

WE ARE INNOVATIVE.
WE ARE INVESTED.
WE ARE ALL



TECHNOLOGY RESOURCE BOOK
2022-2023



We INvent. We INspire.

Stretching from the gates of Naval Air Station Patuxent River (NAS PAX) to the Aeropark Innovation District, St Mary's County is home to over 200 technology companies and support organizations.

Within this 10 mile footprint there is a concentration of creative and technological capability that delivers on opportunities in defense and commercial aviation and attracts top talent to the region. Good jobs are plentiful with St Mary's County offering the highest median STEM wages in the country.

St Mary's has been called the "Land of Pleasant Living" and it's true. In addition to the strong economy and career opportunities, there are good schools, safe communities, and plenty of open space for recreation and exploration.

We are also a community that pulls together and offers support to one another whether through innovative solutions to global concerns or a helping hand on a local level, this is a community that is committed to enhancing life here for all.

St Mary's County...

We Are
ALL

INventive
INvested
INTUITIVE
INtelligent
INtrepid

INsightful
INgenious
INDEPENDENT

INvolved
INventive
INTELLIGENT

INteractive
INtegrative
INtrepid
INspiring
INnovative
INgenious
INVOLVED
INtuitive

Our role in Economic Development in St Mary's County is to:

- Attract and retain a talented and diverse workforce;
- Grow defense and defense commercialization technologies, advanced manufacturing, uncrewed and autonomous systems, aviation and aircraft modification, tourism, and agriculture and aquaculture industries
- Create a robust environment for innovation and entrepreneurship; and
- Support and advance the mission of Naval Air Station Patuxent River.

St. Mary's County supports all business growth and is particularly interested in encouraging enterprises within these targeted industries:



Aviation



Defense



Autonomous Systems



Tourism



Manufacturing



Agriculture

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This is a publication of St. Mary's County, MD

Online Directory with NAICS codes professional affiliations is available at www.YesStMarysMD.com/TechBook.

All company information found in the Technology Resource Book was provided voluntarily by local businesses and various public sources. St. Mary's County Government cannot guarantee the accuracy of the information provided.

SMC 2022-23 Tech Book Design by: Ashley Stopera

Cover Design by: Black Cat Design Studio

AERIAL OF HISTORIC ST. MARY'S CITY

About the 2022-23 St. Mary's County Technology Resource Book

The Tech Book provides detailed profiles of local technology firms and support organizations in St. Mary's County to facilitate the interaction with and growth of these companies.

Tool for the workforce

Company listings include human resource contacts to assist job seekers. There is a section about local education and training institutions, which support local workforce development.

Get Listed

It is free for technology focused firms with an office and employees in the County to be listed in the Tech Book. To be considered for a listing, submit your information here: www.yesstmarysmd.com/techbook/submission/

Contact Us

The Technology Resource Book for St. Mary's County is a publication of the St. Mary's County Department of Economic Development.



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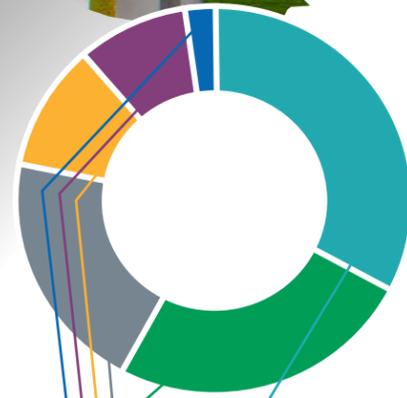
www.YesStMarysMD.com



011



FACTS & FIGURES In St. Mary's



EMPLOYMENT
(2021)
57,574
TOTAL CIVILIAN LABOR
FORCE OCCUPATIONS

- 33% Government (Federal/State/Local)
- 28% Information/Financial/Business Services
- 19% Construction/Manufacturing/Trade/Utilities
- 10% Education/Health Services
- 8% Leisure/Hospitality
- 2% Other Services



EDUCATION

High School or Higher
Bachelor's Degree or Higher

St. Mary's	MD	USA
90.4%	90.6%	88.5%
32%	40.9%	32.9%

Median Household Income (2020)



\$95,864
St. Mary's County



\$87,063
Maryland

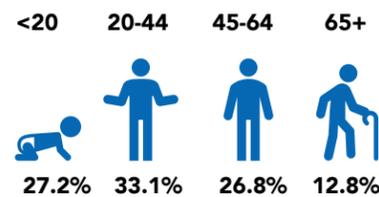


\$64,994
U.S.

114,687
TOTAL POPULATION (2020)



POPULATION BY AGE



36.5
MEDIAN AGE



UNEMPLOYMENT
(SEPT 2021)
4.3% St. Mary's
5.2% Maryland
4.6% United States

2.67
Persons Per
Household

70.3%
Owner
Occupied



41,280
TOTAL HOUSEHOLDS

County Seat:
Leonardtown

Government:
Five commissioners elected to four-year terms

Bond Rating:
AA+ (S&P)
Aa1 (Moody's)
AA+ (Fitch)

Elevation:
Sea level to 192 ft

Land Area:
372.5 sq mi

Water Area:
37.7 sq mi

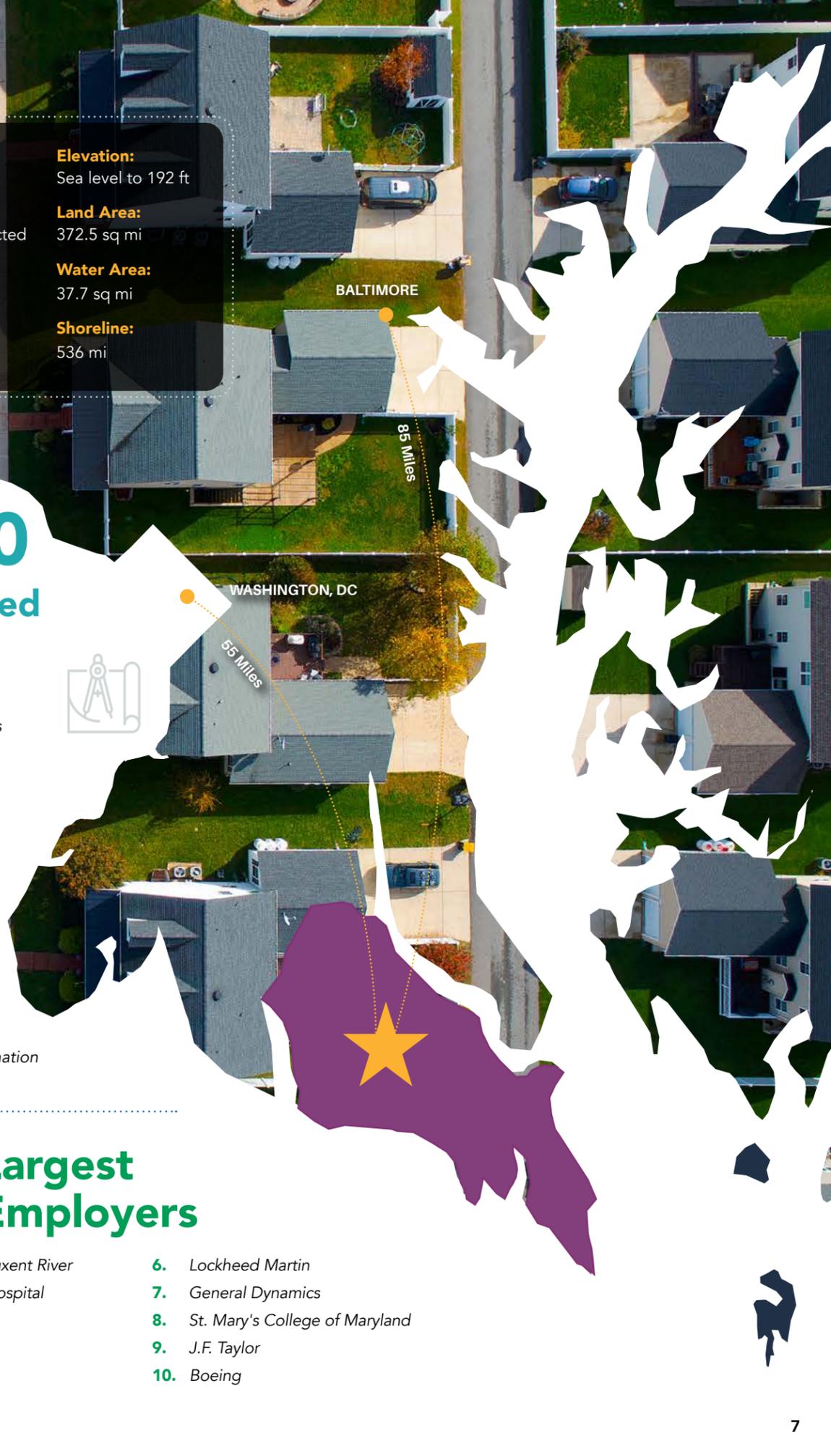
Shoreline:
536 mi

Top 10 Most Worked Tech Jobs

1. Aerospace Engineers
2. Mechanical Engineers
3. Engineers (all other)
4. Software Developers
5. Electronics Engineers
6. Computer Systems Analysts
7. Electricians
8. Electrical Engineers, Technologists & Technicians
9. Network and Computer Systems Administrators
10. Computer and Information Research Scientists

10 Largest Employers

- | | |
|-------------------------------------|-----------------------------------|
| 1. Naval Air Station Patuxent River | 6. Lockheed Martin |
| 2. MedStar St. Mary's Hospital | 7. General Dynamics |
| 3. The Vertex Company | 8. St. Mary's College of Maryland |
| 4. KBR | 9. J.F. Taylor |
| 5. BAE Systems | 10. Boeing |



02

NAVAL AIR STATION (NAS) PATUXENT RIVER



www.cnic.navy.mil/Patuxent
22268 Cedar Point Road
Patuxent River, MD 20670
301-757-6748

» PACIFIC OCEAN (April 15, 2021) An MV-22B Osprey assigned to Air Test and Evaluation (HX) Squadron 21 of Naval Air Station (NAS) Patuxent River, Md. (U.S. Navy photo by Mass Communication Specialist 3rd Class Luke Cunningham)

PRIMARY MISSION

Located in Southern Maryland near the Chesapeake Bay, Naval Air Station (NAS) Patuxent River is the headquarters site for Naval Air Systems Command (NAVAIR), as well as the Naval Air Warfare Center Aircraft Division (NAWCAD) and Flight Support Detachment Air Test and Evaluation.

NAVAIR's Mission is to develop, deliver and sustain naval aircraft, weapons and systems operated by Sailors and Marines. The command serves as naval aviation's trusted provider of innovative, lethal and sustainable warfighting capabilities and enables globally responsive, mission-ready Sailors and Marines armed to defend our Nation's freedom.

NAWCAD is the Navy's principal research, development, test and evaluation (RDT&E) engineering and fleet support center for Navy and Marine Corps aircraft. Its product areas include aircraft systems technology, propulsion, flight test and engineering, avionics design and production, and aircraft-platform interface.

The base also hosts more than 50 tenants including military, federal agencies and private industry. Members of the U.S. Armed Forces (Air Force, Army, Coast Guard, Marine Corps, and Navy) are stationed at NAS Patuxent River. With a combined workforce of approximately 22,000 Department of Defense, civilian and active duty military, the complex is the largest employer in St. Mary's County.

Federal legislation provides a variety of vehicles that enable the use of Federal facilities and allow for the establishment of research partnerships between Federal government laboratories and industry, academia and the Navy. Technology transfer facilitates the practical application of Federal research directly through the transfer of laboratory results and by providing non-federal entities opportunities to collaborate with Federal laboratories on innovative research of mutual interest.

NAS Patuxent River also provides oversight and management for Webster Outlying Field, 12 miles south of the base in St. Ingoes, MD, and for the Navy Recreation Center in Solomons, Maryland.

NAVAIR PRODUCTS

Air Anti-Submarine Warfare, Assault & Special Mission Programs

- Tactical Airlift
- H-53 Helicopters
- Air Anti-Submarine Warfare Systems
- Airborne Strategic Command, Control & Communications
- Presidential Helicopters
- V-22 Joint
- H-1
- Maritime Patrol & Reconnaissance Aircraft
- H-60 Multi-Mission Helicopters

Aviation Common Systems & Commercial Services Programs

- Navy Communications & GPS Navigation
- Aircrew Systems
- Naval Aviation Training Systems & Ranges
- Air Combat Electronics
- Specialized & Proven Aircraft
- Common Aviation Support Equipment

Fixed Wing

- F-35 Lightning II (also known as the Joint Strike Fighter)
- E-2D Advanced Hawkeye & E-2C Hawkeye
- C-2A Greyhound
- F/A-18 & EA-18G
- MV-22B Osprey
- P-8A Poseidon
- AV-8B Harrier II
- EA-6B Prowler
- E-6B Mercury
- EP-3
- T-6 A/B Texan II
- T-44 Pegasus
- TH-57 Sea Ranger
- T-45A/C Goshawk
- Precision Strike Weapons
- Air to Ground Missiles

- Air-to-Air Missiles
- Joint Precision Approach & Landing System (JPALS)
- Next Generation Jammer

Rotorcraft

- UH-1Y
- AH-1Z
- CH-53E Super Stallion
- CH-53K King Stallion
- MH-53E Sea Dragon
- MH-60R Seahawk
- MH-60S Seahawk
- Presidential Helicopters

Tactical Aircraft Programs

- Multifunctional Information Distribution System
- Naval Air Traffic Management Systems
- E-2/C-2 Airborne Command & Control Systems
- Airborne Electronic Attack Systems
- Aircraft Launch & Recovery Equipment
- AV-8B
- Air-to-Air-Missiles
- F/A-18 and EA-18G
- Advanced Tactical Aircraft Protectional Systems
- Naval Undergraduate Flight Training Systems

Unmanned Aviation & Strike Weapons Programs

- Precision Strike Weapons
- Aerial Targets
- Direct & Time Sensitive Strike
- Persistent Maritime Unmanned Aircraft Systems
- Navy & Marine Corps Small Tactical Unmanned Aircraft Systems
- Multi-Mission Tactical Unmanned Aerial Systems
- Unmanned Carrier Aviation
- Tomahawk Weapons System
- Strike Planning & Execution Systems



OPERATIONS

- Conduct more than 200,000 air operations annually
- PAX aircraft average 20,000 flight hours. Other users average 2,000 flight hours, approximately 200 aircraft



FACILITIES

The Naval Air Station Patuxent River covers over 13.8 thousand acres and houses facilities valued at about \$2.6 billion. Facilities include 935 buildings, including 10 hangars that encompass more than 200 acres (8.7 million square feet). There are five runways in the Naval Air Station Patuxent River, one of them 3.6 thousand meters (11.8 thousand feet) long. The Naval Air Station Patuxent River commands restricted air space of over two thousand square kilometers (780 square miles) and controlled air space of almost 13 thousand square kilometers (five thousand square miles).



PEOPLE

- 20,500+ people stationed at Patuxent River, the workforce includes: over 2,000 active duty service members, almost 10,000 civil service employees, over 7,000 contractors, and 2,000 military dependents
- St. Mary's largest employer, offering support to dependents and retired military
- ~ 300,000 visitors annually

HISTORY

The expansion of the armed forces during World War II brought major changes to naval aviation's infrastructure. The test and evaluation facilities at NAS Anacostia quickly became inadequate due to the growing complexity, size and number of aircraft, in addition to the area's swelling population. A new location became essential. It was to be in the general Washington, D.C. area but large enough and sufficiently isolated, to allow for exhaustive aircraft test and evaluation.

A Navy panel selected Cedar Point based on its remote location on the coastline; the distance from air traffic congestion and adequate isolation for classified testing; and its size, large enough for weapons testing. The Navy identified a site on Cedar Point Road in Maryland, and on April 1, 1943, commissioned the Air Station Patuxent River.

The establishment of Cedar Point in 1942, forever changed St. Mary's County, Maryland. This once rural, insular community had largely remained unchanged since the 17th century, when it was under the proprietorship of Lord Baltimore. Currently home to the Naval Air Systems Command Headquarters, the Program Executive Offices of naval aviation, and the Navy's premier aircraft research, development, test and evaluation center, Naval Air Station Patuxent River remains a catalyst for change within the county.

The property encompassed several large farms including Mattapany, Susquehanna and Cedar Point, as well as numerous tenant and sharecropper properties, and a few clusters of vacation homes. In 1943, the Cedar Point community comprised several churches, a post office and a gas station. Although many of the original structures were razed to make way for the Navy's mission, much of Cedar Point's rich history has been preserved through reutilization of many of the historic old homes. These homes now serve as quarters to Navy personnel stationed at Patuxent River.

THE PAX RIVER STORY: STATION BUILT TO CENTRALIZE FACILITIES

Naval Air Station Patuxent River was born of an effort to centralize widely dispersed air testing facilities established during the pre-World War II years. Spurred by events of World War II, the consolidation effort was swift; the farming operations at Cedar Point were replaced by flight test operations within a year after ground was broken in 1942. During the commissioning ceremony April 1, 1943, Rear Adm. John S. McCain, then chief of the Navy's Bureau of Aeronautics, called NAS Patuxent River "the most needed station" in the Navy. By mid-August 1943, flight test, radio test, aircraft armament and the aircraft experimental and development squadrons were in place at Pax River. By the end of 1944, the station had formed the service test, electronics test, flight test and tactical test divisions.

Test And Support Functions Divided

On June 16, 1945, the Naval Air Test Center was established as a separate entity, dividing test and support functions.

During World War II, hundreds of combat experienced pilots arrived at Pax River to test airplanes. The evolution of the Navy test pilot began with rainy day discussions among seasoned veterans and aeronautical engineers. Formalized classroom instruction began with the establishment of a Test Pilot Training Division.

The U.S. Naval Test Pilot School was established in 1945 at the Navy's Flight Test Center at Pax River. The test pilots not only flew the proliferation of U.S. airplanes built for the war effort, but were given opportunities to examine

enemy aircraft. Captured airplanes such as a German Focke-Wulf 190 and Doring DO 335A and Japanese Nakajima B5N2 Kate and Kawasaki Ki-61 Tony were test-flown, with findings on their vulnerabilities passed on to fleet pilots.

PAX RIVER'S HISTORY IS STUDED WITH MILESTONES

Radar fire control, radar tracking, airfield lighting and instrument landing techniques were developed and refined at NAS Patuxent River. The first U.S. all jet-powered airplane, the Bell XP-59A, was flight tested at Patuxent River in 1944.

The FR-1 Fireball, a carrier-based jet fighter and the first successful plans to combine jet propulsion with a conventional engine and propeller, and the McDonnell FD-1 Phantom, the first Navy all-jet airplane to operate from a carrier, were tested at Pax River in 1945-1946.

The first U.S. test of the adaptability of jet aircraft to shipboard operations was conducted by the Naval Air Test Center in 1946 when Lt. Cmdr. James Davidson flew a Phantom aboard USS Franklin D. Roosevelt.

Test pilots were exposed to ejection seats in 1949, barrier engagements in 1951 and a simulated angled deck aboard USS Midway in 1952.

'50s-'60s See Test Programs Expand

The Korean War, from 1950 to 1953, intensified efforts at Pax River. The air station was faced with developing jet aircraft and at the same time improving existing conventional weapons for the war effort. The challenge grew as jet aircraft routinely eclipsed the speed of sound and airplane cannons were supplemented with guided missiles.

Several airborne early warning squadrons operated from Pax River in the 1950s. Among them were VW-2, VW-11 and VW-15. The squadrons patrolled the Atlantic Ocean along the DEW (Distant Early Warning) line until their disestablishment in the 1960s.

NATC's increased responsibility for development as well as pure testing was acknowledged as early as 1951. Rapidly advancing technology forced changes in test techniques and in the organizational structure. In 1953, the Tactical Test Division was merged with the Service Test Division. The Weapons Systems Test Division was established in 1960 through the consolidation of the Armament Test and Electronics Test divisions. This nation's great space adventure started with the selection of the original seven astronauts in 1959. Four of the seven were TPS graduates. In 1961, former Navy test pilot Alan Shepard became the first American in space. A year later, three test pilots from Pax River became the first Americans to orbit the earth.



» NAVAL AIR STATION PATUXENT RIVER, Md. (June 21, 2022) U.S. Marine Corps test pilot Maj. Dylan "Bilbo" Nicholas pilots an F-35C during a GBU-38/54 flight test at NAS Patuxent River, Maryland, on June 21, 2022. (U.S. Navy photo by Kyra Helwick)

Hostilities in Southeast Asia in the 1960s brought a sense of urgency to test programs at Pax River, particularly those dealing with ordnance. The unorthodox nature of the action in Vietnam turned the focus at Pax River from technological advancements to further refinement of more conventional weapons.

Anti-Submarine Warfare Buildup

At the same time, a buildup of fleet antisubmarine warfare squadrons was taking place at Pax River. Patrol Squadrons 8, 24, 44, 49 and 56 formed Fleet Air Patuxent and later Fleet Air Wing Five. A detachment from VP-30 was formed at Pax River in 1962; when the detachment was disestablished in 1966, VP-30 was relocated to the air station from Jacksonville, Fla.

Oceanographic Development Squadron Eight, then known as the Oceanographic Air Survey Unit, was home-ported here in 1965, and Fleet Air Reconnaissance Squadron Four was established here in 1968 from a Take Charge and Move Out (TACAMO) detachment left behind by Naval Air Transport Squadron One when that unit moved to Norfolk, VA.

Three divisions of the test center, Flight Test, Service Test and Weapons Systems Test, gave up assets to enable the Technical Support Division to form in 1967. Automation of NATC's data processing brought the Computer Services Division on line in 1968.

In the 1970s, the ASW squadrons began leaving Pax River for NAS Brunswick, Maine, and NAS Jacksonville, Fla. VP-30 was the last to go in 1975.

Helping offset the squadron departures, Air Test and Evaluation Squadron One moved here from Key West, FL, in 1973 and the Naval Aviation Logistics Center was formed in 1977.

Principal Site Testing Built

A sweeping reorganization took place in 1975, preparing NATC for its role as the Naval Air Systems Command's principal site for development testing. Under the plan, Flight Test, Service Test and Weapons Systems Test divisions were disestablished and new directorates were formed to evaluate aircraft by type and mission.

The new NATC was comprised of Strike Aircraft, Antisubmarine Aircraft, Rotary Wing Aircraft and Systems Engineering test directorates. The Computer Services and Technical Support directorates and the U.S. Naval Test Pilot School remained intact.

Reliability and maintainability became the watchwords in the acquisition process and NATC adopted a reliability-by-design philosophy. Computers were having a profound effect on airplanes and their systems, and testing by simulation as well as by flight was becoming an economic necessity.

A major upgrading of test facilities began in the late 1970s with some of the largest construction appropriations in the history of the base. Reflecting changes spurred by this technological growth, the 1980s saw the Computer Services Directorate become the Computer Sciences Directorate, the Technical Support Directorate become the Range Directorate and the Antisubmarine Aircraft Test Directorate become the Force Warfare Aircraft Test Directorate.

NAVY REALIGNMENT AND NAS PATUXENT RIVER TODAY

NAS Pax River was selected to host Naval Air Systems Command (NAVAIR) and Naval Air Warfare Center Aircraft Division (NAWCAD) headquarters, as well as 50 other tenant activities, during a round of Base Realignment and Closures (BRAC) in the mid-1990s; a move that brought more than 20,000 military and civilian employees to the air station.

With just under 900 employees assigned to the host air station's staff, the military and civilian "Pax Pros" assigned to the installation work hard to ensure the continued security and safety of its tenants, while providing first-class services to all employees.

In recent years, NAS Patuxent River has been home to some of the most exciting advancements in modern naval aviation history, such as testing and development of the F-35 Lightning II, the MQ-4C Triton, and the CH-53K King Stallion. As NAS Patuxent River celebrates its 75 years of service to the nation, the command also looks to the future of naval aviation excellence.

Naval Air Warfare Center Aircraft Division

www.navair.navy.mil/nawcad

Technology Transfer Office

22473 Millstone Road, Building 505
Patuxent River, MD 20670
301-342-1133, fax: 301-342-1134

Contact: NAWCAD.NBO@navy.mil

Naval Air Warfare Center Aircraft Division (NAWCAD) is the principal research, development, test, evaluation and fleet support activity for manned and unmanned naval aircraft for the Navy and Marine Corps. Known as "the busiest flight test center in the world," NAWCAD is part of the Department of Defense (DoD) Laboratories system and engages in activities ranging

from basic research to defense system acquisition support for air vehicles, propulsion systems, avionics, mission systems, human systems, aircraft launch and recovery equipment, landing systems, air traffic control, communications, ship/shore/air operations and training systems.

Located at Patuxent River, Maryland; Lakehurst, New Jersey; and Orlando, Florida, NAWCAD is the steward of ranges, test facilities, laboratories and aircraft necessary to support the Fleet's acquisition requirements. NAWCAD provides a variety of services to the Department of Defense, other federal agencies and non-federal customers. A complete listing of NAWCAD's capabilities is at www.navair.navy.mil/nawcad.

PARTNERING WITH NAWCAD

All federal laboratories are directed by federal law to establish technology transfer programs to enhance our nation's industrial base and strengthen our economy. The NAWCAD Technology Transfer Office actively promotes partnerships and agreements with external customers in support of the warfighter. There are three primary mechanisms for industry and academia to partner with NAWCAD labs, scientists and engineers:

The Commercial Service Agreement (CSA) Program allows industry to leverage NAWCAD's extensive network of labs and facilities. This agreement is a type of contract whereby NAWCAD facilities can be directly paid by industry to perform services that are unique to the laboratory and not commercially available elsewhere. NAWCAD can provide extensive ranges, facilities and technical expertise to allow industry to capitalize on public investments of unique capabilities.

- A Cooperative Research and Development Agreement (CRADA) is an agreement between a federal laboratory and a non-federal party to perform collaborative research and development in any area that is consistent with the federal laboratory's mission. CRADAs are the most frequently used mechanism for formalizing interactions and partnerships between private industry and NAWCAD and are the only mechanism for receiving funds from non-federal sources for collaborative work.
- Patent License Agreements (PLA) serve as the method for commercial companies to license naval technology for commercial use. The government retains the rights to use the technology for government purposes.

Some of NAWCAD's patented technologies are available for licensing at <https://techlinkcenter.org/labs/naval-air-warfare-center-aircraft-division-patuxent-river-division/>.



» PATUXENT RIVER, Md. (Nov. 1, 2020)
An MH-60R Sea Hawk assigned to Air Test and Evaluation Squadron (VX) 1, hovers over the water during a search and rescue exercise while Aviation Electronics Technician Airman Apprentice Jameson Barker plays the part as a survivor in the water. (U.S. Navy photo by Mass Communication Specialist 1st Class Victoria Kinney)

Naval Air Systems Command

www.navair.navy.mil

47123 Buse Road, B.2272
Patuxent River, MD 20670
301-757-1487

Contact: NAVAIR Public Affairs Office at
navairpao@navy.mil

Mission Alignment

NAVAIR delivers integrated air warfare capabilities to enable the fleet to compete, deter and win tonight, tomorrow and in the future. Key roles in Naval Aviation include:

DEVELOP, acquire and support aircraft, weapons and related systems which can be operated and sustained at sea

PROVIDE analysis and decision support for cost/schedule/performance trades and investment decisions

INCREASE Navy and Marine Corps capability, readiness and affordability in a joint/coalition environment

Delegation of Authority

The NAVAIR commander delegates specific authorities to the six Headquarters Groups, Naval Air Warfare Centers, Commander, Fleet Readiness Centers and subordinate commands. In exercising these authorities, the entire NAVAIR Enterprise operates within a command structure to support the Program Executive Offices (PEO), in accordance with the NAVAIR/PEO Operating Agreement.

Program Executive Officers

PEOs exercise the programmatic authority of the Assistant Secretary of the Navy for Research, Development and Acquisition (ASN RDA) to directly supervise the management of assigned programs; maintain oversight of cost, schedule and performance; and report to ASN RDA for all matters pertaining to assigned DoD acquisition portfolios.

Office Of Small Business Programs

www.navair.navy.mil/osbp

47122 Liljencrantz Road, Building 438
Patuxent River, MD 20670
301-757-6547, fax: 301-757-9093

Contact: Shelby Butler, Associate Director, NAVAIR OSBP,
shelby.butler@navy.mil

The NAVAIR Office of Small Business Programs (OSBP) provides training, guidance and innovative strategies, ensuring quality solutions for Navy and Marine Corps acquisition teams. The OSBP maximizes opportunities for small businesses to include: SBs, VOSBs, SDVOSBs, HUBZone small businesses, SDBs and WOSBs. MISSION: Enabling the Warfighter with creative solutions brought to them through small business. VISION: NAVAIR's OSBP is a valuable resource that enables the best solutions for the Warfighter. We are advocates for NAVAIR's strategic priorities. Achieving these priorities requires the entrepreneurial skills of small and large businesses. We strive to ensure that the creative talents of small businesses are nurtured and sustained in defense of freedom. "Small Business - The First Option"

Naval Aviation Small Business Roundtable

www.sbroundtable.com/NAVAIR

301-862-5500, fax: 301-862-5502

Contact: Dawn Rich, Industry Chair, drich@amelexinc.com

The Small Business Roundtable (SBR) is a group of small businesses with a Government Office of Small Business Programs (OSBP) liaison whose purpose is to engage the NAVAIR small business community and give voice to their unique concerns. The focus of the SBR is for government and industry to collaborate to enhance small business participation in Naval aviation contracts and provide a forum to address small business issues and concerns. The SBR provides advice to the Vice Commander, NAVAIR, through the NAVAIR OSBP, on NAVAIR programs, policies, plans, and other matters pertinent to NAVAIR's responsibilities for Small Business Concerns. Its advice spans increasing participation of Small Business Concerns in Naval Aviation, special needs and opportunities presented by the nation's Small Business Concerns, and identification of eligible Small Business Concerns to participate in NAVAIR procurements.

The SBR seeks to foster and develop qualified and responsible small businesses, address the challenges associated with the current business environment in order to successfully leverage the opportunities available through the NAVAIR contracts process, and provides training and advice to strengthen and expand the small business base.

SBR MEMBERSHIP:

- **General membership:** general membership is open to any company registered with the CCR as a small business, which has conducted, is conducting, or plans to conduct business with Naval Air Systems Command (NAVAIR) or Naval Air Warfare Center (NAWC) as a prime contractor or subcontractor.
- **Associate membership:** associate membership is open to a general member who has registered with the SBR, is conducting business with NAVAIR or NAWC as a prime contractor or subcontractor, and actively participates in SBR meetings and subcommittees.
- **Executive Steering Committee:** membership on the ESC is based on a majority vote of the then- current ESC members.
- **Subcommittee:** membership on subcommittees is accomplished through appointment by the respective subcommittee chairperson and acceptance of the appointment of the member.



03

TECHNOLOGY COMPANIES

» J.F. TAYLOR

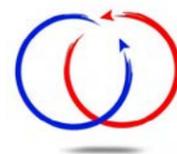


2 Circle, Inc.

2circleinc.com

22560 Epic Drive, Suite 202
California, MD 20619
O: 919-818-8815

Local Executive Contact: Mr. Kevin Wolfe, Owner
Business Development Contact: Mr. Dave Fairfax, Vice President Business Development, O: 301-818-0819, dfairfax@2circleinc.com
HR Contact: Mrs. Daniella Powell, Human Resources Program Manager, O: 757-359-0087, dpowell@2circleinc.com
Local/Total Employees: 24/142
Corporate HQ: Arlington, VA
Local Sales: \$5M but <\$10M
Business Classifications: Small, Veteran Owned
Business Founded in St. Mary's County



2 Circle, Inc. is a veteran-owned small business (VOSB) consulting firm providing specialized customer focused products in the following areas: Requirements definition, Capability gap assessments, Technical/Tactical SME, Threat definition, MS&A/Architecture support, Systems engineering/Tech Maturation Support, and Program Management Support. We are the conduit between Warfighter and Engineer, ensuring that the warfighter's needs are met with the most capable, cost-effective solutions that engineering teams can provide. Our SMEs are 'Best of Breed' people providing best of breed products and services to our customers. We specialize in translating the tactical to the technical by providing a broad range of operational experience, program management, and acquisition knowledge to support critical Department of Defense programs.

A. Harold and Associates, LLC

www.aha-llc.com

22299 Exploration Drive, Suite 401
Lexington Park, MD 20653
O: 301-233-7175 F: 301-737-3053

Local Executive Contact: Mr. Jim Cook, Business Development
Business Development Contact: Mr. Jim Cook, Business Development, O: 301-233-7175, jcook@aha-llc.com
HR Contact: Mr. Jim Cook, HR, O: 301-233-7175, jcook@aha-llc.com
Local/Total Employees: 2/220
Corporate HQ: Jacksonville, FL
Local Sales: \$500K but <\$1M
Business Classifications: Small, Veteran Owned, SDVOSB, SDB, 8A



A. Harold+Associates, LLC
Technology Education Training Engineering

A. Harold and Associates, LLC (AHA) is an 8(a)/(SDB)certified/Service Disabled Veteran Owned Small Business (SDVOSB) certified, technology, education, engineering and training services

firm serving the public and private sector. We have successfully executed Engineering Support Services, Instructional Systems Design, and E-learning development contracts for local government agencies and the Department of Defense. AHA mitigates project risk by our responsive management practices and effective communication. We are committed to providing our customers with the "Best Value" by minimizing overhead costs and producing the highest quality products and services using our established Quality Program and continuous process improvement methodology.

ABSI Aerospace & Defense

www.absidefense.com

44191 Airport Road, Suite A
California, MD 20619
O: 800-905-6724 F: 855-259-2616

Local Executive Contact: Mr. Christopher Sacco, President/CEO, O: 800-905-6724 ext 501, chris.sacco@absidefense.com
Business Development Contact: Mr. Cody Allee, Chief Technology Officer, O: 800-905-6724, cody.allee@absidefense.com
HR Contact: Ms. Kimi Humphreys, HR Manager, O: 800-905-6724 ext 533, kimi.humphreys@absidefense.com
Local/Total Employees: 18/44
Local Sales: \$1M but <\$5M
Business Classifications: Small, Veteran Owned, SDVOSB
Business Founded in St. Mary's County



ABSI Aerospace & Defense is innovating the field of UAS training within both the military and commercial environments through employment of a proprietary live, virtual, constructive (LVC) platform called

SecondSky. SecondSky is a highly tailorable immersive virtual aircraft and systems simulation built on a serious-gaming platform that allows users to build scenarios for specific operational and integrated training requirements involving manned and unmanned aircraft.

The company is actively working in the areas of airspace management and integration, and is also focused on developing, building and delivering customized training across the spectrum of unmanned platforms both in the US and internationally. Through the use of both SecondSky and ABSI's instructor pilots, computer-based training platforms and learning management system (LMS), the SBY Regional-based company is actively defining the future standard of UAS training.

Adams Communication & Engineering Technology, Inc

www.adamscomm.com

45310 Abell House, Suite 150
California, MD 20619
O: 1-301-298-1787

Local Executive Contact: Mr. Michael Seldes, Chief Technology Officer, O: 443-345-5285, mseldes@adamscomm.com

Business Development Contact: Mr. Warren Crouch, Director of Capture for Navy and Marine Corps Programs, O: 240-538-1489, warren.crouch@adamscomm.com

HR Contact: Ms. Deborah Hatton, Corporate Recruiter, O: 301-399-9901, dhatton@adamscomm.com

Local/Total Employees: 6/200

Business Classifications: Small, Veteran Owned, MBE
Business Founded in St. Mary's County



Acet is a technology company providing integrated products and solutions for US Federal Agencies.

Adela Technologies

www.adelatech.com

41660 Courthouse Dr Ste 301B, Box 1216
Leonardtown, MD 20650
O: 240-449-3988

Local Executive Contact: Mr. David Alonso, Founder, david.alonso@adelatech.com

Business Development Contact: Mr. David Alonso, Founder, david.alonso@adelatech.com

HR Contact: Ms. Ellen Alonso, HR/Contracts, O: 240-449-3988, shelly.alonso@adelatech.com

Local/Total Employees: 3/7

Local Sales: \$1M but <\$5M

Business Classifications: Small, Women Owned, MBE
Business Founded in St. Mary's County



We are a U.S. based managed service provider specializing in cloud, infrastructure security, DevSecOps deployments, cloud migrations, security compliance, AI/Machine Learning, and hybrid cloud technologies. Our

technical staff are cloud certified consultants with years of federal and commercial experience. Our expertise in digital transformation has helped enhance organizations that are seeking efficiency, security, and agility with information technology platforms.

Advanced Systems Technology and Management, Inc. (ADSTM)

www.adstm.com

22685 Three Notch Road, Suite F
California, MD 20619
O: 443-624-0101

Local Executive Contact: Mr. Thomas Dunn, Vice President Federal Programs

Business Development Contact: Mr. Marvin Taylor, Business Development Manager, marvin.taylor@adstm.com

HR Contact: Ms. Silena Christopher, Human Resource Manager, silena.christopher@adstm.com

Local/Total Employees: 5/100

Corporate HQ: Mclean, VA

Local Sales: \$1M but <\$5M



AdvantEdge LLC

AdvantEdge-LLC.com

44040 Airport View Drive, Suite C
Hollywood, MD 20636
O: 240-725-0280 F: 240-725-0281

Local Executive Contact: Mr. Jeff Pinkel, CEO/Owner

Business Development Contact: Mr. Mark Pinkel, VP Business Development/Owner, O: 240-725-0280, Mark.Pinkel@advantedge-llc.com

HR Contact: Mr. Adam Pinkel, VP Operations/Owner, O: 240-725-0280, Adam.Pinkel@advantedge-llc.com

Local/Total Employees: 6/6

Corporate HQ: Hollywood, MD

Local Sales: \$500L but <\$1M

Business Classifications: Small, Veteran Owned
Business Founded in St. Mary's County



AdvantEdge LLC specializes in the manufacture of high strength, electroformed nickel and nickel alloy, abrasion protection in the form of conformed leading edges for composite helicopter rotor blades and airplane propeller blades. We currently supply caps/shields/abrasion strips for the H-3/S-61/S-64/V-22/A-160/MD500 series helicopter rotor blades and various Hartzell Propeller Inc., McCauley Propeller Inc., Joby Aviation and Catto Propeller Inc. aircraft propeller blades.

