Business Development Contact:** Mr. Wayne Bennett,  
Integrated Solutions Manager,  
wbennet@starboardtechnologies.com

**HR Contact:** Ms. Christine Beahm, Office/HR Manager,  
cbeahm@starboardtechnologies.com

**Local/Total Employees:** 5/10

**Business Classifications:** Small

**Business Founded in St. Mary's County**



The Right Direction for Business™

## StraCon Services Group

[www.stracongroup.com](http://www.stracongroup.com)

23076 Three Notch Road, Suite 201  
California, MD 20619  
301-866-0661, Fax: 301-866-0664

### Local Executive and Business Development Contact:

Mr. Daniel Hammer, Director of Special Surveillance  
Programs, 301-866-0665,  
daniel.hammer@stracongroup.com

**HR Contact:** Mr. Austin Craig, Director of Operations,  
817-698-0100, austin.craig@stracongroup.com

**Local/Total Employees:** 50/75

**Corporate HQ:** Fort Worth, TX

**Local Sales:** \$20M but <\$50M

**Business Classifications:** Small, Woman Owned, SDB, 8A,  
EDWOSB



StraCon provides full service support for the development of highly dynamic programs within NAVAIR, NAWCTSD, SPAWAR, USAF Special

Operations Command, Special Surveillance Systems and the Army. Services include: program management, systems engineering, training system design, integrated logistics, configuration management, financial management, Foreign Military Sales, acquisition life cycle support, technical analysis support. We offer exceptional knowledge of Naval Aviation aircrew and maintainer training system requirements and products as part of a tailored training platform, including: curriculum development, course design, device design, technical manuals and publications, technical drawing packages and 3D models. StraCon is a women-owned, 8(a), EDWOSB certified company.

## Strategic Systems Technology, Inc.

[www.strategic-systems-technology.com](http://www.strategic-systems-technology.com)

PO Box 1740  
California, MD 20619  
301-863-4825, Fax: 301-862-3372

**Local Executive Contact:** Ms. Sharon Stockley, President

**Business Development Contact:** Mr. Robert Stockley,  
Vice President, 301-863-4825,  
stockley\_robert@strategic-systems-technology.com

**HR Contact:** 301-863-4825,  
humanresources@strategic-systems-technology.com

**Local/Total Employees:** 2/8

**Corporate HQ:** California, MD

**Business Classifications:** Small, Woman Owned

**Business Founded in St. Mary's County**

Strategic Systems Technology, Inc. (SST)(CAGE Code -1CWE5), a Woman-Owned Small Business, providing Management, Engineering and Technical Support Services to DoD, State and Federal Government C2I, C3I, C4ISR, and IT/IA Development and Life-Cycle Support Programs. Efforts include program/project management; systems engineering/software engineering; IT support services; network engineering, management, and administration; database development and administration; business process engineering, analysis, and reengineering; information systems engineering and analysis; information assurance (IA), information security (INFOSEC), and information warfare (I2W); system certification and accreditation (C&A); web site/page development, administration, and security; message & command center operation and maintenance.

## SURVICE Engineering Company

[www.survice.com](http://www.survice.com)

22099 Three Notch Road, Suite 104  
Lexington Park, MD 20653  
301-866-2080, Fax: 301-866-2082

**Local Executive Contact:** Mr. Dave Turner, VV&A  
Team Lead

# DID YOU KNOW?

With nearly a quarter of its workforce employed in STEM fields, California-Lexington Park in Maryland emerged as the city with the highest share of high-tech jobs in its local economy in the country (Forbes)

**Business Development Contact:** Mr. Mark Davis, Pax River Area Operation BD Lead, 301-866-2080, mark.davis@survice.com  
**HR Contact:** Ms. Robin Mecinski, HR Manager, 410-273-7722, robin@survice.com  
**Local/Total Employees:** 7/360  
**Corporate HQ:** Belcamp, MD  
**Local Sales:** \$1M but <\$5M  
**Business Classifications:** Small



A nationally recognized specialist in combat system survivability, weapon system effectiveness, and system safety, the SURVICE Engineering Company is a small business that's been providing Department of Defense and industry customers with high-quality analytical products and services for more than 30 years. During this time, we've continued to grow in size and capability, as well as in national recognition for our leadership in the field. However, we've never lost touch with our original mission—to provide safe, survivable, and effective combat systems for U.S. military personnel at home and abroad.

## Synectic Solutions, Inc. (SSI)

[www.synecsolu.com](http://www.synecsolu.com)

22776 Three Notch Road, Suite 210  
Lexington Park, MD 20653  
301-866-0037, Fax: 301-866-0038

**Local Executive Contact:** Mr. Scott Roland, Senior Operations Manager, 301-866-0037 ext. 16, sroland@synecsolu.com

**Business Development Contact:** Mr. Rodney Kendall, Director, Business Development, 805-483-4800 ext. 104, rkendall@synecsolu.com

**HR Contact:** Ms. Brenda Sanchez, Human Resources Manager, 805-483-4800, bsanchez@synecsolu.com

**Local/Total Employees:** 45/130

**Corporate HQ:** Oxnard, CA

**Local Sales:** \$5M but <\$10M

**Business Classifications:** Small, Woman Owned



SSI is an award-winning provider of government services and solutions to the Navy and Marine Corps under AIR 6.6 MAC, PMCSS MAC, IDIQ, and OASIS SB Contracts from coast-to-coast. In direct support of NAVAIR, SSI supports a broad range of requirements for PMA-201, 205, 208, 242, 259, 265, 274, 276, 281, and 299 as well as NAVAIR 4.0, 5.0, 6.0, and 7.0. Core service offerings include information technology, logistics, engineering, test and evaluation, program management, and training. As evidence of the company's commitment to superior performance, the company receives Exceptional CPARS ratings across a wide range of contracts and customers. To learn more, please visit [www.synecsolu.com](http://www.synecsolu.com).

## Synergy Aerospace, Inc.

[www.synergy-aero.com](http://www.synergy-aero.com)

21585 Three Notch Road, Suite 2  
Lexington Park, MD 20653  
240-895-8115, Fax: 240-842-1410

**Local Executive and Business Development Contact:** Mr. Bruce Smith, Business Development, 240-895-8115 ext. 701, bsmith@synergy-aero.com

**HR Contact:** Ms. Tina Burroughs, HR Specialist & Office Mngr, 240-895-8115, tina.burroughs@synergy-aero.com

**Local/Total Employees:** 18/18

**Local Sales:** \$1M but <\$5M

**Business Classifications:** Small, Veteran Owned, SDVOSB  
**Business Founded in St. Mary's County**



Synergy Aerospace provides quality engineering and technical services to a host of DoD customers. We have a proven track record in Unmanned Air Systems, Electronic Warfare, Model Based Systems Engineering, Test and Evaluation, and Systems

Engineering in Program Management. Synergy's seasoned professionals come from military and DoD civilian backgrounds as well as top notch engineering schools. Our customers know they can trust any project or analysis to Synergy and expect top notch results. We are pleased to belong to the Pax River community and grateful to do business in St. Mary's County.

## Synergy ECP, LLC

[www.SynergyECP.com](http://www.SynergyECP.com)

PO Box 1722  
Lexington Park, MD 20653  
301-848-2096, Fax: 443-445-6919

**Local Executive and Business Development Contact:**

Mr. Vernon Lundskow, Director, 301-848-2096, vern.lundskow@SynergyECP.com

**HR Contact:** Mr. Andrew Williams, Director, Talent Acquisition, 443-552-0650, andrew.williams@SynergyECP.com

**Local/Total Employees:** 2/50

**Corporate HQ:** Columbia, MD

**Local Sales:** Less than \$200K

**Business Classifications:** Small, Veteran Owned, SDVOSB

**Business Founded in St. Mary's County**



Synergy ECP, LLC is a veteran-owned small business providing an array of Information Technology services to U.S. Defense, Intelligence, and Healthcare industries. We provide services from entry-level to high-end IT support paralleled between an Advisory Division coupled with critical Organizational Conflict of Interest mitigation, and an Implementation Division focused on implementing and executing specialized support based on customer demands and unique requirements. Our teams possess special credential and clearance levels to provide expertise in the most critical defense and intelligence environments by achieving: Secure Networks, Information Assurance, Cyber Security, and Quality Engineering, Training, as well as, Lifecycle and Continuous Process Improvements, along with a full range of aviation logistics and technical support services.

## System Planning Corporation

[www.sysplan.com](http://www.sysplan.com)

46655 Expedition Park Drive, Suite 300  
Lexington Park, MD 20653  
301-866-1400, Fax: 301-866-1402

**Local Executive and Business Development Contact:**

Mr. James McFillin, Air Warfare Group Sr. Vice President, 301-866-1400, jmcfillin@sysplan.com

**HR Contact:** Mr. Larry Edwards, HR Director, 703-351-8214, ledwards@sysplan.com

**Local/Total Employees:** 30/140

**Corporate HQ:** Arlington, VA

**Local Sales:** \$10M but <\$20M

**Business Classifications:** Small, Veteran Owned

System Planning Corporation (SPC) Air Warfare Group, based in Lexington Park, MD supports NAVAIR, NAWC, COTF, ACC and NASA by providing Subject Matter Expert (SME) technical support in the areas of systems engineering, program management, Anti-tamper and Information Assurance, RDT&E, Operational Test and Evaluation (OT&E), survivability, avionics/electronics, weapons systems integration, systems security engineering, DITSCAP/DIACAP, and Research and Technology Protection. SPC personnel currently support projects development of advanced air warfare concepts, including modular aircraft and avionics design, improved aircraft survivability, Combat Identification Systems (CID), integration of modern precision-guided weapons, new concepts for time critical strikes, and network centric warfare.

## TASC, Inc.

[www.tasc.com](http://www.tasc.com)

22099 Three Notch Road, Suite 107  
Lexington Park, MD 20653  
301-862-1780, Fax: 888-640-3846

**Local Executive, Business Development, and HR Contact:**

Mr. Stephen Schmeiser, Defense BD/Marketing Lead, 240-925-9166, stephen.schmeiser@tasc.com

**Local/Total Employees:** 1/5,000

**Corporate HQ:** Chantilly, VA

**Local Sales:** Less than \$200K

**Business Classifications:** Large

Founded in 1966, TASC, Inc., helps solve complex national security and public safety challenges by providing advanced systems engineering, integration and decision-support services to the Intelligence Community, Department of Defense and civilian agencies of the federal government. With about 5,000 employees in 40 locations, TASC generates \$1.5 billion in annual revenue. For more information and career opportunities, visit our website at [www.tasc.com](http://www.tasc.com).