DID YOU KNOW?

The first ever human organ drone delivery was flown by engineers at UMD Unmanned Aircraft Systems (UAS) Test Site here in St. Mary's!

AECOM

www.aecom.com

46591 Expedition Drive, Suite 100
Lexington Park, MD 20653
O: 301-862-1246 F: 301-862-9618

Local Executive Contact: Mr. Tim Piester, Operations/Program Manager, O: 301-862-4638, tim.piester@urs.com

Business Development Contact: Mr. Tim Piester, Operations/Program Manager, O: 301-862-4638, tim.piester@aecom.com

HR Contact: Ms. Michelle Kopchinsky, Human Resource Manager, O: 540-663-9405, michelle.kopchinsky@aecom.com

Local/Total Employees: 25/100,000

Corporate HQ: Los Angeles, CA

Local Sales: \$10M but <\$20M

Business Classifications: Large



During 2014, our combination with URS Corporation was a game changer for the industry, more than doubling our revenue and workforce. AECOM provides high quality technical services to most U.S. Government agencies, with a strong focus on aviation. Locally, AECOM provides management and engineering services related to aircraft signature measurements, Unmanned Air Systems, electromagnetic environmental effect, system safety, shipboard combat systems simulation, aircraft conceptual design and operations analysis. AECOM provides aircraft engineering, prototyping, integration, modification,

operation and maintenance, including P-3 and aviation support equipment kitting/upgrades, USNTPS sustain support, C-26 worldwide logistics support, and operates a FAA Part 145 Repair Station.

AIRtec, Inc.

www.flyairtec.com

44174 Airport Road, Suite 300
California, MD 20619
O: 301-373-2101 F: 301-373-2154

Local Executive Contact: Mr. Tom Jarboe, CEO/President, O: 301-373-2101

Business Development Contact: Mr. Ben Hager, Director of Business Development, O: 301-373-2101, bhager@flyairtec.com

HR Contact: Mrs. Kelly Beavers, Director of Human Resources, O: 301-373-2101 ext 2234, kbeavers@flyairtec.com

Local/Total Employees: 105

Corporate HQ: California, MD

Local Sales: \$50M but <\$100M

Business Founded in St. Mary's County



AIRTEC, Inc. is a small business that has been providing airborne support for the DoD and NASA since 1987. Based at the St. Mary's

County Airport, AIRTEC operates a variety of aircraft that provide maritime radar and visual range surveillance, telemetry, flight termination, airborne relay and control, environmental assessment, and versatile airborne platforms for the development and testing of military hardware. Our staff includes pilots, engineers, and technicians experienced with the evaluation, integration, and operation of various airborne sensors to include maritime surveillance radars, EO/IR, DF, video data link, and satellite communications systems. Flexible, autonomous, and deployable assets form the foundation of our capabilities.

Alaire Technologies, Inc.

www.alairetechnologies.com

44425 Pecan Court, Suite 205
California, MD 20619
O: 240-237-8041 F: 240-237-8071

Local Executive Contact: Mr. Dwight L. Cousins, President

Business Development Contact: Mr. Dwight L. Cousins, President, O: 240-237-8041, F: 240-237-8071, dwight.cousins@alairetechnologies.com

HR Contact: Ms. Janette Cooper, Office Manager, O: 240-237-8041, F: 240-237-8071, jcooper@alairetechnologies.com

Local/Total Employees: 3/23

Corporate HQ: Lorton, VA

Local Sales: \$1M but <\$5M

Business Classifications: Small, Veteran Owned, SDVOSB



Alaire Technologies provides advanced technology research and development support, systems engineering and program management support for Electronic Warfare (EW) Self Protection systems and

Intelligence, Surveillance and Reconnaissance (ISR) sensors and sensor systems. Today's Warfighter needs the most advanced technology available to defend against an increasingly sophisticated array of threat systems. Alaire Technologies supports military research facilities and DOD agencies developing the technological edge required to ensure mission success. Alaire Technologies specializes in support for EW R&D, prototype system development, lab & field testing of developmental systems in realistic combat simulations and the transition of these systems to full scale production.

AM Pierce & Associates, Incorporated

www.ampierce.com

23330 Cottonwood Parkway, Suite 345
California, MD 20619
O: 240-718-3800 F: 240-718-3799

Local Executive Contact: Ms. Karla Matthews, President, O: 1-301-904-4098

Business Development Contact: Ms. Karla Matthews, President / COO, O: 240-718-3800, karla.matthews@ampierce.com

HR Contact: Ms. Michele Ferris, Director HR & Security, O: 240-718-3800, michele.ferris@ampierce.com

Local/Total Employees: 35/110

Corporate HQ: Lexington Park, MD

Local Sales: \$20M but <\$50M

Business Classifications: Small, Women Owned

Business Founded in St. Mary's County



AM Pierce & Associates, Incorporated is a woman-owned small business providing engineering, program and acquisition management services

to NAVAIR and other DoD customers. Our workforce provides communications, command & control, requirements analysis and acquisition & program management expertise to our customers. At AM Pierce & Associates we pride ourselves on our ability to provide innovative solutions to our customer's most critical requirements. We are able to leverage the extensive industry experience of our dedicated staff to bring to bear the stability and practices of a large company with the agility and responsiveness of a small company.

Amentum

www.pae.com

44191B Airport Road
California, MD 20619
O: 301-737-8100 F: 301-866-9634

Local Executive Contact: Mr. Mark Wolfe, Program Manager, O: 443-758-4403, mark.wolfe@pae.com

Business Development Contact: Mr. Mark Wolfe, Program Manager, O: 443-758-4403, mark.wolfe@pae.com

HR Contact: Ms. Patricia Murphy, HR Manager, O: 571-291-5416, patricia.murphy@pae.com

Local/Total Employees: 30/15,000

Corporate HQ: Germantown, MD

Local Sales: \$500M and over

Business Classifications: Large



Amentum/PAE is a leading provider of global mission services to the U.S. Government and its

allies. For fifty years, PAE has provided training, logistics, operations, and maintenance services to support customers around the world. Headquartered in Arlington, VA, PAE employs 15,000 people in over 60 countries. PAE's Test and Training Range services provides Training and T&E/Range O&M to the Army, Navy, Air Force, and NASA. PAE is the Navy's leading supplier of Range O&M services. PAE's capabilities include: project and program management; data collection and display; range operations and maintenance; aviation maintenance; logistics and supply chain management; equipment and instrumentation installation and repair; engineering support; modeling and simulation; test planning and documentation; EO and IR optical systems O&M, warfighter training and threat systems support; aircraft instrumentation; information technology and information assurance; systems engineering; critical infrastructure protection; maritime domain awareness and air surveillance, and force protection.

American Electronic Warfare Associates, Inc. (AMEWAS)

www.amewas.com

44427 Airport Road, Suite 200
California, MD 20619
O: 301-863-7102 F: 301-863-0298

Local Executive Contact: Mr. Jim Donovan, Chief Operations Officer, O: 301-863-7102, jimdonovan@amewas.com

Business Development Contact: Mr. Marc Briere, Chief Strategy Officer, O: 301-863-7102, marcbriere@amewas.com

HR Contact: Ms. Amber Harris, Director of Human Resources, O: 301-863-7102, amberharris@amewas.com

Local/Total Employees: 300/340

Corporate HQ: California, MD



St. Mary's County,
We are ALL IN.

Department of Economic Development | 301-475-4200 *1400 | ded@stmaryscountymd.gov | YesStMarysMD.com

Local Sales: \$50M but <\$100M

Business Classifications: Small, Veteran Owned

Business Founded in St. Mary's County



Established in 1983, we are celebrating our excellence in providing quality products and services to the Department of

Defense and are well suited to support multiple roles in the DoD's research, development, test & evaluation (RDT&E) Environment. AMEWAS, Inc.'s core capabilities stem from an extensive, practical knowledge basis in electronic warfare (EW), synthetic warfare environments, software engineering and hardware development and integration that has been successfully applied to the science and technology (S&T), modeling and simulation (M&S), Test and Evaluation (T&E) and mission planning communities in the form of both services and products. AMEWAS, Inc.'s services and products have helped to advance the state of the art of acquisition program test and training by helping to transform emerging technology into acquisition, operations and training capabilities and by keeping pace with evolving operational concepts, tactics, techniques and procedures associated with new and enhanced capabilities in support of the modern warfighter. AMEWAS, Inc.'s Headquarters is located in California, MD with offices in San Diego, CA and Orlando, FL with employees working nationwide.

American Electronics, Inc. (Amelex)

www.amelexinc.com

44423 Airport Road, Suite 102
California, MD 20619
O: 301-862-5500 F: 301-862-5502

Local Executive Contact: Ms. Dawn Rich, President,
O: 301-862-5500, drich@amelexinc.com

Business Development Contact: Mr. Keith Oliver,
Strategic Development Manager, O: 301-862-5500,
F: 301-862-5502, keith.oliver@amelexinc.com

HR Contact: Ms. Kelly Seeley, HR Director,
O: 301-862-5500, F: 301-862-5502,
KSeeley@amelexinc.com

Local/Total Employees: 225/225

Local Sales: \$20M but <\$50M

Business Classifications: Small, Women Owned



Amelex has over 30 years of experience providing technical and management support to DoD

and commercial customers. Core capabilities consist of Program Management, Engineering Services, Information Technology Services, and Facilities Management. Program management services include project, acquisition, financial, and administrative support. Engineering services cover systems, test and evaluation, software, and hardware engineering. Information technology services include network administration, database development, website development, information assurance, and cyber security. Facilities management services encompass business continuity and

security analysis, auditing, and training; overseeing building repair and maintenance; office space management; visitor control; and video teleconferencing.

AMERICAN SYSTEMS

www.AMERICANSYSTEMS.com

22289 Exploration Drive, Suite 401
Lexington Park, MD 20653
O: 240-237-8191 ext 6912

Local Executive Contact: Ms. Cari Smiley, VP/Director

Business Development Contact: Ms. Cari Smiley, VP/
Director, O: 240-237-8191,
cari.smiley@americansystems.com

HR Contact: Ms. Kelly Wing, Senior Manager,
O: 703-968-5107, Kelly.wing@americansystems.com

Local/Total Employees: 32/1,500

Corporate HQ: Chantilly, VA

Local Sales: \$20M but <\$50M

Business Classifications: Large



Founded in 1975, AMERICAN SYSTEMS is one of the largest employee-owned companies in the United States. The company provides systems engineering, test and evaluation, technical, and managed services to government

and commercial customers. The local office Directorate specializes in flight dynamics and flight controls, physics-based aircraft modeling and simulation, aircraft training systems, Test & Evaluation, IV&V, software engineering, program management, and total shipboard expertise including radar, sensors, logistics, and requirements.

Anderson Engineering & Design, LLC (AED)

www.AED-LLC.com

21803 Three Notch Road, Suite B
Lexington Park, MD 20653
O: 240-237-8475 F: 720-920-1952

Local Executive Contact: Mr. Robert Hor, Vice President

Business Development Contact: Mr. Erik Anderson,
President, O: 240-237-8481, Erik.Anderson@AED-LLC.com

HR Contact: Ms. Jennifer Anderson, HR Director,
O: 240-237-8475, Jennifer.Anderson@AED-LLC.com

Local/Total Employees: 10/11

Corporate HQ: Lexington Park, MD

Local Sales: \$1M but <\$5M

Business Classifications: Small, Veteran Owned, SDVOSB

Business Founded in St. Mary's County



Anderson Engineering & Design, LLC (AED) is the global leader in advanced technology for GIS data driven Mapping and Cartography

technologies while also supporting aircraft Moving Map systems. Only AED offers the ability to continuously update global coverage for certifiable maps, conversion of FAA, DoD, and other commercial products, which meet all military moving map customization requirements. Our products are at the forefront of global aviation. Since 1953, we are proud to have been at the forefront of innovation that has changed the world.

Andromeda Systems Inc.

www.androsysinc.com

22454 Three Notch Road, Suite 102
Lexington Park, MD 20653
O: 240-237-4395 F: 301-737-8859

Local Executive Contact: Ms. Patti Lindblad,
Director of Contracts

Business Development Contact: Ms. Jennifer Otero,
VP Business Operations, O: 904-637-2061,
jennifer.otero@androsysinc.com

HR Contact: Ms. Patti Lindblad, Director of Human
Resources, O: 904-637-2026,
patti.lindblad@androsysinc.com

Local/Total Employees: 16/210

Corporate HQ: Virginia Beach, VA

Local Sales: \$200K but <\$500K

Business Classifications: Small, Veteran Owned, SDVOSB



Andromeda Systems Incorporated is a privately held Service-Disabled Veteran Owned Small Business

(SDVOSB) with multiple locations across the United States. ASI provides tools and services to Program Managers and Fleet Owners to gain critical insights and system improvements to optimize operations, make better business decisions and achieve measurable cost savings. These benefits are provided through four integrated service areas: Engineering, Maintenance and Logistics, Information Technology, and Program Management and Acquisition Support Services. ASI specializes in cutting edge solutions for reliability, maintenance, and logistics. Our highly qualified and multi-disciplined staff supports a variety of US Government and commercial customers.

Antech Systems, Inc.

www.antechsystems.com

PO Box 122
St. Inigoes, MD 20684
O: 757-547-2828

Local Executive Contact: Mr. Frank Cooney,
Director of Business

Business Development Contact: Mr. Tom Dobry,
Account Manager - NAVAIR Services,
tom.dobry@antechsystems.com

HR Contact: Ms. Melissa Self, Personnel Manager,
O: 757-547-2828, Melissa.self@antechsystems.com

Local/Total Employees: 18/190

Corporate HQ: Chesapeake, VA

Local Sales: \$1M but <\$5M

Business Classifications: Small



Antech Systems provides learning solutions, performance support, data fusion, information publishing, and maintenance

management products for the Navy and other DoD, government, and commercial industry customers. Our ability, acting as a Prime, developing successful USN organic products continuously proves the efficacy of our service offerings in engineering analysis, RCM, technology insertion, IETM/ALE, XML, IT solutions development, rapid systems evolution management, and project engineering. We offer a balanced perspective unifying expert input with agile processes and proven tools into mission focused services and products enabling systems, people, and organizations to 'work smarter' across life-cycle technical performance, cost, schedule, and risk.

Applied Techniques Corporation

www.teamATC.net

21585 Three Notch Rd
Lexington Park, MD 20653
O: 301-266-3704

Local Executive Contact: Mr. Roger Kraus, President,
O: 301-266-3704, rogerkraus@teamatc.net

Business Development Contact: Mr. Roger Kraus,
President, O: 301-266-3704, rogerkraus@teamATC.net

HR Contact: Mr. Roger Kraus, President,
O: 301-266-3704, rogerkraus@teamATC.net

Local/Total Employees: 12/13

Corporate HQ: Silverdale, WA

Local Sales: \$1M but <\$5M

Business Classifications: Small



Applied Techniques Corporation (ATC) is a small business that provides for the analysis, design

development and implementation of trainers, training systems and training services in the government markets. We also provide various logistic support efforts. Our trained professionals hold degrees in business management, engineering, computer sciences and instructional systems design and development. We employ certified and standardized approaches to training development and are proficient in both the instructional systems design (ISD) and systems approach to training (SAT) methodologies. We conduct front-end analysis, needs/requirements assessments, capacity analysis, cost/benefit trade-offs, and return on investment analyses. We also provide instructional service CONUS/OCONUS.

AR Systems, Inc.

www.arsystems.com

14160 Peaceful Place
Mechanicsville, MD 20659
O: 301-884-2259 F: 301-934-8023

Local Executive Contact: Mr. Barry Wood, Vice President
Business Development Contact: Mr. Barry Wood, Vice President, O: 301-884-2259
HR Contact: Mr. Barry Wood, Vice President, O: 301-884-2259
Local/Total Employees: 10/10
Corporate HQ: Mechanicsville, MD
Local Sales: \$1M but <\$5M
Business Classifications: Small

AR Systems is an electronic manufacturer specializing primarily in military products. Our concentration is in thru-hole and surface mount circuit board assemblies as well as higher level wired assemblies. We have an engineering staff which provides support for manufacturing as well as product test development and design. Most of our sales are to major defense contractors. We have been in business since 1983 and operate a 7,000 square foot facility.

AT&T Government Solutions

www.corp.att.com/gov

22289 Exploration Drive, Suite 400
 Lexington Park, MD 20653
 O: 301-866-5814 F: 301-737-1373

Local Executive Contact: Mr. Eric Youngborg, Director
Business Development Contact: Mr. Eric Youngborg, Director, O: 301-866-5807, youngborg@att.com
HR Contact: Ms. Debbie Harding, Senior Business Administrator, O: 301-866-5814, dh434j@att.com
Local/Total Employees: 26/190,000
Corporate HQ: Oakton, VA
Local Sales: \$10M but <\$20M
Business Classifications: Large



AT&T Government Solutions provides program management, systems engineering, financial analysis and logistics

management support to various NAVAIR program offices. The core engineering specialties center on special mission systems development and integration for the Navy's EW/Special Mission aircraft.

Atkinson Aeronautics & Technology, Inc.

<http://ataero.com>

44190 Airport Road, Ste. C
 California, MD 20619
 O: 240-925-7557

Local Executive Contact: Mr. Jim Atkinson, CEO, O: 240-925-7557, jim.atkinson@ataero.com
Business Development Contact: Mr. Michael Recce, Vice President Business Development, O: 540-644-1580, michael.recce@ataero.com

HR Contact: Ms. Shanika Carr, Human Resources Manager, O: 540-644-1580 ext 103, shanika.carr@ataero.com
Local/Total Employees: 25/55
Corporate HQ: Fredericksburg, VA
Local Sales: \$5M but <\$10M
Business Classifications: Small, Veteran Owned, SDVOSB



Atkinson Aeronautics and Technology, Inc (Ataero) provides Engineering/Technical and Aviation Operations/Maintenance Service support to DOD,

Commercial and Private entities. Our Aviation Division is a function of the parent, Atkinson Aeronautics & Technology, Inc. providing a full range of general aviation Airframe and Powerplant maintenance and modification. We hold a 14 CFR Part 135 Air Carrier Certificate and a Part 145 Repair Station certificate performing all types of avionics installations and system checks and repairs. We operate from our St. Mary's County Airport (2W6) facility and are an authorized dealer for a growing number of avionics brands. We have FAA and DOD airworthiness experience and can support rapid integration design and install needs. Atkinson Aero is a Veterans Administration certified SDVOSB and holds an ITARs export compliance license for your FMS needs.

Ataero supports all service DOD, academia and non-DOD agencies with System Engineering, Science & Technology (S&T), Acquisition and Logistics expertise in Electronic Warfare, EMSO, Weapons Development, Systems/Platform Integration, Cyber Security, C4ISR and C-RCIED. While supporting standard disciplines, we also have experience in prototyping and developing Concept of Operations for UAS systems in FAA, maritime, agricultural and university research environments. We provide over 3 decades of experience within NAVAIR and beyond for support to aviation operations and maintenance, CONUS transportation, technology maturation and transition planning, program management and system sustainment with our cadre of former military and public safety personnel in these specialty areas in CA, TX, NC, WA, PA, VA and MD.

AV3, Inc.

www.av3inc.com

28275 Three Notch Road
 Mechanicsville, MD 20659
 O: 301-290-1020 F: 301-290-1021

Local Executive Contact: Mr. Jason Burroughs
Business Development Contact: Mr. Jason Burroughs, Founder & Co-Owner, O: 301-290-1020, jason@av3inc.com
HR Contact: Mrs. Sabrina Barosio, Vice President of Business Operations, O: 301-290-1020, sabrina.barosio@av3inc.com
Local/Total Employees: 72/89
Local Sales: \$20M but <\$50M

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Logos: CALVERT COUNTY Maryland Economic Development, Charles County Maryland, St. Mary's County ECONOMIC DEVELOPMENT, CSM college of southern maryland, AMERICA'S SBDC ACCREDITED MEMBER MARYLAND SOUTHERN REGION, TEDCO LEADING INNOVATION TO MARKET

Business Classifications: Small, Veteran Owned, SDVOSB, SDB, MBE
Business Founded in St. Mary's County



AV3, Inc. is a small 8(A) Native American and Veteran owned Audiovisual (AV) Systems Integration company headquartered in Southern Maryland. AV3 provides products and services centered

on Audio-Visual (AV) integration and installation, using a turnkey approach for customer requirements and challenges.

Avericon, LLC

www.avericon.com

PO Box 423
 Valley Lee, MD 20692
 O: 301-904-5143 F: 301-994-3692

Local Executive Contact: Mr. Scott Bruce, General Manager
Business Development Contact: Mr. Scott Bruce, General Manager, O: 301-904-5143, sbruce@avericon.com
HR Contact: www.avericon.com

Local/Total Employees: 3/3
Corporate HQ:
Local Sales: \$200K but <\$500K
Business Classifications: Small, Veteran Owned
Business Founded in St. Mary's County



Avericon is an Engineering and Design company that specializes in designing propellers for small and medium Unmanned Vehicles. Avericon provides advanced aerodynamic and hydrodynamic design for propellers and rotary wing applications, and all manners of industrial design.

AVIAN

www.avian.com

22111 Three Notch Road
 Lexington Park, MD 20653
 O: 301-866-2070 F: 301-866-2071

Local Executive Contact: Mr. Kevin Switick, CEO/President, O: 301-866-2070 ext 113, kevin.switick@avian.com

Business Development Contact: Pete Sarrat, Chief Growth Officer, pete.sarrat@avian.com, 240-925-9627
HR Contact: Ms. Kelly Perry, Director of Human Resources, O: 301-866-2070 ext 133, kelly.perry@avian.com

Local/Total Employees: 290/400

Corporate HQ: Lexington Park, MD

Local Sales: \$50M but <\$100M

Business Classifications: Small, Large, Veteran Owned, SDVOSB

Business Founded in St. Mary's County



AVIAN (pronounced *a-v-yin*) is a service-disabled, veteran-owned small business. We believe talent and passion generate solutions to today's business challenges. We understand that these characteristics thrive in a business culture that embraces innovation, creativity and the entrepreneurial spirit.

We are resourceful, responsive and reachable for our clients in program, financial, and logistics management; engineering and systems engineering; test and evaluation of manned and unmanned aerial systems; communication strategy and graphic design.

AVIAN is headquartered in Lexington Park, Maryland with hundreds of employees located across the county. Overall, AVIAN provides a broad range of niche expertise to the Naval Air Systems Command (NAVAIR); the Naval Sea Systems Command (NAVSEA); The Naval Information Warfare Systems Command (NAVWAR); The Naval Surface Warfare Center - Panama City; the Office of Naval Research, other federal customers, and a variety of commercial clients.

As a services company, AVIAN's best attribute is its people. Its business model has a strong emphasis on creating memorable experiences and building relationships.

Aviation Systems Engineering Company (ASEC), Inc.

www.asec.aero

21801 North Shangri-La Drive, Suite F
Lexington Park, MD 20653
O: 301-862-1732 F: 301-862-5739

Local Executive Contact: Mr. Vincent Bellezza, President
Business Development Contact: Mr. Bryan Barthelme, Vice President, O: 240-661-8755, bryan.barthelme@asec.aero

HR Contact: Ms. Dawn Lessel, Director of Human Resources, O: 240-661-6333, dawn.lessel@asec.aero

Local/Total Employees: 150/350

Corporate HQ: Lexington Park, MD

Local Sales: \$50M but <\$100M

Business Classifications: Small, Veteran Owned, 100% Employee Owned

Business Founded in St. Mary's County



Aviation Systems Engineering Company, Incorporated (ASEC) is a employee-owned small business offering

full spectrum program management, logistics, training, engineering, and technical support that spans a program's lifecycle which includes: concept development, performance requirement and threat studies, operations analysis, systems engineering and test, syllabus development and training, document generation and configuration control, and program management support. In addition, ASEC employs a range of specially modified aircraft including a DC-3 and Navaion L-1A to perform test-bed aircraft studies, support payload integration and certification, and to conduct full systems flight testing. Our company is comprised of over 300 hard-working experienced professionals located across the country. We have locations in Washington D.C., Florida, Texas, Nevada, Arizona, California and Washington. Our people are the key to our success. Through them, we have grown into a solid successful organization with proven awards and accomplishments. ASEC was named Member of the Year for 2017 by The Patuxent Partnership for outstanding leadership, community support, and commitment to the economic growth and development of Southern Maryland. Our Jacksonville, Florida location was recognized as Jacksonville's "Best Place to Work" by Jacksonville Business Journal (Feb 16, Nov 21). Our other awards include the 2013 NDIA Contract Tester of Year and the 2014 Pro Patria Award for Employer Support of the National Guard and Reserves (#1 SB in Maryland).

BAE Systems

www.baesystems.com

23481 Cottonwood Parkway
California, MD 20619
O: 301-862-9300

Local Executive Contact: Ms. Lisa Hand, Vice President & General Manager, O: 301-862-9344, lisa.hand@baesystems.com

Business Development Contact: Mr. Mark Bailey, Director, Business Development, O: 301-863-0610, mark.o.bailey@baesystems.com

HR Contact: Ms. Holly McGurk, Talent Acquisition Manager, O: 301-862-9374, holly.mcgurk@baesystems.com

Local/Total Employees: 700/89,600

Corporate HQ: Falls Church, VA

Local Sales: \$500M and over

Business Classifications: Large, Foreign Owned

BAE SYSTEMS

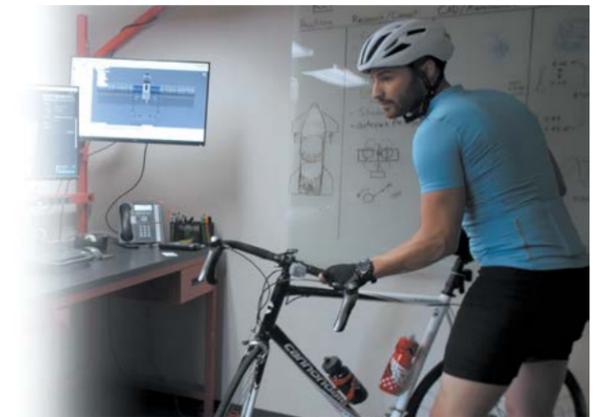
BAE Systems, Inc. delivers its customers a complete range of cost-efficient, first-rate engineering solutions. We provide systems design and integration, installation, test and evaluation, and logistics and life-cycle support for C4ISR, security, air traffic control, identification systems, and aircraft obsolescence management. We support advanced electronic systems and platforms whether at sea, on land, or in the air, and we recruit and retain top-notch



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engineering and technical talent in all of these arenas. We also serve as a local gateway for DoD customers seeking access to BAE Systems' major operations and our world-class prime contracting capabilities in more than 40 countries.

Balance Imaging Solutions, LLC

www.balanceimaging.com

22946 Piney Wood Cir
California, MD 20619
O: 240-925-9969

Local Executive Contact: Mr. James Rumple, Vice President Imaging & Mfg., O: 240-925-9969, james.rumple@balanceimaging.com

Business Development Contact: Mrs. Deborah Rumple, CEO, O: 240-925-9970, deborah.rumple@balanceimaging.com

HR Contact: Mr. James Rumple, Vice President Imaging & Mfg., O: 240-925-9969, james.rumple@balanceimaging.com

Local/Total Employees: 2/6

Local Sales: \$200K but <\$500K

Business Classifications: Small, Women Owned

Business Founded in St. Mary's County



Document and records scanning, indexing, organization, metadata capture and OCR are our core competencies. This includes digital conversion of company files, project records, historic collections. Our customers appreciate our quality and service level. We have successfully completed projects for local, national, and international organizations in the government and private sector. It is our mission at Balance Imaging Solutions to delight clients with customized, value-added digitization solutions for their critical document collections. BIS delivers high quality workflow development, reliability, on-time delivery, and outstanding customer service on each project we undertake.

Baldwin Design Group, Inc. / Industrial Solutions Division

www.mach1.net

23306 Three Notch Road
California, MD 20619
O: 301-737-0555

Local Executive Contact: Ms. Carolyn Egrie, President
Business Development Contact: Mr. Stephen Egrie, Mechanical Engineer, O: 410-474-5788, steve@baldwindesigngroup.com

HR Contact: Mr. Stephen Egrie, Mechanical Engineer, O: 410-474-7552, steve@baldwindesigngroup.com

Local/Total Employees: 3/5

Business Classifications: Small, Women Owned



Our Mechanical Engineering and Manufacturing Services include 3 & 4 Axis CNC

Machining, CAD/CAM using PTC's CREO Software.

BCF Solutions

www.bcf-solutions.com

44180 Airport View Drive, Suite 5
Hollywood, MD 20636
O: 301-373-8877 F: 301-373-3696

Local Executive Contact: Mr. Mike Cooper, Division Director, O: 301-373-8877 ext 295, mcooper@bcfsolutions.com

Business Development Contact: Mr. Tim Foerster, Director of Strategic Planning & Marketing, O: 703-717-9922, tfoerster@bcfsolutions.com

HR Contact: Ms. Sunita Gupta, Human Resource Manager, O: 703-817-9475, sgupta@bcfsolutions.com

Local/Total Employees: 20/180

Corporate HQ: Chantilly, VA

Local Sales: \$1M but <\$5M

Business Classifications: Small

Business Founded in St. Mary's County



BCF provides systems engineering, design, integration, installation,



and test services for various fixed and mobile C4ISR applications. With almost 20,000 square feet of convertible bays and integration area, BCF offers a cohesive capacity to support the design, fabrication, integration, fielding, and life cycle management of tactical, portable, mobile, and fixed-site systems. With our engineering expertise, rapid prototype and integration facility, we are able to quickly move projects from concept to completion. In addition, BCF also has capabilities in acquisition management support and project controls that includes Earned Value Management, Cost Estimating and Analysis, Scheduling, and Risk Assessment and Management.

Bell Textron Inc.

www.bellflight.com

46591 Expedition Drive, Suite 101
Lexington Park, MD 20653
O: 301-866-8603

Business Development Contact: Mr. Phil Fickes, Senior Manager, Military Sales and Strategy, O: 301-866-6506, pfickes@bellflight.com

HR Contact: www.bellhelicopter.com/en/careers

Local/Total Employees: 25/8000

Corporate HQ: Fort Worth, TX

Business Classifications: Large



Manufacturers of vertical lift aircraft for both military and commercial applications. Located in St. Mary's County to serve NAVAIR customers. We currently provide NAVAIR with V-22 Tilt Rotor aircraft, H-1 attack and utility aircraft, Future Vertical Lift technology, flight test, and logistics support. Our local business and engineering office supports NAVAIR across all our products and services.

BGI, LLC

www.bgi-llc.com

Holly III, 44423 Airport Road
California, MD 20634
O: 330-374-7737

Local Executive Contact: Mr. Chris Owens, Chief Growth Officer

Business Development Contact: Mr. Chris Owens, Chief Growth Officer, chris.owens@bgi-llc.com

HR Contact: Ms. Jonna Cavileer, Human Resource Manager, jonna.cavileer@bgi-llc.com

Local/Total Employees: 20/410

Corporate HQ: Akron, OH

Local Sales: \$50M but <\$100M

Business Classifications: Veteran Owned



BGI is an innovative veteran-owned business that merges the expertise

of highly experienced leaders, training experts and operational analysts into a mission-oriented environment. We foster an environment that values teamwork and innovation to allow our team members to excel in their mission.

Since 1994, BGI has grown from a core group of aviators consulting on training device development to a multifaceted organization of over 410 personnel offering training, engineering, and technical services with an annual revenue exceeding \$60 million. Today, BGI provides a myriad of services that match customer needs with a highly qualified team of Operational Analysts and Engineers to resolve the most pressing problems in our modern training and operational environments.

By continually exceeding the expectations of our clients, we have earned an undeniable reputation for excellence and efficiency.

The Boeing Company

www.boeing.com

44425 Pecan Court, Suite 100
California, MD 20619
O: 301-866-6800 F: 301-866-6820

Local Executive Contact: Mr. Walt Stammer, Director
Business Development Contact: Mr. Walt Stammer, Director, O: 301-866-6801, walt.stammeriii@boeing.com

HR Contact: Ms. Milliana Phifer, O: 301-757-4334, milliana.i.phifer@boeing.com

Local/Total Employees: 450/0

Corporate HQ: Chicago, IL

Business Classifications: Large



The Boeing Company provides networks, sensors, aircraft, missiles and munitions, rotorcrafts, unmanned aerial vehicles, and aerospace support to both military and commercial customers throughout the world. Locally, this office provides support for Navy and Marine Corps customers at the Naval Air Station Patuxent River.

Booz Allen Hamilton Inc.

www.bah.com

46950 Bradley Boulevard
Lexington Park, MD 20653
O: 301-862-3110 F: 301-862-1967

Local Executive Contact: Ms. Dottie Simeona, Vice President, O: 301-862-7072, simeona_dottie@bah.com

Business Development Contact: Mr. Mike Morgan, Principal/Director, O: 301-862-7472, morgan_mike@bah.com

HR Contact: Mr. Scott Mewhinney, Recruiter, O: 301-863-3432, mewhinney_scott@bah.com

Local/Total Employees: 425/29000

Corporate HQ: McLean, VA

Local Sales: \$100M but <\$250M

Business Classifications: Large

Booz | Allen | Hamilton* Booz Allen Hamilton has been at the forefront of strategy and technology for more than 100 years. Today, the firm provides management and technology consulting and engineering services to leading Fortune 500 corporations, governments, and not-for-profits across the globe. Booz Allen partners with public and private sector clients to solve their most difficult challenges through a combination of consulting, analytics, mission operations, technology, systems delivery, cybersecurity, engineering, and innovation expertise.

Bowhead Science and Technology, LLC.

www.bowheadsupport.com

22685 Three Notch Road, Suite G
California, MD 20619
O: 301-866-6740 F: 301-866-1971

HR Contact: Mr. Steven Holdsworth, HR Manager, O: 703-562-0348, steven.holdsworth@bowheadsupport.com

Business Development Contact: Morris Davis, PAX River Sector Lead, O: 301-866-6747, M: 301-503-2654

Local/Total Employees: 74/696

Corporate HQ: Alexandria, VA

Local Sales: \$10M but <\$20M

Business Classifications: Small, SDB, 8A, Alaska Native Corporation (ANC)



BST provides a wide range of technical expertise in weapon system program management, engineering, financial, configuration management, test and evaluation, logistics, information technology, communications, operations management and administrative support. Locally, BST clients situated at NAS Patuxent River include PMA-262 (Persistent Unmanned Surveillance), PMA-263 (Navy-Marine Corps Small Tactical UAS), PMA-266 (Navy-Marine Corps Tactical Unmanned Air System), PMA-275 (V-22 Joint Program Office), PMA-261 (H-53 Heavy Lift Helicopters Program), PMA-276 (Light/Attack Helicopters Program), and PMA-268 (Navy Unmanned Combat Air System Program). BST also provides support to the special Communication Requirements Division at Webster Field, St. Inigoes, MD.

Bowhead Systems Management (BSM)

www.bowheadsupport.com

21487 Great Mills Road, Suite A
Lexington Park, MD 20653
O: 301-866-6740 F: 301-866-1971

HR Contact: Mr. Steven Holdsworth, HR Manager, O: 703-562-0348, steven.holdsworth@bowheadsupport.com

Local/Total Employees: 24/224

Corporate HQ: Alexandria, VA

Local Sales: \$1M but <\$5M

Business Classifications: Small, SDB, 8A, MBE, Alaska Native Corporation (ANC)



An Alaska Native Corporation (ANC) and certified 8(a) business, BSM offers a full spectrum of operations and engineering services, including: operations and maintenance of training systems,

software engineering, audiovisual engineering, courseware/CBT development and maintenance, and information technology services. BSM has experience in engineering and systems integration services for military training devices, unmanned aerial vehicles, and information technology networks to the Department of Defense and Federal Government agencies. Local support includes Strategic Communications, Multi-Media, Protocol, and Media Relations Support for the NAVAIR Corporate Communication Department, Test and Evaluation document management and other support services to PMA-231, and support services to PMA-261.

Brandes Associates, Inc.

www.brandesassociates.com

22326 Exploration Drive
Lexington Park, MD 20653
O: 301-866-0956 F: 301-866-9618

Local Executive Contact: Mr. James Ward, Management Solutions Business Unit Director

Business Development Contact: Mr. James Ward, Management Solutions Business Unit Director,
O: 301-866-0956, James.Ward@BrandesAssociates.com

HR Contact: Mr. Philip Brandes, Human Resources Director, O: 805-895-2365,
Philip.Brandes@brandesassociates.com

Local/Total Employees: 35/113

Corporate HQ: Denver, CO

Local Sales: \$5M but <\$10M

Business Classifications: Small



Since 1989, Brandes Associates, Inc. has provided high-value systems engineering, software development, program management, financial

management, program acquisition, and related services for automated mission planning, communications, and intelligence systems for the DoD, Intelligence communities, and friendly international governments. Clients include NAVAIR, NAWCWD, Naval Mission Planning System (NavMPS), the H-1 Helicopter Program, and SOF communities. BAI provides a full spectrum of UAS services from initial design assistance and ConOps development to flight operations. BAI's Agile Empowerment Technologies subsidiary develops innovative message protocol and format translation products enabling Intelligence agencies to cost-effectively leverage legacy systems within new ITS communications architecture requirements.

Breezeline (formerly Atlantic Broadband)

breezeline.com

43920 Airport View Drive
Hollywood, MD 20636
O: 833-625-1219 F: 301-373-3757

Business Development Contact: Mr. Timothy Maxey, Director of Commercial Sales, tmaxey@breezeline.com

HR Contact: Ms. Kathy Barron-Ferenchi, Human Resources Manager, KBarron-Ferenchi@breezeline.com

Local/Total Employees: 44/1600

Corporate HQ: Quincy, MA

Business Classifications: Large



Cogeco US, operating as Breezeline, a subsidiary of Cogeco Communications Inc. (TSX: CCA), is the eighth-largest cable operator in the United States.

The company provides its residential and business customers with Internet, TV and Voice services in 12 states: Connecticut, Delaware, Florida, Maine, Maryland, New Hampshire, New York, Ohio, Pennsylvania, South Carolina, Virginia and West Virginia. Cogeco Communications Inc. also operates in Québec and Ontario, in Canada, under the Cogeco Connexion name. Cogeco Inc.'s subsidiary, Cogeco Media, owns and operates 23 radio stations serving audiences across the province of Québec, as well as a news agency.

C & M Solutions, LLC

www.cmsolutions3.com

21552 Thames Avenue, Suite 101
Lexington Park, MD 20653
O: 301-863-7113 F: 301-863-7117

Local Executive Contact: Ms. Agnes Butler, CEO

Business Development Contact: Ms. Judy Butler, Business, O: 301-863-7113, jbutler@cmsolutions3.com

HR Contact: Ms. Gwendolyn Chase, HR Office Manager, O: 301-863-7113, gchase@cmsolutions3.com

Local/Total Employees: 9/27

Business Classifications: Small, Women Owned, SDB, 8A, MBE, LDBE

Business Founded in St. Mary's County



C & M Solutions is a small woman owned MBE/SDB/DBE located in Lexington Park, MD with a satellite office in Washington, DC. We provide Program Management;

Logistics - Supply/Inventory Management; IT Management and Technical Support; Data Management and Facilities Management to the Department of Defense (DoD) and commercial customers. Provides high quality janitorial commercial cleaning services. C & M Solutions' team brings strong management and technology capabilities to our clients. We focus on reducing costs,

maximizing, and reducing waste to increase project schedule compliance.

CACI NSS, Inc.

www.caci.com

46920 Bradley Blvd., Bldg. 200
Lexington Park, MD 20653
O: 301-862-4111 F: 301-737-3157

Local Executive Contact: Mr. Justin Swearingen, Program Manager, O: 301-862-4111,
justin.swearingen@caci.com

Business Development Contact: Mr. Jeffrey O'Neil, Director NAVAIR Business Development,
O: 1-443-532-2121, jeffrey.oneil@caci.com

HR Contact: www.caci.com

Local/Total Employees: 140/23,000

Corporate HQ: Arlington, VA



CACI International Inc. provides expertise and technology to enhance enterprise and mission outcomes for Intelligence, Defense, and Federal Civilian customers. A Fortune World's

Most Admired Company, CACI is a member of the Fortune 1000 Largest Companies, the Russell 1000 Index, and the S&P MidCap 400 Index. CACI's sustained commitment to ethics and integrity defines its corporate culture and drives its success. With approximately 23,000 employees worldwide, CACI provides dynamic career opportunities for military veterans and industry professionals to support the nation's most critical missions. Join us! www.caci.com.

Calspan Corporation

www.calspan.com

c/o USNTPS, 22783 Cedar Point Road, Building 2168
Patuxent River NAS, MD 20670
O: 716-393-7661

Local Executive Contact: Mr. John Deems, Patuxent River Operations Manager, john.deems@calspan.com

Business Development Contact: Mr. John Deems, Patuxent River Operations Manager, O: 716-393-7661,
john.deems@calspan.com

HR Contact: Ms. Ruthanne Armstrong, Chief Human Resource Officer, O: 716-631-6731,
ruthanne.armstrong@calspan.com

Local/Total Employees: 3/500

Corporate HQ: Buffalo, NY

Local Sales: \$1M but <\$5M

Business Classifications: Small



For 70+ years, we have assisted the development of many new aircraft, helped train most of the world's test pilots, designed and tested automotive systems, and made significant innovations in aerospace and transportation safety.

Calspan has instructed handling qualities at the U.S. Naval Test Pilot School since 1960, presently using our Variable Stability Learjets.

Calspan conducts beginning-to-end flight test, including: engineering, design, analysis, modification, fabrication, installation, test and safety planning, test flying, and reporting. Calspan also operates two Gulfstream III aircraft as avionics and stores testbeds.

Centerscope Technologies, Inc.

www.centerscope.com

46579 Expedition Drive, Suite 103
Lexington Park, MD 20653
O: 240-718-3430 F: 301-737-1663

Local Executive Contact: Mr. Wayne T. Lockley, Director of Engineering and Acquisition Programs,
O: 240-718-3431, wayne.lockley@centerscope.com

Business Development Contact: Mr. Wayne T. Lockley, Director of Engineering and Acquisition Programs,
O: 240-718-1663, wayne.lockley@centerscope.com

HR Contact: Ms. Stacey Webb, HR Director,
O: 703-941-9021 ext 1206, stacey.webb@centerscope.com

Local/Total Employees: 18/98

Corporate HQ: Mclean, VA

Local Sales: \$1M but <\$5M

Business Classifications: Small, 8A



Provides Engineering, Program Management and Acquisition services to the DoD.

CGI Federal, Inc.

www.cgi.com

46579 Expedition Drive, Suite 100
Lexington Park, MD 20653
O: 240-895-7702 F: 301-866-0288

Local Executive Contact: Ms. Kerri Engley, Director

Business Development Contact: Ms. Kerri Engley, Director, O: 202-314-4208, kerri.engley@cgifederal.com

HR Contact: Ms. Lisa Keyes, Manager, Human Resources, O: 703-227-7485, lisa.keyes@cgifederal.com

Local/Total Employees: 27/72,000

Corporate HQ: Fairfax, VA

Local Sales: \$5M but <\$10M

Business Classifications: Large



A global leader in IT, business process, and professional services, CGI partners with federal agencies to provide end-to-

end solutions for defense, civilian, and intelligence missions. For more than 30 years, we have delivered quality services to help clients achieve results at every stage of program, product, and business lifecycle. www.cgi.com/usfederal

DID YOU KNOW?

St. Mary's County has more aerospace engineers per capita than anywhere else in the country.

(Bureau of Labor Statistics)

CGW Technologies Inc.

www.cgwtech.com

22337 Greenview Parkway
Great Mills, MD 20634
O: 301-737-1861 F: 301-737-1862

Local Executive Contact: Mr. Earl Weigle, CEO
Business Development Contact: Ms. Nicole Maddox, Office Manager/Recruiter, O: 301-737-1861, nicole.maddox@cgwtech.com
HR Contact: Ms. Nicole Maddox, Office Manager/Recruiter, O: 301-737-1861, nicole.maddox@cgwtech.com
Local/Total Employees: 8/8
Business Classifications: Small
Business Founded in St. Mary's County



CGW Technologies, Inc. was founded by senior level engineers looking to provide services to the U.S. Government in support of its mission to defend the nation. Located near the Naval Air Warfare Center—Aircraft Division, CGW is currently fulfilling this vision by providing the Department of Defense with advanced expertise in systems and electrical engineering, software development, and test and evaluation support for several naval systems. CGW prides itself on offering customers access to the latest technological innovations to support mission needs, focusing on both schedule and superior performance.

Chesapeake Technology International Corporation (CTI)

www.ctic.us

44191 Airport Road, Suite D
California, MD 20619
O: 301-862-2726 F: 301-862-1857

Local Executive Contact: Mr. Cary Murphy, COO, O: 301-862-2726, cmurphy@ctic.us
Business Development Contact: Ms. Cary Murphy, COO, O: 301-862-2726, cmurphy@ctic.us
HR Contact: Ms. Teresa Thies, Human Resources, O: 301-862-2726 ext 232, tthies@ctic.us
Local/Total Employees: 15/99
Local Sales: \$20M but <\$50M
Business Classifications: Small
Business Founded in St. Mary's County



CTI provides advanced engineering for military systems. We design, develop, integrate, deliver and support Electronic Warfare and C4ISR systems. Products include proven control software for manned and unmanned systems, integrated EW Battle Management algorithms and tools, operator tactical displays, and EW flight simulators. Our forte is rapid development focused on adapting advanced commercial technology in support of EW, counter terrorism, and homeland security programs. We work closely with operators to enhance and deploy electronic surveillance and attack systems across the spectrum. Our SBIR successes and ready access to commercial airborne test assets enable us to demonstrate our innovative solutions rapidly.

Chugach Information Technology, Inc.

www.chugachgov.com

21841-A Three Notch Road
Lexington Park, MD 20653
O: 301-866-6346 F: 301-866-1624

Local Executive Contact: Mr. Kevin Ritter, Program Manager
Business Development Contact: Mr. Kevin Ritter, Program Manager, O: 301-866-6332, kevin.ritter@chugachgov.com
Local/Total Employees: 12/12
Corporate HQ: Anchorage, AK
Local Sales: \$1M but <\$5M
Business Classifications: SDB, 8A, Alaska Native Corporation (ANC)



Chugach provides a broad range of services that include but are not limited to: Information Technology (IT) - Application Programming,

Database Management, Facility Engineering, IT Security, O&M Support Services, Shipboard Installations/Support and Telecommunications (Note: Lexington Park core competency is in Cruise Missile Life Cycle Planning and Support); Base Operations Support (BOS) - Public Works, Utilities, Logistics, Facilities Maint/Repair, Grounds, Environmental Management, and Vehicle/Heavy Equipment Maintenance etc.; Construction Services; Job Corp Services; Facility Security - Physical Security, Access Security, Surveillance Cameras/Video Logging, Catastrophe Support; and Access Control and Technical Library Service.

Coalition Solutions Integrated, Inc. (CSI)

www.coalitionsolutions.com

23330 Cottonwood Parkway, Suite 340
California, MD 20619
O: 240-895-0111 F: 240-895-0113

Local Executive Contact: Ms. Carol Milan, President
Business Development Contact: Mrs. Carol Milan, President, O: 240-895-0111, milance@coalitionsolutions.com
HR Contact: Mr. Kerry Souris, Consultant, O: 240-895-0111, souriskr@coalitionsolutions.com
Local/Total Employees: 10/39
Corporate HQ: California, MD
Local Sales: \$1M but <\$5M
Business Classifications: Small, Women Owned
Business Founded in St. Mary's County



CSI is a leader in defining performance based logistics strategies in both the public and private sectors. We provide advice on product support strategies and implementation plans. Our personnel have years of experience in DoD weapon system life cycle acquisition and sustainment management. Our team members are recognized pioneers in the transformation of logistics practices and processes by industry, academia, and various government agencies. CSI is a leader and innovator in IVHM. CSI's IVHM Tool Sets and business processes provide the fleet with increased probability of mission success, improved readiness, better material safety and reduced total ownership costs.

Cogito Innovations

<https://www.onecogito.com>

29958 Killpeck Creek Ct
Charlotte Hall, MD 20622-3166
O: 301-750-6052

Business Development Contact: Mr. Joshua Simmons, P.E., Founder / CEO, O: 301-751-2732, josh@onecogito.com
HR Contact: Mrs. Jennifer Sayers, Administrative Manager, O: 301-750-6052, jennifer@onecogito.com

Local/Total Employees: 8/8
Local Sales: \$1M but <\$5M
Business Classifications: Small, Veteran Owned, SDVOSB, SDB, MBE
Business Founded in St. Mary's County



We are an engineering services firm, specializing in the design, integration, and testing of mission-critical communications systems. We have experience integrating HF, VHF/UHF LOS, UHF SATCOM, MUOS, LINK-11/16/22, SHF/EHF COMSATCOM & MILSATCOM, and shipboard networks. We also support several electric utilities in the mid-Atlantic region, providing communications infrastructure support for radio, microwave, fiber-optic, SCADA, cybersecurity, network design, and consult on various technology deployments.

Coherent Technical Services, Inc (CTSi)

www.goCTSi.com

43880 Commerce Ave
Hollywood, MD 20636
O: 301-880-3341 F: 301-866-0008

Local Executive Contact: Mr. Tom Sanders, Managing Director
Business Development Contact: Mr. Tom Sanders, Managing Director, O: 301-880-3341, tom.sanders@goCTSi.com
HR Contact: Ms. Carrie Willmore, Director of Operations, O: 301-880-3341, carrie.willmore@goCTSi.com
Local/Total Employees: 90/160
Corporate HQ: Lexington Park, MD
Local Sales: \$20M but <\$50M
Business Classifications: Small
Business Founded in St. Mary's County



CTSi is a small, locally owned business headquartered in Hollywood, Maryland that provides complete engineering solutions and services to government, aerospace, military, and transportation markets. The company's engineers, scientists, technicians and managers transform customer needs into innovative and affordable solutions. The company's facilities comprise nearly 100,000 sq. ft of engineering, manufacturing, warehouse and support space. This facility includes a fully equipped machine and electronic assembly shop that produces and integrates in-house and third-party designs. CTSi also has a significant office supporting NIWC in San Diego, CA. CTSi is AS9100D and ISO 9001 registered.

Compass Systems, Inc.

www.compass-sys-inc.com

21471 Great Mills Road
Lexington Park, MD 20653
O: 301-737-4640 F: 301-866-0071

Local Executive Contact: Mr. Raymond Rose, President/CEO, O: 301-737-4640 ext 400, ray.rose@compass-sys-inc.com

Business Development Contact: Mr. Raymond Rose, President/CEO, O: 301-737-4640, F: 301-866-0071, ray.rose@compass-sys-inc.com

HR Contact: Ms. Kelsey McClanahan, Human Resource Generalist, O: 301-737-4640 ext 307, F: 301-866-0071, resume@compass-sys-inc.com

Local/Total Employees: 48/83

Corporate HQ: Lexington Park, MD

Local Sales: \$20M but <\$50M

Business Classifications: Small

Business Founded in St. Mary's County



Compass Systems is a ISO 9001:2015/AS9100 Rev. D registered systems engineering firm specializing in military mission

systems, video imagery, data processing, air and ground vehicle Engineering and aircraft integration, real-time data/video fusion as well as program management. Compass has an extensive experience with Manned and Unmanned Ground and Flight Operations (GOPs/FOPs). Compass Systems focuses on risk reduction, and rapid response to our customers requirements. Although Headquartered in Lexington Park MD, Compass also has a 16,000 sq. ft. manufacturing facility located in Johnstown, PA. where we specialize in the design and manufacturing of avionics components as well as custom and/or build to print cable harness assemblies to include but not limited to; complex fiber optic, marine, and aircraft cable assemblies.

Compendium Federal Technology, LLC

www.cft-llc.com

22289 Exploration Drive, Suite 300
Lexington Park, MD 20653
O: 240-725-0210 F: 240-725-0138

Local Executive Contact: Mr. John O'Connell, Chief Operating Officer, O: 301-751-0209, john.oconnell@cft-llc.com

Business Development Contact: Mr. Phil Byrd, Business Development, O: 607-222-1464, patty.simpkins@cft-llc.com

HR Contact: Ms. Patty Simpkins, Human Resources, O: 240-725-0210 ext 307, patty.simpkins@cft-llc.com

Local/Total Employees: 22/40

Corporate HQ: Lexington Park, MD

Local Sales: \$1M but <\$5M

Business Classifications: Small

Business Founded in St. Mary's County



Compendium Federal Technology (CFT) is a small business, with headquarters located in Lexington Park, Maryland. Founded in 2010 to provide high-quality technical, engineering, training, and

life-cycle support to the US Navy, NIWC, and other DoD clients. CFT holds a prime SeaPort-NxG contract, offers an experienced staff of subject matter experts, and has earned "excellent" CPARS ratings for project performance. Specializing in the development and sustainment of technical publications and IETMs, CFT service offerings also include: Integrated Logistics Support (ILS), instructors and classroom training, computer-based training, virtual reality, augmented reality, laser scanning, 3D printing, business and financial management, program/project management, and library management.

Compliance Corporation

www.compliancecorporation.com

21617 South Essex Drive, Suite 34
Lexington Park, MD 20653
O: 301-863-8070 F: 301-863-8290

Local Executive Contact: Mr. Harold Herndon Sr., President & CEO

Business Development Contact: Ms. Lorraine Williams, Director, Contracts, O: 301-863-8070, nbo@compliancecorporation.com

HR Contact: Ms. Diane Austin, Director, HR, O: 301-863-8070 ext 24, hrd@compliancecorporation.com

Local/Total Employees: 84/100

Local Sales: \$5M but <\$10M

Business Classifications: Small, SDB

Business Founded in St. Mary's County



Compliance Corporation offers a broad range of services to government/commercial customers. Services include but are not

limited to: Information Technologies – Business/technology experts, solution providers and disaster recovery; Information Security – Services/solutions with security in mind; Program Management – Program management support from cradle to grave; Engineering/Logistics – All aspects of engineering and integrated logistics support; Telecommunications – Integrating Technology with Communications; Teleconferencing – Satellite downlink, low-bit-rate video, desktop video; Training – From concept to on-the-job training; and Mechanical Products Fabrication – Prototype design/development, chassis fabrication, depot repair/support.

CRL Technologies, Inc.

www.crltechnologies.com

46591 Expedition Drive, Suite 300
Lexington Park, MD 20653
O: 301-880-4278 F: 703-740-9224

Local Executive Contact: Mr. C.W. Furlow, Senior Vice-President

Business Development Contact: Mr. Carlos M. Velez, President, O: 703-740-9223, velezcml@crltechnologies.com

HR Contact: Ms. Crystal Keyworth, HR Manager, O: 301-880-4278 ext 8214, keyworthcl@crltechnologies.com

Local/Total Employees: 65/70

Corporate HQ: Alexandria, VA

Local Sales: \$10M but <\$20M

Business Classifications: Small



CRL Technologies is a small, professionally Hispanic American owned, business providing high-quality, cost-effective services and solutions to our customers. CRL delivers a high level of

performance and strives to exceed customer expectations by providing qualified and experienced employees who develop tailored solutions. CRL provides valuable resources, services and solutions to our government and commercial customers. We offer a unique blend of civil service acquisition expertise, warfighter operational experience, and business knowledge that enables the acquisition and engineering communities to deliver critical capabilities to the warfighter.



Davis Defense Group, Inc

www.davisdefense.com

44425 Pecan Court, Suite 203
California, MD 20619
O: 301-862-6861

Local Executive Contact: Mr. Jay Roche, Operations Manager, Business Development, O: 540-684-1101, rochej@davisdefense.com

Business Development Contact: Mr. Jay Roche, Operations Manager, Business Development, O: 540-684-1101, rochej@davisdefense.com

HR Contact: Mrs. Jerri Teodosio, Human Resources Director, O: 540-736-8902, F: 540-412-3285, teodosioj@davisdefense.com

Local/Total Employees: 75/732

Local Sales: \$20M but <\$50M

Business Classifications: Small, Women Owned



Davis Defense Group has secured a stellar reputation as one of the premier small businesses in the aerospace and defense industry, steadfastly supporting the

Department of Defense since 2002. A critical combination of vision and dedication to excellence has helped our customers achieve numerous significant milestones on schedule and within budget. Today we employ over 600+ personnel around the globe in a mix of analytical, advisory, technical, and support positions. The common thread across our organization is our commitment to our customers and an unwavering dedication to our principle motto: "Services you need. Integrity you can count on."

DCS Corporation

www.dcscorp.com

46641 Corporate Drive
Lexington Park, MD 20653
O: 240-237-4700 F: 240-237-4701

Local Executive Contact: Mr. Lance Alsheimer, VP Air and Sea Forces Sector, O: 240-237-4824, lalsheimer@dcscorp.com

Business Development Contact: Mr. Lance Alsheimer, Air Sea Forces VP, O: 240-237-4824, lalsheimer@dcscorp.com

HR Contact: Ms. Carolyn Gould, HR Administrator, O: 240-237-4901, cgould@dcscorp.com

Local/Total Employees: 125/1960

Corporate HQ: Alexandria, VA

Local Sales: \$50M but <\$100M

Business Classifications: Large



DCS Corporation offers engineering, scientific and management services to government agencies. DCS's expertise is in solving system engineering problems; integrating sensors into systems for: piloting, navigation,

communications, target acquisition & identification, modeling, simulation and analysis, test & evaluation, and vehicle command and control systems. DCS provides expertise in Agile software development, information assurance/cybersecurity, avionics, electro-optics sensors, radars, weapons and armament systems, unmanned systems, electronic warfare, human factors, science and technology, financial & acquisition management, training systems, logistics support. DCS developed software systems include: Mission Planning, embedded software applications, GPS/Navigation systems integration, real-time simulation, crew station systems, and training devices.

Deloitte Consulting LLP

www2.deloitte.com/us/en.html

22454 Three Notch Road, Suite 202
Lexington Park, MD 20653
O: 703-519-2535

Local Executive Contact: Mr. Patrick Hickey, Managing Director, O: 240-237-4520, pathickey@deloitte.com

Business Development Contact: Mr. Patrick Hickey, Managing Director, O: 240-237-4520, pathickey@deloitte.com

HR Contact: Ms. Kristen Devansky, Senior Recruiter, O: 303-312-4084, kristendevansky@deloitte.com

Local/Total Employees: 100/7,000

Corporate HQ: New York, NY

Local Sales: \$20M but <\$50M

Business Classifications: Large



Deloitte's Government & Public Services practice – our people, ideas, technology and outcomes – are all

designed for impact. Our team of professionals across the country bring fresh perspective to help you anticipate disruption, re-imagine the possible, and fulfill your mission promise. Whether you are at the crossroads of AI and workforce transformation, cyber and IT modernization or digital and citizen experience—we bring actionable insights to drive bold and lasting results. Our shared purpose and passion help you make an impact and improve the lives of citizens.

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DeManss & Associates, LLC

www.demanss.com

PO Box 277
Compton, MD 20627
O: 301-904-1338

Local Executive Contact: Mr. Michael DeManss, Managing Partner

Business Development Contact: Mr. Michael DeManss, Managing Partner, O: 301-904-1338, Michael.demanss@gmail.com

HR Contact: Ms. Leslie Ernst, Member, O: 301-475-7028, les.dmz@gmail.com

Local/Total Employees: 2/2

Corporate HQ: Leonardtown, MD

Local Sales: \$200K but <\$500K

Business Classifications: Small, Veteran Owned, SDVOSB, SDB

Business Founded in St. Mary's County



DeManss & Associates, LLC is a Service Disabled Veteran Owned Small Business (SDVOSB) providing executive level

leadership with innovative program management, technical, and business solutions at an affordable cost. The founder has over 39 years of solid experience delivering engineering and managerial solutions. This includes over 28 years in aviation systems concept development, advanced technology integration, acquisition management, RDT&E, systems engineering, as well as systems readiness and sustainment. With an in depth understanding of the Naval Aviation Marketplace, we also offer comprehensive expertise throughout the entire business cycle from establishing strategies, qualifying potential targets, implementing action plans, and executing marketing campaigns. In addition, DeManss and Associates, LLC furnishes technical support to the Department of Energy's solutions to critical Naval Aviation obsolescence issues.

Dial & Associates, LLC

www.dialassoc.com

44427 Airport Road, Box 8,
California, MD 20619
O: 301-866-1722 F: 301-737-6074

Local Executive Contact: Mr. Levern Dial, President

Business Development Contact: Mr. Levern Dial, President, O: 301-866-1722, dial@dialassoc.com

HR Contact: Mr. Levern Dial, President, O: 301-866-1722, dial@dialassoc.com

Local/Total Employees: 5/5

Corporate HQ: California, MD

Local Sales: \$200K but <\$500K

Business Classifications: Small, Veteran Owned, SDVOSB, SDB, 8A, MBE, Minority Owned, Native American

Business Founded in St. Mary's County



Dial & Associates is a veteran-owned, SDVOSB, 8(a), small business specializing in acquisition management, logistics support, program management, training and manufacturing expertise. Our professionals bring a vast amount of experience in the aviation industry and commercial manufacturing to support our customers. We provide value, the highest quality product, competitive pricing and proven leadership for our clients.

Digimedics LLC

www.digimedics.com

P.O. Box 320
Leonardtown, MD 20650
O: 240-925-6697

Local Executive Contact: Mr. Paul Haley, Owner, O: 240-925-6697, paul@digimedics.com

Business Development Contact: Mr. Paul Haley, Owner, O: 240-925-6697, paul@digimedics.com

HR Contact: Ms. Betsy Haley, Customer Support Specialist, betsy@digimedics.com

Local/Total Employees: 2/2

Corporate HQ: Leonardtown, MD

Business Classifications: Small



Serving St. Mary's, Charles & Calvert Counties, DigiMedics specializes in small business IT

services and solutions. Focusing on small business PC support, IT consulting, computer networking assistance and web site development, our goal is to assist your company with strategic objectives. Since 2005, DigiMedics has worked independently for the United States Military, capital investment companies, local government agencies and nearly every type of medium and small business from the inside out. Located in St. Mary's County, we look forward to the challenge of connecting you with your technological goals.

Disk Enterprise Solutions, Inc. (DESI)

www.iLikeDESI.com

46970 Bradley Blvd, #C201
Lexington Park, MD 20653
O: 240-237-8383 F: 240-237-8449

Local Executive Contact: Mr. Herb Gainey, President/CEO, O: 240-237-8383 ext 2016, HerbGainey@iLikeDESI.com

Business Development Contact: Mr. Rick Schultz, Chief Operating Officer, O: 240-237-8383, F: 240-237-8449, RickSchultz@iLikeDESI.com

HR Contact: Mr. Rick Schultz, Chief Operating Officer, O: 240-237-8383 ext 2015, F: 240-237-8449, RickSchultz@iLikeDESI.com

Local/Total Employees: 60/70

Local Sales: \$5M but <\$10M

Business Classifications: Small

Business Founded in St. Mary's County



Disk Enterprise Solutions, Inc. (DESI) is an Information Technology (IT) and Information Systems (IS) solutions provider founded in St. Mary's

County, Maryland in 2001. Our early focus was in imaging, document, and records management in support of office automation and knowledge management initiatives with our primary customer being NAVAIR and



INNOVATION OUTSIDE THE GATE

Department of Economic Development supports entrepreneurship and business growth through a collaboration with NAVAL-X, Southern Maryland Tech Bridge at Patuxent River, MD, and NASC to provide a physical location outside the gate as a convenient point of interaction between Naval Labs, industry, academia, and other military branches.

WHO'S HOME AT TECHPORT?



NavalX serves the Navy and Marine Corps as an innovation and agility cell, supporting and connecting initiatives across the Department of Defense. We connect teams with tools, training, and resources - enabling people to think differently and deliver more effective solutions to the warfighter.

www.secnav.navy.mil/agility



Southern Maryland's Tech Bridge focuses on unmanned aviation, autonomous systems, modeling and simulation, and live/virtual/constructive environments for training and test. The Navy designated Southern Maryland for its technological ecosystem, and its infrastructure that provides resources that have historically made the area a strong partner with the Navy, and its local industrial and academic base.

www.secnav.navy.mil/agility/Pages/tb_southernmaryland.aspx



The Naval Aviation Systems Consortium (NASC) has been formed to support the technology needs of the Naval Air Warfare Centers (NAWCs) and the Naval Air Systems Command (NAVAIR) through the use of Other Transaction (OT) Authority. NASC is being built as an agile, collaborative and enduring enterprise with world-class capabilities that will provide the Navy with broad reach, robust competition and a comprehensive range of technology solutions. Through its unique structure, consortium members will be able to work with the Government to identify opportunities, target their technology offerings, expand into new markets and grow their businesses.

www.nasc-solutions.org/

NAWCAD. Today, that has evolved into our core competencies of developing and integrating Collaboration/Portal Technologies, Enterprise Content/Document Management solutions, Web/Mobile Applications, Cloud and Emerging Technologies, Business Process Management, and Data Visualization solutions. Our vision is to create and encourage a collaborative and rewarding experience for our customers, partners, and employees that allow us to design and develop state-of-the-art innovative solutions that integrate diverse technologies to deliver results. In all that we do, we strive to make everything a WIN for our customers, a WIN for our employees, and a WIN for the company.

Dynamic Analytics and Test

www.dat-inc.com

22299 Exploration Drive, Suite 107
Lexington Park, MD 20653
O: 703-889-8203

Local Executive Contact: Mr. David Angrisani, PAX Business Manager, O: 703-889-8203, dangrisani@dat-inc.com

Business Development Contact: Mr. David Angrisani, PAX Business Manager, O: 703-889-8203, dangrisani@dat-inc.com

HR Contact: Mr. David Angrisani, PAX Business Manager, O: 703-889-8203, dangrisani@dat-inc.com

Local/Total Employees: 3/25

Corporate HQ: Arlington, VA

Local Sales: \$5M but <\$10M

Business Classifications: Small



Eagle Systems, Inc.

www.eaglesystemsinc.com

22560 Epic Drive
California, MD 20619
O: 301-863-2453 F: 301-863-0435

Local Executive Contact: Mr. Aaron Rondeau, President, arondeau@eaglesystemsinc.com

Business Development Contact: Ms. Marian Sherman, Director of Business Development, O: 301-863-2453, msherman@eaglesystemsinc.com

HR Contact: Ms. Linda Snively, HRO, O: 301-863-2453, esi@eaglesystemsinc.com

Local/Total Employees: 160/240

Local Sales: \$20M but <\$50M

Business Classifications: Small, Women Owned

Business Founded in St. Mary's County



Eagle Systems is a quality focused, woman-owned small business specializing in engineering and

technical services, test and evaluation, program management, and full spectrum logistics support of Naval Aviation and other DoD component programs. Headquartered in California, MD, just minutes from NAVAIR, Eagle Systems maintains a dedicated Naval Aviation presence with a direct talent base of 240 employees. Our proven capabilities and expertise encompass systems acquisition; RDT&E; OT&E; integrated logistics support; and aircraft/laboratory operations, modifications, and maintenance services. While achieving exceptional customer satisfaction ratings, we remain steadfastly committed to the continual success of our personnel, industry partnerships, and business relationships.

Earth Smart Environmental Solutions, LLC

www.es2connection.us

20661 Bloombury Lane
Leonardtown, MD 20650
O: 240-298-5702 F: 301-475-5488

Local Executive Contact: Mr. Kevin E. Forney, Principle Owner

Business Development Contact: Mr. Kevin E. Forney, Principle Owner, O: 240-298-5702, kforney@es2.us

HR Contact: Mr. David M. Hux, CHMM, Principle Owner, O: 734-260-8624, david.hux@es2.us

Local/Total Employees: 15/15

Corporate HQ: Winter Garden, FL

Local Sales: \$1M but <\$5M

Business Classifications: Small, Veteran Owned, SDVOSB



Earth Smart Environmental Solutions, LLC is a Service-Disabled Veteran-Owned Small Business company founded by retired U.S. Air Force service members. We are a Professional and Environmental consulting company that specializes in Program Management, Project Management, Program Support Services, Planning and Management Services.

Elbit Systems of America

www.Elbitsystems-us.com

22560 Epic Drive, Suite 103
California, MD 20619
O: 240-237-8696 F: 240-237-8479

Local Executive Contact: Mr. Leon Bacon, Navy and Marine Corps Sector Lead, leon.bacon@elbitsystems-us.com

Business Development Contact: Mr. Dan Krall, daniel.krall@elbitsystems-us.com

Local/Total Employees: 2/12000

Corporate HQ: Fort Worth, Texas

Local Sales: \$500M and over

DID YOU KNOW?

1634

The first Roman Catholic mass in the 13 English-speaking colonies was said on St. Clement's Island when the settlers first arrived in March 1634



Elbit Systems of America, headquartered in Fort Worth, Texas, is a global high technology company engaged in a wide range of programs for innovative defense and commercial applications. With facilities throughout the United States, Elbit Systems of America is dedicated to supporting those who contribute daily to the safety and security of the United States and is proud to support numerous US Navy and Marine Corps aviation programs.

Enterprise Systems Management, Inc.

www.entsysman.com

23330 Cottonwood Parkway, Suite 347
California, MD 20619
O: 301-737-5000 F: 301-737-5001

Local Executive Contact: Ms. Patricia Robrecht, Managing Partner, O: 301-481-0499, patty.robrecht@esm-corp.com

Business Development Contact: Ms. Lisa Mann, Chief Operating Officer, O: 240-925-1629, lisa.mann@esm-corp.com

HR Contact: Ms. Patricia Robrecht, Managing Partner, O: 301-481-0499, patty.robrecht@esm-corp.com

Local/Total Employees: 7/7

Local Sales: \$200K but <\$500K

Business Classifications: Women Owned

Business Founded in St. Mary's County



ESM focuses on providing Navy and commercial customers with skilled expertise in enterprise information technology systems including Enterprise Resource Planning (ERP) and business financial management.

Envistacom

www.envistacom.com

44425 Airport Road, Suite 160
California, MD 20619
O: 240-298-6084

Local Executive Contact: Mr. Scott Sanders, Principal Program Director, O: 240-298-6084, ssanders@envistacom.com

Business Development Contact: Mr. Scott Sanders, Principal Program Director, ssanders@envistacom.com

HR Contact: Mr. Scott Sanders, Principal Program Director, ssanders@envistacom.com

Local/Total Employees: 6/340

Local Sales: \$100M but <\$250M

Business Classifications: Small, Large, Women Owned, SDB



Envistacom is a privately held, Hispanic woman-owned small

business headquartered in Atlanta, Georgia. Initially supplying satellite and wireless communications networks and infrastructure to the U.S. government and coalition partners, we've expanded our solutions to address complex problems in counter-terrorism and cyber. Our expertise in engineering and integrating these solutions with other key systems gives customers the ability to collect and share information critical to achieving mission success. Envistacom is now one of the world leaders in "waveform virtualization" ecosystem. The Waveform Virtualization Ecosystem is an open-architecture environment where real-time continuous processing application technologists can bring their latest developments to be tested and realized in the marketplace faster than through the traditional integration of legacy purpose-built hardware.

eTrepid, Inc.

<https://www.etrepid.com/>

29211 Three Notch Rd, Suite B
Mechanicsville, MD 20659
O: 301-259-3332 F: 240-779-2379

Local Executive Contact: Ms. Sheebah Smith, Marketing Director, O: 240-455-0131 ext 211, ssmith@etrepid.com

Business Development Contact: Mr. Tom Blandford, President & CEO, O: 240-455-0131, F: 240-779-2379, tblandford@etrepid.com

HR Contact: Ms. Jessica Gentry, Finance and Administration, O: 240-455-0131, F: 240-779-2379, jgentry@etrepid.com

Local/Total Employees: 8/18

Local Sales: \$1M but <\$5M

Business Classifications: Small, Veteran Owned



Comprehensive fully Managed Cyber Solutions that deliver on all five tenants of the NIST framework while providing a \$1,000,000 Ransomware

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Fermion Government Services

www.fermionllc.com

21552 Thames Avenue, Unit 201
Lexington Park, MD 20653
O: 757-819-6767 F: 757-819-6708

Local Executive Contact: Mr. Tim Richard, President, O: 757-617-3498, trichard@fermionllc.com

Business Development Contact: Mr. Tim Richard, President, O: 757-617-3498, trichard@fermionllc.com
HR Contact: Ms. Carol Gunter, AFSSO, O: 757-819-6707, cgunter@fermionllc.com
Local/Total Employees: 5/15
Corporate HQ: Virginia Beach, VA
Local Sales: \$1M but <\$5M
Business Classifications: Small, Veteran Owned, SDVOSB



FGS, LLC

www.fgs-llc.com

23855 Cable Road
 Hollywood, MD 20636
 O: 301-539-4400 F: 301-539-4423

Local Executive Contact: Mr. Jason Starks, Chief Operations Officer
Business Development Contact: Mr. Dan Randall, Senior Vice President, O: 301-539-4455, randalld@fgs-llc.com
HR Contact: Ms. Gina DeMatteo, Director of Human Resources, O: 301-539-4444, dematteog@fgs-llc.com
Local/Total Employees: 17/153
Corporate HQ: La Plata, MD
Local Sales: \$20M but <\$50M
Business Classifications: Large



FGS, LLC is an international, leading edge provider of technical services including Secure Information Systems, Security and Engineering and

Intelligence Analysis. FGS provides the full spectrum of secure information systems design and execution services related to Requirements Analysis, Voice and Data Network Design, Systems Administration/Engineering, and Audio, Visual, and Telepresence Engineering. FGS provides innovative and comprehensive solutions for Physical and Technical Security, Personnel Security, Information Assurance (IA), Information Security (INFOSEC), Industrial Security, Force Protection, and Anti-Terrorism. FGS also provides Intelligence, Surveillance, and Reconnaissance (ISR) subject matter experts to provide operational support for ISR requirements definition, programming, and project management.

Future Technologies, Inc.

www.ftechi.com

22335 Exploration Drive, Suite 1030
 Lexington Park, MD 20653

Local Executive Contact: Ms. Helen Peters, Program Manager, O: 240-925-4786, petersh@ftechi.com
Business Development Contact: Mr. Thomas Stine, Sr. Business Development Manager, O: 540-663-0966, stinet@ftechi.com

HR Contact: Ms. Stephanie Roberson, Office Manager/ FSO, O: 540-663-0966 ext 107, robersons@ftechi.com
Local/Total Employees: 10/170
Corporate HQ: Fairfax, VA
Local Sales: \$1M but <\$5M
Business Classifications: Small



FTI is an ISO 9001:2015 registered Small Business. We have been appraised at CMMI Level 3 for Development and CMMI Level 3 for Services. We are a diverse professional

support services company whose primary customer is the U.S. Federal Government. A proven provider of mission-critical information systems and technical support services to government and private sector organizations worldwide, our professionals combine the technical depth, breadth and experience of a large firm with the agility, efficiency and personal service that only a smaller firm can offer.

General Dynamics Information Technology

www.gdit.com

44421 Airport Road, Holly IV
 California, MD 20619
 O: 301-737-6200 F: 301-863-6728

Local Executive Contact: Mr. Mark Ensor, Vice President, NAVAIR Services
Business Development Contact: Ms. Susan Bamberger, Director, Business Development, O: 240-725-7166, susan.bamberger@gdit.com
HR Contact: Ms. Cathy Alvarez, Site Representative, O: 240-725-7050, cathy.alvarez@gdit.com
Local/Total Employees: 600/35,000
Corporate HQ: Falls Church, VA
Local Sales: \$250M but <\$500M
Business Classifications: Large

GENERAL DYNAMICS Information Technology

General Dynamics Information Technology (GDIT) delivers the strength of information technology to our customers across the defense, intelligence, homeland security, federal civil and commercial sectors. A trusted systems integrator for more than 50 years, GDIT manages large-scale, mission-critical IT programs through the integration of forward-looking technology. GDIT's parent headquarters employs over 100,000 people worldwide. The company is a market leader in business aviation; defense aviation engineering; land and expeditionary combat systems, armaments and munitions; shipbuilding and marine systems; and information systems and technologies. More information about General Dynamics Information Technology is available at www.gdit.com.