## Tech Wizards, Inc.

[www.Tech-Wizards.com](http://www.Tech-Wizards.com)

46610 Expedition Drive, Suite 201  
Lexington Park, MD 20653  
800-783-2494, Fax: 240-208-4455

**Local Executive and Business Development Contact:**

Mr. Mike Conceicao, Executive Vice President, 540-469-4099, Mike.Conceicao@Tech-Wizards.com

**HR Contact:** Ms. Kristin Jay, Operations Support Manager, 540-469-4099, Kristin.Jay@Tech-Wizards.com

**Local/Total Employees:** 9/75

**Business Classifications:** Small



Tech Wizards is a system and software engineering company that combines creativity, engineering and experienced management to provide innovative, high-quality system and software

solutions. We specialize in software support activity (SSA) based tactical software development and support, and tactical training development, to include virtual world engineering and integration. We provide full system and software life cycle support and utilize state-of-the-art processes and methodologies to provide scalable, extendible, and maintainable solutions.

## Technical Data Analysis, Inc.

[www.tda-i.com](http://www.tda-i.com)

22299 Exploration Drive, Suite 200  
Lexington Park, MD 20653  
301-866-9400, Fax: 301-266-9441

### Local Executive and Business Development Contact:

Mr. Ted Herring, Director of Engineering, 301-866-9400, [therring@tda-i.com](mailto:therring@tda-i.com)

**HR Contact:** Ms. Gail Gibson, Administrator, 301-866-9400, [ggibson@tda-i.com](mailto:ggibson@tda-i.com)

**Local/Total Employees:** 31/62

**Corporate HQ:** Falls Church, VA

**Local Sales:** \$10M but <\$20M

**Business Classifications:** Small



Technical Data Analysis, Inc. (TDA), founded in 1997, is a small business located in Falls Church, VA, with satellite offices in Lexington Park, MD and Atlanta, GA. TDA - an engineering/software development/project management consulting firm - provides engineering expertise, customized software solutions and contract management expertise in the

fields of aeronautical and mechanical engineering, statistical data analysis, web-based business transaction management, and software development. TDA's mission is to offer high-quality, highly customized engineering and software solutions in a timely manner - all at a reasonable cost.

## Technical Systems Integration, Inc. (TSI)

[www.tecsysint.com](http://www.tecsysint.com)

44185 Airport Road  
California, MD 20619  
240-725-0460, Fax: 866-635-7221

### Local Executive and Business Development Contact:

Mr. Dave Ambose, Business Development, Patuxent River Operations, 240-925-5639, [ambosd@tecsysint.com](mailto:ambosd@tecsysint.com)

**HR Contact:** Mr. Joseph Shorter, Human Resources, 866-635-7221, [HR@tecsysint.com](mailto:HR@tecsysint.com)

**Local/Total Employees:** 9/88

**Corporate HQ:** Norfolk, VA

**Local Sales:** \$5M but <\$10M

**Business Classifications:** Small, Veteran Owned, SDVOSB, SDB



Technical Systems Integration, Inc. (TSI) provides logistics, system integration, operational analysis, and program management support to DoD and commercial clients. TSI has

demonstrated expertise and quality performance in logistics support services, facilities requirements analysis, planning, and documentation, technical documentation in S1000D compliant format, training and training support, and analysis in support of helicopters, unmanned air systems, and mission critical systems. Our employees have acquired a unique blend of business, technical, logistics, and management experience from long and successful careers in the military and private sector. Integrity, responsiveness, quality, and innovation are core competencies. "Providing solutions for today's challenges, not just products!"

## Technology Security Associates, Inc.

[www.theTSAteam.com](http://www.theTSAteam.com)

44414 Pecan Court, Suite 100  
California, MD 20619  
301-866-0295, Fax: 301-866-0296

### Local Executive and Business Development Contact:

Mr. Lee Bradshaw, President/CEO, 301-866-0295 ext. 301, [Lee\\_Bradshaw@theTSAteam.com](mailto:Lee_Bradshaw@theTSAteam.com)

**HR Contact:** Mrs. Fanette Jones, HR/Recruiting Manager, 301-866-0295, [Fanette\\_Jones@theTSAteam.com](mailto:Fanette_Jones@theTSAteam.com)

**Local/Total Employees:** 60/60

**Local Sales:** \$5M but <\$10M

**Business Classifications:** Small, Veteran Owned, SDVOSB  
**Business Founded in St. Mary's County**



Total package approach to Platform Security, including Security Modeling, Program Security Management, Trusted Systems and

Networks (TSN), Cybersecurity (including RMF, Cyber engineering, testing), Anti-Tamper, International Programs Security (technology transfer policy, foreign disclosure, international cooperative programs), System Security Engineering, Process Development/Improvement, Training. Customers include both Government agencies and Original Equipment Manufacturers (OEMs).

## Technology Systems & Business Solutions, LLC

[www.tbs-llc.com](http://www.tbs-llc.com)

45645 Swanfall Way  
California, MD 20619  
301-862-4029, 301-862-4029

### Local Executive, Business Development, and HR Contact:

Mr. Timothy Smith, Director, 301-862-4029, [tsbsllc@hughes.net](mailto:tsbsllc@hughes.net)

**Local/Total Employees:** 1/1

**Local Sales:** \$200K but <\$500K

**Business Classifications:** Small, Veteran Owned

**Business Founded in St. Mary's County**



## Tecolote Research, Inc.

[www.tecolote.com](http://www.tecolote.com)

44425 Pecan Court, Suite 200  
California, MD 20619  
301-866-9180, Fax: 301-866-9049

**Local Executive Contact:** Mr. Robert Watts, Operations Manager, 540-644-1221 ext. 5119, [Rwatts@tecolote.com](mailto:Rwatts@tecolote.com)

**Business Development Contact:** Mrs. Maureen Deane, Technical Manager, 301-866-9180 ext. 3617, [mdeane@tecolote.com](mailto:mdeane@tecolote.com)

**HR Contact:** Mrs. Michelle Blakley, HR Manager, 703-414-3290, [mblakley@tecolote.com](mailto:mblakley@tecolote.com)

**Local/Total Employees:** 12/540

**Corporate HQ:** Goleta, CA

**Local Sales:** \$1M but <\$5M

**Business Classifications:** Large



Tecolote Research, Inc. is a leading provider of cost estimating, financial management, scheduling, and earned value management (EVM)

services for complex acquisition, construction, and integration projects. Since our founding in 1973, we have built a consistent record of success on the principles of technical excellence, independence, and integrity. By applying our philosophy "Bridging Engineering and Economics," Tecolote delivers quantitative management analysis that provides clients a defensible understanding of the costs to execute their mission; real-world insight into the risks associated with their approach; and the ability to make informed decisions in an environment of constantly changing budgets and priorities.

## Tek Duo, LLC

[www.tekduo.com](http://www.tekduo.com)

45812 Church Drive  
Great Mills, MD 20634  
240-317-7111

### Local Executive, Business Development, and HR Contact:

Mr. Micah Calloway, Owner, 240-317-7111, [help@tekduo.com](mailto:help@tekduo.com)

**Local/Total Employees:** 2/2

**Local Sales:** Less than \$200K

**Business Classifications:** Small

**Business Founded in St. Mary's County**

# Tek Duo

Tek Duo provides technical support to customers in Southern Maryland. Whether it's repairing your computer, installing and configuring new





## Delivering Defense Innovation AT THE SPEED OF BUSINESS

The Naval Aviation Systems Consortium (NASCS) is an agile, collaborative and enduring enterprise composed of leading companies and institutions with world-class capabilities across all aviation-technology domains. NASCS's scale provides broad reach, robust competition and a comprehensive range of technology solutions to rapidly meet urgent requirements. Through the use of their Other Transaction Agreement (OTA) with the NASC, the Naval Air Warfare Centers (NAWCs) and the Naval Air Systems Command (NAVAIR) have the flexibility to adopt and incorporate business practices and commercial industry standards into project-award instruments. This serves to broaden the technology base available to the Navy and provides a platform for collaboration with consortium members to better leverage commercial innovation and investments in technology for more efficient project design and execution.

**KIMBERLY BLANCUZZI**  
Director of Business Development and Program Management  
kblancuzzi@cmgcorp.org  
O: 973-850-4270 | C: 908-809-9379

### TECHNOLOGY FOCUS AREAS

- Air Vehicles
- Warfare Analysis
- Propulsion and Power
- Research and Intelligence
- Avionics
- Test, Evaluation and Engineering
- Human Systems
- Simulation and Modeling
- Weapons and Energetics
- Digital Transformation
- Support Equipment and Aircraft Launch and Recovery Equipment

[www.NASCsolutions.org](http://www.NASCsolutions.org)

software, removing malware, or setting up a secure network, we offer technical solutions that simplify your digital life. Tek Duo is a local, family-owned business based in St. Mary's County, MD. We have over a decade of technical support experience and we are committed to providing outstanding quality and satisfaction to our neighbors at a fair and reasonable price. Our services include: Computer Repair and Maintenance, Technical Support and Troubleshooting, Software/Hardware Installation, Technology Consulting, Computer Networking, and Hands-on Training.

### Tekla Research, Inc.

[www.teklaresearch.org](http://www.teklaresearch.org)

46610 Expedition Drive, Suite 201  
Lexington Park, MD 20653  
703-492-2620

**Local Executive Contact:** Mr. Stephen Meizoso, Vice President, 240-794-1852, [stevemeizoso@teklaresearch.com](mailto:stevemeizoso@teklaresearch.com)  
**Business Development Contact:** Mr. Jonathan Swigert, Strategic Operations, 703-574-3771, [jonathanswigert@teklaresearch.com](mailto:jonathanswigert@teklaresearch.com)

**HR Contact:** Ms. Jessica Wallace, 240-607-5115, [jessicawallace@teklaresearch.com](mailto:jessicawallace@teklaresearch.com)  
**Local/Total Employees:** 150/180  
**Corporate HQ:** Fredericksburg, VA  
**Local Sales:** \$20M but <\$50M  
**Business Classifications:** Small, Veteran Owned, SDVOSB  
**Business Founded in St. Mary's County**



Tekla Research supports the Department of Defense at Pax River, Norfolk and the National Capital Region. With a steady

growth rate over the last decade, we are lean, efficient, and manage our contracts with well-established processes and procedures. Our core competencies include engineering, developmental and operational test and evaluation, logistics, program/project management, IT/Cyber, and acquisition oversight. With prime contracts supporting NRL, AIR 5.1.12, AIR 4.1, Presidential Helicopters Logistics, PMA-202, PMA-234, PMA-265, Commander, Operation Test and Evaluation and HMX-1 Operational Test, our capabilities are geared to support weapons systems acquisition across the lifecycle. We are our people and our people are the solution.

### Torch Technologies, Inc

[www.TorchTechnologies.com](http://www.TorchTechnologies.com)

44425 Pecan Court, Suite 203  
California, MD 20619  
443-360-5007, Fax: 256-319-6016

**Local Executive and Business Development Contact:** Mr. Terry Thomas, Corporate Director, Atlantic Region, [terry.thomas@torchtechnologies.com](mailto:terry.thomas@torchtechnologies.com)  
**HR Contact:** Mr. Cameron Kramer, HR Senior Manager, [cameron.kramer@torchtechnologies.com](mailto:cameron.kramer@torchtechnologies.com)  
**Local/Total Employees:** 6/750  
**Corporate HQ:** Huntsville, AL  
**Business Classifications:** Small  
**Business Founded in St. Mary's County**



### TQI Solutions, Inc.

[www.tqiinc.com](http://www.tqiinc.com)

47335 Thomas Rowe Lane  
Lexington Park, MD 20653  
301-349-7980

**Local Executive and Business Development Contact:** Mr. Mark Christman, Regional Acquisition Project Manager, 862-066-2060, [mark.christman@tqiinc.com](mailto:mark.christman@tqiinc.com)  
**HR Contact:** Mr. Matt Quinn, Regional manager, 301-349-7975, [matthew.quinn@tqiinc.com](mailto:matthew.quinn@tqiinc.com)  
**Local/Total Employees:** 6/53  
**Corporate HQ:** Norfolk, VA  
**Local Sales:** \$5M but <\$10M  
**Business Classifications:** Small, Veteran Owned, SDVOSB  
**Business Founded in St. Mary's County**

### TQI Solutions

A SDVOSB Corporation

### Trantecs Corporation

[www.transtech.com](http://www.transtech.com)

21815-D Three Notch Road  
Lexington Park, MD 20653  
301-863-7777, Fax: 301-863-6710

**Local Executive Contact:** Mr. Richard Opara, Business Development Manager  
**Business Development and HR Contact:** Ms. Jennifer Sullivan, Program Manager, 301-863-7777, [sullivanj@trantecs.com](mailto:sullivanj@trantecs.com)

**Local/Total Employees:** 45/200  
**Local Sales:** \$20M but <\$50M  
**Business Classifications:** Small, Woman Owned



### Trinity UAS, LLC

[www.TrinityUAS.com](http://www.TrinityUAS.com)

21996 Fox Ridge Road  
Lexington Park, MD 20653  
301-904-1900

**Local Executive, Business Development, and HR Contact:** Mr. Trevor Stand, Co-Owner, [trinityUAS@gmail.com](mailto:trinityUAS@gmail.com)  
**Local/Total Employees:** 2/2  
**Local Sales:** Less than \$200K  
**Business Founded in St. Mary's County**



### TRITON Defense, Inc.

[www.tritondenseinc.com](http://www.tritondenseinc.com)

43979 Airport View Drive  
Hollywood, MD 20636  
301-373-6110, Fax: 301-373-5033

**Local Executive and Business Development Contact:** Mr. Kevin Poole, Vice President, 301-373-6110, [kpoole@tritondenseinc.com](mailto:kpoole@tritondenseinc.com)  
**HR Contact:** Ms. Lindsey Poole, HR Specialist, 301-373-6110, [lpoole@tritondenseinc.com](mailto:lpoole@tritondenseinc.com)  
**Local/Total Employees:** 120/120  
**Corporate HQ:** Hollywood, MD  
**Local Sales:** \$20M but <\$50M  
**Business Classifications:** Small, Woman Owned, 8(m)



TRITON Defense is a Woman-Owned Small Business that specializes in Electro-Magnetic Pulse (EMP) and High Altitude Electro-Magnetic Pulse

(HEMP) protection for all hazards environments. Founded in 1995, TRITON Defense is a world-class manufacturer that performs high-level design and engineering services to create customized hardware solutions ensuring all hazards EMP / HEMP protection and project continuity for our government and commercial clients.

Our primary focus is to create HEMP Protected Flexible Modular Platforms allowing unlimited design capability to develop cost-effective solutions for fixed and mobile applications for All-Hazards environment survivability.

## Unmanned Propulsion Development LLC (UPD)

[www.UnmannedPropDev.com](http://www.UnmannedPropDev.com)

44185 Airport Road  
California, MD 20619-1900  
410-507-0418

### Business Development and HR Contact:

Mr. Matthew Hayes, Founder, 410-507-0418,  
Matt.Hayes@UnmannedPropDev.com

**Corporate HQ:** Leonardtown, MD

**Business Classifications:** Small

**Business Founded in St. Mary's County**



Focused on developing and manufacturing powerplants and engines for unmanned vehicles. UPD's technology allows for longer flight times than traditional power sources.

## Vallas Consulting Group, LLC

[www.vallasgroup.us](http://www.vallasgroup.us)

21590 America Street  
Lexington Park, MD 2653  
301-481-8950

### Local Executive, Business Development, and HR Contact:

Mr. Keith Wallace, President/COO,  
vallas.consulting@md.metrocast.net

**Local/Total Employees:** 1/1

**Business Classifications:** Small

**Business Founded in St. Mary's County**

## VectorCSP

[vectorcsp.com](http://vectorcsp.com)

46579 Expedition Drive, Suite 100  
California, MD 20653  
252-338-2264

### Local Executive and Business Development Contact:

Mr. Damien Walz, Chief Operating Officer, 252-333-3164,  
damien.walz@vectorcsp.com

**HR Contact:** Ms. Summer Vincent, HR Director,  
443-386-6397, summer.vincent@vectorcsp.com

**Local/Total Employees:** 13/155

**Corporate HQ:** Elizabeth City, NC

**Business Classifications:** Small



VectorCSP is a Federal contracting small business based out of North Carolina and with a program office in Washington DC Metro area.

We help our nation's military and government leaders realize the Cost, Schedule, and Performance goals of their organizations through our expert integrated logistics, engineering, training, and strategic program management support.

Our employees represent our core values and work hard every day to make a positive difference for our government customers. Through VectorCSP, they are able to continue to support our country's most important homeland and defense missions.

Our coastal locations in Elizabeth City, NC, Baltimore, MD, and Lexington Park, MD provide easy access to all mid-Atlantic client locations and beyond, from Georgia to New York. With employees currently working on government contracts from California to Maryland and points in between, we have nationwide reach to a network of highly skilled talent with common core values.

## Vista Technologies Systems Inc.

[www.vistatsi.com](http://www.vistatsi.com)

46579 Expedition Drive, Suite 103  
Lexington Park, MD 20653  
240-718-3426, Fax: 301-737-1663

### Local Executive and Business Development Contact:

Mr. Wayne T. Lockley, Program Manager, 240-718-3431,  
wlockley@vistatsi.com

**HR Contact:** Ms. Cynthia Hawthorne, HR Director,  
703-561-4156, chawthorne@vistatsi.com

**Local/Total Employees:** 10/70

**Corporate HQ:** McLean, VA

**Local Sales:** \$1M but <\$5M

**Business Classifications:** Small, 8A



At VISTA our goal is simple – to help you accomplish your mission objectives successfully, on-time, and within budget.

We are a Small Business with more than 30 years of experience, and have gained subject matter expertise and a proven track-record in a diverse set of services. Being small is our asset because it allows us to be agile and quickly make adjustments for improvements on-the-spot when needed. Our Program Managers are empowered to do their jobs and make decisions. Our Executive Team is easily accessible and involved with each contract we support. We specialize in Program Management, IT & Data Management, Intelligence, and International Development.

## WBB

[www.wbbinc.com](http://www.wbbinc.com)

22299 Exploration Drive, Exploration IV, Suite 104  
Lexington Park, MD 20653  
301-737-0358

**Local Executive Contact:** Mr. Robert Olsen, Chief Executive Officer, 703-214-0644, rolsen@wbbinc.com

**Business Development Contact:** Mr. Timothy Baker, Sr. Acquisition Program Manager, 443-961-1685, timothy.baker@wbbinc.com

**HR Contact:** Ms. Diane Price, VP, Human Resources, 703-215-8604, diane.price@wbbinc.com

**Local/Total Employees:** 10/1000

**Corporate HQ:** Reston, VA

**Local Sales:** \$250M but <\$500M

**Business Classifications:** Large



Whitney, Bradley & Brown, Inc. is a leading provider of program management and consulting services to the U.S. Department of Defense and other federal agencies.

WBB's highly specialized and experienced workforce provides services across the full lifecycle from program development to ongoing support and mission performance. Every team working with our clients is backed by the strength and resources of the entire company – powerful reach-back support across all corporate skill sets – resulting in a higher quality, dynamic solution. WBB, founded in 1981, employs 1,000 FTEs including subject matter experts ("SMEs") with an average tenure in excess of 20 years. The Company has a proven 35+ year history on programs of record that are vital to national security interests. Headquartered in Reston, Virginia, WBB is an ISO 9001-registered company with employees operating at strategically-located facilities across the country.

## Wire Link Technologies

[www.wirelinktech.com](http://www.wirelinktech.com)

P.O. Box 719  
Mechanicsville, MD 20659  
240-466-1080

### Local Executive and Business Development Contact:

Mr. Ryan Blizek, Owner, 240-466-1080,  
rblizek@wirelinktech.com

**Local/Total Employees:** 1/1

**Local Sales:** Less than \$200K

**Business Classifications:** Small

**Business Founded in St. Mary's County**



Wire Link Technologies is an IT Managed Services Provider serving the Southern Maryland area. We are dedicated to providing IT and infrastructure support services for small

business. From desk-side services to disaster recover, Wire Link Technologies provides IT support the way it should be--swift, confident, and with our customers as our highest priority.

## Zenetex

[www.zenetex.com](http://www.zenetex.com)

44427 Airport Road, Suite 410  
California, MD 20619  
703-657-0377, Fax: 240-237-8387

**Local Executive Contact:** Mr. Greg "Walleye" Wallace, Senior Group Vice President, Program Management., Engineering, and Foreign Military Sales (FMS) Group, 301-880-7235, gwallace@zenetex.com

**Business Development Contact:** Mr. Gery VanderVliet, Executive Vice President, 301-752-0718, gvandervliet@zenetex.com

**HR Contact:** Ms. Laura Kamosa, Vice President Human Resources, 703-657-0377, laura.kamosa@zenetex.com

**Local/Total Employees:** 313/1700

**Corporate HQ:** Herndon, VA

**Local Sales:** \$100M but <\$250M

**Business Classifications:** Large



Zenetex, LLC provides federal and DoD services in the areas of Logistics, Foreign Military Sales, IT Service Management, IT

infrastructure, Training, Engineering Services, Program Management, Strategic Business Management, Strategic Communications, Security Support Services, National Intelligence Programs, and Maintenance, Repair, and Overhaul Services. Zenetex is CMMIDEV/2, and both ISO 9001:2015 and AS9100:2016 certified. Our Zenetex Training facility offers the complete Information Technology Infrastructure Library (ITIL) curriculum, while state-of-the-art conference facilities and classified meeting spaces are available in our Wildewood location.

Zenetex is proud to have earned the When Work Works award reflecting its positive work environment and has been included eight years in a row on the annual Inc. 5000 list ranking the nation's fastest-growing private companies. Over the years, Zenetex has also been selected as one of the Fastest Growing and Largest Private Companies in the Greater D.C. area.