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workforce.csmd.edu

General Electric Aviation

www.geaviation.com

22776 Three Notch Road, Suite 101
 Lexington Park, MD 20653
 O: 301-737-6110 F: 301-737-6114

Local Executive Contact: Mr. Paul Croisetiere, Government Programs Executive
Business Development Contact: Mr. Paul Croisetiere, Government Programs Executive, O: 301-737-6110, paul.croisetiere@ge.com
Local/Total Employees: 4/39,000
Corporate HQ: Cincinnati, OH
Business Classifications: Large



GE Aviation, a division of General Electric Company (NYSE: GE), is a world-leading manufacturer of jet engines for civil and military aircraft. GE Aviation's technological excellence, supported by continuing substantial investments in research and development, has been the foundation of growth and helps to ensure quality products for customers. GE's Aviation Systems business is a leading global provider of

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electrical power systems, avionics, actuation, landing gear, aerostructures and propeller systems to the builders and operators of military and civil aircraft, from large transports to fighters, UAVs, and from helicopters to regional, business and commercial jets. For more information, visit www.geaviation.com.

Gentex Corporation

www.gentexcorp.com

36842 Annes Lane
 Chaptico, MD 20621
 O: 301-481-4157

Local Executive Contact: Mr. Jim Sandberg, Representative, Patuxent River
Business Development Contact: Mr. Jim Sandberg, Representative, Patuxent River, O: 301-481-4157, jim.sandberg@hughes.net
HR Contact: Mr. Tim Tyler, Director of Human Resources, O: 570-282-8493, ttyler@gentexcorp.com
Local/Total Employees: 1/728
Corporate HQ: Carbondale, PA
Business Classifications: Large

DID YOU KNOW?

The Pax Naval Air Museum is home to Apollo 13 Commander Jim Lovell's lunar sample

(Ambassador of Exploration Award)



Leveraging a history that spans over 125 years, Gentex Corporation is a leading provider of innovative solutions that

enhance personal protection and situational awareness for global defense forces, emergency responders, and industrial personnel operating in high performance environments. The company's product portfolio includes helmet system platforms and capability upgrades for defense and security forces, hearing protection and communications products sold under the Gentex and Ops-Core brands; PureFlo industrial respiratory protection systems; OEM aluminized fabrics and light management technology. Privately held, Gentex supports its global customers through a worldwide distributor network and facilities in Carbondale, Pennsylvania (headquarters), Boston, MA; Rancho Cucamonga, CA; Manchester, NH; Letchworth Garden City, Herts, U.K. (European Headquarters); and Stranraer, Scotland. Learn more at gentexcorp.com.

Georgia Tech Research Institute Pax River Field Office

<https://www.gtri.gatech.edu>

46610 Expedition Drive, Suite 200
Lexington Park, MD 20653
O: 404-407-6839 F: 404-407-9839

Local Executive Contact: Mr. Jason Lopez, Field Office Manager, O: 404-407-6841, jason.lopez@gtri.gatech.edu
Business Development Contact: Mrs. Robyn Sohne, Deputy Field Office Manager, O: 404-407-6840, F: 404-407-9840, Robyn.sohne@gtri.gatech.edu
HR Contact: Mrs. Robyn Sohne, Deputy Field Office Manager, O: 404-407-6840, F: 404-407-9840, Robyn.sohne@gtri.gatech.edu
Local/Total Employees: 8/2000
Corporate HQ: Atlanta, GA
Local Sales: \$20M but <\$50M
Business Classifications: State Owned Non-Profit
Business Founded in St. Mary's County



The Georgia Tech Research Institute (GTRI), the research and development arm of Georgia Institute of Technology, supports DoD customers with science and engineering expertise ranging from communications, cybersecurity, electronic warfare, and autonomy to rapid prototyping. The Pax River Field Office helps to solve NAVAIR problems through local engagement and reach-back to GTRI's eight laboratories and twenty field offices. Additionally, as the Innovation and Modernization Pax (IMPAX) partnership intermediary, GTRI can rapidly access and integrate innovative solutions from non-traditional sources. Our operationally experienced staff of research engineers and business and operations experts are ready to solve your toughest technical challenges.

Global Technology and Management Resources, Inc.

www.gtmrinc.com

44141 Airport View Drive, Suite 102
Hollywood, MD 20636
O: 301-475-8181 F: 301-475-2007

Local Executive Contact: Mr. James Morton, CEO, O: 301-475-8181 ext 303, jmorton@gtmrinc.com
Business Development Contact: Mr. James Morton, CEO, O: 301-475-8181, jmorton@gtmrinc.com
HR Contact: Ms. Debbie Gray, HR Director, O: 301-475-8181 ext 316, dgray@gtmrinc.com
Local/Total Employees: 48/85
Local Sales: \$10M but <\$20M
Business Classifications: Small, Veteran Owned
Business Founded in St. Mary's County



GTMR was established as a Veteran Owned Small Business in November 2004 with three original owner/employees and won their first government contract with NSWC Dahlgren Z17 in March of 2005. Headquartered at Hollywood, MD, the company has grown to 85 employees. GTMR's Core Capabilities are in Signals Intelligence (SIGINT) systems development, integration and test on all dedicated reconnaissance, surveillance and collection systems,

Interactive Electronic Technical Manual (IETM) development with wire tracing capability, publications development, worldwide logistics and local warehouse facilities, dedicated lab facilities to test new capabilities and repair electronic units. Winner of INC. Magazine's Best Workplaces 2017 and 2019.

Greenfield Engineering Corporation

www.greenfieldeng.com

20319 Beauvue Court
Leonardtown, MD 20650
O: 301-475-5305 F: 240-538-0245

Local Executive Contact: Mr. Will Weston, Engineering Manager
Business Development Contact: Mr. Will Weston, Engineering Manager, O: 301-475-5305, will@greenfieldeng.com
HR Contact: Mrs. Lisa Weston, HR Manager, O: 301-475-5305, weston_lisa@greenfieldeng.com
Local/Total Employees: 50/50
Corporate HQ: Leonardtown, MD
Local Sales: \$10M but <\$20M
Business Classifications: Small
Business Founded in St. Mary's County



Greenfield Engineering provides complete systems engineering and program management support for the US Navy, including aircraft cockpit modification and upgrades, on-aircraft test support, embedded real time software development, special purpose computing, test data collection and reduction, configuration management, program management, enterprise application development, corporate application development, systems engineering, aircraft test bed development and installation. Greenfield Engineering was established in July 2002 and is classified as a small business with revenues over 8M annually.

Grounded Solar

www.grounded solar.net

48420 Mattapan Rd
Lexington Park, MD 20653
O: 301-795-0337

Business Development Contact: Mr. Jeff Croiseterie, Owner, O: 301-795-0337, info@groundedLLC.biz
Local/Total Employees: 4/4
Local Sales: \$200K but <\$500K
Business Classifications: Small
Business Founded in St. Mary's County



Solar and renewable energy design and installation company. Specializing in Ground mounted systems such as solar carports, and ground mounted structures. We support residential, commercial, municipal and government agencies.

Guidehouse LLP

<https://guidehouse.com/>

21745 S Coral Dr, PO Box 283
Lexington Park, MD 20653
O: 240-682-6409

Local Executive Contact: Mr. Randy Loyer, Director, O: 240-682-6409, rloyer@guidehouse.com
Business Development Contact: Mr. Ron Oblen, Manager, O: 301-997-5436, roblen@guidehouse.com
HR Contact: Ms. Kerry Mullins, Talent Acquisition, O: 703-901-9065, kmullins@guidehouse.com
Local/Total Employees: 8/1,100
Corporate HQ: McLean, VA
Local Sales: \$5M but <\$10M
Business Classifications: Large



At Guidehouse, our mission is to solve important problems that build trust in society. We have over 2,000 employees dedicated to working with the Federal Government. Our services and capabilities are widely recognized by industry analysts and standard bodies as an industry leader. Guidehouse focuses on Management Consulting, Strategy Consulting, Risk Consulting and Technology Consulting. Within Technology, we help our clients maximize the return on their information technology investments through the alignment of their business processes with their technology activities. We assist our clients with IT Function Transformation, Emerging Technologies, IT Infrastructure, Application Technology, Data and Analytics Technology, Enterprise Applications, Cyber Security, Privacy & Risk, and Transformation Optimization.

Following our recent merger with Navigant, we proudly serve both the public and commercial sectors, with a focus on supporting client needs in Healthcare, Financial Services, Energy, Environment, National Security, and Defense.

Heron Systems, Inc.

www.heron systems.com

22685 Three Notch Road, Suite B
California, MD 20619
O: 301-866-0330 F: 301-866-0338

Local Executive Contact: Mrs. Norry Darcey, President, O: 301-866-0330 ext 102, norry.darcey@heronsystems.com

Business Development Contact: Mr. Brett Darcey, Director of Business Development, O: 240-298-7725, brett.darcey@heronsystems.com
HR Contact: Mrs. Christina Clarke, Corporate Operations Administrator, O: 301-866-0330 ext 103, christina.clarke@heronsystems.com
Local/Total Employees: 23/24
Local Sales: \$1M but <\$5M
Business Classifications: Small, Women Owned, SDB
Business Founded in St. Mary's County



Heron Systems offers software development, aerospace engineering, electrical

engineering, and related technical services in support of research, development, test, and evaluation requirements. We specialize in the development of hardware-in-the-loop testing environments, flight and sensor modeling, and distributed simulation. Current in-house services include software development (requirements analysis, design, programming, and integration), hardware support (custom test devices, embedded systems), data acquisition, data processing, and laboratory operations support. Our engineering services are delivered using a CMMI-DEV based process and managed by highly experienced senior engineers, each possessing over 20 years of experience supporting government and military customers.

Hexagon US Federal

www.hexagonusfederal.com

22289 Exploration Drive, Suite 101
 Lexington Park, MD 20653
 O: 240-725-5254

Local Executive Contact: Mr. Jim Hurst, Business Unit Manager
Business Development Contact: Mr. Jim Hurst, Business Unit Manager, O: 240-725-5254, jim.hurst@hexagonusfederal.com
HR Contact: Ms. Olivia Shultz, Director, HR & Talent Acquisition, O: 571-469-1546, olivia.shultz@hexagonusfederal.com
Local/Total Employees: 11/4,000
Local Sales: \$5M but <\$10M
Business Classifications: Large



Hexagon US Federal is an independent subsidiary of Hexagon Corporation exclusively

focused on bringing the broad range of Hexagon technologies to the US Federal government (USG), and its industry partners, including defense and intelligence organizations. Our cutting-edge technologies and wide range of professional services enables customers to make smarter and faster decisions, leading to improved resilience, performance, readiness and overall improved mission effectiveness. Our solutions include asset lifecycle intelligence, industrial process improvement, plant shift management, sensors for mapping and reality capture, cyber/system engineering, aviation maintenance planning, enterprise records management, IT Services,

rugged hardware, C4ISR, and installation security and emergency dispatch.

HII Mission Technologies

www.hii.com

44190 Airport Rd, Suite A
 California, MD, 20619
 O: 667-803-4102

Local Executive & Business Development Contact: Frank McFalls, Director, Air Integration, Frank.McFalls@hii-tds.com, O: 240-434-9394

Local/Total Employees: 17/7,500
Corporate HQ: Newport News
Business Classifications: The Patuxent Partnership, AFCEA, AUSA, AFA, ITEA, Association of Old Crows, Women In Aerospace, NDIA



HII's Mission Technologies division develops integrated solutions that enable today's connected, all-domain force. Capabilities include C5ISR systems and operations; the application of AI and machine learning to battlefield decisions; defensive and offensive cyberspace strategies and EW; unmanned, autonomous systems; LVC solutions; platform modernization; and critical nuclear operations. Together, HII's domain expertise and advanced technologies support mission partners anywhere around the globe.

HTii

www.htii.com

22299 Exploration Drive, Suite 110
 Lexington Park, MD 20653
 O: 301-866-1701 F: 301-866-1774

Local Executive Contact: Mr. Scott White, President and CEO, O: 240-895-8120, swhite@htii.com
Business Development Contact: Mr. Scott White, President and CEO, O: 240-895-8120, swhite@htii.com
HR Contact: Ms. Trish Guethlein, Accounting Director, O: 240-895-8128
Local/Total Employees: 23/29
Local Sales: \$1M but <\$5M
Business Classifications: Small, Veteran Owned



HTii is an employee-owned small business that provides advanced test engineering, facilities planning, systems engineering and requirements management services to US Navy and other DoD customers. HTii has developed a family of software products incorporating traditional and state-of-the-art information technology tools and processes that facilitate the creation, validation and updating of system requirements. Our skilled, highly trained personnel are adept at analyzing and linking this information set to program capabilities, facility plans, test plans and

execution plans and providing detailed analysis and reporting of the results. Our primary process tools are our Requirements Management System (RMS) and Test Information Management System (TIMS). We also developed the Ship/Shore Aviation Requirements (SSAR) web-based repository within the Navy Systems Engineering Resource Center for worldwide use by authorized Navy and contractor personnel.

ICI Services Corporation

icisrvcs.com

22196 Three Notch Road, Suite 306
 Lexington Park, MD 20653
 O: 301-862-4000 x306

Local Executive Contact: Mr. Kevin Lees, Vice President and Division General Manager, kevin.lees@icisrvcs.com
Business Development Contact: Mr. Kevin Lees, Vice President and Division General Manager, O: 571-221-4749, kevin.lees@icisrvcs.com
HR Contact: Ms. Mary Freedman, Human Resources Director, O: 757-340-6970 ext 129, F: 757-340-2293, mary.freedman@icisrvcs.com
Local/Total Employees: 30/700
Corporate HQ: Virginia Beach, VA
Business Classifications: Large, ESOP



ICI Services Corporation is an ISO 9001:2008 Certified, Employee-Owned Business providing engineering, logistics, technical and program management services to the United States Navy, Army and Department of Homeland Security. Headquartered in Virginia Beach, Virginia, and founded in 1999, ICI has grown to over 700 employees in locations in 20 states. Today, ICI is a leading provider of acquisition planning and documentation development; engineering and design; test and evaluation; integrated logistics support; business and financial management; production support; lifecycle management; and foreign military sales support.

Imagine One Technology & Management, Ltd.

www.imagine-one.com

47332 Thomas Rowe Lane
 Lexington Park, MD 20653
 O: 301-866-4098 F: 301-866-4099

Local Executive Contact: Ms. Nancie Lumpkins, CEO & President
Business Development Contact: Mr. Jamie Krout, Vice President, Business Development, O: 301-866-4098, james.krout@imagine-one.com
HR Contact: Ms. Shelly Silver, Recruiting, O: 804-224-1555, h_r@imagine-one.com
Local/Total Employees: 199/342
Corporate HQ: Colonial Beach, VA
Local Sales: \$20M but <\$50M
Business Classifications: Small, Women Owned, 8A
Business Founded in St. Mary's County



Imagine One Technology & Management, Ltd provides program, engineering, financial, and technical support services. Key services are business financial management, international

programs, engineering and technical support for C4ISR programs, software design and development, aviation training systems, systems engineering, test and evaluation, interactive multimedia design and development, distance learning systems, acquisition life cycle support, integrated logistics support, and CYBER engineering services. Major contract vehicles supporting DoD customers include SPAWAR 8(a) MAC, SeaPort-e, GWAC Stars II, and GSA MOBIS. The company holds multi-million dollar contracts with NAVAIR, NAVSEA, SPAWAR, NAWCAD, NSWC Dahlgren, U.S. Coast Guard, and teams with over 30 industry partners.



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IMPAX

<http://impax.tech/>

46610 Expedition Drive
Suite 200, MD 20653
O: 404-407-6841 F: 404-407-9841

Business Development Contact: Mark Johnson, Director, 404-407-7174, Mark@impax.tech
HR Contact: Mrs. Robyn Sohne, Assistant Director, O: 404-407-6840, F: 404-407-9841, robyn.sohne@gtri.gatech.edu
Local/Total Employees: 4/4
Corporate HQ: Atlanta, GA
Local Sales: \$5M but <\$10M
Business Classifications: Large, Not for profit



IMPAX serves as an intermediary to facilitate partnerships between the government and industry. IMPAX aids to rapidly "spin in" technology to Naval Aviation.

Indian Township Solutions

<https://indiantownshipsolutions.com/>

28255 Three Notch Road
Mechanicsville, MD 20659
O: 240-633-8379

Business Development Contact: Mr. Dieter Leach, Chief Operating Officer, O: 703-896-6376, dieter@indiantownshipsolutions.com
HR Contact: Mrs. Sabrina Barosio, Vice President of Business Operations, O: 443-975-8534, sbarosio@indiantownshipsolutions.com
Local/Total Employees: 19
Business Classifications: Small, 8A, Tribal Owned



ITS supports the Intelligence Community, Rapid Prototyping Facilities, Premier Commercial Customers and related end users around the world. We conduct site surveys, create designs for classified and unclassified installations, and enhance designs for existing systems including unique software solutions.

Innovative People and Technology Corporation (IPT Corp)

www.iptcorp.net

44425 Airport Road, Holly Building I, Suite 160
California, MD 20619
O: 855-955-4478 F: 855-955-4478

Local Executive Contact: Ms. Robin Belden, Chief Executive Officer, O: 301-247-2058, robin.belden@iptcorp.us
Business Development Contact: Ms. Robyn Harvey, Chief Administrative Officer/Director of Business Development, O: 301-904-7048, F: 855-955-4478, robyn.harvey@iptcorp.us
HR Contact: Ms. Diana Belian, Chief People Officer/Director of Human Resources, O: 855-955-4478, F: 855-955-4478, diana.belian@iptcorp.us, www.iptcorp.net/careers
Local/Total Employees: 31/32
Local Sales: \$5M but <\$10M
Business Classifications: Small, Women Owned, Economically Disadvantaged
Business Founded in St. Mary's County



Innovative People and Technology Corporation (IPT Corp) is an economically disadvantaged, woman-owned small business (EDWOSB) headquartered in California, MD. IPT Corp combines the expertise of our people with the full force of

technology to provide common sense solutions. With a workforce comprised of subject matter experts with civil servant, government contracting, and military experience across multiple disciplines, we deliver tailored solutions for our customers to resolve operational obsolescence, readiness, integration, infrastructure, training, vulnerability, and speed-to-capability challenges. We manage, engineer, analyze, build, implement, repair, and maintain infrastructures that enable mission readiness and sustainability for federal and state agencies across the U.S.

Innovative Technical Consulting, LLC

www.itc-llc.com

PO Box 248
California, MD 20619
O: 240-298-2328

Local Executive Contact: Ms. Karin Raley, President
Business Development Contact: Ms. Karin Raley, President, O: 240-298-2328, info@itc-llc.com
HR Contact: Ms. Karin Raley, President, O: 240-298-2328, kraley@itc-llc.com
Local/Total Employees: 1/1
Corporate HQ: Hollywood, MD
Local Sales: Less than \$200K
Business Classifications: Small, Women Owned, MBE
Business Founded in St. Mary's County



Innovative Technical Consulting, LLC is a woman-owned, full service information technology solutions firm specializing in computer and server support, LAN/WAN design, implementation and administration, web design, development and hosting, and database development. ITC is known for its exceptional



responsiveness and foresight for future technology needs for our clients. ITC supports government (DoD and local), commercial and residential customers.

InSight Mobile Data, Inc.

www.insightmobiledata.com

23330 Cottonwood Parkway, Suite 333
California, MD 20619
O: 301-866-1990 F: 301-866-1992

Local Executive Contact: Mr. John Eller, President
Business Development Contact: Mr. John Eller, President, O: 301-866-1990, johnell@insightmobiledata.com
HR Contact: Ms. Tracy Merritt, Director of Business Administration, O: 301-866-1990 ext 203, hr@insightmobiledata.com
Local/Total Employees: 20/25
Corporate HQ: California, MD
Local Sales: \$5M but <\$10M
Business Classifications: Small
Business Founded in St. Mary's County



InSight Mobile Data develops innovative, flexible fleet management and asset solutions that provide real-time visibility into the mobile work environment. For over 15 years, InSight has remained independently operated and employee-owned to preserve a uniquely close and collaborative relationship with our customers, designing customized solutions to meet their specific business needs. Our national recognized StreetEagle Tracking Solutions suite provides the ability to capture, analyze and integrate mission-critical data from ALL mobile assets – vehicles, mobile

assets and field based employees – in one fully configurable and user-friendly platform.

Integrated Electrical Technologies Corporation (IET)

www.ietcorp.us

43855 Airport View Drive
Hollywood, MD 20636
O: 202-470-1029 F: 240-309-6221

Local Executive Contact: Mr. Francisco Kuidlan, President, O: 202-470-1029
Business Development Contact: Ms. Jocelyn Kuidlan, Marketing, O: 202-470-1029, marketing@ietcorp.us
HR Contact: Ms. Mandi Kuidlan, Executive Vice President, O: 202-470-1029, hr@ietcorp.us
Local/Total Employees: 80/80
Corporate HQ: Hollywood, MD
Local Sales: \$10M but <\$20M
Business Classifications: Small, Veteran Owned, SDB, MBE



IET provides innovation and excellent service for low voltage systems and IT solutions involving Design/Build, Global Deployment, IT Infrastructure, Systems Integration, and IT Operations for government and commercial clients. IET has local, national and global experience performing projects in five continents with complex technical and security requirements. As a trusted partner, IET provides management and technical services for new construction, renovation, operations and special projects involving structured cabling, A/V, VTC, video surveillance, access control, wireless, distributed antenna,

911/emergency response, paging, passive optical networks, IT infrastructure management, data center operations, CAD, BIM, building automation, LED lighting, C4ISR and secure communications.

Integrated Program Solutions, Inc.

www.goIPSinc.com

46631 Corporate Drive
Lexington Park, MD 20653
O: 301-997-4344

Local Executive Contact: Mr. Cory Yager, President
Business Development Contact: Mr. Cory Yager, President, O: 301-997-4344, cyager@goIPSinc.com
HR Contact: Ms. Krista Cook, Operations Lead, O: 301-997-4344 ext 2001, kcook@goIPSinc.com
Local/Total Employees: 19/24
Business Classifications: Small, Veteran Owned, SDVOSB
Business Founded in St. Mary's County



IPS is a service-disabled, veteran-owned small business (SDVOSB) focused on providing practical program management and engineering services to DoD and

defense industry customers. Our dedicated team of former NAVAIR and industry leaders have proven expertise in Project Planning and Integrated Scheduling, Earned Value Management (EVM), Software Integration, Rapid Capability Integration, Systems Engineering and Supply Chain Management. At IPS, our repeated exceptional results demonstrate our ability to deliver information on time and on point to provide customers the ability to make data-driven decisions to execute their missions effectively.

Integrated Systems Solutions Incorporated

www.issi-md.com

25845 Cusic Lane
Mechanicsville, MD 20659
O: 301-863-1212

Local Executive Contact: Mr. Larry J. Wagner Jr, President/CEO
Business Development Contact: Mr. Larry J. Wagner Jr, President/CEO, O: 301-863-1212, larry.wagner@issi-md.com
HR Contact: Ms. Terri Larsen, Chief Financial Officer CFO, O: 301-863-1212 ext 310, Terri.Larsen@issi-md.com
Local/Total Employees: 10/10
Local Sales: \$5M but <\$10M
Business Classifications: Small, Veteran Owned
Business Founded in St. Mary's County



ISSI is a full service, multi-disciplinary, Professional Engineering and Consulting firm. ISSI focuses on establishing long-term client relationships built on excellent

service, quality work, high integrity, and mutual trust. The company's technical capabilities, combined with its ability to plan, execute, and manage projects uniquely position ISSI in its specialized areas of expertise: Audio/Visual Installation and Integration Services, including Customized Conference Rooms and Security Systems; Aviation Services (Ground and Air Operations); Aircraft Leasing; Systems Engineering; Information Technology Service (Network, Wiring, Help Desk); Unmanned Aerial Systems Ground and Air Operations (Including multi-rotor copters); Customized Screen Printing for Program and Project Apparel.

Integrity Applications Incorporated (IAI)

www.integrity-apps.com

22289 Exploration Drive, Suite 402
Lexington Park, MD 20653
O: 240-661-5050

Local Executive Contact: Mr. Richard M. Prevatt, Senior Director: Emerging Technologies, O: 301-862-2448, rprevatt@integrity-apps.com
Business Development Contact: Mr. Richard M. Prevatt, Senior Director: Emerging Technologies, O: 301-862-2448, rprevatt@integrity-apps.com
HR Contact: Ms. Linda White, HR Director, O: 703-674-1245, HR@integrity-apps.com
Local/Total Employees: 17/800
Corporate HQ: Chantilly, VA
Local Sales: \$1M but <\$5M

Island Creek Associates, LLC

www.icassoc.com

44425 Pecan Court, Suite 150
California, MD 20619
O: 301-966-3500 F: 301-747-3026

Local Executive Contact: Ms. Terri Holder, President, O: 410-474-3081, tholder@icassoc.com
Business Development Contact: Ms. Terri Holder, President, O: 301-966-3500, tholder@icassoc.com
HR Contact: Ms. Dorothy Mahieu, Vice President, Human Resources, O: 301-966-3500 ext 7002, dmahieu@icassoc.com
Local/Total Employees: 73/90
Corporate HQ: California, MD
Local Sales: \$10M but <\$20M
Business Classifications: Small, Women Owned, SDB, 8A, MBE



Island Creek Associates, LLC is a Maryland-based small business, certified as 8(a) (OASIS Pool 1 and 3), EDWOSB/WOSB, and SDB, with a focus on supporting the

Department of Defense (DoD). We provide expertise in a variety of diverse competencies such as program

management support services; training development; DoD acquisition services; engineering analysis and research/development; C5ISR support services; information assurance; facilities engineering and management; space planning; logistics; financial and contract services; information technology services; and office and program/project administration. Our clients include the U.S. Marine Corps (MARCORSYSCOM) – Global Combat Support Systems - Program Management Office; U.S. Navy (Naval Air Warfare Center – Aircraft Division); Naval Facilities Engineering Command (NAVFAC); the Department of Navy, Assistant for Administration – Facilities and Support Services Division (DoN/AA-FSSD) through the Naval Supply Systems Command (NAVSUP); and the SPAWAR Systems Center Atlantic (SPAWARSYSCEN) – Charleston, SC. We hold a SeaPort-NxG contract and OASIS Pool 1, Pool 3, Pool 1 - 8(a) and Pool 3 - 8(a).

Island Engineering, Inc.

www.islandengineering.com

16424 Piney Point Road, PO Box 8
Piney Point, MD 20674
O: 301-994-9800 F: 301-994-9803

Local Executive Contact: Mr. J. William McFann, billmcfann@islandengineering.com
Business Development Contact: Mr. J. William McFann, President, O: 301-994-9800, billmcfann@islandengineering.com
HR Contact: Ms. Judith Burfoot, HR Manager, O: 301-994-9800
Local/Total Employees: 4/4
Business Classifications: Small
Business Founded in St. Mary's County



Island Engineering, Inc. specializes in providing design, system integration and control packages for advanced marine vehicles.

Vessel stabilization systems are developed, delivered and supported for a range of advanced ship types internationally, covering the military, commercial and yachting sectors equally.

J.F. Taylor, Inc.

www.jfti.com

21610 South Essex Drive
Lexington Park, MD 20653
O: 301-862-3939 F: 301-862-4069

Local Executive Contact: Mr. Wayne Taylor, President
Business Development Contact: Mr. Chris Wasniak, Director, Business Development, O: 301-862-4886, cwasniak@jfti.com
HR Contact: Mrs. Tina Shade, Vice President, Business Operations, O: 301-862-3939, tshade@jfti.com
Local/Total Employees: 500/505
Corporate HQ: Lexington Park, MD

Local Sales: \$100M but <\$250M
Business Classifications: Small
Business Founded in St. Mary's County



J.F. Taylor, Inc. (JFTI), founded in 1983, is a locally owned engineering and complex systems integration firm with over 500 engineers, technicians, fabricators, and analysts located in Lexington Park, Maryland. From our initial work in avionics equipment testing, we have leveraged our solid engineering foundation to expand into systems engineering, electrical and mechanic engineering, software design, aircraft and maritime kit design and production, high fidelity flight and maintenance training simulation systems, and acquisition support. Our design, manufacturing, integration, and installation capabilities include single prototypes and high-volume production. We have over 200,000 square feet of multi-purpose engineering and manufacturing facilities in Lexington Park. JFTI's Quality Management System is certified to both ISO 9001:2015 with Design and AS9100:2016 with Design standards.

Jacobs Technology

www.jacobstechnology.com

44427 Airport Road, Suite 110
California, MD 20619
O: 301-862-7678 F: 301-862-5444

Local Executive Contact: Mr. Jeff Allan, Director, Patuxent River Operations
Business Development Contact: Mr. Jeff Allan, Director, Patuxent River Operations, O: 301-862-3186, jeff.allan@jacobs.com
HR Contact: Mr. Rich Christensen, HR Manager, O: 760-446-1549 ext 108, Rich.Christensen@jacobs.com
Local/Total Employees: 15/11,000
Corporate HQ: Tullahoma, TN
Local Sales: \$1M but <\$5M
Business Classifications: Large



Jacobs Technology is the advanced technology division of Jacobs Engineering, one of the nation's largest engineering and technical services-only companies. Jacobs has supported DoD, NASA, civil agencies, and commercial clients for more than 70 years. Our technology services span T&E engineering, operations, and management; systems engineering and associated training; data analysis; modeling & simulation; program management, acquisition engineering, and logistics management support; design/build and operate test facilities; and enterprise IT services. We actively support naval aircraft & weapons programs and IT systems at PAX River, China Lake, Pt. Mugu, and Norfolk.

Jahn Corporation Inc.

www.jahncorp.com

21593 Three Notch Road, PO Box 1151
Lexington Park, MD 20653
O: 301-862-5241 F: 301-862-2949

Local Executive Contact: Mr. James Jahn Jr., Vice President
Business Development Contact: Mr. Bob Price, Business Development, O: 301-862-5241, rprice@jahncorp.com
HR Contact: Ms. Corinne Crimmins, Human Resources, O: 301-862-5241, ccrimmins@jahncorp.com
Local/Total Employees: 45/58
Corporate HQ: Lexington Park, MD
Local Sales: \$5M but <\$10M
Business Classifications: Small
Business Founded in St. Mary's County



Jahn Corporation is locally owned and managed; providing a complete range of engineering, financial, logistics and program management services to NAVAIR program offices. We provide test and evaluation services, engineering, technical and administrative support to NAWCAD aircraft systems test teams. Typical support includes infrastructure planning, risk management, logistics, test planning, engineering documentation and presentation support, flight test scheduling and management, and HAZMAT management. Architectural and civil engineering experts provide facilities design development planning and construction management.

JC3 Global, Inc.

www.jc3global.com

45650 Clearbrook Lane
California, MD 20619
O: 3017510208 F: 301-751-0209

Local Executive Contact: Mr. John O'Connell, Chief Executive Officer
Business Development Contact: Mr. John O'Connell, Chief Executive Officer, O: 301-751-0209, john.oconnell@jc3global.com
HR Contact: Mr. John O'Connell, Chief Executive Officer, O: 301-751-0209, john.oconnell@jc3global.com
Local/Total Employees: 2/8
Local Sales: \$200K but <\$500K
Business Classifications: Small, Veteran Owned, SDVOSB



Our Communications Engineering Team provides these services to Tactical Data Link systems, Joint Tactical Radio System and Airborne Network system architecture programs. We play a key role in System Engineering for these systems with NAVAIR, SPAWAR (PEO- JTRS) and DISA respectively including: Recognized

subject matter experts in Link-16 (MIDS and MIDS-JTRS), Tactical Data Link Architecture Development and Analysis, Joint Tactical Radio System Acquisition Documentation, DOD 5000 Acquisition Management (Statutory/Regulatory Requirements), Requirements Analysis Traceability (DOORS), Integrated Capability Maturity CMMI Model, International Foreign Military Sales Program Management and U.S. Policy, DOD Architecture Framework implementation, and DOD Three Phase Approach to International C4I FMS cases.

JEFA Tech, Inc.

www.jefatech.com

44098 Airport View Drive
Hollywood, MD 20636
O: 888-467-2258

Local Executive Contact: Mr. A.J. Farmer, Founder, CEO
Business Development Contact: Mr. A.J. Farmer, Founder, CEO, O: 888-467-2258, ajfarmer@jefatech.com
HR Contact: Ms. Faith Farmer, Vice President, O: 888-467-2258 ext 302, faith.farmer@jefatech.com
Local/Total Employees: 10/10
Corporate HQ: Hollywood, MD
Business Classifications: Small
Business Founded in St. Mary's County



JEFA Tech is an in-house manufacturer of custom cable assemblies including Coax, Ethernet and Fiber Optic. We service commercial, government, and military. In addition, we offer RF Connectors and Adapters, WiFi Networking Products and Solutions, and Cellular Boosters & Repeaters. We have the expertise to help design a custom solution to meet your needs.

JET Systems LLC

myjetsystems.com

48426 Freedom Way
Lexington Park, MD 20653
O: 240-925-5908

Local Executive Contact: Mr. Scott Jaster, Lead Engineer and PM
Business Development Contact: Mr. Scott Jaster, Lead Engineer and PM, O: 240-925-5908, sjaster@myjetsystems.com
HR Contact: Ms. Amanda Jaster, Owner, Business Admin, O: 301-481-2106, ajaster@myjetsystems.com
Local/Total Employees: 3/3
Local Sales: Less than \$200K
Business Classifications: Small, Women Owned, SDB, EDWOSB
Business Founded in St. Mary's County



JET Systems was started in 2013. We are a Small Women-Owned Business in the field of Aerospace and Robotics Systems Engineering.

Our markets are primarily Department of Defense (DoD) contract support, commercial Small Unmanned Aerial Vehicles (SUAV), and mobile application development. Our Mission is to provide quality engineering and technical services to government and commercial clients. Our focus areas are aerospace, communications, software/hardware engineering, and systems engineering management solutions. Past Performance areas includes Small Unmanned Aerial Vehicle (SUAV) platforms for the purpose of rapid deployment, real-time data collection, and low-cost avionics and in-house software for mission planning.

John H. Northrop & Associates, Inc.

www.jhna.com

22289 Exploration Drive, Suite 401
Lexington Park, MD 20653
O: 703-946-7429 F: 703-825-7202

Local Executive Contact: Mr. Ian Northrop, President, ian.northrop@jhna.com

Business Development Contact: Mr. Ian Northrop, President, ian.northrop@jhna.com

HR Contact: Mr. Jeff Showalter, Chief Development Officer, Legal Counsel, jeff.showalter@jhna.com

Local/Total Employees: 1/45

Corporate HQ: Fairfax, VA

Local Sales: \$1M but <\$5M



Johns Hopkins University Applied Physics Laboratory

www.jhuapl.edu/aboutapl/fieldoffices/pax.asp

46579 Expedition Drive, Suite 300
Lexington Park, MD 20653
O: 240-228-4093 F: 301-737-4927

Local Executive Contact: Dr. Kerry Neace, Program Area Manager, O: 240-228-3406, kerry.neace@jhuapl.edu

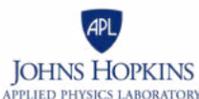
Business Development Contact: Dr. Kerry Neace, Program Area Manager, O: 240-228-3406, Kerry.Neace@jhuapl.edu

HR Contact: Mrs. Jane Gary, Office Administrator, O: 240-228-4093, jane.gary@jhuapl.edu

Local/Total Employees: 17/8000

Corporate HQ: Laurel, MD

Local Sales: \$20M but <\$50M



As a university affiliated research center (UARC), the Johns Hopkins University Applied Physics Laboratory (APL) has provided critical contributions to critical challenges with systems engineering and integration, technology research and development, and analysis. Our

scientists, engineers, and analysts serve as trusted advisors and technical experts to the government, ensuring the reliability of complex technologies that safeguard our nation's security and advance the frontiers of space. We also maintain independent research and development programs that pioneer and explore emerging technologies and concepts to address future national priorities.

Jordan Research & Development, LLC

www.jordanrd.com

42278 Riva Ridge Drive
Hollywood, MD 20636
O: 240-925-6679 F: 240-925-6640

Local Executive Contact: Mr. Brian Jordan, President, brian@jordanrd.com

Business Development Contact: Mr. Brian Jordan, President, brian@jordanrd.com

HR Contact: Ms. Donna Jordan, Human Resources Officer, donna@jordanrd.com

Local/Total Employees: 2/2

Local Sales: Less than \$200K

Business Classifications: Small, Veteran Owned, SDB

Business Founded in St. Mary's County



Jordan Research and Development, LLC (JRD) is an innovation based company with a primary goal of creating solutions to problems. These solutions are created in the form of new products, ideas, and innovations. JRD has the following capabilities: 3D Printing, wood, metal, foam and plastics fabrications, scale model building, graphic art, and packaging solutions. Intellectual product solutions: Provisional patents, copyrights and trademarks.