# BUSINESSES DEVELOPMENT RESOURCES

» LEONARDTOWN SQUARE AND VIEW OF BRETON BAY AND POTOMAC RIVER



## The College of Southern Maryland - WorkForce Center

[www.workforce.csmd.edu](http://www.workforce.csmd.edu)

Leonardtown Campus:  
22950 Hollywood Road  
Leonardtown, MD 20650  
301-539-4806

**Local Executive Contact:** Dr. Maureen Murphy, President,  
301-934-7602, [PRE@csmd.edu](mailto:PRE@csmd.edu)

**Business Development Contact:** Mr. Britonio Akas,  
Business Developer, 301-934-7627, [bcakas@csmd.edu](mailto:bcakas@csmd.edu)  
*Business Founded in St. Mary's County*



The College of Southern Maryland (CSM) is a public, regional community college with campuses located in La Plata, Leonardtown, Prince Frederick, and Hughesville. CSM enhances lives and strengthens the economic vitality of a diverse and changing region by providing affordable postsecondary education, workforce

development, and cultural and personal enrichment opportunities.

The WorkForce Center, powered by CSM, moves at the speed of business to deliver diverse, top-quality, business-focused workforce programming and training, delivering just-in-time customized workforce development solutions that maximizes the potential of any business – small, medium, or large. Offering flexible and innovative training solutions to identify and meet your firm's strategic workforce needs including:

- Leadership and executive development
- Employee recruitment, on-boarding, and retention strategies
- Skills training and professional development - trades and apprenticeships, healthcare, transportation, and more
- Professional IT and Cybersecurity certifications
- Continuing professional education
- Customized training and online learning options

## Maryland Department Of Commerce – Southern Maryland Regional Office

[www.commerce.maryland.gov](http://www.commerce.maryland.gov)

15045 Burnt Store Road, P.O. Box 549  
Hughesville, MD 20637  
301-274-9138, Fax: 301-274-1924

**Contact:** Steve Wall, Senior Business Development Field Representative, [steven.wall@maryland.gov](mailto:steven.wall@maryland.gov)



The Maryland Department of Commerce (DoC) works to stimulate private investment, create jobs, attract new businesses to Maryland, encourage the expansion and

retention of existing companies, and provide Maryland businesses with workforce training and financial assistance. DoC also markets local products and services at home and abroad to spur economic development, international trade and tourism. DoC's Southern Maryland Regional Office provides a variety of services to technology and manufacturing businesses, as well as assists in linking local companies to partner agencies that can provide additional services to make businesses more productive, profitable and successful.

## Maryland Procurement Technical Assistance Center (PTAC)

[www.mdptac.org](http://www.mdptac.org)

7100 Baltimore Avenue, Suite 303  
College Park, MD 20740  
301-403-2740 ext. 30, Fax: 301-403-2743

**Contact:** Mary Lee Kolich, Procurement Specialist,  
[mkolich@umd.edu](mailto:mkolich@umd.edu)



The MD PTAC's team of experienced counselors provides training, marketing, proposal, contractual and technical assistance to Maryland small business owners who are interested in marketing their

products and services to federal, state and local government agencies. The MD PTAC operates under a cost sharing cooperative agreement between DoD's Defense Logistics Agency, the Maryland Department of

Business & Economic Development and the University of Maryland. To become a client go to [www.mdptac.org](http://www.mdptac.org) click on "Let Us Help/Register Now" and fill out our online application for services.

## Maryland Technology Development Corporation (TEDCO)

[www.tedco.md](http://www.tedco.md)

7021 Columbia Gateway Drive, Suite 200  
Columbia, MD 21046  
410-941-9111

**Contact:** Tiffany Davis, Rural Business Innovation Initiative (RBI2) Mentor, [tdavis@tedco.md](mailto:tdavis@tedco.md)

The Maryland Technology Development Corporation (TEDCO) offers a variety of funding programs for emerging technology companies commercializing technology. Created by the Maryland State legislature in 1998, TEDCO is an independent organization that strives to



be Maryland's lead source for entrepreneurial business assistance and seed funding for the development of startup companies in Maryland's innovation economy. TEDCO's Rural Business Innovation Initiative (RBI2) provides one-on-one mentoring and intensive business and technical assistance to small technology-based companies based in Maryland's rural counties, including Calvert, Charles and St. Mary's Counties. The goal is to help companies move to the next growth level. Assistance is provided at no cost to companies.

## The Patuxent Partnership

[www.paxpartnership.org](http://www.paxpartnership.org)

22335 Exploration Drive, Suite 1035  
Lexington Park, MD 20653  
301-866-1739, Fax: 301-866-9002

**Contact:** Bonnie Green, Executive Director, [bonnie.green@paxpartnership.org](mailto:bonnie.green@paxpartnership.org)



The Patuxent Partnership

development. Visit [www.paxpartnership.org](http://www.paxpartnership.org).

The Patuxent Partnership works with government, industry and academia on initiatives in science and technology, hosts programs of interest to NAVAIR and the broader DoD community, supports workforce development including education initiatives and professional



## St. Mary's County Chamber Of Commerce

[www.smcchamber.com](http://www.smcchamber.com)

22738 Maple Rd, Suite 104  
Lexington Park, MD 20653  
301-737-3001, Fax: 301-737-0089

**Contact:** Rich Fleming, EdD, President/CEO, [info@smcchamber.com](mailto:info@smcchamber.com)

More than 475 businesses, organizations and individuals form the membership of the St. Mary's County Chamber of Commerce. Members join forces to promote the free enterprise economy of the County through business development, advocacy, education and good business practice. Chamber programming is directed at



opportunities for members to expand their client base and build a sustainable and expanding economy in St. Mary's County. The organization works with the County Department of

Economic Development in efforts to broaden our economic base and provide jobs. As a member of the Chamber, a business is offered many special benefits including legislative updates and representation, networking, promotional opportunities, member-to-member benefits, and educational seminars.

## St. Mary's County Community Development Corporation, Inc.

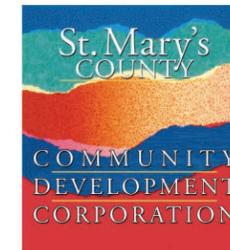
[StMarysCDC.org](http://StMarysCDC.org)

46940 South Shangri-La Drive, Suite 7  
Lexington Park, MD 20653  
301-863-7700

**Contact:** Ms. Viki Volk, CEO/President, [Execdirector@stmaryscdc.org](mailto:Execdirector@stmaryscdc.org)

MISSION: St. Mary's County Community Development Corporation is a nonprofit that leverages government funds, donations, and private capital to build infrastructure and encourages projects that boost economic development.

VISION: Building infrastructure to attract private investment to communities in St. Mary's County, MD;



using art to raise the profile of Lexington Park and draw visitors and new residents.

The CDC Board of Directors seeks members with business, investment, and development knowledge and for expertise in community development endeavors. Included on the

active board are non-voting board members representing agencies or aspects of the community where the CDC partners to advance community efforts.

## St. Mary's County Department of Economic Development

[www.stmarysmd.com/ded/](http://www.stmarysmd.com/ded/)

23115 Leonard Hall Drive  
Leonardtown, MD 20650

**Contact:** Chris Kaselemis, Director, 301-475-4200 ext. 1405, [chris.kaselemis@stmarysmd.com](mailto:chris.kaselemis@stmarysmd.com)

St. Mary's County Department of Economic Development is focused on fostering an innovation-driven economy in St. Mary's County, Maryland. St. Mary's County has the unique ability to support businesses in the aviation/ aerospace, unmanned systems, advanced manufacturing, tourism, and agriculture/aquaculture sectors.

The County is dedicated to promoting these industry sectors, ensuring a high quality of life for a talented and diverse workforce, supporting and enhancing the important mission



of Naval Air Station Patuxent River and building a robust environment for innovation and entrepreneurship. DED has three focus areas: Business Development, Tourism and Agriculture & Seafood. Business Development facilitates the growth of targeted industries and creates an environment for technology entrepreneurship.

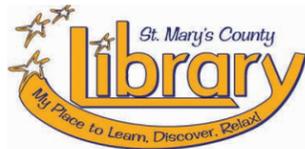
Tourism aims to increase overnight visitor stays and develop fantastic experiences for residents and visitors to the county. Agriculture and Seafood is focused on maintaining profitability in agriculture and aquaculture while increasing protection of agriculturally-zoned land through preservation.

## St. Mary's County Library

[www.stmalib.org](http://www.stmalib.org)

23630 Hayden Farm Lane  
Leonardtown, MD 20650  
301-475-2151, Fax: 301-884-4415

**Contact:** Michael Blackwell, Director,  
mblackwell@stmalib.org



St. Mary's County Library is your place for business success: Obtain reference assistance; access free, online databases for legal forms, business plans, practical guides,

basic small business information and even Microsoft training; request materials from libraries throughout the State; use Wi-Fi and library's wireless laptops, computer labs, LCD projectors, color printers and scanners; attend free computer classes; reserve meeting rooms; and download e-books, audio books, music CDs, movies and more. Many services available 24/7 online. Audio and video teleconferencing is available in the Lexington Park Branch meeting rooms.

### LOCATIONS:

**Charlotte Hall Branch**  
37600 New Market Road  
Charlotte Hall, MD 20622  
301-884-2211

**Lexington Park Branch**  
21677 FDR Boulevard  
Lexington Park, MD 20653  
301-863-8188

**Leonardtown Branch**  
23630 Hayden Farm Lane  
Leonardtown, MD 20650  
301-475-2151

### HOURS:

**Monday–Thursday**  
9:00 a.m.–8:00 p.m.

**Friday–Saturday**  
9:00 a.m.–5:00 p.m.

**Sunday**  
1:00–5:00 p.m.  
(Lexington Park Branch only)

## Small Business Development Center (SBDC)

[www.sbdchelp.com](http://www.sbdchelp.com)

23115 Leonard Hall Drive  
Leonardtown, MD 20650  
301-475-4200 \*1687, 301-542-9092  
Fax: 301-475-4414

**Contact:** Wynne Briscoe, Business Consultant,  
wbriscoe@csmd.edu

The SBDC has proven results in accelerating the growth of existing businesses. We provide a network of business resources and support to help companies grow revenue and reduce costly pitfalls. The SBDC's no

cost confidential business consulting service helps to develop and refine business plans, solve operational challenges, finds sources of capital and to develop



strategies to support business growth and profitability.

Our certified professional business consultants have the knowledge and insight as your business partner to provide market research, confidential

business consulting, and subject matter expertise. Additionally the SBDC has credentialed retail/restaurant, international trade (import/export) and technology commercialization specialists that can help businesses grow in niche markets.

The SBDC provides industry and market research through a national business information clearinghouse to help companies stay abreast of economic trends, market conditions and financial resources. Low cost training and accelerated growth programs are offered on a wide variety of topics.

The SBDC is part of a national network that interacts with over 1 million business each year. Locally we serve more than 400 entrepreneurs and existing business owners annually. Offices are conveniently located throughout the Southern Maryland region.