KAIROS, Inc.

www.kairosinc.net

23330 Cottonwood Parkway, Suite 150
California, MD 20619
O: 301-997-6095

Local Executive Contact: Mrs. Michelle Reeves, CEO, O: 301-997-6095, michelle.reeves@kairosinc.net

Business Development Contact: Mr. Scott Reeves, President, O: 301-997-6095, scott.reeves@kairosinc.net

HR Contact: Ms. Dawn Berry, O: 301-997-6095, dawn.berry@kairosinc.net

Local/Total Employees: 51/56

Business Classifications: Small, Women Owned

Business Founded in St. Mary's County



KAIROS, Inc. established 2013, is a Women Owned Small Business providing management and technology consulting services



KBR

www.kbr.com

22309 Exploration Drive
Lexington Park, MD 20653
O: 301-863-4200 F: 301-866-5624

Local Executive Contact: Mr. Pete Green, Senior Vice President, Defense & Intel

Business Development Contact: Mr. Dan Dawson, VP, Business Development, O: 301-866-2138, Dan.Dawson@us.kbr.com

HR Contact: Ms. Lisa Thompson, Director, HR, O: 301-866-2113, Lisa.Thompson@us.kbr.com

Local/Total Employees: 700/28000

Corporate HQ: Houston, TX

Local Sales: \$500M and over

Business Classifications: Large



We deliver science, technology and engineering solutions to governments and companies around the world. KBR employs approximately 28,000 people

Kieyos - Export Compliance

www.kieyos.com

44190 Airport Road, Suite B
California, MD 20619
O: 240-298-5284

Local Executive Contact: Mr. Tom Jarboe, President, O: 301-373-2101 ext 213, tjarboe@kieyos.com

Business Development Contact: Mrs. Mariana Rutherford, Chief Operating Officer, O: 240 298 5284, F: 301 373 2184, mrutherford@kieyos.com

Local/Total Employees: 4/19

Corporate HQ: California, MD

Local Sales: \$200K but <\$500K

Business Classifications: Small, Veteran Owned

Business Founded in St. Mary's County



Kieyos provides Export consulting services to commercial clients in order to ensure compliance with US import and export regulations, including Department of Commerce Export Administration Regulations (EAR) and Department of

DID YOU KNOW?

1800's

Leonardtowntown served as a busy port and steamboat landing until the passing of the steamboat era in the early 1900's.

State International Traffic in Arms Regulations (ITAR). Whether you are new to the import / export industry or need additional training and guidance, Kieyos professionals can guide you through the process every step of the way. Kieyos will get you compliant to sell overseas, connect you to your clients and help you develop export licenses and the required by the Government, Export Compliance Program.

KIHOMAC Inc.

kihomac.com

21552 Thames Ave.
Lexington Park, MD 20659
O: 301-737-1932

Local Executive Contact: Mr. Frank Griffo, Vice President, O: 301-737-1932 ext 300, frank.griffo@kihomac.com
Business Development Contact: Mr. Spence Miller, Associate, O: 301-737-1932, spencer.miller@kihomac.com
HR Contact: Mr. Harry Battin, Associate, O: 301-737-1932 ext 300, harry.battin@kihomac.com
Local/Total Employees: 15/245
Business Classifications: Small, Veteran Owned



A big prime in a small package. We build products with high engineering content. We deal

with aging systems for our customers. Engineering - system design, tech refresh and fielding, analysis and update of legacy systems and documentation. Reverse Engineering, Prototyping and Specialty Manufacturing. Complex Manufacturing of aircraft parts, 130K sq ft facility. Field Tech Support - Supply Chain Management, tech data development, V&V, manuals and schematics. Acquisition and Sustainment - total life cycle support. Measurement Science.

KR Systems, Inc.

www.krsystems.com

20945 Great Mills Road, Suite 101
Lexington Park, MD 20653
O: 301-863-2341 F: 301-690-2510

Local Executive Contact: Mr. David Kunkel, President, O: 301-724-8028, dkunkel@krsystems.com
Business Development Contact: Mr. David Kunkel, President, O: 301-724-8028, dkunkel@krsystems.com
HR Contact: Ms. Paula Grant, Director of Administration, O: 301-737-7878, pgrant@krsystems.com
Local/Total Employees: 2/5
Corporate HQ: Lexington Park, MD
Local Sales: \$1M but <\$5M
Business Classifications: Small, Veteran Owned

L3HARRIS Technologies

<https://www.l3harris.com/>

46591 Expedition Dr., Suite 150
Lexington Park, MD 20653
O: (301) 994-4051

Local Executive Contact: Mr. Kenneth Parks, Principal, NAVAIR Portfolio, O: 301-994-4051
Business Development Contact: Mr. Kenneth Parks, Principal, NAVAIR Portfolio, O: 301-994-4051, ken.parks@l3harris.com
HR Contact: www.L-3com.com/IS
Local/Total Employees: 3/50,000
Corporate HQ: Melbourne, FL
Local Sales: \$500M and over
Business Classifications: Large



L3HARRIS

L3Harris Technologies is an agile global aerospace and defense technology innovator, delivering end-to-end solutions that meet customers' mission-critical needs. The company provides advanced defense and commercial technologies across air, land, sea, space and cyber domains. L3Harris has approximately \$18 billion in annual revenue and 50,000 employees, with customers in 130 countries. L3Harris.com.

Lockheed Martin Corporation

www.lockheedmartin.com

46655 Expedition Drive, Suite 400
Lexington Park, MD 20653
O: 240-237-4139

Local Executive Contact: Ms. Heidi Fleming, Director, LMGA Patuxent River Office, O: 240-237-4174, heidi.a.fleming@lmco.com
Business Development Contact: Mr. Jim Naylor, Rotary and Mission Systems, O: 607-751-2463, jim.naylor@lmco.com
HR Contact: www.lockheedmartinjobs.com
Local/Total Employees: 675/114,000
Corporate HQ: Bethesda, MD
Business Classifications: Large

We solve complex challenges, advance scientific discovery and deliver innovative solutions to help our customers keep people safe.



MAG Aerospace

<https://magaero.com>

46611 Corporate Drive, Suite 101
Lexington Park, MD 20653
O: 301-863-2800 F: 301-863-7205

Local Executive Contact: Mr. Steve Cassetta, Division Director, O: 301-863-2800, stephen.cassetta@magaero.com
Business Development Contact: Ms. Mary Shambora, Account Executive, O: 407-375-6139, mary.shambora@magaero.com
HR Contact: <https://magaero.com>
Local/Total Employees: 160/1400
Corporate HQ: Fairfax, VA
Local Sales: \$20M but <\$50M
Business Classifications: Large



MAG is the leading independent provider of manned/unmanned full-spectrum outsourced ISR services, with 1,200+ employees operating 200+ platforms over 150,000 flight hours annually on 6 continents. MAG offers turnkey C4ISR services (ISR Operations, ISR Training, ISR Technical Services) and other specialty aviation through a technology agnostic approach to government, international, and commercial customers globally. MAG has secured diverse contracts with highly sought after customers across multiple end markets.

Operational highlights:

- MAG provides and operates contractor-owned/contractor-operated aircraft and crews to provide real-time intelligence collection and surveillance for multiple US Government customers
- MAG provides pilots and flight operations support for ISR operations worldwide
- MAG provides sensor operators, training, and analytical support for sensor systems in addition to on-ground Processing/Exploitation/Dissemination worldwide
- MAG provides all aspects of technical management, training and logistics to support the full-spectrum of Unmanned Aircraft Systems

MAG serves its customers' ISR needs anywhere in the world under extreme and austere operating conditions ranging from the jungles of South America to the mountains of Afghanistan to the coasts of the world's oceans.

Management and Engineering Technologies International, Inc. (METI, Inc)

www.meticorp.com

21795-D2 Shangri-La Drive
Lexington Park, MD 20653
O: 915-772-4975 F: 915-772-2253

Local Executive Contact: Ms. Barbara Miller, Vice President Navy Programs
Business Development Contact: Ms. Barbara Miller, Vice President Navy Programs, O: 540-207-1335, bmillier@meti.com
HR Contact: Ms. Madeline Cruz, Vice President Human Resources, O: 915-772-4975, mcruz@meti.com
Local/Total Employees: 5/250
Corporate HQ: El Paso, TX
Local Sales: \$1M but <\$5M
Business Classifications: Small, SDB



METI Inc. offers extensive and complete services for information technology, systems design, operations and maintenance, systems engineering, quality and process engineering, acquisition management and program support, business and financial management, range operations and maintenance, training systems and field services. We provide qualified personnel in all phases of program and systems life-cycle management. Our customers include NAVAIR, NAVSEA, US Army, US Air Force, FAA, Department of Agriculture and commercial clients.



Manson-Dixon Line, LLC.

www.mansondixon.com

16165 Piney Point Rd
Piney Point, MD 20674
O: 703-909-3451

Local Executive Contact: Ms. Waverley Manson, Managing Partner, O: 703-909-3451, wdixon@mansondixon.com

Business Development Contact: Mr. RICHARD MANSON, Partner, O: 3019044131, rtmanson@mansondixon.com

HR Contact: Mrs. Waverley Manson, wdixon@mansondixon.com

Local/Total Employees: 12/12

Local Sales: \$1M but <\$5M

Business Classifications: Small, Women Owned

Business Founded in St. Mary's County

Manson-Dixon Line, LLC provides professional contract support services for any platform

or program. Our team has supported Joint Precision Approach and Landing System (JPALS), Air Combat Electronics, AEGIS Weapons System Modernization (AMOD), Fire Scout Mobile Mission Control Systems (MMCS) and Ground Control Systems (GCS), and Unmanned Carrier Aviation (UCA), among others.

Support areas include: Program Management, Project Analysts, Logisticians, and Field Engineers

Manson-Dixon Line is extremely proud to partner with major Prime Contractors in the government contracting field. We deliver top performance to our customers, with the ultimate goal of providing a quality product to our nation's servicemen and women.

ManTech International Corporation

www.mantech.com

46610 Expedition Drive, Suite 400
Lexington Park, MD 20653
O: 301-862-2200 F: 301-862-7334

Local Executive Contact: Mr. Jim Hanley, Vice President, O: 301-862-7391

Business Development Contact: Mr. Tim Shepley, Executive Director, O: (301) 866-4331, timothy.shepley@mantech.com

HR Contact: Ms. Stacie Roy, Recruiting Lead, O: 240-466-2928, stacie.roy@mantech.com

Local/Total Employees: 300/10,000

Local Sales: \$250M but <\$500M

Business Classifications: Large



ManTech is a leading provider of innovative technologies and solutions for mission-critical national security programs for the intelligence community; the departments of Defense, State, Homeland Security, Energy and Justice, including the FBI; the space community; the National Oceanic and Atmospheric Administration; and other U.S. federal government customers. We support critical national

security programs for 1,000 current contracts. ManTech's expertise includes C4ISR lifecycle support; cyber security; global logistics support; intelligence/counter-intelligence support; IT modernization and sustainment; systems engineering; test and evaluation; and health IT. ManTech supports major national missions, such as military readiness, terrorist threat detection, information security and border protection.

Modern Technology Solutions, Inc.

www.mtsi-va.com

22335 Exploration Drive, Suite 1030
Lexington Park, MD 20653
O: 240-298-0774 F: 301-866-0102

Local Executive Contact: Mr. Dane Swanson, General Counsel

Business Development Contact: Mr. Dane Swanson, General Counsel, O: 240-298-0774, dane.swanson@mtsi-va.com

HR Contact: Ms. Kara Smith, Deputy HR Director, O: 703-564-0857, kara.smith@mtsi-va.com

Local/Total Employees: 10/600

Corporate HQ: Alexandria, VA

Local Sales: \$1M but <\$5M

Business Classifications: Small, Veteran Owned



Modern Technology Solutions, Inc. (MTSI) provides specialized defense related engineering services to meet a range of operational analysis, flight test, operational concepts, and systems engineering needs. Specialties include: Low Observable Technology, Military Concepts of Operations, Air & Missile Defense, and Unmanned Air Vehicles.

MTech

<https://mtech.aero/>

44425 Pecan Ct, Suite 201
California, MD 20619
O: 301-769-6430

Business Development Contact: Mr. Mike Magee, President, O: 301-769-6430, Mike.Magee@MTech.aero

HR Contact: Mrs. Laura Egnaczyk, O: 301-329-5722, Laura.Egnaczyk@MTech.aero

Local/Total Employees: 10/40

Corporate HQ: California, MD

Local Sales: \$5M but <\$10M

Business Classifications: Small

Business Founded in St. Mary's County



MTech is locally owned small business specializing in the design, analysis, certification and prototyping of aerospace structures supporting commercial and DoD customers. Our AS9100 certified team has advanced capabilities in

system integration, design, FEM, stress analysis, DaDT and vibration analysis. Our airworthiness experts guide customers through the complex flight clearance process for both FAA and DoD authorities. MTech's software team develops code that increases engineering workflow efficiency and is a Siemens Certified Software Partner specializing in FEMAP and Simcenter3D. This partnership enables MTech to sell and support Siemens Xcelerator software, if you're in the market for Siemens software think MTech!

NAIAD DYNAMICS US, INC.

www.naiad.com

23620 Three Notch Road, Suite 201
Hollywood, MD 20636
O: 301-690-2010 F: 301-690-2187

Local Executive Contact: Mr. John Venables, President & CEO

Business Development Contact: Mr. Chris Pappas, Group Engineering Manager, O: 301-690-2010, F: 301-690-2187, cpappas@naiad.com

HR Contact: Ms. Colleen Coccaro, Human Resource Manager, O: 203-929-6355, ccoccaro@naiad.com

Local/Total Employees: 20/100

Corporate HQ: Shelton, CT

Local Sales: \$5M but <\$10M

Business Classifications: Small



NAIAD DYNAMICS® is a technology-oriented US small business specializing in design, development, engineering & manufacturing. World-leading Ship Motion Control products including Active Roll Stabilizers & Total Ride Control® Systems for a wide range of naval & commercial ships and private yachts. History of advanced RCS development and supplier to USN. Also manufacturer of Bow Thrusters, Custom Integrated Hydraulic Systems, electro-hydraulic Power Packs, Waterjets and other machinery and systems. Ship Motion Simulation & Analysis services. Custom Design & Precision Manufacturing services including aerospace. Offices in CT, MD, FL USA, Southampton UK, La Ciotat France, Maastricht Netherlands and Perth Australia.

National Technologies Associates, Inc.

www.nationaltechnologiesassociates.com

45310 Abell House Lane, 3rd Floor
California, MD 20619
O: 301-863-6512 F: 301-862-1845

Local Executive Contact: Mr. Michael Fraser, CEO/ President, O: 703-941-3695, michael.fraser@n-t-a.com

Business Development Contact: Mr. John Wright, Vice President, Business Development, O: 256-541-0330, John.Wright@n-t-a.com

HR Contact: Ms. Lauren R. Lawrence, Vice President, Administration and Operations, O: 703-941-3695 ext 21, Lauren.Lawrence@n-t-a.com
Local/Total Employees: 200/600
Corporate HQ: Arlington, VA
Local Sales: \$20M but <\$50M
Business Classifications: Small, Veteran Owned



National Technologies Associates, Inc. is an employee-owned ISO 9001:2008-registered product/services provider supporting naval aviation since 1981. We currently support the competencies and 25 naval aviation

acquisition/in-service programs of the Naval Air Systems Command and affiliated Program Executive Offices. Our functional expertise includes: acquisition/program management; program analysis/evaluation; business case analysis; business/financial management; acquisition/in-service logistics support and fleet readiness; training technology; research and development; test engineering; industrial engineering; and information technology. Our 600 member quality workforce (operating nationally from 6 corporate offices and over 20 project performance sites) is the key to our success.

Naval Systems, Inc. (NSI)

www.n-s-i.us

21513 Great Mills Road
 Lexington Park, MD 20653
 O: 301-737-1911 F: 301-737-1940

Local Executive Contact: Mr. Ed Rule, President
Business Development Contact: Mr. Dave Davison, VP of Business Development, O: 301-737-1911, ddavison@n-s-i.us
HR Contact: Ms. Marcia Chase, HR Director, O: 301-737-1911 ext 429, mchase@n-s-i.us
Local/Total Employees: 230/290
Corporate HQ: Lexington Park, MD
Local Sales: \$20M but <\$50M
Business Classifications: Small, Veteran Owned, SDVOSB
Business Founded in St. Mary's County



Naval Systems, Inc. (NSI) is a Veteran Owned Small Business headquartered in Lexington Park, MD and serving the cause of U.S. national security. NSI has locations in Patuxent River MD,

Crystal City & Arlington VA, Navy Yard DC, Jacksonville FL, Cherry Point & New River NC, China Lake/North Island/Miramar CA, Pearl Harbor HI and Wright Patterson OH. NSI performs a full range of professional support services in Data Analytics, International Security Assistance/FMS, Cost Estimating, Program Management, Engineering, Business Financial Management, Integrated Logistic Support/Product Life Cycle Support, Range Control, and C5I for manned & unmanned air and sea systems, weapons, other commodities as well as space systems. NSI is noted for our warehouse and kitting facility operations supporting domestic and international Supply Chain Management (SCM) for Aerospace and

Defense systems and programs. NSI is teamed to provide international partners with the Aviation Integrated Maintenance System (AIMS) providing maintenance management, pilot/aircrew/maintainer training tracking, calibration, tool control, data analytic and supply chain interface from an affordable Software as a Service (SaaS) Solution. NSI is honored to support the DoD and Warfighter!

Navmar Applied Sciences Corporation (NASC)

www.nasc.com

48015-4 Pine Hill Run Road, Suite 100
 Lexington Park, MD 20653
 O: 301-863-7980 F: 301-866-0673

Local Executive Contact: Mr. Louis Dampier, Vice President, ASW Sector, O: 301-863-7980 ext 3229, louis.dampier@nasc.com
Business Development Contact: Mr. D. Nolan Ryon, Business Development, O: 301-863-7980, Daniel.Ryon@nasc.com
HR Contact: Mr. Matthew Zurkowski, Human Resources, O: 301-863-7980 ext 3222, matthew.zurkowski@nasc.com
Local/Total Employees: 20/250
Corporate HQ: Warminster, PA
Local Sales: \$10M but <\$20M
Business Classifications: Veteran Owned, SDVOSB



Navmar Applied Sciences Corporation (NASC) has provided engineering and technical services in support of the DoD and industry since 1977, beginning and maintaining its HQ in Warminster, PA. By providing our customers with quality products and consistently exceeding customer expectations, we have grown to a 200+ employee company with more than 10 locations. Over the years NASC's capabilities have expanded to include: avionics; remotely piloted air vehicle systems; sensors; electro-optics; prototyping; systems integration; manufacturing and more. NASC continues to grow in our engineering expertise, locations and personnel. NASC looks forward to many future endeavors and to continue expanding through supporting our customers with the quality engineering and technical expertise that has fueled our growth for over 40 years.

NEANY, Inc. (North Eastern Aeronautical Company)

www.neanyinc.com

44420 Pecan Court
 California, MD 20619
 O: 301-373-3017 F: 301-373-6405

Local Executive Contact: Mr. Steven Steptoe, President
Business Development Contact: Mr. Steven Steptoe, President, O: 301-373-3017, steptoe@neanyinc.com

HR Contact: Ms. Lynda Lutz, Facility Security Officer/ Operations, O: 301-373-3017, llutz@neanyinc.com
Local/Total Employees: 35/50
Corporate HQ: Hollywood, MD
Local Sales: \$10M but <\$20M
Business Classifications: Small, SDB, 8A



NEANY, Inc. (North Eastern Aeronautical Company) is a local, independently-owned, R&D (research and development) and engineering firm. Our diverse, energetic and qualified staff is committed to providing innovative engineering and administrative alternatives in support of government and commercial industries. We specialize in UAV aircraft and sensors, electro-optics, and ground surveillance. We also provide support and expertise in the following areas: aeronautics, software and hardware, electronics, mechanics, radar, communications, computer information systems technology, acquisition procurement, inventory control, integrated logistics, contracts management and financial management.

New Directions Technologies Incorporated (NDTI)

www.ndti.net

22335 Exploration Drive, Suite 1030
 Lexington Park, MD 20653
 O: 240-718-8778 F: 760-384-2455

Local Executive Contact: Mr. Bert Belisch, Director, East Coast, O: 703-498-7084, bert.belisch@ndti.net
Business Development Contact: Mr. John Dermatas, Business Development, O: 703-343-3446, john.dermatas@ndti.net
HR Contact: Ms. Jessica Lystad, HR Specialist, O: 760-384-2444, jessica.lystad@ndti.net
Local/Total Employees: 10/175
Corporate HQ: Ridgecrest, CA
Local Sales: \$1M but <\$5M
Business Classifications: Small, Veteran Owned, SDVOSB



NDTI is a Service Disabled Veteran-Owned Small Business (SDVOSB) verified through the Veterans Administration. Our Core Competencies include: Enterprise IT, Information Assurance, Cyber Security, Network Security, Software Development, and Systems Engineering. Our solutions focus on specialized information technology services; data center management, virtualization and migration of legacy systems, process modeling, work process re-engineering, program management, training systems, and administrative and business financial services. NDTI's Corporate Headquarters is located in Ridgecrest, CA with satellite Offices in Port Hueneme, CA, Patuxent River, MD and Crystal City, VA.

Northrop Grumman Corporation

www.northropgrumman.com

43865 Airport View Drive
 Hollywood, MD 20636
 O: 240-256-9100 F: 301-373-3421

Local Executive Contact: Mr. Scott Stewart, Corporate Lead Executive for NAVAIRSYSCOM
Business Development Contact: Mr. Scott Stewart, Corporate Lead Executive for NAVAIRSYSCOM, O: 240-256-9400, Scott.Stewart@ngc.com
HR Contact: Ms. Carol Schachter, Project Management, O: 240-256-9441, Carol.Schachter@ngc.com
Local/Total Employees: 325/85,000
Corporate HQ: Falls Church, VA
Local Sales: \$500M and over
Business Classifications: Large



Northrop Grumman is a leading global aerospace, defense and security company. The majority of our business is with the U.S.

government, principally the Department of Defense and intelligence community. Northrop Grumman solves the toughest problems in space, aeronautics, defense and cyberspace to meet the ever evolving needs of our customers worldwide. Our 85,000 employees are "Defining Possible" every day using science, technology and engineering to create and deliver advanced systems, products and services.

Three of NGC's four business sectors are co-located in Hollywood, MD to best serve our NAVAIRSYSCOM Customers:

- Northrop Grumman's Aeronautics Systems (NGAS) team develops, produces, and supports manned and unmanned aircraft, aerospace structures, advanced technologies, and multi-domain operations critical to keeping the world safe. NGAS is the Prime manufacturer of the U.S. Navy's E-2D Advanced Hawkeye system, MQ-4C Triton UAS, and the MQ-8B/C Fire Scout UAS. The sector also manufactures major fuselage structures of F-35, F/A-18 and EA-18G aircraft.
- Northrop Grumman Mission Systems (NGMS) is a leading global provider, manufacturer and integrator of advanced, secure and agile software-defined systems and solutions. NGMS' differentiated C4ISR and cyber solutions deliver timely, mission-enabling information and provide superior situational awareness and understanding to protect the U.S. and its global allies. NGMS supports Information Operations and Electromagnetic Warfare programs including the Navy's EA-18G Growler and provides game changing capabilities to the warfighter through systems like the F-35's AESA Radar, CNI, & EO DAS subsystems; and the Triton's MFAS Radar.
- Northrop Grumman Defense Systems (NGDS) is a leading global provider of fleet operations support, platform modernization, advance weapons, precision munitions and propulsion systems. NGDS produces

AEROPARK TAKES FLIGHT!

AeroPark Innovation District is an emerging key asset in St. Mary's County. Centered around an active regional airport, AeroPark is a planned development district for resource sharing and idea exchange. Building on existing aviation and aerospace interests, AeroPark expands commercial opportunities *beyond the base* and incorporates education and research facilities as well as adjoining neighborhoods and retail space.

AeroPark is being designed as a compact, mixed-use core which will attract top firms, workers, and residents. This compact and connected footprint increases interaction and knowledge-spillover among tenants. It also provides for efficient sharing of resources like industry partnerships, research assets "outside the gate", conference facilities and social activities such as dining, recreation and events.

Investment in the AeroPark Innovation District continues with many projects including runway extension, terminal enhancements and the creation of the **Aeropark Business Alliance** providing business-to-business communication and input on future direction of the Innovation District.

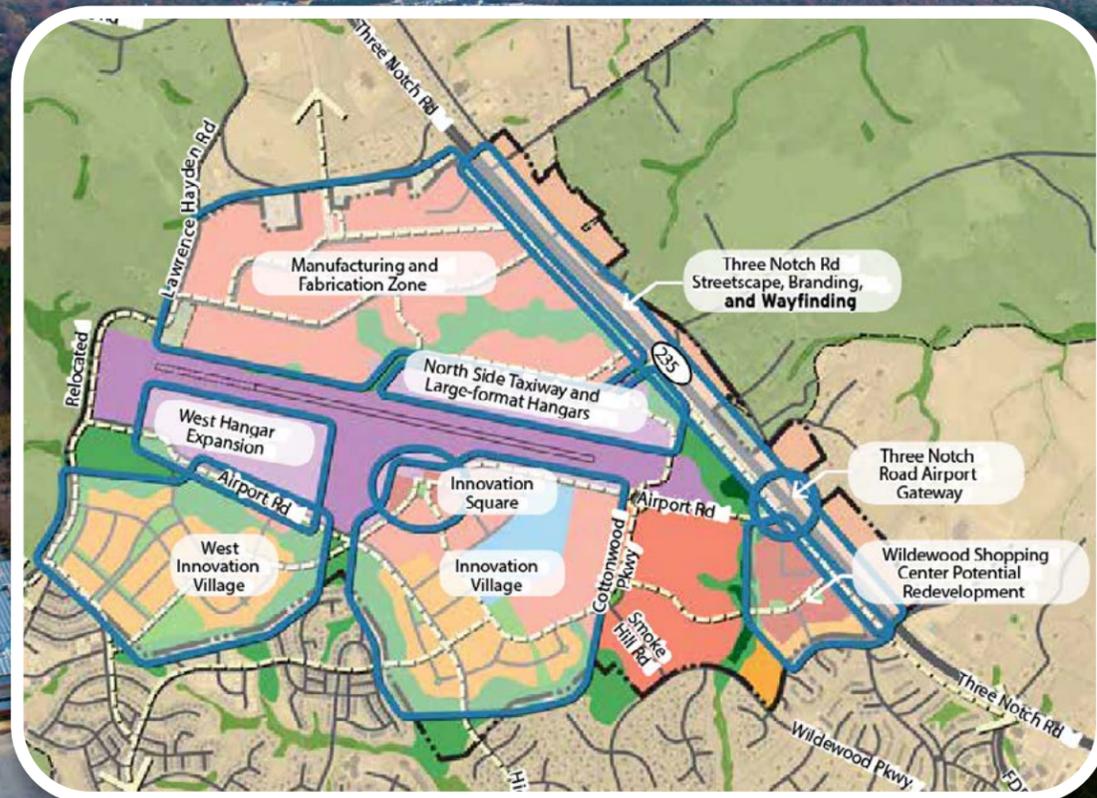
Also underway is the development of a sensitive compartmented information facility (SCIF) that is used to process sensitive classified information. The construction of this facility will solidify the district's reputation as a prime location for private sector and Department of Defense work.

Home to a diverse group of players, AeroPark currently includes:

- The regional airport with 123 general aviation hangars
- 20 specialized aviation and aeronautic companies
- University System of Maryland at Southern Maryland existing facilities with the addition of the new SMART/MATRIX building
- University of Maryland Unmanned Aerial System Test Site
- TechPort – Housing NAWCAD's TechBridge and NASC
- The Wildewood Professional and Technology Park and retail areas
- An industrial area along adjacent Airport View Drive



AEROPARK
INNOVATION DISTRICT
where ideas take flight



the Advanced Anti-Radiation Guided Missile and provides technical and engineering support to flight test, military commands, and the Broad Area Maritime Surveillance Demonstration team at NAS Patuxent River.

NGC's Corporate Lead Executive serves as the principle corporate point of contact with NAVAIRSYSCOM and coordinates program support, cross sector teaming and community relations. Please visit news.northropgrumman.com and follow us on Twitter, @NGCNews, for more information.

Odyssey Systems

www.odysseyconsult.com

22483 Tall Oaks Court
Leonardtown, MD 20650
O: 301-904-6602

Local Executive Contact: Jackie Erickson
Business Development Contact: Ms. Jackie Erickson,
O: 301-904-6602, jackieerickson@odysseyconsult.com
Local/Total Employees: 1/900
Corporate HQ: Wakefield, MA
Business Classifications: Large



Celebrating our 25th year as a trusted DoD and Government Agency Services Provider and

Industry Partner, we bring strong capabilities and past performance in Specialty and Systems Engineering, Test & Evaluation, Digital Engineering, Model-Based Systems Engineering (MBSE), Maintenance, Repair & Overhaul (MRO), Product Lifecycle Management (PLM), Software Development, Program, Acquisition, Logistics, and Spectrum Management, R&D / Studies and Analysis, IT, Cyber, TS/SCI/SAP Support, Risk and Financial Management, Agile DEVSEC Ops, Training, Space Surveillance, Medical Research, and Advanced Mission Planning and Intel Solutions. Our DoD customers span the globe at over fifty operational sites, and we have office locations in Wakefield, MA (HQ); Niceville, FL; Bedford, MA; Huntsville, AL; Newport News, VA; National Capital Region, Fairfax, VA; Colorado Springs, CO; Warner Robins, GA; Dayton, OH; Alaska; Hawaii; Qatar; Saudi Arabia; and Taiwan.

OmniRPV, LLC

www.omnirpv.com/

43415 Karen Court
Hollywood, MD 20636
O: 240-298-0480

Local Executive Contact: Mr. Larry Branthoover, Owner/
Systems Engineer, O: 240-298-0480,
lbranthoover@omnirpv.com
Business Development Contact: Mr. Larry Branthoover,
Owner/Systems Engineer, O: 240-298-0480,
lbranthoover@omnirpv.com

HR Contact: Mr. Larry Branthoover, Owner/Systems
Engineer, O: 240-298-0480, lbranthoover@omnirpv.com
Local/Total Employees: 1/1
Local Sales: Less than \$200K
Business Classifications: Small
Business Founded in St. Mary's County

OmniRPV, LLC (All Remotely Piloted Vehicles) was formed in 2013 in Maryland to develop unmanned technology and provide engineering support for unmanned vehicle programs. OmniRPV, LLC is working with high tech small businesses to grow a technology footprint with DoD Science and Technology programs.

OMNITEC Solutions, Inc.

www.omnitecinc.com

47123 Buse Road, Bldg 2272, Unit IPT, Suite 538
Patuxent River, MD 20670
O: 301-752-2195

Local Executive Contact: Ms. Suzy Lang, Vice President,
NAVAIR Services
Business Development Contact: Mr. James Mooney,
Business Development Manager, O: 301-896-9704,
jmooney@omnitecinc.com
HR Contact: Mr. Nick Abid, Director, Business
Operations, O: 301-896-9704, nabid@omnitecinc.com
Local/Total Employees: 30/160
Corporate HQ: Bethesda, MD
Local Sales: \$5M but <\$10M
Business Classifications: Small, Veteran Owned, SDB, MBE



Founded in 1999, graduated from 8(a) small business. GSA contract vehicles: Professional Engineering,

IT Schedule 70, others; Additional contract vehicles: Prime and Sub/Partner for Navy SEAPORT-E (entire Department of Navy); NSETTS-II; Top Secret facility clearance; Primary areas of expertise: Management Services, IT Engineering & Support, and Engineering and Technical Support. Please visit www.omnitecinc.com for more complete information.

Parraid, LLC

www.parraid.com

44150 Smartronix Way, Suite 100
Hollywood, MD 20636
O: 301-690-0690 F: 301-690-0095

Local Executive Contact: Alan Parris, Executive Vice
President, O: 301-690-0690 ext 302, aparris@parraid.com
Business Development Contact: Mr. Steve Bishop,
Vice President of Product Engineering, O: 301-690-0690,
F: 301-690-0095, sbishop@parraid.com
HR Contact: Ms. Linda Williams, Human Resources
Director, O: 301-690-0690 ext 380, F: 301-690-0095,
lwilliams@parraid.com
Local/Total Employees: 44/53
Local Sales: \$10M but <\$20M

Business Classifications: Small
Business Founded in St. Mary's County

Telemetry • Data • Communications



A small products-oriented business, Parraid is wholly devoted to design, engineering, sales and support of telemetry data systems and tactically oriented mission-critical communications solutions.

Patuxent Mill Works, LLC

www.patuxentmillworks.com

24401 Lakeland Drive
Hollywood, MD 20636
O: 240-309-4069

Local Executive Contact: Mr. Sean Coogan, Owner,
O: 240-309-4069, sean@patuxentmillworks.com
Business Development Contact: Ms. Izabelle Collins,
info@patuxentmillworks.com
Local/Total Employees: 2/2
Local Sales: \$200K but <\$500K
Business Classifications: Small



Since 2015, Patuxent Mill Works has provided custom fabrication services in support of military systems and warfighter solutions.

Our team's expertise supporting defense initiatives, coupled with a broad knowledge of current standards and emerging technology, establishes us as a leader in the field of fabrication solution development. PMW will aptly integrate your requirements for each project rapidly, effectively, and cost efficiently.

Peerless Tech Solutions

www.getpeerless.com

101 East Charles Street, Suite 302
La Plata, MD 20646
O: 301-539-4227

Local Executive Contact: Mr. Brian Seeling, Co-Founder
& Managing Partner, O: 301-539-4227 ext 102,
brian.seeling@getpeerless.com
Business Development Contact: Mr. Brian Seeling,
Co-Founder & Managing Partner, O: 301-539-4227,
brian.seeling@getpeerless.com
HR Contact: Ms. Dona Redden, HR Director,
O: 301-539-4227 ext 108, dona.redden@getpeerless.com
Local/Total Employees: 11/12
Corporate HQ: La Plata, MD
Local Sales: \$200K but <\$500K
Business Classifications: Large

Peraton

www.peraton.com

46591 Expedition Drive, Bldg VI, Suite 260
Lexington Park, MD 20653
O: 240-725-7420 F: 240-725-7403

Local Executive Contact: Mr. Mark Mohn, Site Manager,
O: 240-725-7425, mark.mohn@peraton.com
Business Development Contact: Mr. Mark Mohn, Site
Manager, O: 240-725-7420, mark.mohn@peraton.com
HR Contact: Ms. Rebekah Ammons, Human Resources,
O: 703-668-7220, rebekah.ammons@peraton.com
Local/Total Employees: 30/3600
Corporate HQ: Herndon, VA
Local Sales: \$10M but <\$20M
Business Classifications: Large



Peraton provides innovative, reliable solutions to the nation's most sensitive and mission-critical programs and systems. Peraton has significant experience providing highly differentiated space, intelligence, cyber/SIGINT, defense, homeland security, electronic warfare and secure communications solutions, and has become a trusted partner on missions that are critical to the security priorities of the United States. Capabilities include complex software and technology services and solutions, as well as end-to-end mission operations capabilities, including software systems development, offensive and defensive cyber operations, modeling & simulation, mission management, and Quick Reaction Capabilities (QRC) / Research & Development.

Perrygo Consulting Group, LLC

www.perrygo.com

46579 Expedition Drive, Suite 103
Lexington Park, MD 20653
O: 240-925-6080

Local Executive Contact: Mr. Christopher Perrygo,
Chief Executive Officer, chris@perrygo.com
Business Development Contact: Mr. John Kuchta,
Chief Operating Officer, john.kuchta@perrygo.com
HR Contact: Ms. Niki Jeffries, Chief Administrative
Officer, niki@perrygo.com
Local/Total Employees: 27/46
Local Sales: \$5M but <\$10M
Business Classifications: Small
Business Founded in St. Mary's County



Founded in 2015, Perrygo Consulting Group, LLC (Perrygo) is a small

business with our corporate headquarters located in Lexington Park, MD. We are a premier partner of the United States Department of Defense. Our core capabilities include Defense acquisition, program management, information technology, data center operations, cloud services and cybersecurity. We apply



our management and engineering expertise to assist Defense organizations to develop and implement efficient and effective acquisition strategies to deliver product to the warfighter within cost, on schedule and with optimal performance. We apply our IT expertise to support Defense organizations with IT project management, governance, helpdesk, application development, cloud migration, on-premise and hybrid data center operation services, information assurance, to include end-to-end Risk Management Framework and cybersecurity vulnerability mitigation. The Perrygo team applies core values in agility, integrity, and quality to assist our customers to achieve their mission objectives.

Pioneering Decisive Solutions, Inc.

www.pideso.com

22560 Epic Drive, Suite 100
California, MD 20619
O: 301-863-5880 F: 301-863-5884

Local Executive Contact: Mr. William Birurakis, Vice President
Business Development Contact: Mr. William Birurakis, Vice President, O: 301-863-5880, bill.birurakis@pideso.com
HR Contact: Ms. Tania Walker, HR Generalist, O: 301-863-5880, tania.walker@pideso.com
Local/Total Employees: 17/35
Corporate HQ: California, MD
Local Sales: \$1M but <\$5M

Business Classifications: Small, Women Owned, Veteran Owned
Business Founded in St. Mary's County



Pioneering Decisive Solutions, Inc. (PIDESO) is a woman-owned, veteran-owned, small business founded in 2006. Our headquarters, along with our support equipment design and integration facilities, are located in California, Maryland with a software development facility in Reston, Virginia.

PIDESO provides research, development, design, integration, production and test of instruments, Automated Test Systems, system software products, Test Program Sets) and Test Kits. PIDESO also plays a major role in the research, development and implementation of maintenance infrastructures and provides engineering technical services for Systems Engineering, Logistics Support Analysis, Life Cycle Management framework refinement, and Program Management support to both government and commercial agencies.

PLATFORM AEROSPACE

www.platformaerospace.com

43960 Airport View Drive
Hollywood, MD 20636
O: 301-863-9253 F: 240-309-4161

Local Executive Contact: Mr. Kurt Parsons, CEO
Business Development Contact: Mr. Greg Pappianou, Chief Growth Officer, O: 301-863-9253, greg.pappianou@platformaero.com
HR Contact: Ms. Jaime Andrews, Director of HR, O: 301-863-9253, hr@platformaero.com
Local/Total Employees: 79/85
Corporate HQ: Hollywood, MD
Local Sales: \$5M but <\$10M
Business Classifications: Small, Veteran Owned, SDVOSB
Business Founded in St. Mary's County



Platform Aerospace is an industry leader in rapid prototyping, sensor integration and aircraft modification, and the "gold standard" for airworthiness analysis. Since 1993, we have specialized in mechanical engineering design and analysis for both government and commercial clients. Platform Aerospace manages projects of all sizes from concept through fabrication, installation and flight clearance. Our close liaison with local NAVAIR and FAA representatives results in streamlined flight clearance procedures, getting your project in the air quickly and safely. We are committed to your project's success through integrating aviation technologies for the future.