## SMARTCO

[www.smartcoinc.org](http://www.smartcoinc.org)

P.O. Box 1651  
Lexington Park, MD 20653  
301-737-0394

**Contact:** Scott Rowan, Director of Operations,  
scott@smartcoinc.org



SMARTCO - Southern Maryland Applied Research and Technology Consortium, Inc. - is a nonprofit 501(c) (3) community service, all-volunteer organization that serves the businesses and residents of Calvert, Charles, and St. Mary's Counties. SMARTCO's primary service to the community

is the Computers for Schools program where personal computers and network computers are received from government, private sector and personal sources, and are either refurbished or recycled. The refurbished computers are provided, in many cases free of charge, to public,

private and parochial schools, and to qualified community service nonprofit organizations. Knowledge and skill in the use of computers has evolved from a luxury to a necessity. SMARTCO provides the environment for volunteers to gain computer literacy skills, or enhance their existing computer skills, by providing hands-on training in refurbishing computers and computer peripherals. A second project that benefits the citizens of Southern Maryland is SMARTCO's E-cycling program. SMARTCO recycles electronic equipment that is no longer in working order, or is too old to operate today's computer operating systems efficiently. SMARTCO's E-cycling program keeps electronic waste from filling up the landfills of Southern Maryland, and eliminates toxic substances such as lead, mercury, cadmium, PCBs, silicon, arsenic, etc. that are released into the soil, atmosphere and water from decaying electronic equipment. SMARTCO accepts computer equipment for refurbishing or recycling at its facility in the Millison Shopping Center on Great Mills Road on Wednesday evenings from 5:30 PM to 9:30 PM. There is a \$10.00 charge for recycling CRT Monitors.

## Southern Maryland Navy Alliance

[www.navyalliance.org](http://www.navyalliance.org)

PO Box 748  
Hollywood, MD 20636  
240-994-3337

**Business Development Contact:** Mr. Tim Heely, President,  
admin@navyalliance.org  
**Business Founded in St. Mary's County**



The mission of the Southern Maryland Navy Alliance, a nonprofit membership organization, is to support, promote and enhance the intellectual capital and infrastructure at Patuxent River and St. Inigoes as an economic asset and resource to Southern Maryland. We advocate for the community to local, state and federal government agencies to defend the region from actions that may threaten the mission of NAVAIR and the livelihood of the individuals living here. We protect and enhance all missions related to Naval Aviation and the military economic base in the region, as well as to diversify the economy through the continued growth and development of academic, research, technology and public-private initiatives.

## TechPort

[www.techportsomd.org](http://www.techportsomd.org)

44185 Airport Road,  
California, MD 20619  
301-304-6602

**Business Development and HR Contact:**  
Mr. Tommy Luginbill, Director, 240-426-3244,  
Tommy@umd.edu  
*Business Founded in St. Mary's County*



The incubator endeavors to help diversify the local business environment of Southern Maryland. Operated under contract by the University of Maryland, TechPort targets startup and early stage companies that specialize in unmanned and autonomous systems and commercialization of Navy technology. The incubator offers premier office and development space, including high quality 3-D printers, a general machine shop, strategic advising, and expanded funding opportunities.

## Tri-County Council For Southern Maryland

[www.tccsmd.org](http://www.tccsmd.org)

15045 Burnt Store Road  
P.O. Box 745  
Hughesville, MD 20637  
301-274-1922, Fax: 301-274-1924

**Contact:** John F. Hartline, Executive Director,  
jhartline@tccsmd.org



The Tri-County Council for Southern Maryland (TCCSMD) is the region's cooperative planning and economic development agency serving the counties of Calvert, Charles and St. Mary's. The TCCSMD serves as a forum for the resolution of region-wide issues

and the attainment of regional goals. The members of the TCCSMD are the Commissioners from each county, nine state delegates, three State Senators and three at-large members. Regional planning and economic development efforts catalyze the mission through programs that focus local, state and federal resources in a comprehensive strategy to enhance the quality of life of all the people of Southern Maryland. Through the Workforce Investment Board, the Regional Infrastructure Advisory Committee, the Maryland Broadband Cooperative and the Regional Broadband/ IT Planning Committee, the Veterans Advisory Committee, the Southern Maryland Agriculture Development Commission, the Minority Business Opportunities Task Force and the Southern Maryland Economic Development Association, we provide a framework for cooperation and coordination among the elected, civic and business leaders of the region.

## University of Maryland UAS Test Site

<http://uas-test.umd.edu/>

44181 Airport Rd  
California, MD 20619  
301-862-7824

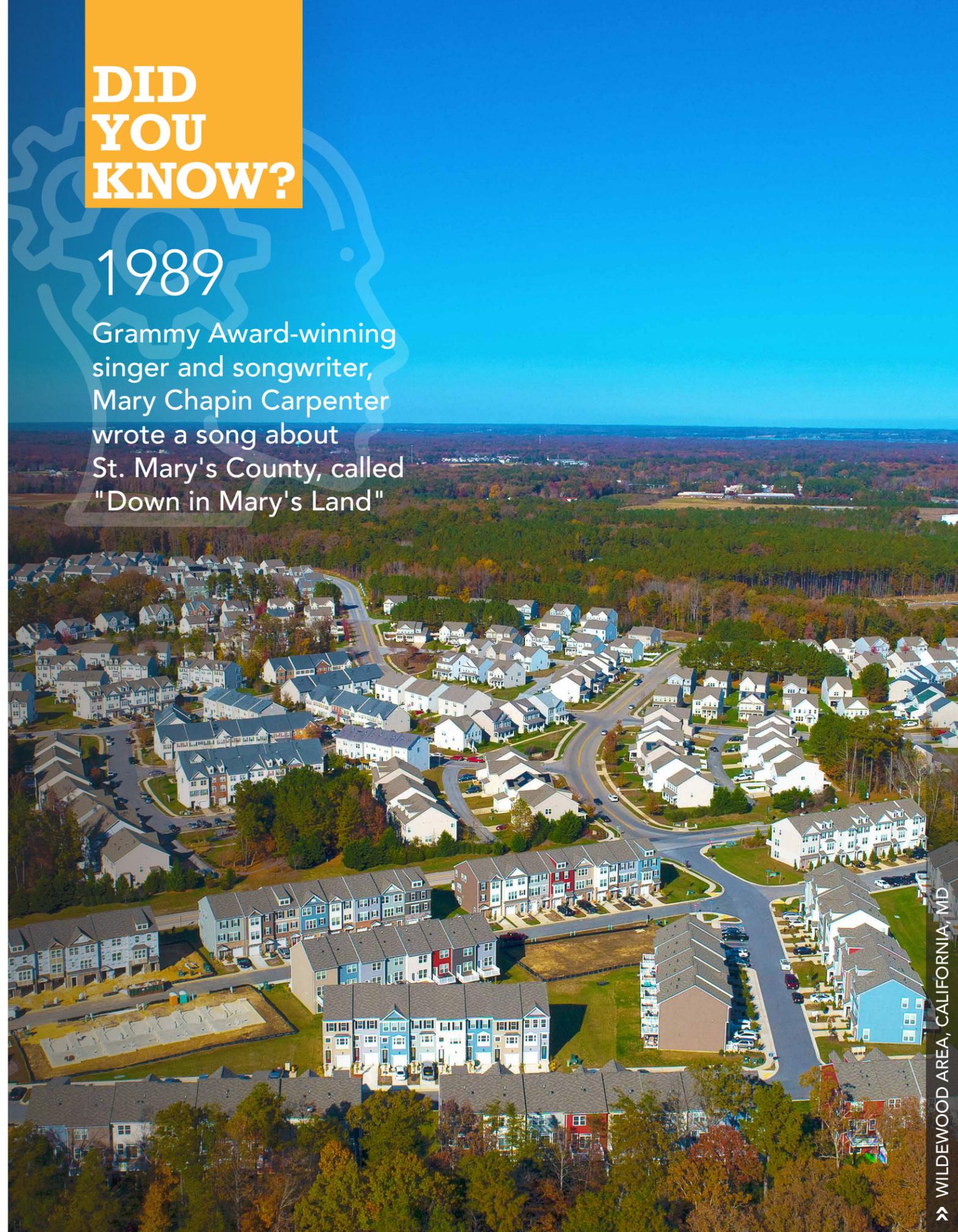
**Local Executive Contact:** Mr. Matt Scassero, Director,  
301-862-7824 ext. 801, mscasser@umd.edu  
**Business Development Contact:** Mr. James Alexander,  
Project Manager, 301-862-7824 ext. 807, jalex@umd.edu  
**HR Contact:** Mrs. Sara Lloyd, Administrative Coordinator,  
301-862-7824, sjlloyd@umd.edu

The UAS Test Site at the University of Maryland stands at the forefront of UAS rulemaking, commercialization, and national airspace integration. Formed in 2014, test site experts leverage their approximately 150 years of combined experience in military and civilian aviation, engineering, and project management to accelerate the safe, responsible application of UAS in public and private industries. The test site is one of only a handful of institutions across the country that work directly with the FAA to advance UAS research and demonstrate operational capabilities, with the ultimate objective of seamlessly integrating UAS into national airspace.

# DID YOU KNOW?

## 1989

Grammy Award-winning singer and songwriter, Mary Chapin Carpenter wrote a song about St. Mary's County, called "Down in Mary's Land"



# EDUCATION AND TRAINING INSTITUTIONS



» ST. MARY'S COLLEGE OF MARYLAND



## St. Mary's College of Maryland

[www.smcm.edu](http://www.smcm.edu)

47645 College Drive, St. Mary's City, MD 20686  
240-895-5000, Fax: 240-895-5001

**Contact:** David Hautanen, Jr., Vice President for Enrollment Management

St. Mary's College of Maryland is ranked in the top five public liberal arts colleges in the nation by U.S. News & World Report. St. Mary's College is the state's only public



honors college, committed to providing residential, liberal arts education in the public trust – available to students of superior academic performance regardless of their backgrounds. St. Mary's College awards Bachelor of Arts degrees in 24 disciplines and a student-designed major, as well as a Master of Arts in Teaching degree.

## The College Of Southern Maryland

[www.csmd.edu](http://www.csmd.edu)

Leonardtown Campus:  
22950 Hollywood Road, Leonardtown, MD 20650  
301-934-7625, Fax: 301-934-7704

**Contact:** Dr. Maureen Murphy, President, [PRE@csmd.edu](mailto:PRE@csmd.edu)



The College of Southern Maryland is a public, regional community college that fosters academic excellence and enhances

lives in Southern Maryland. With campuses located in La Plata, Leonardtown, Prince Frederick, and Hughesville, CSM helps meet the diverse needs of the community by providing accessible, accredited, affordable, and quality learning opportunities for intellectual development, career enhancement, and personal growth.