Porter Technical, Inc.

21795 North Shangri-La Drive, Suite D2
Lexington Park, MD 20653
O: 301-737-4410

Local Executive Contact: Mr. Tony Porter, President
Business Development Contact: Mr. Tony Porter, President, O: 301-737-4410, ptech.corporate@verizon.net
HR Contact: Ms. N. Porter, Executive Administrator, O: 301-737-4410, ptech.corporate@verizon.net
Local/Total Employees: 5/5
Business Classifications: Small, Veteran Owned, SDB, Minority Business
Business Founded in St. Mary's County



Porter Technical, Inc. provides aircraft flight test and avionics system integration. Aircraft platforms include the EA-6B, EA-18G, MV22, CV-22, H-1, H60, P-8A (MMA) and P3 and Crew Systems Support. Porter Technical, Inc. develops and integrates computer systems hardware and implements area networks.

PosID, Inc.

www.posidinc.com

46425 Rue Purchase Road
Lexington Park, MD 20653
O: 301-863-6772 F: 301-737-4031

Local Executive Contact: Mr. Raymond E. Nowak, President
Business Development Contact: Mr. Raymond E. Nowak, President, O: 301-863-6772, nowakre@radix.net
HR Contact: Ms. Barbara A. Cook, HR Manager, O: 301-863-6772, nowake@radix.net
Local/Total Employees: 6/6
Local Sales: Less than \$200K
Business Classifications: Small
Business Founded in St. Mary's County



PosID, Incorporated is working to develop a biometric identification technology based upon a patented process. This prototype system, now in the final design stages, is proving its capability to positively identify individuals based upon their unique vascular arrangement. PosID's technique "maps" the energy levels emanating from an individual directly onto a tuned infra-red sensor then comparing the energy "map" to the previously stored individual's energy map for identification. A proprietary pattern matching algorithm insures positive identification (or rejection) within three seconds. This technology could eventually fit on a host of applications where security or safety is a concern.

Precise Systems, Inc.

www.goprecise.com

22290 Exploration Drive, Suite 400
Lexington Park, MD 20653
O: 301-737-7100 F: 301-862-1379

Local Executive Contact: Mr. Scott Pfister, President/Chief Operating Officer, spfister@goprecise.com
Business Development Contact: Mr. Scott Pfister, President/Chief Operating Officer, O: 410-231-4333, spfister@goprecise.com
HR Contact: Mrs. Christina Payne, PHR, SHRM-CP, Senior Vice President of Human Resources and Corporate Relations, O: 301-737-8246, cpayne@goprecise.com
Local/Total Employees: 400/650
Local Sales: \$50M but <\$100M
Business Classifications: Small, Veteran Owned
Business Founded in St. Mary's County



Precise Systems is a highly regarded veteran-owned defense contractor headquartered in Lexington Park, MD adjacent to NAS Patuxent River. Founded in 1990, Precise Systems is comprised of highly-skilled experts who provide a broad range of DoD acquisition, engineering, IT, and program management solutions. Combined with widely acclaimed integrating information technology tools which enhance our customers' mission success, Precise provides superior service and "value added" support.

For more information, or to learn how you can become a member of this award winning team, visit www.GoPrecise.com.

Progeny Systems

www.progeny.net

44423 Airport Road, Suite 100
California, MD 20619
O: 240-237-3696

Local Executive Contact: Mr. Barry Payne, Director, Pax River Operations

Business Development Contact: Mr. Barry Payne, Director, Pax River Operations, O: 240-237-3696, bpayne@progeny.net

HR Contact: www.progeny.net

Local/Total Employees: 12/800

Corporate HQ: Manassas, VA

Local Sales: \$100M but <\$250M

Business Classifications: Large



Progeny Systems Corporation is a privately-held high-tech small business specializing in electronic systems development for the

United States Department of Defense (DoD), and other government and business organizations. Progeny Systems offers a full array of computing systems to support the development, testing and integration of leading edge technology systems for the DoD and commercial customers. Progeny has provided high quality engineering solutions and services to the United States Army, United States Navy, United States Air Force, National Institutes of Health, Defense Advanced Research Projects Agency (DARPA) and Fortune 500 customers. Progeny is ISO 9001 and CMMI Level 3 certified.

Prometheus Company, Inc., The

www.prometheusco.com

22289 Exploration Drive, Suite 300
Lexington Park, MD 20653
O: 240-725-0210 F: 240-725-0138

Business Development Contact: Mr. Jeffrey Eagan, President & CEO, O: 321-507-2626, jeffrey.eagan@cft-llc.com

HR Contact: Ms. Patty Simpkins, Director of Administration, O: 240-725-0210 ext 307, simpkinsp@prometheusco.com

Corporate HQ: Lexington Park, MD

Business Classifications: Small



The Prometheus Company, Inc. is a professional services firm providing independent analysis, management support, and advisory services to the Department of Defense (DoD) as well as civil federal agencies. Our core competencies are program management (including acquisition / financial / logistics management), Foreign Military Sales (FMS) case management, strategic

planning, systems analysis, and information services. We hold a prime SeaPort-NxG contract and a General Services Administration (GSA) Federal Supply Schedule (FSS) Multiple Award Schedule (MAS), Contract #GS-00F-204GA.

PSI Pax, Inc.

www.psipax.com

23330 Cottonwood Parkway, Suite 335
California, MD 20619
O: 301-737-5000 F: 301-737-5001

Local Executive Contact: Ms. Patty Robrecht, CEO, O: 301-737-5000, probrecht@psipax.com

Business Development Contact: Ms. Megan Mann, Proposal and Communications Manager, O: 301-737-5000, mmann@psipax.com

HR Contact: Ms. Shelly Corcoran, Director of Human Resources, O: 301-737-5000, scorcoran@psipax.com

Local/Total Employees: 165/225

Local Sales: \$20M but <\$50M

Business Classifications: Small, Women Owned, EDWOSB

Business Founded in St. Mary's County



PSI Pax provides IT, cyber security, cloud migration, systems modernization and integration, business intelligence, Enterprise

Resource Planning (ERP), program management, and business and financial management support services to customers including NAVAIR, NAWCAD, NAVSEA, NAVWAR, Defense Threat Reduction Agency (DTRA), Social Security Administration (SSA), and the State of Maryland. We are committed to the success of our employees, customers, and business partners, and we aim for collaboration that results in the delivery of innovative and value-added solutions. Our best practices integrate Information Technology Infrastructure Library (ITIL), Capability Maturity Model Integration (CMMI) Maturity Level 3, and Project Management Body of Knowledge (PMBOK).

R Cubed Engineering LLC

www.rcubedengineering.com

48015 Pine Hill Run Rd, Bldg 4; Suite 117
Lexington Park, MD 20653
O: 202 271 9686 F: 301-866-0680

Local Executive Contact: Ms. RaNae Contarino, CEO, O: 202-271-9686, ra-nae.contarino@comcast.net

Business Development Contact: Ms. RaNae Contarino, Senior Partner/CEO, O: 301-866-0680, F: 301-866-0680, ra-nae.contarino@comcast.net

HR Contact: Ms. RaNae Contarino, CEO, O: 202-271-9686, F: 301-866-0680, ra-nae.contarino@comcast.net

Local/Total Employees: 4/6

Local Sales: \$1M but <\$5M

Business Classifications: Small, Women Owned, Veteran Owned

Business Founded in St. Mary's County



Small Engineering and Research Company, founded in 2009; funded by the Office of Naval Research, NAVAIR and DoD. Designed and developed the first autonomous separation assurance avionic system for

Unmanned Aircraft Systems. Additional work being done includes sensor development for non-cooperative targets. Overall mission is safe Airspace Integration and Mission Support for military applications; Spinoff products currently applicable to General Aviation.

Radnor Manufacturing Co.

www.radnormfg.com

26755 Radio Station Way, Building 3, Suite C
Leonardtown, MD 20650
O: 240-309-4051 F: 240-309-4059

Local Executive Contact: Mr. Mike McAllister, Owner

Business Development Contact: Mr. Mike McAllister, Owner, O: 240-309-4051, mike_mcallister@radnormfg.com

HR Contact: Mrs. Julie McAllister, Office Manager, O: 240-309-4051, office@radnormfg.com

Local/Total Employees: 4/4

Local Sales: \$200K but <\$500K

Business Classifications: Small

Business Founded in St. Mary's County



Radnor Manufacturing Co. is a locally-owned precision machine shop in Leonardtown, Maryland.

We provide Computer Numeric

Controlled (CNC) machining services to both commercial and government contractors. We specialize in custom parts manufacturing for various industries including electronics, aerospace, fiber optics, transportation, and the Department of Defense. Our capabilities include production CNC machining, prototypes, CAD/CAM CNC programming, tooling design and manufacturing, quality assurance and dimensional verification. We take pride in producing quality components in a responsive time frame to meet our customers needs.

Raytheon Technologies

www.rtx.com

46579 Expedition Drive, Suite 400
Lexington Park, MD 20653
O: 301-866-9431

Business Development Contact: Mr. Roger Budd, Site Lead, PAX River Field Office, O: 301-866-9434, roger.budd@raytheon.com

HR Contact: Ms. Lisa Warren, FSO / Senior Executive Associate, O: 301-866-9431, lisa.l.warren@rtx.com

Local/Total Employees: 12/195,000

Corporate HQ: Waltham, MA

Local Sales: \$500M and over

Business Classifications: Large

Raytheon

Raytheon Technologies (NYSE: RTX), with 2020 combined sales of \$66 billion, Raytheon Technologies is an aerospace

and defense company that provides advanced systems and services for commercial, military and government customers worldwide. With Headquarters in Waltham, MA, Raytheon employs more than 195,000 people worldwide. Raytheon has four major businesses; Raytheon Intelligence & Space, Collins Aerospace, Raytheon Missiles & Defense, and Pratt & Whitney. With a history of innovation spanning more than 80 years, Raytheon provides state-of-the-art electronics, mission systems integration, and other capabilities in the areas of sensing; effects; command, control communications and intelligence systems, as well as a broad range of mission support services.

RBC, Incorporated

www.rbcinc.com

46579 Expedition Drive, Suite 200
Lexington Park, MD 20653
O: 301-863-6684 F: 301-863-6687

Local Executive Contact: Mr. Ken Stepanuk, Vice President

Business Development Contact: Mr. Ken Stepanuk, COO, O: 301-863-6684, stepanuk@rbcinc.com

HR Contact: Ms. Janice Bowie, Division Manager, O: 301-863-6684 ext 1002, F: 301-864-6687, bowiej@rbcinc.com

Local/Total Employees: 85/110

Corporate HQ: Alexandria, VA

Local Sales: \$20M but <\$50M

Business Classifications: Small



Specializes in Naval Air systems program and acquisition management, by offering solutions to problems encountered in systems planning; weapons systems acquisition;

systems design and development; life cycle support; FMS, International and Cooperative programs; sensors research, development; T&E; training systems; financial and budget support; and logistics support. Patuxent River office provides programmatic, engineering management, and technical support services to NAVAIR and NAWCAD clients. Information Technology Division provides custom software development, database development, and network engineering. Provides weapons systems cost estimating, financial, acquisition and cost analysis services to NAVAIR and clients throughout the greater Washington DC area; and technology training services at remote fleet locations.

redUAS, LLC

www.reduas.us

23680 Three Notch Road , #201B
Hollywood , MD 20626
O: 800-905-6724 F: 855-733-2245

Local Executive Contact: Mr. Chris Sacco,
Managing Partner

Business Development Contact: Mr. Rex Hayes, Director
of Business Development, rex.hayes@reduas.us

HR Contact: Ms. Julie Sacco, HR Manager,
julie.sacco@reduas.us

Local/Total Employees: 2/14

Corporate HQ: Hollywood, MD

Local Sales: Less than \$200K

Business Founded in St. Mary's County



Research and Engineering Development, LLC

www.red-inc.us

44421 Airport Road
California, MD 20619
O: 301-737-4361 F: 301-737-4883

Business Development Contact: Mr. Dave Aldrich, CEO,
O: 301-737-4361, dave.aldrich@red-inc.us

HR Contact: Ms. Angie Johnson, HR Manager,
O: 301-737-4361 ext 12, angie.johnson@red-inc.us

Local/Total Employees: 40/50

Local Sales: \$10M but <\$20M

Business Classifications: Small

Business Founded in St. Mary's County



Research and Engineering
Development, LLC (RED-INC) has
worked to enable the conventional
warfighter and the special
operator since 1998. With a focus on the human element,
the operator-in-the-loop, RED-INC specializes in
supporting NAVAIR and the Department of Defense in
Human Systems Integration, Human Factors, and

Irregular Warfare solutions. RED-INC capabilities include
rapid requirements identification, acquisition, design,
development and deployment; engineering/system/
solution integration; exercise/operational/training
support; program management/acquisition support;
applied research and development; traditional human
engineering; user-focused system design; environmental
and survivability.

Resource Management Concepts, Inc.

www.rmweb.com

46970 Bradley Boulevard, Suite B
Lexington Park, MD 20653
O: 301-862-7501 F: 301-862-5759

Local Executive Contact: Mr. Rich Gast, President, O:
301-862-7501, RGast@rmweb.com

Business Development Contact: Mr. Kevin Cooley, CEO,
O: 301-862-7501, KCooley@rmweb.com

HR Contact: Mrs. Katie Trueblood, Director, Human
Resources, O: 301-862-7501, KTrueblood@rmweb.com

Local/Total Employees: 300/440

Local Sales: \$50M but <\$100M

Business Classifications: Small

Business Founded in St. Mary's County



Resource Management Concepts,
Inc. (RMC) is a management and
technologies company providing
high-quality support for civil and
military agencies. We differentiate ourselves from
competitors by prioritizing employee benefits, morale,
and routine investments in our personnel. RMC's primary
business lines include: software development, RDT&E
networks, cyber security, cloud computing, systems
engineering, program management, and environmental
management. Our military customer base includes OSD,
OPNAV, NAVAIR, NAVSEA, and NAVWAR, as well as ACC
and USANGB. Our civil customer base includes DHS,
TSA, and CBP.

Ricardo Defense

www.ricardo.control-pt.com

23077 Three Notch Road, Suite 103
California, MD 20619
O: 301-880-4611

Local Executive Contact: Mr. Jonathan Dorny, Vice
President, Technology & Innovation, O: 805-448-7709,
jonathan.dorny@ricardodefense.com

Business Development Contact: Mr. Nathan Clark,
Vice President, Technical Services & Software,
O: 586-899-7682, nathan.clark@ricardodefense.com

HR Contact: Mr. Chuck Diamond, Human Resources
Manager, O: 248-928-2325,
chuck.diamond@control-pt.com

Local/Total Employees: 4/145

Corporate HQ: Troy, MI

Local Sales: \$50M but <\$100M

Business Classifications: Large

Business Founded in St. Mary's County



Ricardo Defense is a full-service
engineering and technology firm
specializing in the design and
integration of complex systems. The
company's mission is bringing
state-of-the-art technologies,
engineering, and manufacturing to

customers who must produce increasingly complex
systems while ensuring reliable performance. Ricardo
Defense develops custom systems and support solutions
for defense, aerospace, transportation, logistics, power,
and energy. Products include systems for mobility,
enterprise integration, lean fleet operations, analytics and
information management. Ricardo Defense offers rapid
development of custom systems using proven
architectures, products and development tools. While we
can design and build custom integrated systems from the
ground up, we also offer solutions that incorporate our
own products and third-party components to provide
more cost-effective alternatives to our clients. We will
supply viable options and recommendations to meet
your requirements and invest the time and expertise to
ensure our solution fulfills the needs of your project and
organization. Our proprietary products are highly
integrated, user-friendly and straightforward to maintain
once in place.

Risk Analysis Technologies

www.RATechllc.com

41060 Paw Paw Hollow Lane
Leonardtown, MD 20650
O: 240-587-7117

Local Executive Contact: Mr. Brian C. Lloyd, President,
BLloyd@RATechllc.com

Business Development Contact: Mr. Brian C. Lloyd,
President, BLloyd@RATechllc.com

HR Contact: Mr. Brian C. Lloyd, President,
BLloyd@RATechllc.com

Local/Total Employees: 1/3

Local Sales: Less than \$200K

Business Classifications: Small

Business Founded in St. Mary's County

Risk Analysis Technologies (RA-Tech) provides strategic
consulting, technology services and managed services to
commercial, not for profit and government organizations.
RA-Tech an information technology consulting firm
providing IT services and solutions designed to resolve
challenges in the business and technology sectors. From
customized software and database applications, to
reporting and web solutions, RA-Tech gives businesses
the tools needed to gain a competitive edge. RA-Tech
strives to build productive business relationships by

GATHER

Meet fellow young
professionals and build
your personal and
professional network.

GROW

Seek career development
and leadership
opportunities.

GIVE

Get involved in your
community through
volunteer opportunities,
civic engagement and
more!

ST MARY'S
**YOUNG
PROFESSIONALS**
gather • grow • give

We are always up to something! Follow us at facebook.com/StMarySYP

Local Sales: \$1M but <\$5M
Business Classifications: Small, Veteran Owned



We specialize in development of Life Cycle Sustainment Strategies and implementing performance-based sustainment solutions. We have extensive Government and

Industry experience in systems engineering, metrics development, MRO planning, BCAs, integrating product design with performance-based outcomes, and IPS data integration. SBS has been recognized with NDIA's 2010 Edward Greer Award for noteworthy contributions to DoD in the area of IPS engineering and its implementation in maintenance and product support, SAE International's Marvin Whitlock Award for innovation related to operational availability of aircraft and as CH-53K Product Support IPT members for the 2010 NAWCAD Commander's Award and 2011 NAVAIR Commander's Award.

SAM, Inc.

www.samincorp.com

21945 Three Notch Road
Lexington Park, MD 20653
O: 301-985-4060 F: 301-985-4064

Local Executive Contact: Mr. Cary Osborne, Senior Director
Business Development Contact: Mr. Cary Osborne, Senior Director, O: 703-338-0188, cary.osborne@samincorp.com
HR Contact: Mr. Kyle Balkam, HR Associate, O: 301-985-4060, kyle.balkam@samincorp.com
Local/Total Employees: 10/40
Corporate HQ: College Park, MD
Local Sales: \$1M but <\$5M
Business Classifications: Small, Women Owned, SDB, MBE, WOSB/EDWOSB



SAM, Inc is a versatile company that offers a wide range of support services to DoD and non-DoD agencies. Our services play

an integral part in assisting other companies and government agencies to complete tasks on time and on budget. SAM, Inc. aims to increase the effectiveness and efficiency of each unique client. SAM, Inc. provides support services to the Department of the Navy and Department of Homeland Security components, including: Program Management, Systems Engineering, Test and Evaluation, Logistics Management, Foreign Military Sales, Financial Management, Business Operations Management, Weapons and Ordnance, Software Engineering and Training.

Savvee Consulting, Inc., Advanced Technologies Solutions Division

www.savveeinc.com

22335 Exploration Drive, Suite 1030
Lexington Park, MD 20653
O: 240-538-7003 F: 866-557-7003

Local Executive Contact: Mr. David Falk, VP of Business Operations
Business Development Contact: Mr. David Falk, VP of Business Operations, O: 240-538-7003, dfalk@savvee.biz
HR Contact: Ms. Rebecca Lloyd, Human Resources Director, O: 703-230-0990 ext 103, hr@savvee.biz
Local/Total Employees: 10/80
Corporate HQ: Chantilly, VA
Local Sales: \$1M but <\$5M
Business Classifications: Small, Veteran Owned, SDVOSB, SDB



Savvee Consulting, a Service Disabled Veteran Owned Small Business, provides valuable leadership and technical solutions

that are tailored to meet the needs of our NAVAIR, Navy, and other government organization clients. Savvee Consulting offers a total solution to current and future system integration challenges. Our approach is a well coordinated combination of methodology, process, technical expertise, and operational experience. Savvee's consultants have gained a reputation as experts in Program Management Support, Systems Engineering, Department of Defense Architecture Framework (DoDAF)/Information Support Plan (ISP) documentation, Enterprise Architecture, Net Centric Warfare Analysis, NR-KPP compliance, Service Oriented Architecture (SOA), Prototyping, and Interoperability.

Science Applications International Corporation (SAIC)

www.saic.com

45310 Abell House Lane
California, MD 20619
O: 301-862-6200 F: 240-725-0269

Local Executive Contact: Mr. James "Tad" Greer, Jr., Vice President of Programs, O: 301-862-6200, JAMES.T.GREER.JR@saic.com
Business Development Contact: Ms. Tanya Bassett, Business Development Director, O: 240-538-8589, tanya.j.bassett@saic.com
HR Contact: <https://jobs.saic.com/>
Local/Total Employees: 300/26,000
Corporate HQ: McLean, VA
Local Sales: \$100M but <\$250M
Business Classifications: Large



SAIC is a leading technology integrator providing full life-cycle services and solutions in the technical, engineering, and enterprise information technology

markets. SAIC's deep domain knowledge and customer relationships enables delivery of systems engineering and integration offerings for large, complex government projects. The company also offers a broad range of services, with a targeted emphasis on higher-end, differentiated technical capabilities. SAIC's approximately 26,000 employees serve customers in the U.S. federal government, state/local, and commercial markets. Headquartered in McLean, Va., SAIC has annual revenues of approximately \$7.4 billion. For more information, visit www.saic.com.

Serco Inc.

www.serco-na.com

22299 Exploration Drive, Suite 104
Lexington Park, MD 20653
O: (703) 263-6001

Local Executive Contact: Mr. Steve Rowland, Vice President, Serco-WBB - DOD Market, O: 703-214-0723, steven.rowland@serco-na.com
Business Development Contact: Mr. Timothy Ba, Director, Acquisition Competency, O: 4439611685, timothy.baker@serco-na.com
HR Contact: Ms. Arneshia Hobbs, arneshia.hobbs@serco-na.com
Local/Total Employees: 15/9,000
Corporate HQ: Herndon, VA
Local Sales: \$500M and over
Business Classifications: Large, Foreign Owned



Safer, Smarter, Better | Reimagining Government Together Serco partners with our government customers to develop unique solutions

that keep our citizens safe and transform how essential services are delivered. Across the domains of Acquisition & Program Management, Digital Solutions, Engineering & Integration, Mission Support, and Next-Generation Solutions, we offer:

- Specialized expertise to meet the most urgent national security challenges and make citizens safer
- Advanced technologies that enhance capabilities and mission readiness by making government smarter
- Collaborative innovation with clients to imagine new solutions that result in better outcomes
- Robust program management discipline to ensure timely delivery and reduce risk of complex transformation projects

DID YOU KNOW?

The Pax Naval Air Museum is the only museum in the world that is home to both versions of the JSF demonstrators: the X-32 and the X-35

ShadowObjects, LLC

www.shadowobjects.com

41650 Court House Drive (The Loker Building),
PO Box 1359
Leonardtown, MD 20650
O: 240-925-3385 F: 301-862-2772

Local Executive Contact: Mr. William M. (Bill) McAloon, President, O: 240-925-3385, bill.mcaloon@shadowobjects.com
Business Development Contact: Mr. Jeffrey R. Fairfax, Vice President, O: 240-298-4243, jeff.fairfax@shadowobjects.com
Local/Total Employees: 20/20
Corporate HQ: Leonardtown, MD
Local Sales: \$1M but <\$5M
Business Classifications: Small, Veteran Owned, SDVOSB
Business Founded in St. Mary's County



ShadowObjects, LLC (SO) provides experience in Systems Engineering, Requirements Analysis, Modeling and Simulation,

System Integration, Development, Testing, Reliability Analysis, and Program Management; as applied to the



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For additional information, please contact one of the following:



- | | |
|---|--|
| <p>MaryKay Myers
The Patuxent Partnership
marykay.myers@paxpartnership.org</p> | <p>Mary Jane Selph
AMP/TJR Coordinator
maryjane.selph@paxpartnership.org</p> |
| <p>Ellen Servetnick
NAWCAD Strategic Education Office
ellen.p.servetnick.civ@us.navy.mil</p> | <p>Bonnie Kelly
Forrest Tech Center AMP Coordinator
bjkelly@smcps.org</p> |

TPP-2022

Navy, Marine, and Air Force Aviation Community. Our full life-cycle approach, facilitated by an advanced data analysis toolset, meets performance objectives within mission parameters. SO provides research expertise for new/aging weapon systems, multi-dimensional cost estimation, simulation modeling for Performance Based Logistics and Supply Chain Manufacturing, and Information Technology. With a focus on new technology and proven methodologies, SO is continually seeking to offer our customers innovative thinking to meet their most complex needs.

Sierra Management and Technologies, Inc.

www.sierramgt.com

44427 Airport Road, Suite 130
California, MD 20619
O: 301-737-3000 F: 301-737-4244

Local Executive Contact: Mr. Jeff Wynne, President/CEO, O: 301-737-3000 ext 101, WynneJ@sierramgt.com
Business Development Contact: Mr. Kevin L. Bridgwater, Director of Client Solutions, O: 301-737-3000, bridgwaterkl@sierramgt.com

HR Contact: Ms. Kirsten Smith, Director of Human Resources, O: 301-737-3000 ext 118, smithkk@sierramgt.com
Local/Total Employees: 59/93
Corporate HQ: California, MD
Local Sales: \$10M but <\$20M
Business Classifications: Small, SDB
Business Founded in St. Mary's County



Sierra Management and Technologies, Inc. is a professional small business DoD contractor providing high-quality, cost-effective and responsive services and solutions to our customers. We provide acquisition management, logistics, program management, project management, financial management, information technology, and software engineering support to various U.S. Government agencies.

Sikorsky, a Lockheed Martin Company

<https://www.lockheedmartin.com/en-us/capabilities/sikorsky.html>

46655 Expedition Drive, Suite 400
Lexington Park, MD 20653
O: 240-725-7949 F: 240-725-0409

Local Executive Contact: Charles Deitchman, General Manager
HR Contact: <https://www.lockheedmartinjobs.com/>
Local/Total Employees: 400/18,000
Business Classifications: Large



Sikorsky, a Lockheed Martin Company is a world leader in the design and manufacture of advanced helicopters for commercial, industrial and military uses. Sikorsky has been pioneering flight solutions that bring people home everywhere, every time since 1923. Together with Lockheed Martin, we bring an unwavering commitment to help our customers succeed. The company occupies a prominent international position in the intermediate to heavy lift helicopter market. They are used by all five branches of the United States Armed Forces, along with military services and commercial operators around the world.

SITE, LLC

<http://sitellc.net/>

44427 Airport Road, Suite 110
California, MD 20619
O: 301-862-5166 F: 301-862-5166

Local Executive Contact: Mr. Carroll Drake, Contracts, O: 703-416-4930
Business Development Contact: Mr. Linwood R. Rhodes, President, O: 703-416-4930, lrsite@aol.com
HR Contact: Mrs. Linda Dunn, Administrative Assistant, O: 301-862-5166, linda.dunn@sitellc.net
Local/Total Employees: 6/15
Corporate HQ: Fairfax, VA
Local Sales: \$1M but <\$5M
Business Classifications: Small, Veteran Owned
Business Founded in St. Mary's County



SITE, LLC has broad experience and capabilities in tactical aircraft/ weapon system acquisition, program management, T&E, certification, and fleet support. The local office supports data analysis/publication, aircraft/ weapon T&E, software testing/ validation, engineering, and IT management services with various PMAs. SITE, LLC has supported major system acquisition including N-89, N-95, N91&I, Navy QDR, COD Replacement, P-8A, P-3/EP-3, F-35 JSF, F/A18 C/D&E/F,

and numerous weapon development programs. Areas of expertise include requirements development; weapon integration; air system certification; systems engineering; ship suitability; basing; supportability; software verification & validation; and Foreign Military Sales. Analysis efforts include lifecycle cost, capabilities assessments, and operational assessments. SITE's various R&D technologies include E3, connectorless interfaces, propulsion, pneumatic bomb racks, universal missile launchers, processor improvements, and interoperability.

SMX

<https://www.smxtech.com/>

44150 Smartronix Way
Hollywood, MD 20636
O: 301-373-6000 F: 301-373-7171

Local Executive Contact: Ms. Laurell Aiton, Chief Administrative Officer, laiton@smartronix.com
Business Development Contact: Ms. Laura Braksator, Chief Growth Officer, Lbraksator@smartronix.com
HR Contact: Ms. Sylvia Kilpatrick, Vice President of Human Resources, skilpatrick@smartronix.com
Local/Total Employees: 1150
Corporate HQ: New York, NY
Business Classifications: Large
Business Founded in St. Mary's County



SMX, an OceanSound Partners company, is a leader in next-generation cloud, C5ISR, and advanced engineering and IT solutions operating in close proximity to clients across the U.S. and around the globe. SMX delivers scalable and secure solutions combined with the mission expertise needed to accelerate outcomes for the Department of Defense, Intelligence Community, Public Sector, Fortune 1000 and other public and private sector clients. For more information on our solutions, please visit <https://www.smxtech.com/>.

SOLUTE, Inc.

www.solute.us

21779-E Tulagi Place
Lexington Park, MD 20653
O: 301-866-0111 F: 301-866-9004

Local Executive Contact: Mr. Jeff Crymes, Director, Aviation Integration, O: 301-866-0111, crymes.jeff@solute.us
Business Development Contact: Mr. Jeff Crymes, Director, Aviation Integration, O: 301-866-0111, crymes.jeff@solute.us
HR Contact: Ms. Maria Cuesta, Human Resources, O: 619-758-1664, hr@solute.us
Local/Total Employees: 15/195
Corporate HQ: Perry, GA
Local Sales: \$1M but <\$5M
Business Classifications: Large



Operating as a Service-Disabled, Veteran-Owned Small Business (SDVOSB) for

20 years, SOLUTE was acquired by Sigma Defense in December 2021. SOLUTE remains focused on solving complex engineering problems with the ultimate goal of delivering essential operational capabilities to our Government clients. SOLUTE's support includes Prime contracts with the U.S. Navy including PEO C4I/NAVWAR, PEO IWS/NAVSEA, and NAVAIR as well as work with the U.S. Army and Air Force. SOLUTE provides specialized professional services in DevSecOps, systems engineering, software modernization, cyber security, and network communication. SOLUTE focuses these core competencies on navigation, avionics, aviation safety, undersea warfare, mission systems, interoperability, enterprise architecture, and cyber defense. SOLUTE also has multiple contracts supporting warfighting training. Sigma Defense is a large business focusing on Intelligence, Surveillance, Reconnaissance, Communications and Networks. SOLUTE is headquartered in San Diego, CA, with major offices in Patuxent River, MD, and Washington, DC. While Sigma Defense is headquartered in Perry, GA with a major office supporting Special Forces Command in Tampa, FL and multiple other sites within the United States and overseas. Our depth of technical expertise, extensive operational military experience provide a uniquely trusted and influential skill set to our clients.

Solution Engineering Associates, Inc. (SEAI)

www.seaincusa.com

P.O. Box 147
Lexington Park, MD 20653
O: 240-538-3424 F: 888-841-8562

Local Executive Contact: Ms. Susan M. Smith, President, susan.smith@seaincusa.com

Business Development Contact: Ms. Susan M. Smith, President, O: 240-538-3424, susan.smith@seaincusa.com

HR Contact: Ms. Susan M. Smith, President, O: 240-538-3424, susan.smith@seaincusa.com

Local/Total Employees: 4/8

Corporate HQ: Lexington Park, MD

Local Sales: \$1M but <\$5M

Business Classifications: Small, Women Owned



SEAI is a woman owned small business that provides highly skilled and experienced support for a wide range of program management, engineering and technical services, software and

hardware development, prototype development, flight test and analysis across a wide variety of aircraft platforms. SEAI personnel are some of the best minds and top performers in the field, and provide the best technical solution to customer requirements.



Spalding Consulting, Inc.

www.scipax.com

46655 Expedition Drive, Suite 200
Lexington Park, MD 20653
O: 301-866-0150 F: 775-898-9352

Local Executive Contact: Ms. Tamara Pennell, Vice President, Business Development, O: 301-737-0150 ext 509, tamara.pennell@scipax.com

Business Development Contact: Ms. Samantha Sowers, Program/Proposal Manager, O: 301-737-0150, samantha.sowers@scipax.com

HR Contact: Mrs. Susan Hall, Director, Human Resources, O: 301-737-0150 ext 577, susan.hall@scipax.com

Local/Total Employees: 232

Local Sales: \$20M but <\$50M

Business Classifications: Small



Spalding Consulting, Inc. provides information technology, cyber security, program management,

and financial management solutions to NAVAIR and NAWCAD. We are a small business SeaPort NxG contract holder. Our IT services include software/mobile development, SharePoint customization, database and

system administration, business intelligence, data analytics, and robotic process automation. Our cyber security services include Risk Management Framework support, vulnerability mitigation, penetration testing, and cyber monitoring. Our program management services include contract management, financial analysis, risk management, quality management, and continuous process improvement. Our financial management services include cost accounting, Financial Improvement and Audit Readiness, Navy ERP data analysis, contract reconciliation, and fixed asset/material management accounting.

Specialty Systems, Inc.

www.specialtysystems.com

45310 Abell House Lane
California, MD 20619
O: 301-861-5029

Local Executive Contact: Mr. Emil Kaunitz, President

Business Development Contact: Mr. Emil Kaunitz, President, O: 301-476-0587, ekaunitz@specialtysystems.com

HR Contact: Mr. Bill Cabey, Chief Operating Officer, O: 732-341-1011 ext 203, jobs@specialtysystems.com

Local/Total Employees: 2/104

Corporate HQ: Bethesda, MD

Local Sales: Less than \$200K
Business Classifications: Small



Specialty Systems, Inc. has a 42-year history providing lifecycle support of Navy and Army Aviation systems. Services include Model-Based System Engineering,

DevSecOps, System Development, Systems Engineering, Hardware/Software Engineering, Integrated Software Solutions, Operational Concept Reengineering, Information Assurance and Program Management. Subject matter expertise includes Aircraft Carrier Aviation, including Flight Deck, Weapons, ALRE, Air Operations, Air Traffic Control, AGSE, C5ISR Systems RDT&E, RF Communication Control Software. Technical expertise includes System Prototype Development, Database/Real-Time/Embedded Software, Software Virtualization, Agile & Micro-Service Software Development, Control Software, Simulation and Modeling, Automated Software Testing, UAV Control Systems, UAV Payload Development, Cyber Engineering/ Assurance and Mobile Computing Solutions.

SRI International

www.sri.com

21795 Three Notch Road, Suite A
Lexington Park, MD 20653
O: 301-862-4507 F: 301-862-9508

Local Executive Contact: Mr. James Holland, Program Manager

Business Development Contact: Mr. James Holland, Program Manager, O: 301-862-4507, james.holland@sri.com

HR Contact: Ms. Celeste Church, Facility Security Officer, O: 301-862-4507, celeste.church@sri.com

Local/Total Employees: 8/2,000

Corporate HQ: Menlo Park, CA

Local Sales: \$5M but <\$10M

Business Classifications: Large



SRI International is a not-for-profit institute with a combined staff of over 2,000 employees. SRI provides fundamental and applied R&D to advance technology to improve the human condition. SRI locations

include: our main campus in Menlo Park, CA; the David Sarnoff Laboratory, Princeton, NJ; Washington, DC; State College, PA; Cambridge, UK; and over 40 other locations in the United States and abroad. Current work includes: computing, AI, speech recognition, communications, electronic warfare, flight testing, radar and remote sensing, robotics, transportation, modeling and simulation, global positioning, range instrumentation, multimedia training, bio-medical and surgical techniques, pharmaceuticals, economics, and education.

SSI Custom Plastics

www.ssicustomplastics.com/

43985 Commerce Avenue,
Hollywood, MD 20636
O: 301-904-3742 F: 301-373-2734

Local Executive Contact: Mr. John Donato, President,
O: 302-381-0432, jdonato@ssicustomplastics.com

Business Development Contact: Mr. Robert Wirt,
Engineer, kyle@ssicustomplastics.com

HR Contact: Mrs. Tonya Peterson, Sales/Customer
Service, O: 800-643-4252, F: 301-373-2734,
tpeterson@ssicustomplastics.com

Local/Total Employees: 25/25

Corporate HQ: Hollywood, MD

Local Sales: \$5M but <\$10M

Business Classifications: Small

Business Founded in St. Mary's County

THERMOFORMED PLASTIC PARTS



As a leader in custom thermoformed plastics, SSI provides low-high volume production services utilizing (13) thermoforming machines and (11) 5-axis cnc machines as large as 15' x w 10' x h 3.5'.

Engineering services providing design, value added assembly solutions, reverse engineering and cnc programming supported by solidworks software.

SSI offers expert mold and tool engineering services and fabrication in house allowing for rapid prototype turn around.

STARA Technologies, Inc.

www.staratechnologies.com

23077 Three Notch Road, #201
California, MD 20619
O: 240-237-8113 F: 480-850-1050

Business Development Contact: Mr. Tom Williams,
Patuxent River Site Manager – Business Development,
O: 240-237-8113, tom.williams@staratechnologies.com

HR Contact: Ms. Amy Dammann, HR Manager,
O: 480-850-1555 ext 1551,
amy.dammann@staratechnologies.com

Local/Total Employees: 1/104

Corporate HQ: Gilbert, AZ

Local Sales: \$20M but <\$50M

Business Classifications: Small



STARA Technologies Inc. is headquartered in Gilbert, AZ and retains offices in California, MD; Tampa, FL; San Diego, CA and

Huntsville, AL. STARA specializes in system solutions by rapidly developing and deploying technologies that meet the immediate operational needs of the U.S. Government. In a commitment to the warfighter and force protection, STARA delivered approximately 30 PGST/STIK Systems and 24 CGCSs, and trained/ deployed nearly 200 PGSS Operators and Field Service Representatives. STARA is a collaborative team of inventors/engineers that solve problems with a practical approach, an aggressive timeline, and at a fraction of the cost of large defense contracting companies.

StarBoard Technologies, Inc.

www.starboardtechnologies.com

45017 Nolan Court
Hollywood, MD 20636
O: 432-336-1705

Local Executive Contact: Mr. Jeffrey Beahm, President

Business Development Contact: Mr. Wayne Bennett,
Integrated Solutions Manager,

wbennet@starboardtechnologies.com

HR Contact: Ms. Christine Beahm, Office/HR Manager,
cbeahm@starboardtechnologies.com

Local/Total Employees: 5/10

Business Classifications: Small

Business Founded in St. Mary's County



StraCon Services Group

www.stracongroup.com

23076 Three Notch Road, Suite 201
California, MD 20619
O: 301-866-0661 F: 301-866-0664

Local Executive Contact: Mr. Daniel Hammer, Director
of Special Surveillance Programs

Business Development Contact: Mr. Daniel Hammer,
Director of Special Surveillance Programs,

O: 301-866-0665, daniel.hammer@stracongroup.com

HR Contact: Mr. Austin Craig, Director of Operations,
O: 817-698-0100 ext 511, austin.craig@stracongroup.com

Local/Total Employees: 50/75

Corporate HQ: Fort Worth, TX

Local Sales: \$20M but <\$50M

Business Classifications: Small, Women Owned, SDB,
8A, EDWOSB



StraCon provides full service support for the development of highly dynamic programs within NAVAIR, NAWCTSD, SPAWAR, USAF Special Operations Command, Special Surveillance Systems and the Army.



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Sunday:
12 p.m. - 5 p.m.

LOCATION

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Lexington Park, MD 20653

PHONE

301-863-1900

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www.paxmuseum.org



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Services include: program management, systems engineering, training system design, integrated logistics, configuration management, financial management, Foreign Military Sales, acquisition life cycle support, technical analysis support. We offer exceptional knowledge of Naval Aviation aircrew and maintainer training system requirements and products as part of a tailored training platform, including: curriculum development, course design, device design, technical manuals and publications, technical drawing packages and 3D models. StraCon is a women-owned, 8(a), EDWOSB certified company.

Strategic Systems Technology, Inc.

www.strategic-systems-technology.com

PO Box 1740
California, MD 20619
O: 301-863-4825 F: 301-862-3372

Local Executive Contact: Ms. Sharon Stockley, President
Business Development Contact: Mr. Robert Stockley, Vice President, O: 301-863-4825, M: 301-904-9951, stockley_robert@strategic-systems-technology.com
HR Contact: O: 301-863-4825, humanresources@strategic-systems-technology.com
Local/Total Employees: 2/8
Corporate HQ: California, MD
Business Classifications: Small, Women Owned
Business Founded in St. Mary's County

Strategic Systems Technology, Inc. (SST)(CAGE Code -1CW55), a Woman-Owned Small Business, providing Management, Engineering and Technical Support Services to DoD, State and Federal Government C2I, C3I, C4ISR, and IT/IA Development and Life-Cycle Support Programs. Efforts include program/project management; systems engineering/software engineering; IT support services; network engineering, management, and administration; database development and administration; business process engineering, analysis, and reengineering; information systems engineering and analysis; information assurance (IA), information security (INFOSEC), and information warfare (I2W); system certification and accreditation (C&A); web site/page development, administration, and security; message & command center operation and maintenance.

SURVICE Engineering Company

www.survice.com

22099 Three Notch Road, Suite 104
Lexington Park, MD 20653
O: 301-866-2080 F: 301-866-2082

Local Executive Contact: Mr. Dave Turner, VV&A Team Lead
Business Development Contact: Mr. Mark Davis, Pax River Area Operation BD Lead, O: 301-866-2080, mark.davis@survice.com
HR Contact: Ms. Robin Mecinski, HR Manager,

O: 410-273-7722, robin@survice.com
Local/Total Employees: 7/360
Corporate HQ: Belcamp, MD
Local Sales: \$1M but <\$5M
Business Classifications: Small



A nationally recognized specialist in combat system survivability, weapon system effectiveness, and system safety, the SURVICE Engineering Company is a small business that's been providing Department of Defense and industry customers with high-quality analytical products and services for more than 30 years. During this time, we've continued to grow in size and capability, as well as in national recognition for our leadership in the field. However, we've never lost touch with our original mission—to provide safe, survivable, and effective combat systems for U.S. military personnel at home and abroad.

Synectic Solutions, Inc. (SSI)

www.synecsolu.com

22776 Three Notch Road, Suite 210
Lexington Park, MD 20653
O: 301-866-0037 F: 301-866-0038

Local Executive Contact: Mr. Scott Roland, Senior Operations Manager, O: 301-997-4036, sroland@synecsolu.com
Business Development Contact: Mr. Scott Koslow, CEO, David Erickson, Director, Business Development, O: 858-229-1345, david.erickson@synecsolu.com
HR Contact: Ms. Brenda Sanchez, Human Resources Manager, O: 805-483-4800 ext 140, bsanchez@synecsolu.com
Local/Total Employees: 45/130
Corporate HQ: Oxnard, CA
Local Sales: \$5M but <\$10M
Business Classifications: Small, SDVOSB



SSI is an award-winning provider of government services and solutions to the Navy and Marine Corps under PSMI MAC, PMCSS MAC, IDIQ, and OASIS SB Contracts from coast-to-coast. In direct support of NAVAIR, SSI supports a broad range of requirements for PMA-201, 205, 208, 242, 259, 265, 274, 276, 281, and 299 as well as NAVAIR 4.0, 5.0, 6.0, and 7.0.

Core service offerings include information technology, logistics, engineering, test and evaluation, program management, and training. As evidence of the company's commitment to superior performance, the company receives Exceptional CPARS ratings across a wide range of contracts and customers.

To learn more, please visit www.synecsolu.com.

Synergy Aerospace, Inc.

www.synergy-aero.com

21585 Three Notch Road, Suite 2
Lexington Park, MD 20653
O: 240-895-8115 F: 240-842-1410

Local Executive Contact: Mr. Bruce Smith, President, O: 240-895-8115 ext 701, bsmith@synergy-aero.com
Business Development Contact: Mr. Bruce Smith, Business Development, O: 240-895-8115, F: 240-842-1410, bsmith@synergy-aero.com
HR Contact: Mrs. Tina Pierce, HR Specialist & Office Manager, O: 240-895-8115 ext 712, F: 240-842-1410, tina.pierce@synergy-aero.com
Local/Total Employees: 18/18
Local Sales: \$1M but <\$5M
Business Classifications: Small, Veteran Owned, SDVOSB
Business Founded in St. Mary's County



Synergy Aerospace provides quality engineering and technical services to a host of DoD customers. We have a proven track record in Unmanned Air Systems, Electronic Warfare, Model Based Systems Engineering, Test and Evaluation, and Systems Engineering in Program Management. Synergy's seasoned professionals come from military and DoD civilian backgrounds as well as top notch engineering schools. Our customers know they can trust any project or analysis to Synergy and expect top notch results. We are pleased to belong to the Pax River community and grateful to do business in St. Mary's County.

Synergy ECP, LLC

www.SynergyECP.com

PO Box 1722
Lexington Park, MD 20653
O: 301-848-2096 F: 443-445-6919

Local Executive Contact: Mr. Vernon Lundskow, Director, O: 301-848-2096, vern.lundskow@SynergyECP.com
Business Development Contact: Mr. Vernon Lundskow, Director, O: 301-848-2096, vern.lundskow@SynergyECP.com
HR Contact: Mr. Andrew Williams, Director, Talent Acquisition, O: 443-552-0650, F: 410-290-1585, andrew.williams@SynergyECP.com
Local/Total Employees: 2/50
Corporate HQ: Columbia, MD
Local Sales: Less than \$200K
Business Classifications: Small, Veteran Owned, SDVOSB
Business Founded in St. Mary's County



Synergy ECP, LLC is a veteran-owned small business providing an array of Information Technology services to U.S. Defense, Intelligence, and Healthcare industries. We provide services from entry-level to high-end IT support paralleled between an Advisory Division coupled with critical Organizational

Conflict of Interest mitigation, and an Implementation Division focused on implementing and executing specialized support based on customer demands and unique requirements. Our teams possess special credential and clearance levels to provide expertise in the most critical defense and intelligence environments by achieving: Secure Networks, Information Assurance, Cyber Security, and Quality Engineering, Training, as well as, Lifecycle and Continuous Process Improvements, along with a full range of aviation logistics and technical support services.

System Planning Corporation

www.sysplan.com

46655 Expedition Park Drive, Suite 300
Lexington Park, MD 20653
O: 301-866-1400 F: 301-866-1402

Local Executive Contact: Mr. James McFillin, Air Warfare Group Sr. Vice President, jmcfillin@sysplan.com
Business Development Contact: Mr. James McFillin, Air Warfare Group Sr. Vice President, O: 301-866-1400, jmcfillin@sysplan.com
HR Contact: Mr. Larry Edwards, HR Director, O: 703-351-8214, ledwards@sysplan.com
Local/Total Employees: 30/140
Corporate HQ: Arlington, VA
Local Sales: \$10M but <\$20M
Business Classifications: Small, Veteran Owned



System Planning Corporation (SPC) Air Warfare Group, based in Lexington Park, MD supports NAVAIR, NAWC, COTF, ACC and NASA by providing Subject Matter Expert (SME) technical support in the areas of systems engineering, program management, Anti-tamper and Information Assurance, RDT&E, Operational Test and Evaluation (OT&E), survivability, avionics/electronics, weapons systems integration, systems security engineering, DITSCAP/DIACAP, and Research and Technology Protection. SPC personnel currently support projects development of advanced air warfare concepts, including modular aircraft and avionics design, improved aircraft survivability, Combat Identification Systems (CID), integration of modern precision-guided weapons, new concepts for time critical strikes, and network centric warfare.

TASC, Inc.

www.tasc.com

22099 Three Notch Road, Suite 107
Lexington Park, MD 20653
O: 301-862-1780 F: 888-640-3846

Local Executive Contact: Mr. Stephen Schmeiser, Defense BD/Marketing Lead, O: 240-925-9166, stephen.schmeiser@tasc.com
Business Development Contact: Mr. Stephen Schmeiser, Defense BD/Marketing Lead, O: 240-925-9166, stephen.schmeiser@tasc.com

DID YOU KNOW?

With nearly a quarter of its workforce employed in STEM fields, California-Lexington Park in Maryland emerged as the city with the highest share of high-tech jobs in its local economy in the country (Forbes)

HR Contact: Mr. Stephen Schmeiser, Defense BD/Marketing Lead, O: 240-925-9166, stephen.schmeiser@tasc.com
Local/Total Employees: 1/5,000
Corporate HQ: Chantilly, VA
Local Sales: Less than \$200K
Business Classifications: Large

Founded in 1966, TASC, Inc., helps solve complex national security and public safety challenges by providing advanced systems engineering, integration and decision-support services to the Intelligence Community, Department of Defense and civilian agencies of the federal government. With about 5,000 employees in 40 locations, TASC generates \$1.5 billion in annual revenue. For more information and career opportunities, visit our website at www.tasc.com.

Tech Wizards, Inc.

www.Tech-Wizards.com

46610 Expedition Drive, Suite 201
Lexington Park, MD 20653
O: 800-783-2494 F: 240-208-4455

Local Executive Contact: Mr. Mike Conceicao, Executive Vice President, Mike.Conceicao@Tech-Wizards.com

Business Development Contact: Mr. Mike Conceicao, Executive Vice President, O: 540-469-4099, Mike.Conceicao@Tech-Wizards.com
HR Contact: Ms. Kristin Jay, Operations Support Manager, O: 540-469-4099, Kristin.Jay@Tech-Wizards.com
Local/Total Employees: 1/120
Business Classifications: Small



Tech Wizards is a system and software engineering company that combines creativity, engineering and experienced management to provide innovative, high-quality system and software solutions. We specialize in software support activity (SSA) based tactical software development and support, and tactical training development, to include virtual world engineering and integration. We provide full system and software life cycle support and utilize state-of-the-art processes and methodologies to provide scalable, extendible, and maintainable solutions.

Technical Data Analysis, Inc.

www.tda-i.com

22299 Exploration Drive, Suite 200
Lexington Park, MD 20653
O: 301-866-9400 F: 301-266-9441

Local Executive Contact: Mr. Ted Herring, Director of Engineering
Business Development Contact: Mr. Ted Herring, Director of Engineering, O: 301-866-9400, therring@tda-i.com
HR Contact: Ms. Gail Gibson, Administrator, O: 301-866-9400, ggibson@tda-i.com
Local/Total Employees: 31/62
Corporate HQ: Falls Church, VA
Local Sales: \$10M but <\$20M
Business Classifications: Small



Technical Data Analysis, Inc. (TDA), founded in 1997, is a small business located in Falls Church, VA, with satellite offices in Lexington Park, MD and Atlanta, GA. TDA - an engineering/software development/project management consulting firm - provides engineering expertise, customized software solutions and contract management expertise in the fields of aeronautical and mechanical engineering, statistical data analysis, web-based business transaction management, and software development. TDA's mission is to offer high-quality, highly customized engineering and software solutions in a timely manner - all at a reasonable cost.

Technical Systems Integration, Inc. (TSI)

www.tecsysint.com

730 Carpenter Park, Unit D
Patuxent River, MD 20670
O: 866-635-7221

Local Executive Contact: Mr. Dave Ambos, Program Manager, O: 240-925-5639, ambosd@tecsysint.com
Business Development Contact: Mr. Ken Ernewein, Director of Technology, O: 813-410-4002, erneweink@tecsysint.com
HR Contact: Ms. Katie Garcia, Director of Human Resources, O: 866-635-7221, HR@tecsysint.com
Local/Total Employees: 4/50
Corporate HQ: Norfolk, VA
Local Sales: \$5M but <\$10M
Business Classifications: SDVOSB



Technical Systems Integration (TSI) is a Service-Disabled Veteran-Owned Small Business (SDVOSB) established in 1993, providing rapid, innovative solutions in support of our global customers. We are an agile organization that is creating new paths forward in learning and development as well as streamlined and integrated processes for logistics and supply. With our diverse team, TSI is a leader in designing, developing, and deploying mission-critical technologies and support. Capabilities include Engineering Support and Sustainment Services, SolidWorks_Modeling, VR simulation, AR Curriculum Gamification, Software/Programming, Instrumentation, Signal Processing, Engineering Analysis, Process Development, Systems_Design and Engineering, Learning and Development Engineering, Design_for Manufacturing & Rapid Prototyping, Field Test and Technology Evaluation, Cost/Benefit Optimization and Techno-Economic_Analysis, Project Management, Technical_Transitional Planning, Technical Documentation/IETM Development, and Warehouse and Inventory Management.

Technology Security Associates, Inc.

www.theTSAteam.com

44414 Pecan Ct, Suite 100
California, MD 20619
O: 301-866-0295 F: 301-866-0296

Local Executive Contact: Mr. Lee Bradshaw, President/CEO, O: 301-866-0295 ext 301, Lee_Bradshaw@theTSAteam.com
Business Development Contact: Mr. Lee Bradshaw, President/CEO, O: 301-866-0295, Lee_Bradshaw@theTSAteam.com
HR Contact: Mrs. Fanette Jones, HR/Recruiting Manager, O: 301-866-0295 ext 311, Fanette_Jones@theTSAteam.com
Local/Total Employees: 60/60
Local Sales: \$5M but <\$10M
Business Classifications: Small, Veteran Owned, SDVOSB
Business Founded in St. Mary's County



Total package approach to Platform Security, including Security Modeling, Program Security Management, Trusted Systems and Networks (TSN), Cybersecurity (including RMF, Cyber engineering, testing), Anti-Tamper, International Programs Security (technology transfer policy, foreign disclosure, international cooperative programs), System Security

Engineering, Process Development/Improvement, Training. Customers include both Government agencies and Original Equipment Manufacturers (OEMs).

Technology & Business Solutions, LLC

www.tbs-llc.com

45645 Swanfall Way
California, MD 20619
O: 301-862-4029 F: 301-862-4029

Local Executive Contact: Mr. Timothy Smith, Director, O: 301-862-4029, tsbsllc@hughes.net
Business Development Contact: Mr. Timothy Smith, Director, O: 301-862-4029, tsbsllc@hughes.net
HR Contact: Mr. Timothy Smith, Director, O: 301-862-4029, tsbsllc@hughes.net
Local/Total Employees: 1/1
Local Sales: \$200K but <\$500K
Business Classifications: Small, Veteran Owned
Business Founded in St. Mary's County



Tecolote Research, Inc.

www.tecolote.com

46591 Expedition Drive, Suite 250
Lexington Park, MD 20653
O: 301-866-9180

Local Executive Contact: Mr. Robert Watts, General Manager, O: 540-644-1221 ext 5610, Riwatts@tecolote.com
Business Development Contact: Ms. Maureen Deane, Technical Manager, O: 301-866-9180, mdeane@tecolote.com
HR Contact: Ms. Emma Godinez, HR Manager, O: 703-414-3290 ext 3024, egodinez@tecolote.com
Local/Total Employees: 12/700
Corporate HQ: Goleta, CA
Local Sales: \$1M but <\$5M
Business Classifications: Large



Tecolote Research, Inc. is a leading provider of cost estimating, financial management, scheduling, and earned value management (EVM) services for complex acquisition, construction, and integration projects. Since our founding in 1973, we have built a consistent record of success on the principles of technical excellence, independence, and integrity. By applying our philosophy "Bridging Engineering and Economics," Tecolote delivers quantitative management analysis that provides clients a defensible understanding of the costs to execute their mission; real-world insight into the risks associated with their approach; and the ability to make informed decisions in an environment of constantly changing budgets and priorities.

Tek Duo, LLC

www.tekduo.com

45812 Church Drive
Great Mills, MD 20634
O: 240-317-7111

Local Executive Contact: Mr. Micah Calloway, Owner,
O: 240-317-7111, help@tekduo.com
Business Development Contact: Mr. Micah Calloway,
Owner, O: 240-317-7111, help@tekduo.com
HR Contact: Mr. Micah Calloway, Owner, O: 240-317-7111,
help@tekduo.com
Local/Total Employees: 2/2
Local Sales: Less than \$200K
Business Classifications: Small
Business Founded in St. Mary's County

Tek Duo

Tek Duo provides technical support to customers in Southern Maryland. Whether it's repairing your computer,

installing and configuring new software, removing malware, or setting up a secure network, we offer technical solutions that simplify your digital life. Tek Duo is a local, family-owned business based in St. Mary's County, MD. We have over a decade of technical support experience and we are committed to providing outstanding quality and satisfaction to our neighbors at a fair and reasonable price. Our services include: Computer Repair and Maintenance, Technical Support and Troubleshooting, Software/Hardware Installation, Technology Consulting, Computer Networking, and Hands-on Training.

Tekla Research, Inc.

www.teklaresearch.org

46610 Expedition Drive, Suite 201
Lexington Park, MD 20653
O: 703-492-2620 F: 703-492-2620

Local Executive Contact: Mr. Steven Girard, Vice President,
O: 240-794-1852, stevegirard@teklaresearch.com
Business Development Contact: Mr. Jonathan Swigert,
Strategic Operations Director, O: 703-574-3771,
jonathanswigert@teklaresearch.com
HR Contact: Ms. Jessica Wallace, O: 240-607-5115,
jessicawallace@teklaresearch.com
Local/Total Employees: 180/220
Corporate HQ: Fredericksburg, VA
Local Sales: \$20M but <\$50M
Business Classifications: Small, Veteran Owned, SDVOSB
Business Founded in St. Mary's County



Tekla Research, Inc. supports the Department of Defense at Pax River, Norfolk, Cherry Point and the National Capital Region.

With a steady growth rate over the last decade, we are lean, efficient and manage our contracts with well-established processes and procedures. Our core

competencies include engineering, developmental and operational test and evaluation, logistics, program/project management, IT/Cyber and acquisition oversight. With prime contracts supporting NRL, AIR 5.1.12, AIR 4.1, Presidential Helicopters Logistics, PMA-202, PMA-226, PMA-234, PMA-265, Commander Operation Test and Evaluation and HMX-1 Operational Test, our capabilities are geared to support weapons systems acquisition across the lifecycle. We are our people and our people are the solution.

The Albers Group LLC

www.thealbersgroup.com

22335 Exploration Drive, Suite 100
Lexington Park, MD 20653
O: 301-904-0246

Local Executive Contact: Mr. Peter Williams, EVP,
O: 301-904-0246, pwilliams@thealbersgroup.com
Business Development Contact: Mr. Peter Williams, EVP,
O: 3019040246, pwilliams@thealbersgroup.com
HR Contact: Mr. Russell Garrett, VP for Ops & Finance,
O: 512-221-9001, tgarofola@thealbersgroup.com
Local/Total Employees: 4/12
Local Sales: \$1M but <\$5M
Business Classifications: Small, Veteran Owned, SDVOSB



We are a certified SDVOSB with expertise in System Engineering (MBSE), Program Management, Acquisition, Logistics/Sustainment, and Platform Integration capabilities.

We also have manufacturing capability, as well as capabilities in maintenance, repair, and overhaul of aircraft components. We support Navy, Marine Corps, non-DOD, and commercial customers in these disciplines. We offer concept of operations development, regulatory assistance for civil UAS operators, as well as UAS payload and vehicle development assistance. We offer civil aviation operations (14CFR, Part 135) providing transportation, photography, and other aviation services. Our technical and former military personnel offer decades of experience in MD & TX.

The MIL Corporation

www.milcorp.com

46655 Expedition Drive, Suite 100
Lexington Park, MD 20653
O: 301-863-9566 F: 301-737-7940

Local Executive Contact: Mr. Tom Clark, Executive Vice President, O: 301-863-4626, tclark@milcorp.com
Business Development Contact: Mr. Adam Ptack, Vice President, O: (301) 875-5138, aptack@milcorp.com
HR Contact: Ms. Julissa Sanabria, HR Business Partner, O: 240-539-1174, jsanabria@milcorp.com
Local/Total Employees: 265/750
Corporate HQ: Bowie, MD



Local Sales: \$100M but <\$250M
Business Classifications: Large



The MIL Corporation (MIL), established in 1980, provides cybersecurity, engineering, financial management and systems support, and IT services to the federal

government. MIL provides comprehensive professional support, with subject matter experts working to advance customer operations through proven tools and methodologies. Our proven ability to retain existing customers and build long-term relationships is proof of the MIL commitment and is a direct result of the expert performance of our team. We've been recognized by our clients and industry professionals alike for our integrity, diligence, and expertise across our core service sectors.

The MITRE Corporation

www.mitre.org

46579 Expedition Drive, Suite 101
Lexington Park, MD 20653
O: 240-725-7902

Local Executive Contact: Mr. Matt Downs, Department Chief Engineer, O: 240-725-7923, fjdibonaventuro@mitre.org
Business Development Contact: Mr. Todd Maddox, Department Head, O: 240-725-7902, mattdowns@mitre.org
HR Contact: Mr. Gary Deitch, HR Generalist Lead, O: 703-983-1222, gdeitch@mitre.org
Local/Total Employees: 30/6660
Corporate HQ: McLean, VA
Local Sales: \$5M but <\$10M
Business Classifications: Large, Federally Funded Research & Development Corporation (non-profit)



At MITRE, we solve problems for a safer world. Through our federally funded R&D centers and public-private partnerships, we work across

government to tackle challenges to the safety, stability, and well-being of our nation. As a not-for-profit organization, MITRE works in the public interest across federal, state and local governments, as well as industry and academia. We bring innovative ideas into existence in areas as varied as artificial intelligence, intuitive data science, quantum information science, health informatics, space security, policy and economic expertise, trustworthy autonomy, cyber threat sharing, and cyber resilience. MITRE has two principal locations, in Bedford, Massachusetts, and McLean, Virginia. We also have additional sites across the country and around the world to help us better serve our sponsors and partners from industry and academia.

Torch Technologies, Inc

www.TorchTechnologies.com

44425 Pecan Court, Suite 203
California, MD 20619
O: 443-360-5007 F: 256-319-6016

Local Executive Contact: Mr. Terry Thomas, Corporate Director, Atlantic Region, terry.thomas@torchtechnologies.com
Business Development Contact: Mr. Terry Thomas, Corporate Director, Atlantic Region, terry.thomas@torchtechnologies.com
HR Contact: Mr. Cameron Kramer, HR Senior Manager, cameron.kramer@torchtechnologies.com
Local/Total Employees: 6/750
Corporate HQ: Huntsville, AL
Business Classifications: Small
Business Founded in St. Mary's County



TQI Solutions, Inc.

www.tqiinc.com

47335 Thomas Rowe Lane
Lexington Park, MD 20653
O: 301-349-7980
Local Executive Contact: Mr. Mark Christman, Regional Acquisition Project Manager, O: 862-266-2060, mark.christman@tqiinc.com
Business Development Contact: Mr. Mark Christman, Regional Acquisition Project Manager, O: 862-066-2060, mark.christman@tqiinc.com
HR Contact: Mr. Matt Quinn, Regional manager, O: 301-349-7975, matthew.quinn@tqiinc.com
Local/Total Employees: 6/53
Corporate HQ: Norfolk, VA
Local Sales: \$5M but <\$10M
Business Classifications: Small, Veteran Owned, SDVOSB
Business Founded in St. Mary's County

TQI Solutions

A SDVOSB Corporation

Trantecs Corporation

www.transtech.com

21815-D Three Notch Road
Lexington Park, MD 20653
O: 301-863-7777 F: 301-863-6710



From Warfighter to Waterfront in 20 minutes

WORK TO PLAY IS 20 AWAY IN ST MARY'S COUNTY

smc20away.com



Local Executive Contact: Mr. Richard Opara, Business Development Manager
Business Development Contact: Ms. Jennifer Sullivan, Program Manager, O: 301-863-7777, F: 301-863-6710, sullivanj@trantecs.com
HR Contact: Ms. Jennifer Sullivan, Program Manager, O: 301-863-7777, F: 301-863-6710, sullivanj@trantecs.com
Local/Total Employees: 45/200
Local Sales: \$20M but <\$50M
Business Classifications: Small, Women Owned



TRITON Defense, Inc.

www.tritondefenseinc.com

43979 Airport View Drive
Hollywood, MD 20636
O: 301-373-6110 F: 301-373-5033

Local Executive Contact: Mr. Kevin Poole, Vice President
Business Development Contact: Mr. Kevin Poole, Vice President, O: 301-373-6110, kpoole@tritondefenseinc.com
HR Contact: Ms. Lindsey Poole, HR Specialist, O: 301-373-6110 ext 107, lpooles@tritondefenseinc.com
Local/Total Employees: 120/120
Corporate HQ: Hollywood, MD
Local Sales: \$20M but <\$50M
Business Classifications: Small, Women Owned, 8(m)



TRITON Defense is a Woman-Owned Small Business that specializes in Electro-Magnetic Pulse (EMP) and High Altitude Electro-Magnetic Pulse (HEMP) protection for all hazards environments. Founded in 1995, TRITON Defense is a world-class manufacturer that performs high-level design and engineering services to create customized hardware solutions ensuring all hazards EMP / HEMP protection and project continuity for our government and commercial clients.

Our primary focus is to create HEMP Protected Flexible Modular Platforms allowing unlimited design capability to develop cost-effective solutions for fixed and mobile applications for All-Hazards environment survivability.

University of Maryland UAS Test Site

<http://uas-test.umd.edu/>

44181 Airport Rd
California, MD 20619
O: 301-862-7824 F: 301-866-1964

Local Executive Contact: Mr. John Slaughter, Director
Business Development Contact: Mr. James Alexander, Project Manager, O: 301-862-7824, jalex@umd.edu
HR Contact: Mrs. Sara Lloyd, Administrative Coordinator, O: 301-862-7824 ext 800, sjlloyd@umd.edu
Local/Total Employees: 7/7
Local Sales: \$500L but <\$1M



The UAS Test Site at the University of Maryland stands at the forefront of UAS rulemaking, commercialization, and national airspace integration. Formed in 2014, test site experts leverage their approximately 150 years of combined experience in military and civilian

aviation, engineering, and project management to accelerate the safe, responsible application of UAS in public and private industries. The test site is one of only a handful of institutions across the country that work directly with the FAA to advance UAS research and demonstrate operational capabilities, with the ultimate objective of seamlessly integrating UAS into national airspace.

Up Doppler Consulting LLC

www.updoppler.com

PO Box 2251
Leonardtown, MD 20650
O: 301-904-2899

Local Executive Contact: Mr. Chris Grable, Founder & CEO, O: 301-904-2899, chris.grable@updoppler.com
Business Development Contact: Mr. Chris Grable, Founder & CEO, O: 301-904-2899, chris.grable@updoppler.com
HR Contact: Mr. Chris Grable, Founder & CEO, O: 301-904-2899, chris.grable@updoppler.com
Local/Total Employees: 1/1
Local Sales: \$200K but <\$500K
Business Classifications: Small, Veteran Owned



Up Doppler Consulting LLC is a Veteran Owned Non-Traditional Small Business that provides DOD, other government and

industry customers with Professional, Management, Scientific and Technical Consulting Services. Specifically, Up Doppler Consulting provides support in the areas of experimentation, human systems engineering, rapid solutions and fielding, adaptive acquisition, acquisition engineering, test and evaluation, corporate operations and management, as well as education and training. Focusing on the Defense sector Up Doppler Consulting has experience in the various phases of R&D, systems acquisition, rapid prototyping & fielding, all types of advanced assessments as well as the support of deployed operations. Finally, Up Doppler Consult finds itself in the unique position of being able to assist other firms in operationalizing their role(s) & opportunities in the DOD marketplace.

VectorCSP

www.vectorcsp.com

46579 Expedition Drive, Suite 100
 California, MD 20653
 O: 252-338-2264

Local Executive Contact: Mr. Damien Walz, Chief Executive Officer, O: 252-333-3164, damien.walz@vectorcsp.com
Business Development Contact: Mr. Justin Nelson, Director of Business Development, O: 757-353-2812, justin.nelson@vectorcsp.com
HR Contact: Mr. Tracy Simmons, Sr. HR Manager, O: 252-548-2289, tracy.simmons@vectorcsp.com
Local/Total Employees: 13/250
Corporate HQ: Elizabeth City, NC
Business Classifications: Small



VectorCSP is a Federal contracting small business based out of North Carolina and with a program office in Washington DC Metro area.

We help our nation's military and government leaders realize the Cost, Schedule, and Performance goals of their organizations through our expert integrated logistics, engineering, training, and strategic program management support.

Our employees represent our core values and work hard every day to make a positive difference for our government customers. Through VectorCSP, they are able to continue to support our country's most important homeland and defense missions.

Our coastal locations in Elizabeth City, NC, Baltimore, MD, and Lexington Park, MD provide easy access to all mid-Atlantic client locations and beyond, from Georgia to New York. With employees currently working on government contracts from California to Maryland and points in between, we have nationwide reach to a network of highly skilled talent with common core values.

Velos Rotors

<https://www.velosuav.com>

43248 Rosalinds Drive
 Hollywood, MD 20636
 O: 360-929-4172

Local Executive Contact: Michael Seal, O: 1-360-929-4172
Business Development Contact: Michael Seal, CEO, O: 360-929-4172, michael.seal@velos-rotors.com
HR Contact: Velos Rotors Michael Seal, O: 1-360-929-4172, michael.seal@velos-rotors.com
Local/Total Employees: 1/5
Business Classifications: Small



Velos Rotors produces a Low Cost - All-Weather Group 2 UAV that supports a fully

redundant twin engine design with IP65 certification. It is especially suited for mission-critical missions where flight duration and expensive equipment (payload) are highly important. Velos UAV has a redundant drivetrain and the ability to fly longer than any competitive product in its class. It possesses an airworthiness certificate from EuroUSC.

The Vertex Company

<https://vtxco.com/>

46610 Expedition Drive, Suite 101
 Lexington Park, Maryland, 20653
 O: 240-256-5549

Local Executive and Business Development Contact: Leon Bacon, VP Business Development and Strategy, 240-256-5549, leon.bacon@vtxco.com
HR Contact: Matt Kostos, Senior Manager, Talent Management, O: 769-231-2973, Matthew.Kostos@vtxco.com
Local/Total Employees: 800/6,000+
Corporate HQ: Lexington Park, MD
Business Classifications: Large



The Vertex Company provides vertically integrated turnkey lifecycle support from concept definition, to engineering and manufacturing, through end-of-life support of complex systems. With over 200 locations worldwide, the Mississippi-based company offers integrated solutions for defense and commercial customers. Over our 50 year history, we have perfected the balance of cost, schedule, and

performance to offer high-quality solutions that consistently exceed customer requirements.

Vista Technologies Systems Inc.

www.vistatsi.com

46579 Expedition Drive, Suite 103
 Lexington Park, MD 20653
 O: 240-718-3426 F: 301-737-1663

Local Executive Contact: Mr. Wayne T. Lockley, Program Manager
Business Development Contact: Mr. Wayne T. Lockley, Program Manager, O: 240-718-3431, wlockley@vistatsi.com
HR Contact: Ms. Cynthia Hawthorne, HR Director, O: 703-561-4156, chawthorne@vistatsi.com
Local/Total Employees: 10/70
Corporate HQ: McLean, VA
Local Sales: \$1M but <\$5M
Business Classifications: Small, 8A



At VISTA our goal is simple – to help you accomplish your mission objectives successfully, on-time, and within budget. We are a Small Business with more than 30 years of experience, and have gained subject matter expertise and a proven track-record in a diverse set of services. Being small is our asset because it allows us to be agile and quickly make adjustments for improvements on-the-spot when needed. Our Program Managers are empowered to do their jobs and make decisions. Our Executive Team is easily accessible and involved with each contract we support. We specialize in Program Management, IT & Data Management, Intelligence, and International Development.

Wire Link Technologies

www.wirelinktech.com

PO Box 719
 Mechanicsville, MD 20659
 O: 240-466-1080

Local Executive Contact: Mr. Ryan Blizek, Owner
Business Development Contact: Mr. Ryan Blizek, Owner, O: 240-466-1080, rblizek@wirelinktech.com
Local/Total Employees: 1/1
Local Sales: Less than \$200K
Business Classifications: Small
Business Founded in St. Mary's County



Wire Link Technologies is an IT Managed Services Provider serving the Southern Maryland area. We are dedicated to providing IT and infrastructure support services for small business. From desk-side services to disaster recover, Wire Link Technologies provides IT support the way it should be—swift, confident, and with our customers as our highest priority.

Zenetex

www.zenetex.com

44427 Airport Road, Suite 410
 California, MD 20619
 O: 703-657-0377 F: 240-237-8387

Business Development Contact: Mr. Steve Daczkowski, Senior Vice President, O: 240-949-4089, steve.daczkowski@zenetex.com
HR Contact: Ms. Lydia Corum, Sr. Director of Human Resources, O: 619-607-3011, F: 703-935-8360, lydia.corum@zenetex.com
Local/Total Employees: 200/1625
Corporate HQ: McLean, VA
Local Sales: \$100M but <\$250M
Business Classifications: Large



Zenetex, LLC provides federal and DoD services in the areas of Logistics, Foreign Military Sales, IT Service Management, IT infrastructure, Training, Engineering Services, Program Management, Strategic Business Management, Strategic Communications, Security Support Services, National Intelligence Programs, and Maintenance, Repair, and Overhaul Services. Zenetex is CMMIDEV/3, CMMISVC/3, as well as ISO 9001:2015, AS9100:2016, and AS9110:2016 certified. Our Zenetex Training facility offers the complete Information Technology Infrastructure Library (ITIL) curriculum, while state-of-the-art conference facilities and classified meeting spaces are available in our Wildewood location.

04.

BUSINESS DEVELOPMENT RESOURCES

USMSM SMART CONFERENCE ROOM



The College of Southern Maryland - WorkForce Center

www.workforce.csmd.edu

Leonardtown Campus:
22950 Hollywood Road, Leonardtown, MD 20650
O: 301-539-4806

Local Executive Contact: Dr. Maureen Murphy, President,
301-934-7602, PRE@csmd.edu

Business Development Contact: Ms. Melissa Coker,
Business Solutions Specialist, O: 301-934-7593,
mdcoker@csmd.edu



The College of Southern Maryland (CSM) is a public, regional community college with campuses located in La Plata, Leonardtown, Prince Frederick, and Hughesville. CSM enhances

lives and strengthens the economic vitality of a diverse and changing region by providing affordable postsecondary education, workforce development, and cultural and personal enrichment opportunities.

The WorkForce Center, powered by CSM, moves at the speed of business to deliver diverse, top-quality, business-focused workforce programming and training, delivering just-in-time customized workforce development solutions that maximizes the potential of any business – small, medium, or large. Offering flexible and innovative training solutions to identify and meet your firm's strategic workforce needs including:

- Leadership and executive development
- Employee recruitment, on-boarding, and retention strategies
- Skills training and professional development - trades and apprenticeships, healthcare, and transportation
- Professional IT and Cybersecurity certifications
- Continuing professional education
- Customized training and online learning options

Maryland Department of Commerce - Southern Maryland Regional Office

<https://commerce.maryland.gov/>

15045 Burnt Store Road, P.O. Box 550
Hughesville, MD 20637
O: 301-274-9138 F: 301-274-1924

Business Development Contact: Mr. Steve Wall, Senior
Business Development Field Representative,
steven.wall@maryland.gov

The Maryland Department of Commerce works to stimulate private investment, create jobs, attract new businesses to Maryland, encourage the expansion and retention of existing companies, and provide Maryland businesses with workforce training and financial assistance.



Commerce also markets local products and services at home and abroad to spur economic development, international trade and tourism. Commerce's Southern Maryland Regional Office provides a variety of services to technology and

manufacturing businesses, as well as assists in linking local companies to partner agencies that can provide additional services to make businesses more productive, profitable and successful.

Maryland Procurement Technical Assistance Center (MD PTAC)

www.mdptac.org

7100 Baltimore Avenue, Suite 303, College Park, MD 20740
O: 301-403-2740 ext 30 F: 301-403-2743

Business Development Contact: Ms. Mary Lee Kolich,
Procurement Specialist, mkolich@umd.edu

The MD PTAC's team of experienced counselors provides training, marketing, proposal, contractual and technical assistance to Maryland small business owners who are interested in marketing their products and services to



federal, state and local government agencies. The MD PTAC operates under a cost sharing cooperative agreement between DoD's Defense Logistics Agency, the Maryland Department of Business & Economic Development and

the University of Maryland. To become a client go to www.mdptac.org click on "Let Us Help/Register Now" and fill out our online application for services.