The WorkForce Center powered by the College of Southern Maryland offers flexible and innovative training

solutions to identify and meet your firm's strategic workforce needs including:

- Leadership and executive development
- Employee recruitment, on-boarding, and retention strategies
- Skills training and professional development - trades and apprenticeships, healthcare, transportation, and more
- Professional IT and Cybersecurity certifications
- Continuing professional education
- Customized training and online learning



## Dr. James A. Forrest Career & Technology Center

[www.schools.smcps.org/tech/](http://www.schools.smcps.org/tech/)

24005 Point Lookout Rd, Leonardtown, MD 20650  
301-475-0242, Fax: 301-475-0245

**Contact:** Bonnie Kelly, CHI, CGSP, [bjkelly@smcps.org](mailto:bjkelly@smcps.org), Vocational Support/Internship Liaison



The Dr. James A. Forrest Career and Technology Center (FCTC) offers a wide variety of career specific programs that enable St. Mary's County Public School students to gain technical and academic skills. The FCTC offers elective courses as well as two and three year programs. These programs offer students a "head-start" for employment or continuing education in a variety of career fields.



# The University System of Maryland at Southern Maryland (USMSM)

[www.usmsm.umd.edu](http://www.usmsm.umd.edu) | [admin.usmsm@umd.edu](mailto:admin.usmsm@umd.edu)

44219 Airport Road, California, Maryland 20619  
301-737-2500, Fax: 301-737-2542



## UNIVERSITY SYSTEM of MARYLAND

The University System of Maryland at Southern Maryland (USMSM) offers highly developed and comprehensive academic and professional development programs at the upper-division baccalaureate level and graduate level to a workforce of knowledge workers engaged in technology, teaching, management, health, and other professions.

The 90-plus academic programs, including certificates and certifications, and professional development programs offered by distinguished universities in the Mid-Atlantic Region, includes Johns Hopkins University, Notre Dame of Maryland University, University of Maryland at College Park, University of Maryland Global Campus, Salisbury University, Towson University, and Bowie State University. USMSM provides an opportunity for citizens in the region to achieve their potential in their chosen professional fields and to advance the economic and social development of the region. USMSM also facilitates the advancement and growth of the Naval Air Station at Patuxent River through partnerships with nationally ranked universities providing high technology and management programs that facilitate the creation of a national high technology center of excellence in multiple naval aviation specializations including unmanned autonomous systems (UAS).

The current 60,000 sq. ft. facility comprising two academic buildings, is located on a 24-acre campus and includes

35 high-tech classrooms of which two are computer laboratories, three are engineering laboratories and one is a flight simulation laboratory. USMSM also has meeting facilities and hosts conferences, training programs, luncheon meetings, and special events. In September 2019, USMSM broke ground on a third building, a new Academic and Innovation Center, an \$87 million, 84,000 sq. ft. academic and research facility that will nearly double the educational footprint of USMSM, create autonomous systems research space, and spur economic activity and job growth. The new building is scheduled to open in the fall 2021. The Academic and Innovation Center will house 16 additional classrooms, 11 additional faculty offices, a 4,400 sq. ft. Conference Center, and a 44,000 sq. ft. Unmanned Autonomous Systems (UAS) research facility for the A. James Clark School of Engineering at the University of Maryland, College Park.

USMSM is located six miles north of the Naval Air Station at Patuxent River. The Center is within the Wildewood Technology and Professional Park on Airport Road adjacent to St. Mary's County Regional Airport. This area is currently planned as the St. Mary's County Innovation District.

As USMSM prepares for future needs, it envisions lifelong learning to be essential to future workforce requirements. More educational opportunities will soon be available at

USMSM for enhanced undergraduate and graduate studies; the contemplated diversification of the Southern Maryland economy and workforce; and the center of excellence in UAS research to be housed in the new building.

With the merger with the University System of Maryland (USM) in March 2019, USMSM is now governed by the USM Board of Regents. A local Advisory Board appointed by the USM Chancellor serves to advise the Executive Director and to liaise with USM. With the merger, the Chancellor also appointed the University of Maryland, College Park to serve as the Managing Institution on matters regarding finance, administration, personnel, operations, and facilities. As required by the merger MOU, USM is conducting a national search for the Executive Director during the spring 2020. The merger MOU also guarantees continued participation at USMSM by the existing private university partners. As such, USMSM will be the only USM Regional Higher Education Center (RHEC) hosting both USM and non-USM institutions; and with the new building completed, also the only RHEC with a research mandate.

For additional information about degree program admissions, call or visit the USMSM web site at [www.usmsm.umd.edu](http://www.usmsm.umd.edu).



## Bowie State University

\*A USMSM University

[www.usmsm.umd.edu/our-universities/bowie/](http://www.usmsm.umd.edu/our-universities/bowie/)

44219 Airport Road  
California, MD 20619

**Local Executive Contact:** Dr. Charles Adams, Criminal Justice, 301-860-3126, cadams@bowiestate.edu  
**Business Development Contact:** Ms. Monica Simpkins, HRD, 240-825-9850, msimpkins@bowiestate.edu  
**HR Contact:** Dr. Birthale Archie, Nurse Practitioner, 301-860-3204, barchie@bowiestate.edu



Bowie State University offers the B.S. in Criminal Justice as a bachelor's completion degree; a M.A. in Human Resource Development; and a M.S. in Nursing: Nurse Practitioner.

## Embry-Riddle Aeronautical University - Worldwide

[www.worldwide.erau.edu/](http://www.worldwide.erau.edu/)

21795-A North Shangri-La Drive  
Lexington Park, MD 20653  
301-863-8776

**Local Executive Contact:** Mrs. Wanda Smith or Christine Waters, Associate Campus Directors, 301-863-8776, patuxentrivier@erau.edu  
**Business Development Contact:** Mr. Michael Van Dusen, Campus Director, 301-863-8776, vandudfe@erau.edu  
**HR Contact:** Mr. Michael Van Dusen, Campus Director, 301-863-8776, vandudfe@erau.edu

**EMBRY-RIDDLE** | WORLDWIDE  
Aeronautical University & ONLINE

Embry-Riddle Aeronautical University - Worldwide is known for more than just our highly regarded aviation and aerospace programs. We offer a range of associate, bachelor's and master's degrees, as well as Ph.D. and certificate programs in multiple sectors - from business to engineering to emergency services. Courses are taught by industry-leading experts who understand the demands of full-time work and military life because they have been there. Embry-Riddle Worldwide also offers flexible modes of learning that enable access to Embry-Riddle courses anytime, anywhere. The Patuxent River Campus has been serving both military and civilian students for more than 30 years.

## Florida Institute Of Technology

\*A USMSM University

[www.fit.edu/patuxent](http://www.fit.edu/patuxent)

44219 Airport Road, Room 159/160  
California, MD 20619  
301-737-2500 \*218, Fax 301-737-2542

**Contact:** Dr. Robert Schaller, Director,  
Southern Maryland Site, schaller@fit.edu

Florida Institute of Technology has been offering Graduate degree programs in Southern Maryland since 1972, with over 1,500 graduates to date. Classes are offered face-to-face in a classroom setting at the University System of Maryland at Southern Maryland (USMSM) as well as web-based distance learning formats. This provides students the flexibility required to plan their career and professional development. Florida Tech Southern Maryland Education Center offers degree programs in the following areas: Master of Business



Administration (MBA) and Master of Science (MS) in: Acquisition and Contract Management, Aerospace Engineering, Computer Information Systems, Computer Science, Electrical Engineering, Engineering Management, Flight Test Engineering, Logistics Management, Management (with concentrations), Project Management and Technology Management. With offices and classrooms at the USMSM, Florida Tech Southern Maryland Education Center offers the benefits of a large university with the comforts of a small campus setting. One-on-one academic advising, distance learning and a variety of courses are available each semester.

All courses are taught by experienced professionals who are currently working in their field.

## Johns Hopkins University

\*A USMSM University

[www.usmsm.umd.edu/our-universities/jhu/](http://www.usmsm.umd.edu/our-universities/jhu/)

**Contact:** Ms. Jacqueline Rowe, Engineering,  
443-778-6002, jacqueline.rowe@jhuapl.edu



Johns Hopkins University offers the Master of Science in Engineering (M.S.E.) in Systems Engineering.



» SMCM SAILING STUDENTS

## Notre Dame Of Maryland University

\*A USMSM University

[www.ndm.edu/southernmd](http://www.ndm.edu/southernmd)

44219 Airport Road, Building 1, Room 136  
California, MD 20619  
301-737-250 ext. 310

**Business Development Contact:** Dr. Victoria D. Karol,  
Associate Dean, 301-737-2500 ext. 310,  
vkarol@ndm.edu



NOTRE DAME  
OF MARYLAND  
UNIVERSITY

Notre Dame of Maryland University offers Master's degree programs in education and a Ph.D. in Instructional Leadership for Changing Populations at SMHEC. An M.A. in teaching prepares graduates for initial teaching positions and includes Certification in Early Childhood

Education, Elementary or Secondary Education. A separate ACT program offers accelerated certification without the need to complete a Master's degree. An M.A. in Leadership in Teaching offers concentrations in: Administration and Supervision; Special Education; Reading Specialist; Teaching English to Speakers of Other Languages; Library Media Education; and Gifted and Talented Education. Graduate Certification Programs are also offered in these concentration subjects. A Post-Masters Certificate of Advanced Study in Education in Instructional Leadership (CASE) is also available with these same major concentrations. Notre Dame of Maryland University - M.A. in Teaching (MAT); Accelerated Certification for Teachers (ACT); M.A. in Leadership in Teaching; M.A. in Leadership in Special Education; M.A. in Gifted & Talented Education; Graduate Certificates & Post-master's Certificates for Certified Teachers; Certificate of Advanced Study in Education (CASE) for Certified Teachers.

## Salisbury University

\*A USMSM University

[www.usmsm.umd.edu/our-universities/salisbury/](http://www.usmsm.umd.edu/our-universities/salisbury/)

**Contact:** Kathleen Arban, 301-737-2500 ext. 213,  
ksarban@salisbury.edu



Salisbury University offers the B.A. in Social Work (BASW) as bachelor's completion degree, and the Master of Social Work (MSW) at SMHEC. For the MSW, students complete 48 credits of course work and 14 credits of practicum. Both degree programs are accredited by the Council of Social Work Education.

## Towson University

\*A USMSM University

[www.usmsm.umd.edu/our-universities/towson/](http://www.usmsm.umd.edu/our-universities/towson/)

**Contact:** Alyssa Zumpano, 301-737-2500 ext. 307,  
azumpano@towson.edu



Degree programs in education and human resource development are offered, including a Master of Education in Reading, a Master of Education in Early Childhood Education and two M.S. in Math Education degrees: Middle and Secondary School tracks. They also offer an M.S. in Human Resource Development with an Educational Leadership Track. Also offered is a Post Masters Certification in Administration and Supervision, and a Certificate of Advanced Study (CAS) in Organizational Change: Administrator I.