Maryland Small Business Development Center, Southern Region

<https://www.SBDChelp.com>

8730 Mitchell Road, PO Box 910, La Plata, MD 20646
O: 301-934-7583

Local Executive, Business Development and HR Contact: Mrs. Wynne Briscoe,
O: 301-934-7583, wsbriscoe@csmd.edu



The Maryland Small Business Development Center, Southern Region is the premier U.S. SBA resource partner for small business success in the Southern Maryland Region by providing training and NO COST professional confidential business consultation for new entrepreneurs and existing businesses.

Maryland Technology Development Corporation (TEDCO)

www.tedcomd.com

7021 Columbia Gateway Drive, Suite 200
Columbia, MD 21046
O: 410-740-9442

Local Executive Contact: Mrs. Tammi Thomas, Vice President of Marketing, tthomas@tedco.md
Business Development Contact: Malcolm Tyson, Rural Innovation Initiative Mentor, O: 240-758-9966, mtyson@tedco.md

The Maryland Technology Development Corporation (TEDCO) offers a variety of funding programs for emerging technology companies commercializing technology.



Created by the Maryland State legislature in 1998, TEDCO is an independent organization that strives to be Maryland's lead source for entrepreneurial business assistance and seed funding for the development of startup companies in Maryland's innovation economy. TEDCO's Rural Business Innovation Initiative (RBI2) provides one-on-one mentoring and intensive business and technical assistance to small technology-based companies based in Maryland's rural counties, including Calvert, Charles and St. Mary's Counties. The goal is to help companies move to the next growth level. Assistance is provided at no cost to companies.

MATRIX Lab

<https://eng.umd.edu/research-innovation>

University of MD, Clark School of Engineering at USMSM,
44219 Airport Road
California, Maryland 20619-1900
O: 240-925-3511

Local Executive Contact: Matt Scassero, Director of Research, Innovation and Outreach, O: 240-925-3511, mscasser@umd.edu
Business Development Contact: Mr Matt Scassero, mscasser@umd.edu



Research organization into multi-domain uncrewed and autonomous technologies; education programming for UMD at USMSM.

SMARTCO

P.O. Box 1651, Lexington Park, MD 20653
O: 301-737-0394

Business Development Contact: Mr. Scott Rowan, Director of Operations, scott@smartonic.org

SMARTCO - Southern Maryland Applied Research and Technology Consortium, Inc. - is a nonprofit 501(c) (3) community service, all-volunteer organization that serves the businesses and residents of Calvert, Charles, and St. Mary's Counties. SMARTCO's primary service to the community is the Computers for Schools program where personal computers and network computers are received from government, private sector and personal sources, and are either refurbished or recycled. The refurbished computers are provided, in many cases free of charge, to public, private and parochial schools, and to qualified community service nonprofit organizations. Knowledge and skill in the use of computers has evolved from a luxury to a necessity. SMARTCO provides the environment for volunteers to gain computer literacy skills, or enhance their



existing computer skills, by providing hands-on training in refurbishing computers and computer peripherals. A second project that benefits the citizens of Southern Maryland is SMARTCO's E-cycling program. SMARTCO recycles electronic equipment that is no longer in working order, or is too old to operate today's computer operating systems efficiently. SMARTCO's E-cycling program keeps electronic waste from filling up the landfills of Southern Maryland, and eliminates toxic substances such as lead, mercury, cadmium, PCBs, silicon, arsenic, etc. that are released into the soil, atmosphere and water from decaying electronic equipment. SMARTCO accepts computer equipment for refurbishing or recycling at its facility in the Millison Shopping Center on Great Mills Road on Wednesday evenings from 5:30 PM to 9:30 PM. There is a \$10.00 charge for recycling CRT Monitors.

Southern Maryland Navy Alliance

www.navyalliance.org

P.O. Box 748, Hollywood, MD 20636
O: 301-904-2902

Business Development Contact: Mr. Gary Kessler, President, admin@navyalliance.org



The mission of the Southern Maryland Navy Alliance, a nonprofit membership organization, is to support, promote and enhance the intellectual capital and infrastructure at Patuxent River and St. Inigoes as an economic asset and resource to Southern Maryland. We advocate for the community to local, state and federal government agencies to defend the region from actions that may threaten the mission of NAVAIR and the livelihood of the individuals living here. We protect and enhance all missions related to Naval Aviation and the military economic base in the region, as well as to diversify the economy through the continued growth and development of academic, research, technology and public-private initiatives.





SWEETBAY RESTAURANT & BAR

St. Mary's County Chamber of Commerce

www.smcchamber.com

22738 Maple Rd, Suite 104, Lexington Park, MD 20653
O: 301-737-3001 F: 301-737-0089

Local Executive Contact: Dr. Christine Bergmark, President/CEO, O: 301-737-3001

Business Development Contact: Dr. Christine Bergmark, President/CEO, O: 301-737-3001, F: 301-737-0089, info@smcchamber.com



More than 475 businesses, non-profits, organizations and individuals form the membership of the St. Mary's County Chamber of Commerce. Members join

forces to promote the free enterprise economy of the County through business development, advocacy, education and good business practice. Chamber programming is directed at opportunities for members to expand their client base and build a sustainable and expanding economy in St. Mary's County. The organization works with the County Department of Economic Development in efforts to broaden our economic base and provide jobs. As a member of the Chamber, a business is offered many special benefits including legislative updates and representation, networking, promotional opportunities, member-to-member benefits, and educational seminars.

St. Mary's County Community Development Corporation, Inc.

<https://stmaryscdc.org/>

46940 South Shangri-La Drive, Suite 7
Lexington Park, MD 20653
O: 301-863-7700

Business Development Contact: Ms. Taylor Smith, Executive Director, Execdirector@stmaryscdc.org



MISSION: St. Mary's County Community Development Corporation is a nonprofit that leverages government funds, donations, and private capital to build infrastructure and encourages projects that boost economic development.

VISION: Building infrastructure to attract private investment to communities in St. Mary's County, MD; using art to raise the profile of Lexington Park and draw visitors and new residents.

The CDC Board of Directors seeks members with business, investment, and development knowledge and for expertise in community development endeavors. Included on the active board are non-voting board members representing agencies or aspects of the community where the CDC partners to advance community efforts.

St. Mary's County Department of Economic Development

www.YesStMarysMD.com

23115 Leonard Hall Drive, Leonardtown, MD 20650

Business Development Contact: Mr. Chris Kaselemis, Director, O: 301-475-4200, chris.kaselemis@stmaryscountymd.gov

St. Mary's County Department of Economic Development is focused on fostering an innovation-driven economy in St. Mary's County, Maryland. St. Mary's County has the unique ability to support businesses in the aviation/aerospace, unmanned systems, advanced manufacturing, tourism, and agriculture/aquaculture sectors. The County is dedicated to promoting these industry sectors, ensuring a high quality of life for a talented and diverse workforce, supporting and enhancing the important mission of Naval Air Station Patuxent River and building a robust environment for innovation and entrepreneurship.



DED has three focus areas: Business Development, Tourism and Agriculture & Seafood. Business Development facilitates the growth of targeted industries and creates an environment for technology entrepreneurship. Tourism aims to increase overnight visitor stays and develop fantastic experiences for residents and visitors to the county. Agriculture and Seafood is focused on maintaining profitability in agriculture and aquaculture while increasing protection of agriculturally-zoned land through preservation.

St. Mary's County Library

www.stmalib.org

23630 Hayden Farm Lane, Leonardtown, MD 20650
O: 301-475-2151 F: 301-884-4415

Local Executive Contact: Mr. Michael Blackwell, Director, O: 301-475-2151, mblackwell@stmalib.org

Business Development Contact: Ms. Laura Boonchaisri, Marketing and Communications Coordinator, O: 301-475-2151, lboonchaisri@stmalib.org

St. Mary's County Library has free tools for business and personal success! Excellent reference assistance; access to free, online databases and resources including legal forms, business plans, practical guides, basic small business information and even Microsoft and Cisco training; find it



in our collection or you are able to request materials from libraries throughout Maryland. Free public Wi-Fi and each Library is equipped with public access computers, wireless laptops, LCD projectors, color printers and scanners, and computer labs at Lexington Park and Leonardtown Libraries. Attend one of our free computer classes or reserve a large meeting room or small study room. Download e-books, audio books, music, movies and more through our digital collections. Many services are always available 24/7 online.

TechBridge

www.secnv.navy.mil/agility/Pages/tb_southernmaryland.aspx

44185 Airport Road, California, MD 20619-1900
O: 301-304-6602

Business Development Contact: Mr. Rick Tarr
Director, Southern Maryland Tech Bridge,
richard.tarr@navy.mil



Lead by the Naval Air Warfare Center Aircraft Division, Southern Maryland's Tech Bridge focuses on unmanned aviation, autonomous systems, modeling and simulation, and live/virtual/constructive environments for training and test. The Navy designated Southern Maryland for its technological ecosystem, and its infrastructure that provides resources that have historically made the area a strong partner with the Navy, and its local industrial and academic base.

The Patuxent Partnership

www.paxpartnership.org

22335 Exploration Drive, Suite 1035
Lexington Park, MD 20653
O: 301-866-1739 F: 301-866-9002

Business Development Contact: Ms. Bonnie Green,
Executive Director, bonnie.green@paxpartnership.org



The Patuxent Partnership works with government, industry and academia on initiatives in science and technology, hosts programs of interest to NAVAIR and the broader DoD community, supports workforce development including education initiatives and professional development. Visit www.paxpartnership.org.

Tri-County Council For Southern Maryland

www.tccsmd.org

15045 Burnt Store Road, P.O. Box 745, Hughesville, MD 20637
O: 301-574-1922 F: 301-274-1924

Local Executive Contact: Mr. John F. Hartline, Executive Director, jhartline@tccsmd.org

Business Development Contact: Mrs. Belinda Denton,
Business Engagement & Development Manager,
O: 240-346-6560, bdenton@tccsmd.org



The Tri-County Council for Southern Maryland (TCCSMD) is the region's cooperative planning and economic development agency serving the counties of Calvert, Charles and St. Mary's. The TCCSMD serves as a forum for the resolution of region-

wide issues and the attainment of regional goals. The members of the TCCSMD are the Commissioners from each county, nine state delegates, three State Senators and three at-large members. Regional planning and economic development efforts catalyze the mission through programs that focus local, state and federal resources in a comprehensive strategy to enhance the quality of life of all the people of Southern Maryland. Through the Workforce Investment Board, the Regional Infrastructure Advisory Committee, the Maryland Broadband Cooperative and the Regional Broadband/ IT Planning Committee, the Veterans Advisory Committee, the Southern Maryland Agriculture Development Commission, the Minority Business Opportunities Task Force and the Southern Maryland Economic Development Association, we provide a framework for cooperation and coordination among the elected, civic and business leaders of the region.



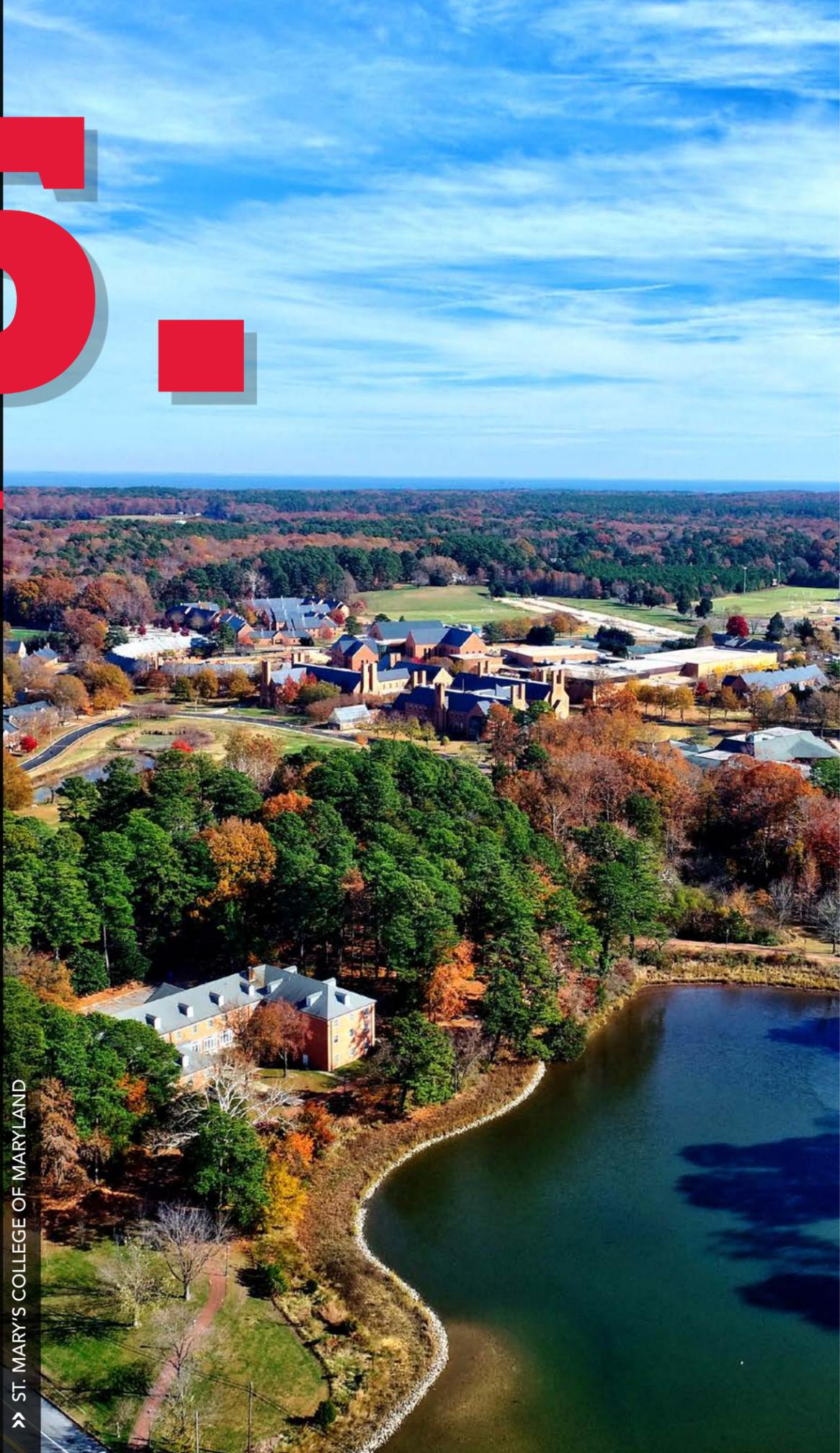
St. Mary's County, We are ALL IN.

Department of Economic Development | 301-475-4200 *1400 | ded@stmaryscountymd.gov | YesStMarysMD.com

05

EDUCATION & TRAINING INSTITUTIONS

» ST. MARY'S COLLEGE OF MARYLAND



St. Mary's College of Maryland

www.smcm.edu

47645 College Drive, St. Mary's City, MD 20686
240-895-5000, Fax: 240-895-5001

Business Development Contact: Ms. Gretchen Phillips,
Communications Specialist, O: 240-895-3073,
gdphillips@smcm.edu

St. Mary's College of Maryland is ranked in the top six public liberal arts colleges in the nation by U.S. News & World Report. St. Mary's College is the state's only public



honors college, committed to providing residential, liberal arts education in the public trust – available to students of superior academic performance regardless of their backgrounds. St. Mary's College awards the Bachelor of Arts and Bachelor of Science degrees in 28, as well as a Master of Arts in Teaching degree.

The College Of Southern Maryland

www.csmd.edu

Leonardtown Campus:
22950 Hollywood Road, Leonardtown, MD 20650
301-934-7625, Fax: 301-934-7704

Contact: Dr. Maureen Murphy, President, PRE@csmd.edu



The College of Southern Maryland is a public, regional community college that fosters academic excellence and enhances lives in Southern Maryland. With campuses located in La Plata, Leonardtown, Prince Frederick, and Hughesville, CSM helps meet the diverse needs of the community by providing accessible, accredited, affordable, and quality learning opportunities for intellectual development, career enhancement, and personal growth.

The WorkForce Center powered by the College of Southern Maryland offers flexible and innovative training solutions to identify and meet your firm's strategic workforce needs including:



- Leadership and executive development
- Employee recruitment, on-boarding, and retention strategies
- Skills training and professional development - trades and apprenticeships, healthcare, and transportation
- Professional IT and Cybersecurity certifications
- Continuing professional education
- Customized training and online learning

Dr. James A. Forrest Career & Technology Center

<https://schools.smcps.org/tech/>

24005 Point Lookout Rd, Leonardtown, MD 20650
O: 301-475-0242 F: 301-475-0245

Business Development Contact: Ms Bonnie Kelly, CHI,
CGSP, Vocational Support/Internship Liaison,
bjkelly@smcps.org



The Dr. James A. Forrest Career and Technology Center (FCTC) offers a wide variety of career specific programs that enable St. Mary's County Public School students to gain technical and academic skills. The FCTC offers elective courses as well

as two and three year programs. These programs offer students a "head-start" for employment or continuing education in a variety of career fields.



The University System of Maryland at Southern Maryland (USMSM)

www.usmsm.umd.edu | admin.usmsm@umd.edu

44219 Airport Road, California, MD 20619
O: 301-737-2500 F: 301-737-2542

Local Executive Contact: Dr. Eileen Abel, Executive Director, O: 301-737-2500

Business Development Contact: Ms. Markia Simmonds, Office Manager, O: 301-737-2500, msimmond@umd.edu



UNIVERSITY SYSTEM of MARYLAND

The University System of Maryland at Southern Maryland (USMSM) provides comprehensive academic programs to a workforce engaged primarily in technology, teaching, management, and healthcare.

The 90-plus academic programs offered by distinguished university partners provides opportunities for citizens in the region to achieve their potential and to advance the economic development of the region.

State of Maryland leaders joined University System of Maryland (USM) Chancellor Jay A. Perman, Oct. 15, 2021 to celebrate the unveiling of the Academic & Innovation Center for the University System of Maryland (USM) at Southern Maryland (USMSM). The Southern Maryland Autonomous Research and Technology (SMART) Building is approximately 84,316 square feet and houses general classrooms, engineering education labs, machine shops, maker spaces, meeting spaces, research labs including a high bay space, as well as administrative and faculty

offices. The University System of Maryland at Southern Maryland (USMSM) campus operates as a consortium where faculty from seven partner institutions offer classes; this includes the University of Maryland College Park, who is the primary tenant of SMART's education and research mission. The project has had close collaboration with the stakeholders and the surrounding community including the USMSM Board of Advisors, the adjacent University of Maryland UAS Test Site, the A. James Clark School of Engineering at the University of Maryland, and other community members and interest groups. The site design features the first phase of a new campus loop road, new campus utilities, additional parking and storm water management systems.

USMSM is located six miles north of NAVAIR and adjoins the St. Mary's County Regional Airport; an area proposed as an Innovation District.





Bowie State University

*A USMSM University

<https://usmsm.umd.edu/universities/bowie-state-university>

44219 Airport Road
California, MD 20619

Business Development Contact: Ms. Monica Simpkins, HRD, O: 240-825-9850, msimpkins@bowiestate.edu
Local Executive Contact: Dr. Charles Adams, Criminal Justice, O: 301-860-3126, cadams@bowiestate.edu
HR Contact: Dr. Birthale Archie, Nurse Practitioner, O: 301-860-3204, barchie@bowiestate.edu



Bowie State University offers the B.S. in Criminal Justice as a bachelor's completion degree; a M.A. in Human Resource Development; and a M.S. in Nursing: Nurse Practitioner.

Embry-Riddle Aeronautical University - Worldwide

www.worldwide.erau.edu/

21795-A North Shangri-La Drive, Lexington Park, MD 20653
O: 800-522-6787

Local Executive Contact: Mrs. Wanda Smith or Christine Waters, Associate Campus Directors, O: 301-863-8776, patuxentriver@erau.edu
HR Contact: Mr. Michael Van Dusen, Campus Director, O: 301-863-8776, F: 301-863-7046, vandudfe@erau.edu, embryriddle.edu
Local/Total Employees: 3/150
Corporate HQ: Daytona Beach, FL



Embry-Riddle Aeronautical University - Worldwide is known for more than just our highly regarded aviation and aerospace programs. We offer a range of associate, bachelor's and master's degrees, as well as Ph.D. and certificate programs in multiple sectors - from business to engineering to emergency services. Courses are taught by industry-leading experts who understand the demands of full-time work and military life because they have been there. Embry-Riddle Worldwide also offers flexible modes of learning that enable access to Embry-Riddle courses anytime, anywhere. The Patuxent River Campus has been serving both military and civilian students for more than 30 years.

Salisbury University

*A USMSM University

<https://usmsm.umd.edu/universities/salisbury-university>

USMSM, Building 2, Room 113, California, MD 20619
O: 301-737-2500

Contact: Kathleen Arban, 301-737-2500 ext. 213, ksarban@salisbury.edu



Salisbury University offers the B.A. in Social Work (BASW) as bachelor's completion degree, and the Master of Social Work (MSW) at USMSM. For the MSW, students complete 48 credits of course work and 14 credits of practicum. Both degree programs are accredited by the Council of Social Work Education.

***A USMSM University**

<https://usmsm.umd.edu/universities/towson-university>

University System of Maryland at Southern Maryland (USMSM), 44219 Airport Road, California, MD 20619
O: 301-737-2500

Business Development Contact: Ms. Alyssa Zumpano, Site Coordinator, O: 301-737-2500, azumpano@towson.edu
Corporate HQ: Towson, MD



Towson University offers graduate degree programs in education and instructional technology. For business Towson offers a fully online Masters of Science in Instructional Design, Homeland Security and Program Development. For educators Towson offers an Elementary Education Undergraduate degree and Masters in Early Childhood, Educational Technology, Gifted and Creative Education, Educational Leadership Administration, Integrated Arts, Mathematics, Reading, School Library Media and Special Education. Towson also offers a Post Masters Certification in Administration and Supervision, Autism Studies, School Library Media and Special Education. Programs are offered in online formats or in a hybrid format of in-person and online.

University Of Maryland College Park

***A USMSM University**

<https://usmsm.umd.edu/universities/university-maryland-college-park>

1421 A.V. Williams Building,
College Park, MD 20742
O: 301-405-0233

Local Executive Contact: Danilo Romero, BSEE,
O: 301-935-6475, dbromero@umd.edu



UMCP presents 12 master's degrees in engineering, 13 graduate certificates in engineering and B.S. completion degrees in Mechanical Engineering and Electrical Engineering, and a Ph.D. in Civil Engineering: Project Management. Offered is the Professional Masters of

Engineering (M.Eng.) with options in Mechanical Engineering, Nuclear Engineering, Environmental Engineering, Electrical and Computer Engineering,

Aerospace Engineering, Reliability Engineering, Robotics Engineering, Sustainable Energy Engineering, Systems Engineering, Civil and Environmental Engineering, and Cybersecurity Engineering. Four-course graduate certificates in engineering are offered in Aerospace Engineering, Electrical and Computer Engineering, Mechanical Engineering (Energy and the Environment Core), Nuclear Engineering, Reliability Engineering, Robotics Engineering, Environmental Engineering, Civil and Environmental Engineering, Project Management, Systems Engineering, Cybersecurity Engineering plus Software Engineering. The B.S. degree completion programs are offered in conjunction with the Naval Air Warfare Center Aircraft Division (NAWCAD) at the NAS at Patuxent River and the College of Southern Maryland (CSM). The Mechanical Engineering program offers Aerospace Engineering electives. It is worth noting that the average hourly wage for an experienced aerospace engineer in St. Mary's County is \$59.50.

University of Maryland Global Campus (formerly UMUC)

***A USMSM University**

<https://usmsm.umd.edu/universities/university-maryland-global-campus>

3501 University Blvd. East, Adelphi, MD 20783
O: 855-655-8682

Business Development Contact: Mr. John Thompson III, Director, Regional Center Operations Stateside Military Operations, O: 240-393-7435, John.Thompson@umgc.edu



M.S. in Cybersecurity Policy, B.S. in Information Systems Management, Management Studies, and Business Administration are offered at USMSM with only the two years of upper-level courses offered on-site at USMSM for the B.S. degrees.



UNIVERSITY OF MARYLAND UAS TEST SITE



BLACKSTONE LIGHTHOUSE

06

PROFESSIONAL ORGANIZATIONS



>> PACIFIC OCEAN (April 26, 2021) MH-60S Sea Hawk assigned to Air Test and Evaluation (HX) Squadron 21 of Naval Air Station (NAS) Patuxent River, Md. (U.S. Navy photo by Mass Communication Specialist 3rd Class Jake Greenberg)

AFCEA Southern Maryland Chapter 249

<https://somid.afceachapters.org>

Exploration Plaza
Lexington Park, MD 20653
O: 301-863-7072 F: 301-863-3454

Business Development Contact: Mr. Skip Schneider, VP, Membership, sschneider@somdafcea.org



AFCEA is an international organization that serves its members by providing a forum for the ethical exchange of information. AFCEA is dedicated to increasing knowledge through the exploration of issues relevant to its members in information technology, communications, and electronics for the defense, homeland security and intelligence communities. The local chapter hosts monthly luncheons, locally held AFCEA training, and special events focused on key issues impacting the local Naval community.

American Institute of Aeronautics and Astronautics (AIAA)

<https://www.aiaa.org/>

O: 703-699-0754

Business Development Contact: Mr. Tucker Hamilton, Chapter Affiliation Chapter Officer, Tucker.Hamilton@jfsf.mil



The American Institute of Aeronautics and Astronautics (AIAA) has been the principal society of the aerospace engineer and scientist for more than 70 years. The mission of the American Institute of Aeronautics and Astronautics (AIAA) is to advance the arts, sciences, and technology of aeronautics and astronautics, and to promote the professionalism of those engaged in these pursuits.

American Society of Military Comptrollers (ASMC)

www.asmcnline.org/

O: 301-757-6296

Business Development Contact: Ms. Erica Wathen, Vice-President of Administration



ASMC is the non-profit educational and professional organization for persons, military, civilian, and contractors involved in the overall field of military comptrollership.

Military comptrollership is defined as the professions of financial management in the Department of Defense and Coast Guard. The mission of the American Society of Military Comptrollers is to promote education, training and professional development in all aspects of military comptrollership.

Association of Naval Aviation (ANA)

www.anahq.org

O: 240-925-6534

Business Development Contact: Mark Converse, CAPT, USN (Ret.), Local Squadron Commanding Officer, converse@cypressintl.com



The Patuxent River Squadron of the Association of Naval Aviation (ANA), with over 150 local members, is the nonprofit professional and fraternal society of Naval

Aviation whose mission is to educate and encourage an interest among the general public as to the importance of Naval Aviation in the defense of the United States and its allies. (Note: The local squadron does not charge dues. When you join ANA at the national level via the website above, you are automatically a member of our local squadron. Membership dues are fully tax-deductible.)

Association of Old Crows

<https://www.crows.org/>

O: 301-342-7499



The AOC is an independent, nonprofit, international professional association promoting public understanding in the science and practice of Electronic Warfare (EW) and Information Operations (IO). AOC has 115 corporate members and over 14,000 individual members in 47 countries with 65 chapters in 19 countries. AOC's membership includes executives, scientists, engineers, managers, operators, educators, and military personnel. We are planning to hold full membership meetings every other month, so please plan to attend our bi-monthly events and discover all that AOC has to offer.

Association of Unmanned Vehicle Systems International (AUVSI)

www.auvsi-seafarer.org

O: 301-862-4638 F: 301-862-9618

Business Development Contact: Mr. Tim Piester, Chapter President, tim.piester@urs.com



Association for Unmanned Vehicle Systems International and the local Seafarer Chapter continues their focus aimed at

stimulating and fostering an interest in unmanned air systems, technologies and careers. The focus will be the continuing education and development of the Southern Maryland region, an emerging technology corridor on the Chesapeake Bay and a center of excellence for UAS development and testing. A major initiative for the chapter is the Annual Student Unmanned Air System (SUAS) competition at the undergraduate level, which is conducted each June at Webster Field. Currently, the SUAS attracts more than 35 universities and six high schools around the world with the help of government supporters and industry sponsorships. Through periodic luncheons and conference forums the Seafarer Chapter keeps members and other interested personnel updated on current and future Unmanned Air Systems and their increasing importance in both commercial and military applications.

Human Resources Association of Southern Maryland (HRASM)

<https://hrasmonline.shrm.org/>

O: 301-904-1100

Business Development Contact: Debbie Gray, HRASM President, dgray@gtmrinc.com



The Human Resources Association of Southern Maryland (HRASM) is dedicated to providing networking, educational, advisory and training

opportunities for HR professionals in the Tri-County area of Southern Maryland. Our community exceeds 200 members and is comprised of forward-thinking professionals across a variety of industries with one thing in common - they work in the most innovative corner of the business world: Human Resources.

Institute of Electrical and Electronic Engineers (IEEE)

www.ieee.org

O: 301-342-6975

Business Development Contact: Mr. Fred Heather, Chapter Chairman, HeatherF@ieee.org



The IEEE local chapter promotes and facilitates the technical activities of the IEEE and represents the interests of all IEEE Societies and Technical Councils.

International Council on Systems Engineering (INCOSE)

<https://www.incose.org/>

O: 215-460-0402

Business Development Contact: Kelly Nave, Director, kelly.a.nave@gmail.com



Monthly meetings, programs and symposia are held bringing together systems engineering professionals from industry, academia, and government to disseminate systems engineering knowledge, promote collaboration in education and research, establish standards, and enhance the systems engineering profession. The Southern Maryland Chapter has the distinction of earning INCOSE's Gold Circle award each year from 2000-2013.

International Test and Evaluation Association (ITEA)

www.itea.org

O: 301-672-1961 F: 866-709-2732



The International Test and Evaluation Association (ITEA), is a not-for-profit educational organization founded in 1980 to further the exchange of technical information in the field of test and evaluation. Its

members include professionals from industry, government, and academia, who are involved in the development and application of Test and Evaluation policy, facilities, ranges and techniques used to assess the performance, effectiveness, suitability, reliability, and safety of new and existing systems and products.

DID YOU KNOW?

Historic St. Mary's City was the first Colonial Settlement and the first Capital of Maryland

Marine Corps Aviation Association (MCAA)

<https://www.flymcaa.org/>

O: 301-342-1427 F: 301-342-1698

Business Development Contact: Mathew Kelly, Commanding Officer, mail@mcaa-jgs.org



The Marine Corps Aviation Association (MCAA) John Glenn Squadron is a non-profit organization whose mission is to promote and recognize professional excellence in Marine Corps aviation, support the fraternal bond of its membership, preserve Marine Corps aviation heritage and safeguard the future of Marine Corps aviation through awards programs, events and publications. Our Squadron, a 501(c)(19) veterans' organization, was chartered in January 2005 at Naval Air Station Patuxent River, Maryland to foster and encourage the relationship between Marine Corps aviation, the Naval aviation Acquisition and Test communities, our industry partners and the local community. We recognize excellence in Marine Corps aviation acquisition through our annual awards program, encourage academic excellence through our college scholarship program for Tri-county area students who pursue STEM-based college degrees and career paths that support the DoD and Naval aviation, and foster professional engagement and dialog through our social events throughout the year.

National Contract Management Association

www.ncmachesa.org

O: 301-757-6106

Business Development Contact: Mr. Jon Pagnucco, Chapter Affiliation President, ncmachspeakebay@gmail.com



National Contract Management Association Chesapeake Bay Chapter is located in the Southern Maryland. The membership is primarily comprised of acquisition Professionals from the public and private sectors. This International professional business organization fosters the professional growth and educational advancement of its members. The monthly meetings feature guest speakers on topics relevant to the contracting profession and guests are welcome.

Navy League of the United States

www.navyleague.org/ / www.nl-paxriver.org

O: 301-904-4567

Business Development Contact: Mr. John Petz, Chapter Affiliation Membership/Corporate Sponsorship, PetzJC@earthlink.net



The Navy League is unique among military-oriented associations in that it is a civilian organization dedicated to the education of our citizens and our elected officials, and the support of the men and women of the sea services and their families. Each year our local chapter hosts or contributes to numerous events that directly benefit our Sailors, Marines, and Airmen on board NAS Pax River as well as those deployed overseas. The level of support that we are able to provide to our local Sailors, Marines, Coast Guard, and Merchant Marines is directly proportional to the funds we receive from individual membership and corporate sponsors. If you would like to join the Navy League, you can go online at www.navyleague.org. You need not have served in the military to join. In order to get on distribution for local Navy League events, be sure to affiliate yourself with the Patuxent River Council where asked on the membership application. If you would like to learn more about local corporate sponsorship programs, please contact John at the above listed phone number or email address.

PRISM (Public Relations Individuals in Southern Maryland)

www.prisonline.info

Business Development Contact: Ms. Beth Graeme, President, yes@grambocreative.com



PRISM (Public Relations Individuals of Southern Maryland) is the organization of public relations and marketing professionals in Southern

Maryland. Members serve in various industries, from small businesses and economic development, to defense, health care, hospitality and tourism, education, and professional services. PRISM members may be professionals from large companies and institutions as well as those who count public relations as part of their overall job at nonprofits and small businesses. To foster professional development and networking opportunities, PRISM sponsors presentations which rotate among venues in Calvert, Charles and St. Mary's counties and an annual workshop in October. For more information, go to the PRISM website at www.prisonline.info.

Project Management Institute (PMI)

www.pmisomd.org

O: 240-725-7076

Business Development Contact: Vic Balasi, Chapter President, president@pmisomd.org



The core purpose of the PMI Southern Maryland Chapter is to advance the methodologies, practice, and profession of project management throughout Southern Maryland and provide a wide offering of services that support the attainment and sustainment of

PMI credentials held by our membership. With over 400 members, the PMI Southern Maryland Chapter provides a forum for Project Management Professionals, students and business community leaders to promote the principles of the Project Management Institute through supporting professionals in their PMI certification efforts, networking with other project managers, sharing project experiences, as well as providing and receiving training and mentoring.

Society of Experimental Test Pilots (SETP)

www.setp.org

O: 805-587-5066

Business Development Contact: A.J. McFarland, Chairman, setp@setp.org



The Society of Experimental Test Pilots (SETP), established in 1955, is a nonprofit international organization that seeks to promote air safety and contributes to aeronautical advancement by promoting sound aeronautical design and development; interchanging ideas, thoughts and suggestions of the members, assisting in the professional

development of experimental pilots, and providing scholarships and aid to members and the families of deceased members.

SOLE - The International Society of Logistics

www.sole.org

O: 301-459-8446 F: 301-459-1522

Business Development Contact: Ms. Sarah R. James, DML, Executive Director, SOLE, solehq@erols.com



SOLE - The International Society of Logistics has been the premier resource for logistics professionals for the past 50 years. Tapped by an international bookseller, the nonprofit international professional society in late 2017 published Global Logistics for Dummies, a guide to navigating the industry. Members of SOLE take an active part in shaping the future in areas

like the environment, space frontiers and alternative energy sources. Corporate members boast a more effective, productive employee, a larger circle of business contacts and, in turn, a more favorable bottom line. SOLE's professional certification and recognition programs recognize the professional stature and accomplishments of logisticians.

The Vertical Flight Society

www.vtol.org

O: 301-955-1637

Business Development Contact: BMr. John Tritschler, Chapter President, johntritschler@navy.mil



The Vertical Flight Society is the world's premier professional vertical flight society. Since its inception in 1944, AHS has been a major force in the advancement of a global rotorcraft industry, marked by rapid technical

developments, expanding military capabilities, and commercial applications. The strength of AHS, as a professional and technical society, is its diverse international, professional and corporate membership.

U.S. Naval Academy Alumni Association (USNA)

www.navyalumni.org

19244 King James Parkway
Lexington Park, MD 20653-3627
O: (301) 904-4373 F: (301) 904-4373

Business Development Contact: Mr. Michael C. DeManss, Past Chapter President, O: 301 904 1338, michael.demanss@gmail.com
Business Founded in St. Mary's County

The Greater Southern Maryland Chapter of the U. S. Naval Academy Alumni Association is an independent, nonprofit corporation. The chapter serves and supports the United States, the Naval Service, the Naval Academy and the members in three specific ways: assisting in identifying outstanding, young men and women to pursue careers through the Naval Academy; providing a forum to communicate the message of leadership to the community, area alumni and friends of the Naval Academy; and initiating and sponsoring activities that will perpetuate the traditions and growth of the Naval Academy.

U.S. Naval Test Pilot School Alumni Association, Inc. (USNTPS-AA)

www.usntpsalumni.com

22783 Cedar Point Rd
Patuxent River, MD 20670
O: 301-481-0604

Business Development Contact: Mr. Tom Phelan, Association President-Class 93, tpphelan57@gmail.com



USNTPS-AA fosters and enhances the relationship between the US Naval Test Pilot School (USNTPS), its alumni and associates, and to support the USNTPS mission to train the finest Test Pilots, Test Naval Flight Officers, and Flight Test Engineers in the world. To

join or attend our yearly symposium and reunion, please visit our website.

Women in Defense (WID) Chesapeake Bay Chapter

<https://www.womenindefense.net/chapters/chapters/chesapeake-bay-chapter/chesapeake-bay-chapter>

Business Development Contact: Mrs. Shannon Katulich, President, WIDChesapeakeBay@gmail.com



Women in Defense, a national security organization affiliated with the National Defense Industrial Association (NDIA), provides its members with opportunities for professional development, a forum for exchanging ideas and experiences, and a vehicle for

expanding networks within the defense industry. WID also provides opportunities for members to meet and interact with distinguished officials from government and industry in open discussions on key issues. Our chapter focuses on monthly networking and educational opportunities, fundraising for our annual STEM scholarship(s) for young women graduating from high school and pursuing a college degree, and community activities that bring together women in our industry.

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