## University Of Maryland College Park

\*A USMSM University

[www.usmsm.umd.edu/our-universities/umd/](http://www.usmsm.umd.edu/our-universities/umd/)

**Contact:** Ms. Vinette Brown-Darlington, M. Eng,  
301-405-0198, vbrownda@umd.edu or Dr. David Barrett,  
for the BSME, 301-342-9360, david.barrett@navy.mil.,  
or Dr. Dan Romero, for the BSEE, 301-935-6475,  
dbromero@umd.edu



UMCP presents 12 master's degrees in engineering, 13 graduate certificates in engineering and B.S. completion degrees in Mechanical Engineering and Electrical Engineering, and a Ph.D. in Civil Engineering: Project Management. Offered is the Professional Masters of

Engineering (M.Eng.) with options in Mechanical Engineering, Nuclear Engineering, Environmental Engineering, Electrical and Computer Engineering,

Aerospace Engineering, Reliability Engineering, Robotics Engineering, Sustainable Energy Engineering, Systems Engineering, Civil and Environmental Engineering, and Cybersecurity Engineering. Four-course graduate certificates in engineering are offered in Aerospace Engineering, Electrical and Computer Engineering, Mechanical Engineering (Energy and the Environment Core), Nuclear Engineering, Reliability Engineering, Robotics Engineering, Environmental Engineering, Civil and Environmental Engineering, Project Management, Systems Engineering, Cybersecurity Engineering plus Software Engineering. The B.S. degree completion programs are offered in conjunction with the Naval Air Warfare Center Aircraft Division (NAWCAD) at the NAS at Patuxent River and the College of Southern Maryland (CSM). The Mechanical Engineering program offers Aerospace Engineering electives. It is worth noting that the average hourly wage for an experienced aerospace engineer in St. Mary's County is \$59.50.

## University of Maryland Global Campus

\*A USMSM University

[www.usmsm.umd.edu/our-universities/umgc/](http://www.usmsm.umd.edu/our-universities/umgc/)

**Contact:** Mr. Jason Morgan, 301-737-2500 ext. 215,  
jason.morgan@umuc.edu



M.S. in Cybersecurity Policy, B.S. in Information Systems Management, Management Studies, and Business Administration are offered at USMSM with only the two years of upper-level courses offered on-site at USMSM for the B.S. degrees.

## Webster University

\*A USMSM University

[www.usmsm.umd.edu/our-universities/webster/](http://www.usmsm.umd.edu/our-universities/webster/)

**Contact:** Bobbie Ridley, 301-737-2500 ext. 216,  
bobbieridley86@webster.edu



A Master of Business Administration (MBA); a M.A. in Management and Leadership; a M.A. in Human Resources Management; a M.A. in Procurement & Acquisitions Management; and a Graduate Certificate in Government Contracting are offered at SMHEC.

# PROFESSIONAL ORGANIZATIONS

» CH-53K FLYING OVER CHESAPEAKE BAY (U.S. NAVY PHOTO BY ERIK HILDEBRANDT/RELEASED)



## American Institute of Aeronautics and Astronautics (AIAA)

[www.info.aiaa.org/Regions/NE/National\\_Capital](http://www.info.aiaa.org/Regions/NE/National_Capital)

703-699-0754

**Contact:** Tucker Hamilton, Chapter Affiliation Chapter Officer, Tucker.Hamilton@jsf.mil



The American Institute of Aeronautics and Astronautics (AIAA) has been the principal society of the aerospace engineer and scientist for

more than 70 years. The mission of the American Institute of Aeronautics and Astronautics (AIAA) is to advance the arts, sciences, and technology of aeronautics and astronautics, and to promote the professionalism of those engaged in these pursuits.

## American Society of Military Comptrollers (ASMC)

[www.asmconline.org/](http://www.asmconline.org/)

301-757-6296

**Contact:** Erica Wathen, Vice-President of Administration



ASMC is the non-profit educational and professional organization for persons, military, civilian, and contractors involved in the overall field of military comptrollership. Military comptrollership is defined as the professions of financial management in the

Department of Defense and Coast Guard. The mission of American Society of Military Comptrollers is to promote education, training and professional development in all aspects of military comptrollership.

## Armed Forces Communications and Electronics Association (AFCEA)

[www.somd-afcea.org](http://www.somd-afcea.org)

301-862-7072, Fax: 301-863-3454

**Business Development Contact:** Mr. Skip Schneider, VP, Membership, [sschneider@somdafcea.org](mailto:sschneider@somdafcea.org)



AFCEA is an international organization that serves its members by providing a forum for the ethical exchange of information. AFCEA is dedicated to increasing knowledge through the exploration of issues relevant to its members in information

technology, communications, and electronics for the defense, homeland security and intelligence communities. The local chapter hosts monthly luncheons, locally held AFCEA training, and special events focused on key issues impacting the local Naval community.

## Association of Naval Aviation (ANA)

[www.anahq.org](http://www.anahq.org)

240-925-6534

**Contact:** Mark Converse, CAPT, USN (Ret.), Local Squadron Commanding Officer, [converse@cypressintl.com](mailto:converse@cypressintl.com)



The Patuxent River Squadron of the Association of Naval Aviation (ANA), with over 150 local members, is the nonprofit professional and fraternal society of

Naval Aviation whose mission is to educate and encourage an interest among the general public as to the importance of Naval Aviation in the defense of the United States and its allies. (Note: The local squadron does not charge dues. When you join ANA at the national level via the website above, you are automatically a member of our local squadron. Membership dues are fully tax-deductible.)

## Association of Old Crows

[www.paxriverroost.org](http://www.paxriverroost.org)

301-342-7499



The AOC is an independent, nonprofit, international professional association promoting public understanding in the science and practice of Electronic Warfare (EW) and Information Operations (IO). AOC has 115 corporate members and over 14,000 individual members

in 47 countries with 65 chapters in 19 countries. AOC's membership includes executives, scientists, engineers, managers, operators, educators, and military personnel. We are planning to hold full membership meetings every other month, so please plan to attend our bi-monthly events and discover all that AOC has to offer.

## Association Of Unmanned Vehicle Systems International (AUVSI)

[www.auvsi-seafarer.org](http://www.auvsi-seafarer.org)

301-862-4638, Fax: 301-862-9618  
**Contact:** Tim Piester, Chapter President  
[tim.piester@urs.com](mailto:tim.piester@urs.com)



Association for Unmanned Vehicle Systems International and the local Seafarer Chapter continues their focus aimed at

stimulating and fostering an interest in unmanned air systems, technologies and careers. The focus will be the continuing education and development of the Southern Maryland region, an emerging technology corridor on the Chesapeake Bay and a center of excellence for UAS development and testing. A major initiative for the chapter is the Annual Student Unmanned Air System (SUAS) competition at the undergraduate level, which is conducted each June at Webster Field. Currently, the SUAS attracts more than 35 universities and six high schools around the world with the help of government supporters and industry sponsorships. Through periodic luncheons and conference forums the Seafarer Chapter keeps members and other interested personnel updated on current and future Unmanned Air Systems and their increasing importance in both commercial and military applications.

## Human Resources Association Of Southern Maryland (HRASM)

[hrasmonline.shrm.org](http://hrasmonline.shrm.org)

301-904-1100  
**Contact:** Debbie Gray, HRASM President,  
[dgray@gtmrinc.com](mailto:dgray@gtmrinc.com)



The Human Resources Association of Southern Maryland (HRASM) is dedicated to providing networking, educational, advisory and training

opportunities for HR professionals in the Tri-County area of Southern Maryland. Our community exceeds 200 members and is comprised of forward-thinking professionals across a variety of industries with one thing in common - they work in the most innovative corner of the business world: Human Resources.

## Institute Of Electrical And Electronic Engineers (IEEE)

[www.ieee.org](http://www.ieee.org)

301-342-6975  
**Contact:** Fred Heather, Chapter Chairman  
[HeatherF@ieee.org](mailto:HeatherF@ieee.org)



The IEEE local chapter promotes and facilitates the technical activities of the IEEE and represents the interests of all IEEE Societies and Technical Councils.

## International Council On Systems Engineering (INCOSE)

[www.incose-somd.org](http://www.incose-somd.org)

215-460-0402  
**Contact:** Kelly Nave, Director  
[kelly.a.nave@gmail.com](mailto:kelly.a.nave@gmail.com)



Monthly meetings, programs and symposia are held bringing together systems engineering professionals from industry, academia, and government to disseminate systems engineering knowledge, promote collaboration in education and research, establish standards, and enhance the systems engineering profession. The Southern Maryland Chapter has the distinction of earning INCOSE's Gold Circle award each year from 2000-2013.

## International Test And Evaluation Association (ITEA)

[www.itea.org](http://www.itea.org)

301-672-1961, Fax: 866-709-2732



The International Test and Evaluation Association (ITEA), is a not-for-profit educational organization founded in 1980 to further the exchange of technical information in the field of test and evaluation. Its

members include professionals from industry, government, and academia, who are involved in the development and application of Test and Evaluation policy, facilities, ranges and techniques used to assess the performance, effectiveness, suitability, reliability, and safety of new and existing systems and products.

## Marine Corps Aviation Association (MCAA)

[www.mcaa-jgs.org](http://www.mcaa-jgs.org)

301-342-1427, Fax: 301-342-1698  
**Contact:** Col Mathew Kelly, Commanding Officer,  
[mail@mcaa-jgs.org](mailto:mail@mcaa-jgs.org)



The Marine Corps Aviation Association (MCAA) John Glenn Squadron is a non-profit organization whose mission is to promote and recognize professional excellence in Marine Corps aviation, support the fraternal bond of its membership, preserve Marine Corps aviation heritage and

safeguard the future of Marine Corps aviation through awards programs, events and publications. Our Squadron, a 501(c)(19) veterans' organization, was chartered in January 2005 at Naval Air Station Patuxent River, Maryland to foster and encourage the relationship between Marine Corps aviation, the Naval aviation Acquisition and Test communities, our industry partners and the local community. We recognize excellence in Marine Corps aviation acquisition through our annual awards program, encourage academic excellence through our college scholarship program for Tri-county area students who pursue STEM-based college degrees and career paths that support the DoD and Naval aviation, and foster professional engagement and dialog through our social events throughout the year.

## National Contract Management Association

[www.ncmachesa.org](http://www.ncmachesa.org)

301-757-6106  
**Contact:** Jon Pagnucco, Chapter Affiliation President  
[ncmachesapeakebay@gmail.com](mailto:ncmachesapeakebay@gmail.com)



National Contract Management Association Chesapeake Bay Chapter is located in the Southern Maryland. The membership is primarily comprised of acquisition Professionals from the public and private sectors. This International professional business organization fosters the professional growth and educational advancement of its members. The monthly meetings feature guest speakers on topics relevant to the contracting profession and guests are welcome.

## Navy League Of The United States

[www.navyleague.org](http://www.navyleague.org) | [www.nl-paxriver.org](http://www.nl-paxriver.org)

301-904-4567

**Contact:** John Petz, Chapter Affiliation Membership/  
Corporate Sponsorship, [PetzJC@earthlink.net](mailto:PetzJC@earthlink.net)



The Navy League is unique among military-oriented associations in that it is a civilian organization dedicated to the education of our citizens and our elected officials, and the support of the men and women of the sea services and their families. Each year our local chapter

hosts or contributes to numerous events that directly benefit our Sailors, Marines, and Airmen on board NAS Pax River as well as those deployed overseas. The level of support that we are able to provide to our local Sailors, Marines, Coast Guard, and Merchant Marines is directly proportional to the funds we receive from individual membership and corporate sponsors. If you would like to join the Navy League, you can go online at [www.navyleague.org](http://www.navyleague.org). You need not have served in the military to join. In order to get on distribution for local Navy League events, be sure to affiliate yourself with the Patuxent River Council where asked on the membership application. If you would like to learn more about local corporate sponsorship programs, please contact John at the above listed phone number or email address.

## PRISM (Public Relations Individuals In Southern Maryland)

[www.prismonline.info](http://www.prismonline.info)

**Contact:** Beth Graeme, President,  
[yes@grambocreative.com](mailto:yes@grambocreative.com)



PRISM (Public Relations Individuals of Southern Maryland) is the organization of public relations and marketing professionals in Southern Maryland. Members serve in various industries, from small businesses and economic development, to defense, health care, hospitality and tourism, education, and professional services. PRISM members may be professionals from large companies and institutions as well as those who count public relations as part of their overall job at nonprofits and small businesses. To foster professional development and networking opportunities, PRISM sponsors presentations which rotate among venues in Calvert, Charles and St. Mary's counties and an annual workshop in October. For more information, go to the PRISM website at [www.prismonline.info](http://www.prismonline.info).

# DID YOU KNOW?

Historic St. Mary's City was the first Colonial Settlement and the first Capital of Maryland

## Society Of Experimental Test Pilots (SETP)

[www.setp.org](http://www.setp.org)

805-587-5066  
Contact: A.J. McFarland, Chairman, [setp@setp.org](mailto:setp@setp.org)



The Society of Experimental Test Pilots (SETP), established in 1955, is a nonprofit international organization that seeks to promote air safety and contributes to aeronautical advancement by promoting sound aeronautical design and development; interchanging ideas, thoughts and suggestions of the members,

assisting in the professional development of experimental pilots, and providing scholarships and aid to members and the families of deceased members.

## SOLE - The International Society Of Logistics

[www.sole.org](http://www.sole.org)

301-459-8446, Fax: 301-459-1522  
Contact: Sarah R. James, DML, Executive Director, SOLE, [solehq@erols.com](mailto:solehq@erols.com)



SOLE - The International Society of Logistics has been the premier resource for logistics professionals for the past 50 years. Tapped by an international bookseller, the nonprofit international professional society in late 2017 published Global Logistics for Dummies, a guide to navigating the industry. Members of SOLE take an active part in shaping the future in areas

like the environment, space frontiers and alternative energy sources. Corporate members boast a more effective, productive employee, a larger circle of business contacts and, in turn, a more favorable bottom line. SOLE's professional certification and recognition programs recognize the professional stature and accomplishments of logisticians.

## The Vertical Flight Society

[www.vtol.org](http://www.vtol.org)

301-955-1637  
Business Development Contact: Mr. John Tritschler, Chapter President, [johntritschler@navy.mil](mailto:johntritschler@navy.mil)



The Vertical Flight Society is the world's premier professional vertical flight society. Since its inception in 1944, AHS has been a major force in the advancement of a global rotorcraft industry, marked by rapid technical

developments, expanding military capabilities, and commercial applications. The strength of AHS, as a professional and technical society, is its diverse international, professional and corporate membership.

## U.S. Naval Academy Alumni Association (USNA)

[www.navyalumni.org](http://www.navyalumni.org)

301-475-7028, Fax: 301-475-7028  
Contact: Michael C. DeManss, Chapter President, [michael.demanss@gmail.com](mailto:michael.demanss@gmail.com)

The Greater Southern Maryland Chapter of the U. S. Naval Academy Alumni Association is an independent, nonprofit corporation. The chapter serves and supports the United States, the Naval Service, the Naval Academy and the members in three specific ways: assisting in identifying outstanding, young men and women to pursue careers through the Naval Academy; providing a forum to communicate the message of leadership to the community, area alumni and friends of the Naval Academy; and initiating and sponsoring activities that will perpetuate the traditions and growth of the Naval Academy.

## U.S. Naval Test Pilot School Alumni Association, Inc. (USNTPS-AA)

[www.usntpsalumni.com](http://www.usntpsalumni.com)

301-481-0604  
Contact: Thomas Phelan, Association President-Class 93, [tpphelan57@gmail.com](mailto:tpphelan57@gmail.com)



USNTPS-AA fosters and enhances the relationship between the US Naval Test Pilot School (USNTPS), its alumni and associates, and to support the USNTPS mission to train the finest Test Pilots, Test Naval Flight

Officers, and Flight Test Engineers in the world. To join or attend our yearly symposium and reunion, please visit our website.

## Women In Defense (WID)

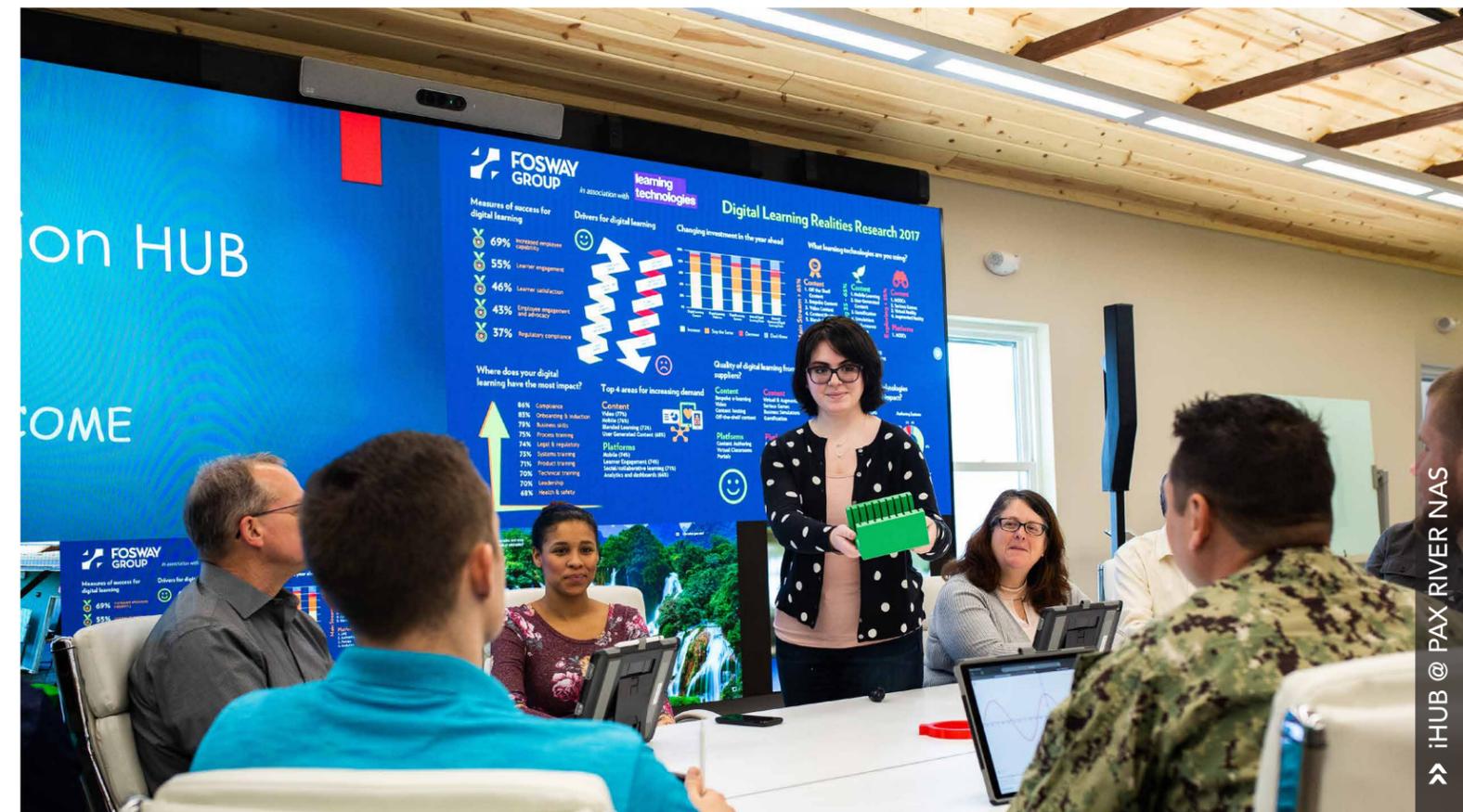
[www.womenindefense.net/chapters/chapters/chesapeake-bay-chapter/chesapeake-bay-chapter](http://www.womenindefense.net/chapters/chapters/chesapeake-bay-chapter/chesapeake-bay-chapter)

301-481-1164, 301-997-6554  
Business Development Contact: Mrs. Shannon Katulich, President, [WIDChesapeakeBay@gmail.com](mailto:WIDChesapeakeBay@gmail.com)



Women in Defense, a national security organization affiliated with the National Defense Industrial Association (NDIA), provides its members with opportunities for professional development, a forum for exchanging ideas and experiences, and a vehicle for

expanding networks within the defense industry. WID also provides opportunities for members to meet and interact with distinguished officials from government and industry in open discussions on key issues. Our chapter focuses on monthly networking and educational opportunities, fundraising for our annual STEM scholarship(s) for young women graduating from high school and pursuing a college degree, and community activities that bring together women in our industry.



# Want to Search by NAICS code or other criteria?

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*Preparing Students to be Career Ready*

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The Dr. James A. Forrest Career and Technology Center is part of the St. Mary's County Public School System. It offers high school students the opportunity to learn the information and skills used in one of twenty-three specialized career areas.

**WILLING.**

The instructors are certified teachers who have worked in industry or have degrees in the field. Students who attend the Forrest center gain real-world experience, they work with industry standard tools and equipment and technology to develop marketable skills.

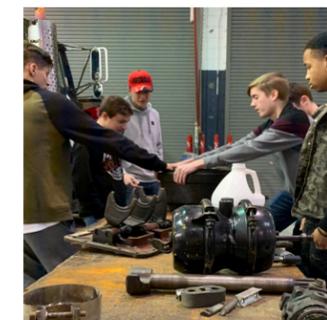
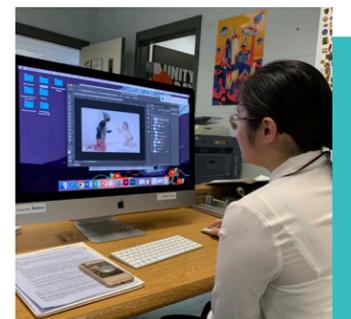
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Leonardtown, MD 20650

[www.schools.smcps.org/tech/](http://www.schools.smcps.org/tech/)





**TECHNOLOGY  
RESOURCE  
BOOK**

2020-2021

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